Building financial systems that reward clarity, discipline, and time.



#### SAFE HARBOUR STATEMENT

Forward-Looking Statements: This presentation contains forward-looking information that relate to the Company's current expectations and views of future events. In some cases, these forward-looking statements or forward-looking information that relate to the Company's current expectations and views of future events. In some cases, these forward-looking statements or forward-looking information that relate to the Company's current expectations, "will", "expect", "anticipate", "estimate", "indicate", "seek", "believe", "predict" or "likely", or the negative of these terms, or other similar expressions intended to identify forward-looking statements. The Company has based these forward-looking statements on its current expectations and projections about future events and financial trends that it believes might affect its financial condition, results of operations, business strategy and financial needs. These forward-looking statements include, among other things, statements relating to the Company's expectations regarding its revenue (including loan interest), expenses and operations, key performance indicators, provision for loan losses (net of recoveries), delinquencies ratios, anticipated cash needs and the need for additional financing, funding costs, ability to extend or refinance any outstanding amounts under the Company's credit facilities, ability to protect, maintain and enforce its intellectual property, plans for and timing of expansion of its products and services, future growth plans, ability to attract new members and develop and maintain existing members, ability to attract and retain personnel, expectations with respect to advancement of its product offering, competitive position and the regulatory environment in which the Company's business and the markets in which it operates, third-party claims of infringement or violation of, or other conflicts with, intellectual property rights, the resolution of any legal matters, and the marketplace of new technologies and solutions.

Forward-looking statements are based on certain assumptions and analyses made by the Company in light of the experience and perception of historical trends, current conditions and expected future developments and other factors it believes are appropriate, and are subject to risks and uncertainties. Although we believe that the assumptions underlying these statements are reasonable, they may prove to be incorrect, and we cannot assure that actual results will be consistent with these forward-looking statements. Given these risks, uncertainties and assumptions, any investors or users of this document should not place undue reliance on these forward-looking statements.

Whether actual results, performance or achievements will conform to the Company's expectations and predictions is subject to a number of known and unknown risks, uncertainties, assumptions and other factors that are discussed in greater at recipion of the Company's current annual information form for the year ended December 31, 2025, available at www.sec.gov, which risk factors are incorporated herein by reference, including but not limited to risks related to: our history of losses and our activity of posses and subject to wide a company in the credit markets and palform enhances of not achieve sufficient market acceptance; changes in the regulatory environment or in the way regulations are interpreted; security breaches of members' confidential information; changes in economic conditions may increase member default rates; material changes to the interest rate charged to our members and paid to our lenders; the concentration of our debt funding sources and our ability to access additional capital from those sources; the early payment triggers and covenants under our credit facilities; factors affecting the development, acceptance and widespread use of cryptocurrency; the loss of banking and/or insurance services as a result of our cryptocurrencies may be subject to pricing risk and wide swings in a value; collection, processing, storage, use and disclosure of personal data and its related privacy considerations; protecting our intellectual property rights; the use of open source software and any failure to comply with the terms of open source licenses; serious errors or defects in our software and cybersecurity risks; the adequacy of our allowance for loan losses; the reliability of our credit scoring model; access to reliable third party data; our risk management efforts; our operating risk and insurance coverage; our levels of indebtedness; our efforts over product proficioi; our market price product proficioi; our market price product proficioi; our operating risk and insurance coverage; our levels of indeb

The forward-looking statements made in this presentation relate only to events or information as of the date of this presentation and are expressly qualified in their entirety by this cautionary statement. Except as required by law, we do not assume any obligation to update or revise any of these forwardlooking statements to reflect events or circumstances after the date of this presentation, including the occurrence of unanticipated events. An investor should read this presentation with the understanding that our actual future results may be materially different from what we expect.

This presentation may contain Future Oriented Financial Information ("FOFI") within the meaning of applicable securities laws. The FOFI has been prepared by our management to provide an outlook of our activities and results and may not be appropriate for other purposes. The FOFI has been prepared based on a number of assumptions including the assumptions discussed under the heading "Forward-Looking Statements". The actual results may vary from the amounts set forth herein, and such variation may be material. Our management believes that the FOFI has been prepared on a reasonable basis, reflecting management's best estimates and judgments. This presentation should be read together with our financial quarter ended June 30 2025 and the notes thereto as well as our management's discussion and analysis for the financial quarter ended June 30, 2025, all of which are available at www.SEDAR.com andwww.sec.gov.

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All figures are expressed in Canadian \$'s.

- 1. Positive Net Income of \$13.5 Million
- 2. Strong Growth in Wealth and Payments: Revenues Up 48% and 23% Year over Year, Respectively
- 3. Adjusted EBITDA<sup>1</sup> Margin of 11.4%
- 4. Operating Cash Flow Positive
- 5. Book Value of \$81.6 Million (\$3.41 per Share)
- 6. Expansion of Bitcoin Treasury Strategy
- 7. \$50MM+ in Cash, Marketable Securities and Investments<sup>2</sup>
- 8. Platform Momentum: Wealth AUM reached \$462M, an all time high, up 18% YoY
- 9. Planned expansion into Crypto trading: Positioned to be one of only two companies in Canada to have both equity & crypto trading
- 10. Growth in European Payments: Carta processed \$2.8B in volume; European payments volume grew 15% YoY (excluding exited Canadian market)

### Q2 2025 HIGHLIGHTS

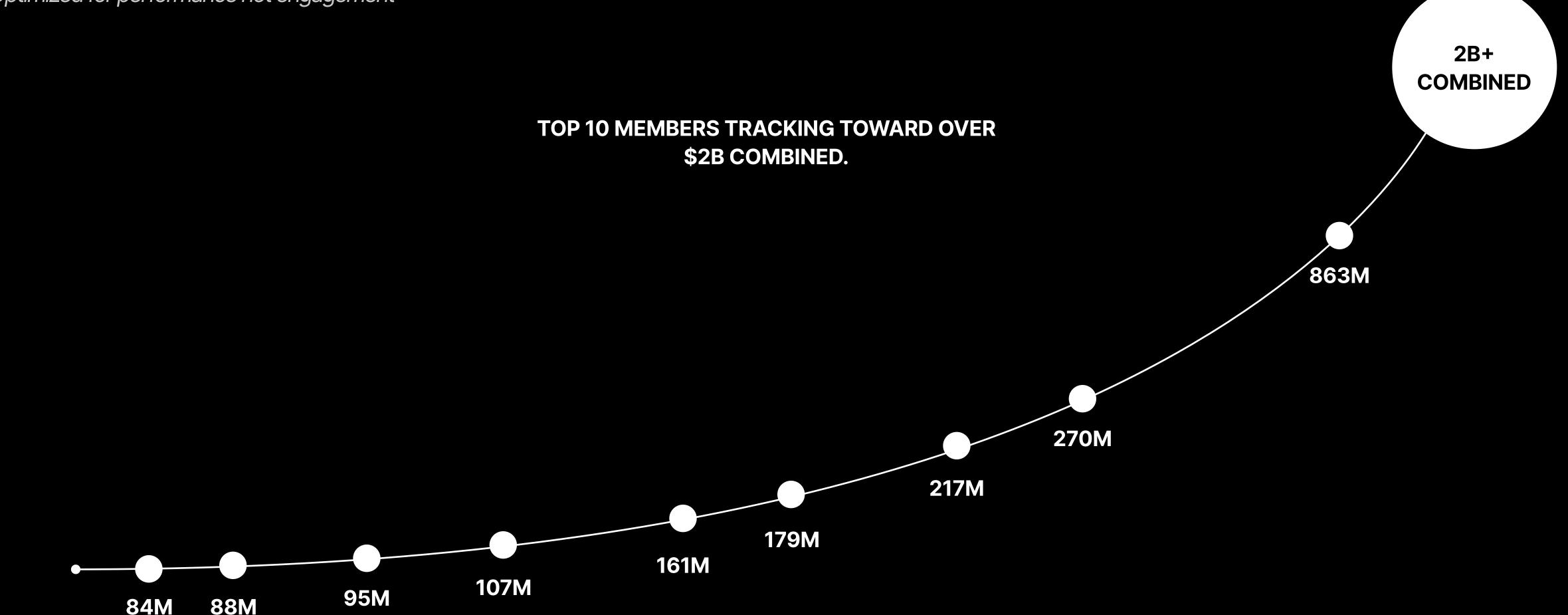
TSX: MOGO NASDAQ:MOGO

### ALIGNED TO COMPOUND



# II INTELLIGENTINVESTING BUILT FOR BETTER OUTCOMES

Optimized for performance not engagement



#### Q4 LAUNCH: A PLATFORM REBUILT AROUND BEHAVIOUR

#### LEGACY APPS

FRAGMENTED | PASSIVE | SHORT-TERM LIMITATIONS



2026: AI LAYER ACTIVATION

GUIDANCE LAYER | INTELLIGENT REINFORCEMENT |
PERSONALIZED NUDGE SYSTEM



SINGLE PLATFORM | BEHAVIORALLY REBUILT |

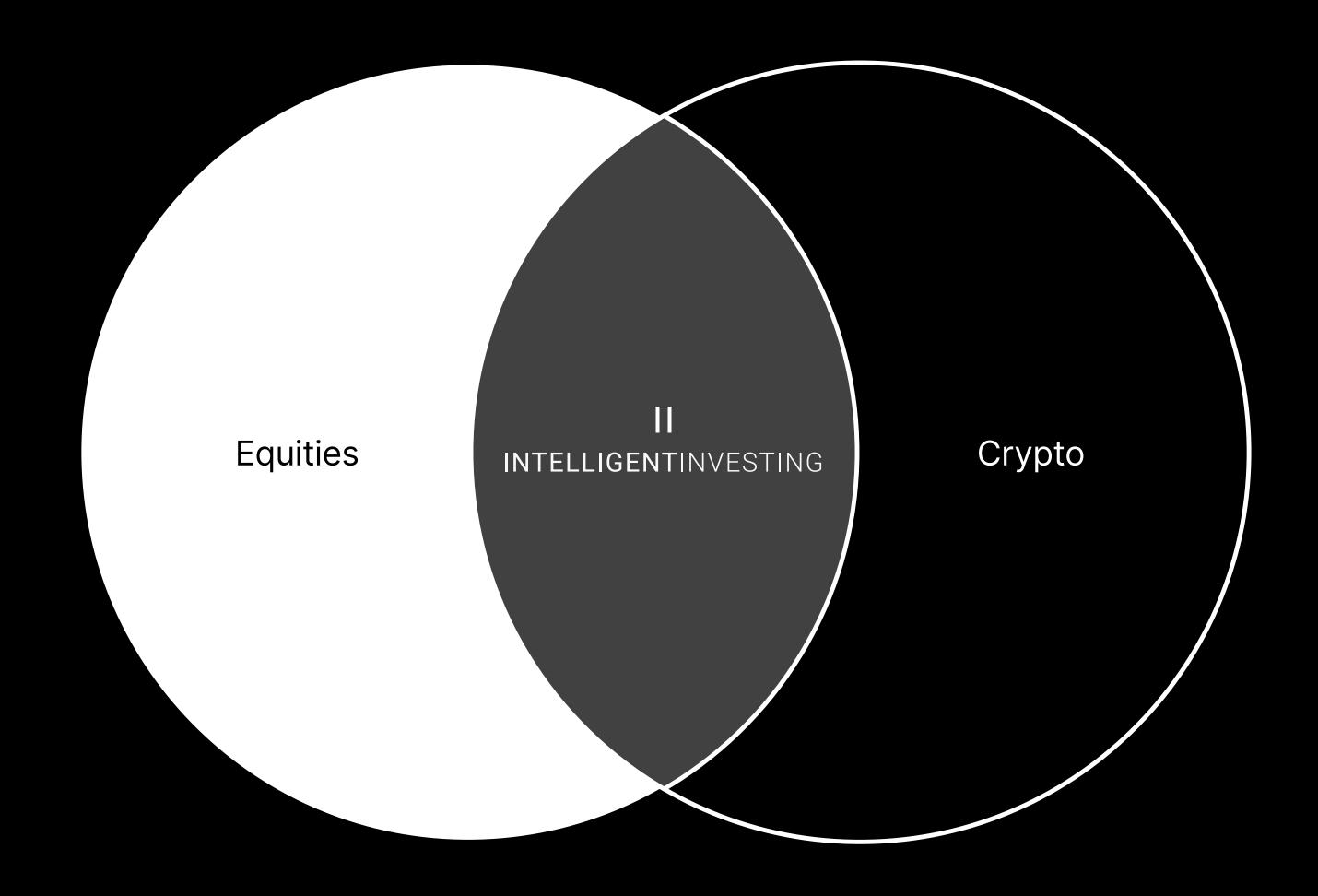
DESIGNED FOR DISCIPLINE

Q4 2025:

UNIFIED LAUNCH (V1)

#### REGULATED ACCESS TO CRYPTO + EQUITIES

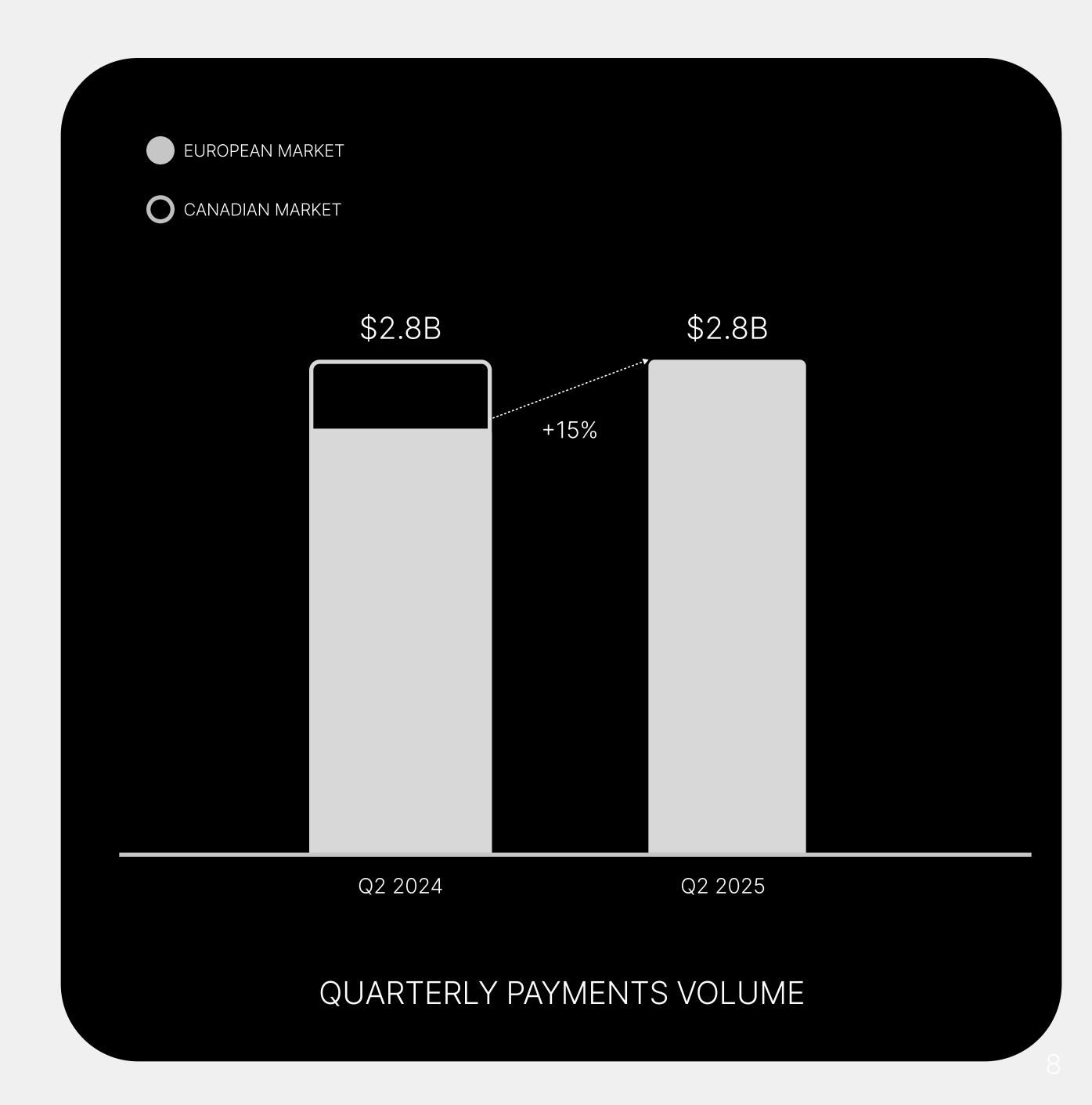
Positioned to become one of two Canadian platforms offering regulated multi-asset access.





# SCALING IN EUROPE'S TRILLION DOLLAR PAYMENTS MARKET

- Exited Canada end of Q1; now exclusively focused on Europe
- Underlying European volume up ~15% YoY (excluding Canada)
- OCI migration completed in Q1 2025 improving scalability and cost profile
- Growth driven by client demand, with no current marketing spend
- Exploring integration of stablecoin settlement infrastructure to modernize payment rails and future-proof platform capabilities
- Positioned to support embedded payments and fintech programs
   in a \$1T+ European market



# FINANCIALS

ADJUSTED TOTAL REVENUE<sup>1</sup>

WEALTH REVENUE

PAYMENTS REVENUE

ADJUSTED EBITDA<sup>1</sup>

~\$16.91

GROWTH OF 4% YR/YR

~\$3.6M

GROWTH OF 48% YR/YR

~\$2.6M

GROWTH OF 23% YR/YR

~\$1.9|

MARGIN 11.4%

**MEMBERS** 

PAYMENTS VOLUME

AUM

CASH & INVESTMENTS<sup>2</sup>

 $\sim 2.3 M$ 

~\$2.8B

~\$461\\

GROWTH OF 18% YR/YR

~\$51|\/

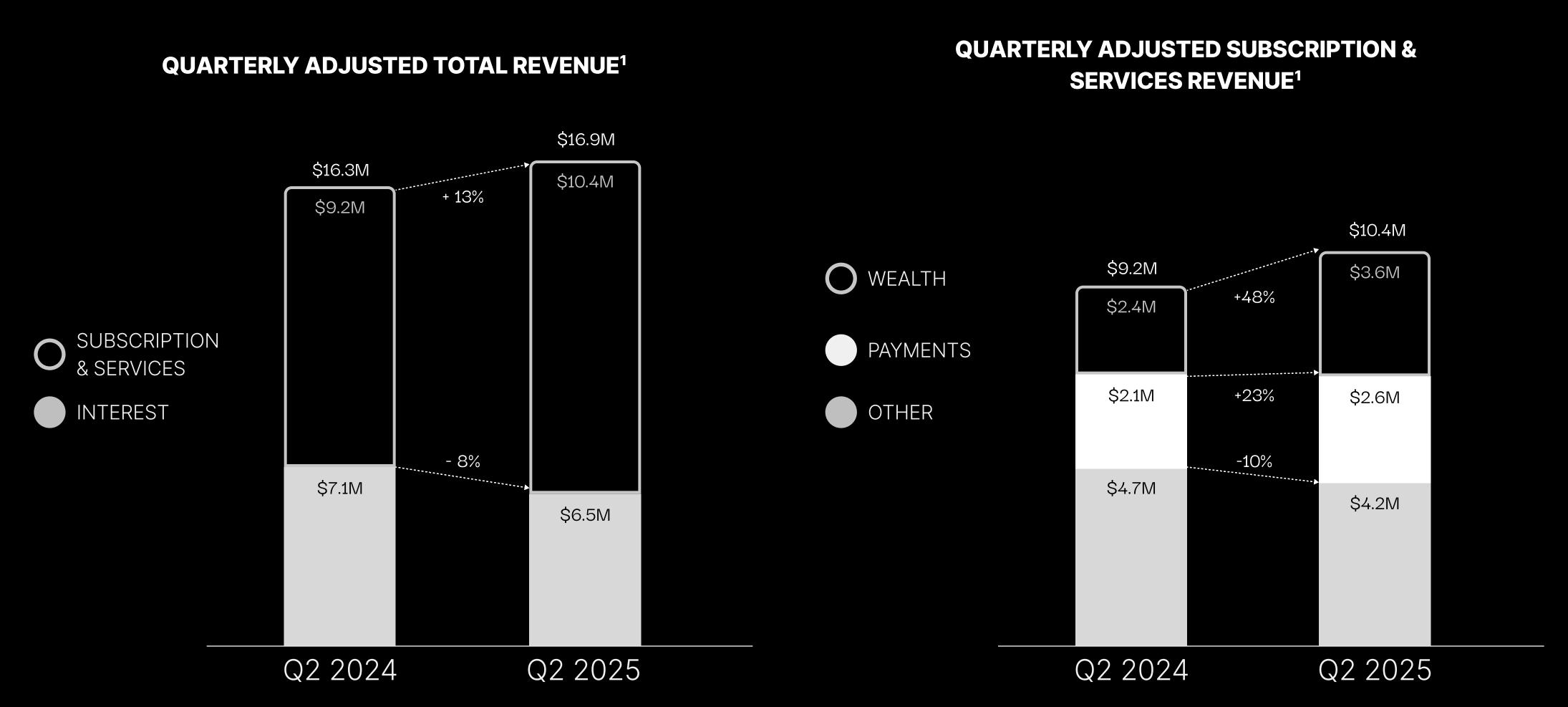
Q22025 FINANCIAL HIGHLIGHTS 1- ADJUSTED REVENUE AND ADJUSTED EBITDA ARE NON-RECONCILIATION. 2- INCLUDES CASH, RESTRICTED CASH, VALUE OF

INVESTMENT IN TSX:WNDR AND OTHER INVESTMENTS AS AT JUNE 30, 2025.

TSX: MOGO

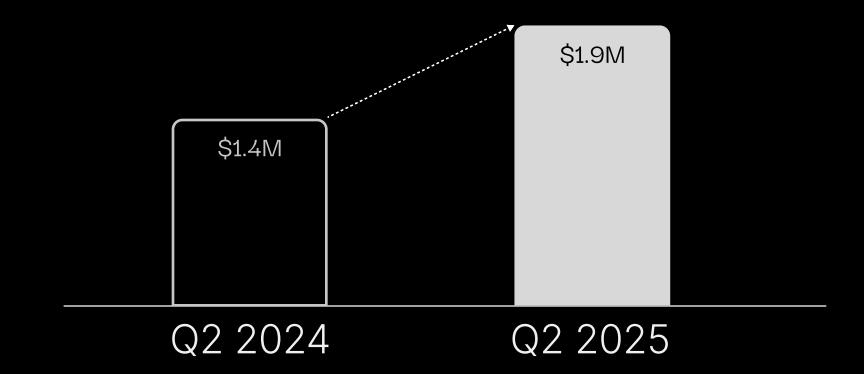
NASDAQ:MOGO

#### STRONG GROWTH IN WEALTH & PAYMENTS



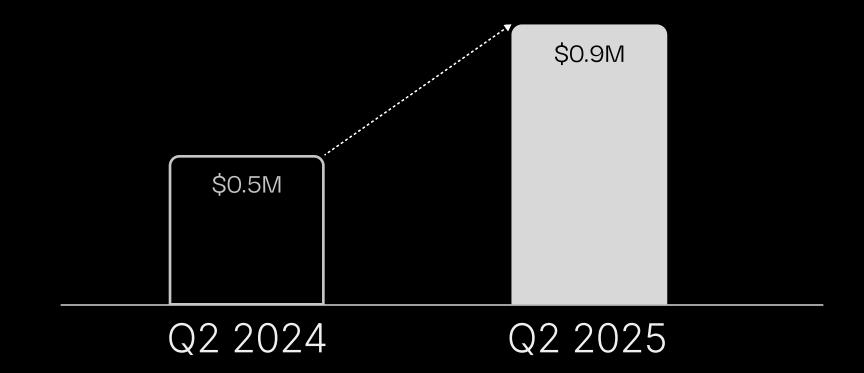
#### EXPANDING MARGINS AND POSITIVE CASH FLOW

#### **QUARTERLY ADJUSTED EBITDA**



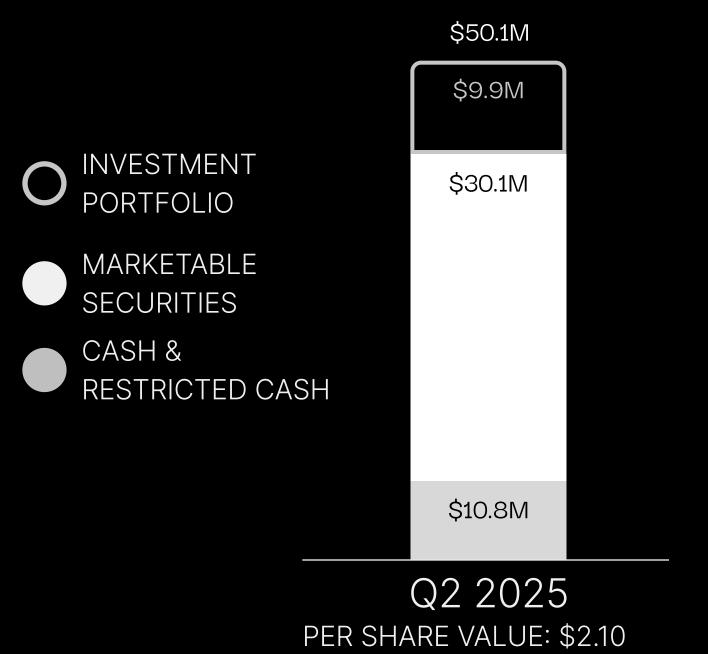


#### **QUARTERLY CASH FLOW FROM OPERATIONS**

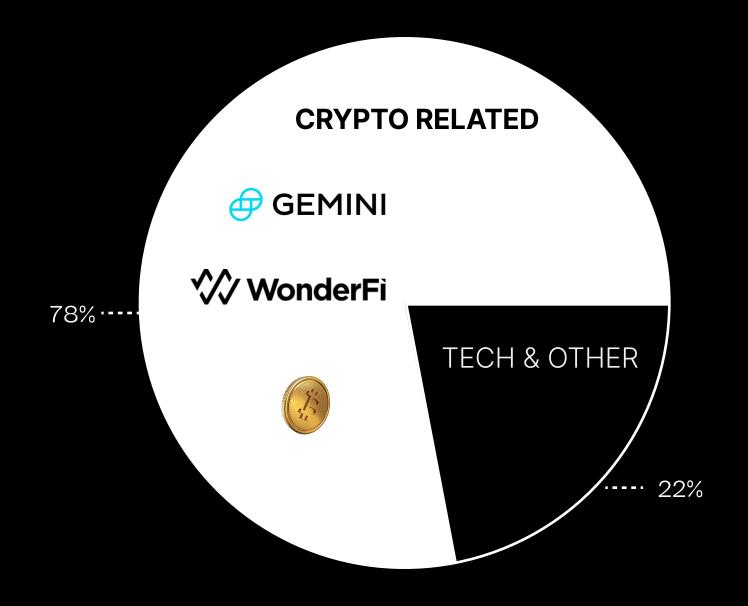


#### BALANCE SHEET AS A STRATEGIC ASSET

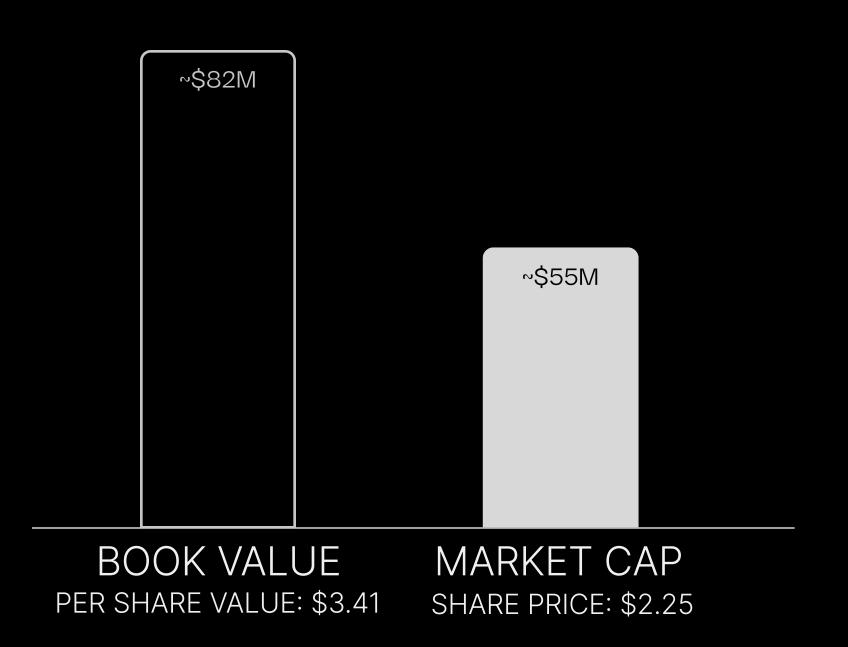




#### **BREAKDOWN OF INVESTMENTS**



#### BOOK VALUE EXCEEDS MARKET CAP



#### MOGO'S BITCOIN STRATEGY DESIGNED TO COMPOUND

#### MULTI-LAYERED CRYPTO STRATEGY

1.

INTEGRATION ACROSS EXISTING PRODUCTS

- WEALTH
- PAYMENTS
- LENDING

2.

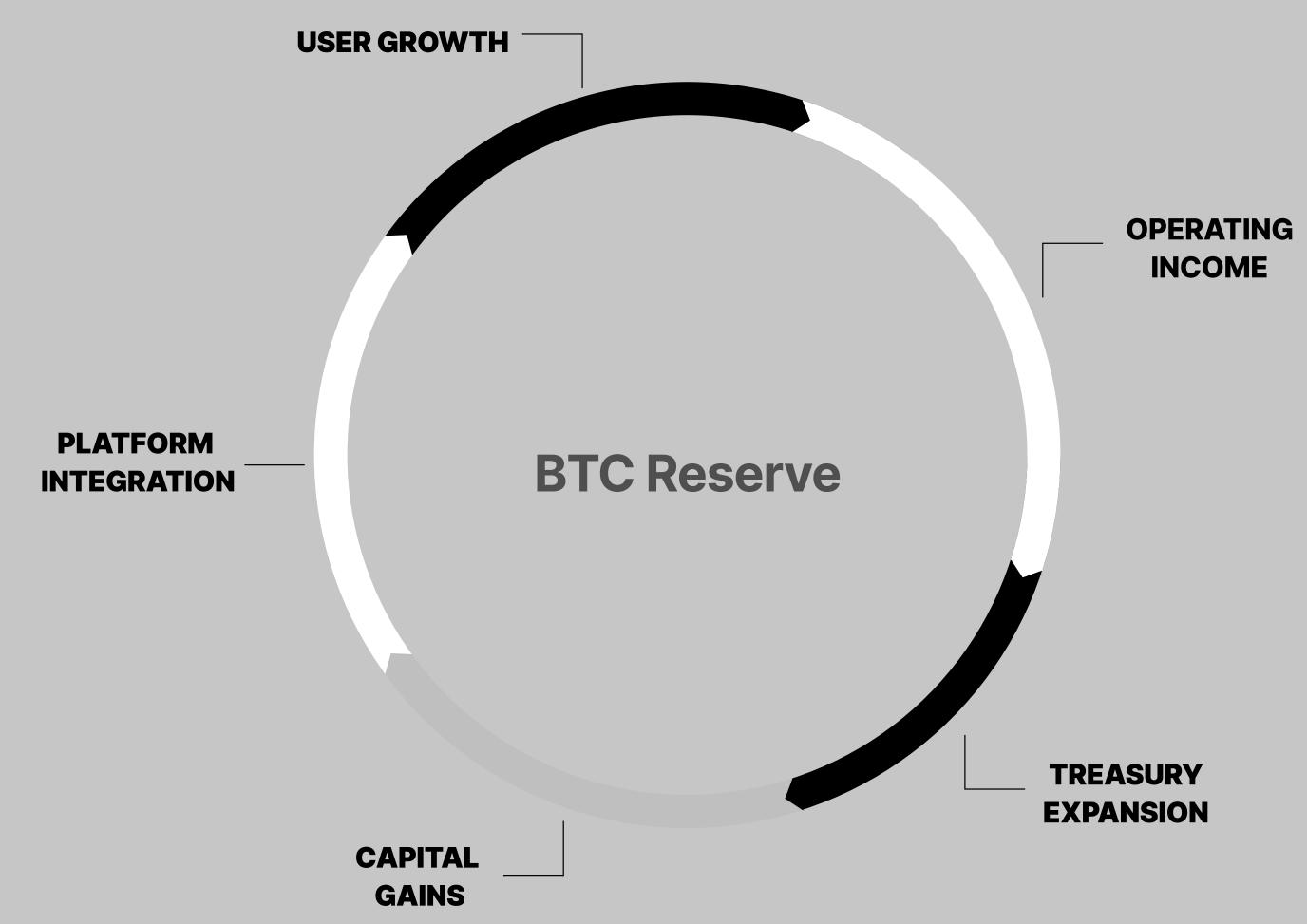
REGULATED MULTI-ASSET PLATFORM EQUITIES & CRYPTO

3

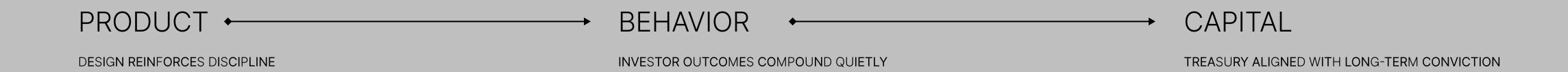
**BTC TREASURY** 

- \$50MM AUTHORIZATION
- BITCOIN HURDLE RATE

#### STRATEGIC COMPOUNDING LOOP



# EVERYTHING WE BUILD IS ALIGNED AROUND ONE GOAL: **BETTER LONG-TERM OUTCOMES.**



# 

#### FY 2025 FINANCIAL OUTLOOK

- When adjusting for the previously disclosed exit of the brokerage business, the Company expects subscription & services revenue to grow at a mid-to-high single-digit rate.
- The Company expects revenue from wealth to increase by 20-25% in 2025, and its payments business is projected to grow in the mid- to-high teens percentages.
- Interest revenue from the Company's lending business is expected to decrease by approximately 8-10% in 2025, driven by a more cautious approach to lending due to economic uncertainty.
- Adjusted EBITDA is expected to be in the range of \$5 to \$6 million.

## ADJUSTED REVENUE

(in \$000s)	Q2 2025	Q2 2024
Total revenue	16,933	17,553
Less: legacy institutional brokerage business revenue	-	(1,238)
Adjusted revenue	16,933	16,315

# ADJUSTED SUBSCRIPTION & SERVICES REVENUE

(in \$000s)	Q2 2025	Q2 2024
Subscription & services revenue	10,397	10,436
Less: legacy institutional brokerage business revenue	-	(1,238)
Adjusted subscription & services revenue	10,397	9,198

# ADJUSTED EBITDA

(in \$000s)	Q2 2025	Q2 2024
Net income (loss) before tax	13,469	(12,443)
Credit facility interest expense	1,390	1,733
Debenture and other financing expense	813	953
Accretion related to debentures	134	169
Stock-based compensation	507	584
Depreciation and amortization	2,029	2,084
Revaluation (gain) losses	(13,870)	8,301
Other non-operating income (expenses)	2,539	(9)
Adjusted EBITDA	1,933	1,372

# ADJUSTED NET LOSS

(in \$000s)	Q2 2025	Q2 2024
Net income (loss) before tax	(13,469)	(12,443)
Stock-based compensation	507	584
Depreciation and amoritization	2,029	2,084
Revaluation gain	(13,870)	8,301
Other non-operating expenses	(2,539)	(9)
Less: Revaluation (gain) losses on marketable securities and investment portfolio	(13,616)	8,748
Adjusted net income (loss)	13,212	(10,231)