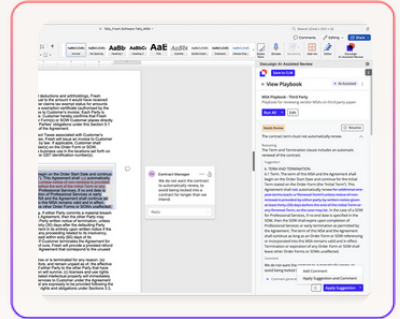
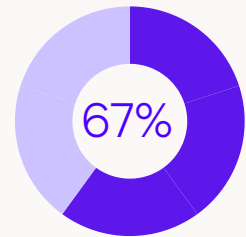


# Accelerate contracting with AI-assisted review inside Microsoft Word

Contract review is often one of the most time-intensive parts of negotiation. The number of contracts requiring review increases as your company scales, but the headcount dedicated to that work often does not. That experience can strain the few senior team members who have the authority and expertise to negotiate complex agreements. Before long, it creates a contracting bottleneck.



To keep up with the needs of a modern organisation, contract experts need to offload some of that work without sacrificing compliance with organisational standards or introducing risk. With **Docusign AI-Assisted Review**, your team can automate contract review against your playbooks and see markup suggestions for any terms that deviate from your requirements. It empowers more of your business to review and negotiate agreements without stepping outside your pre-approved legal guidelines. More employees will have the tools they need to conduct a first-pass review, which drastically reduces the legal resources needed to turn contracts around.



of agreement productivity losses are due to poor governance and waiting for review

When the right people are focused on the right work, it can accelerate revenue, increase efficiency, and improve your organisation's bottom line. Ultimately, it means faster contract cycles and better resource allocation.

## Accelerate contracting

Turn contracts around faster with automation and AI directly inside Microsoft Word

## Optimise resources

Free up senior team members for more valuable contracts and more complex negotiations

## Manage risk and compliance

Enforce standards at scale by centralising your playbooks and standardising processes across teams

The average company can lose up to

**\$1.5 million**

due to delays caused by contracting inefficiencies

Source: Deloitte and Docusign, [Unlocking the Value of Agreement Management](#)

## Accelerate contracting across your company for procurement, sales, legal, and more

### Automate contract review with AI

Review contracts against your pre-approved playbooks and get markup suggestions to align language with your organisation's standards.

### Empower more of your team to review and negotiate

Give procurement and other teams the ability to review agreements and negotiate without jeopardising compliance with your legal team's and organisation's requirements.

### Standardise review across growing teams

Ensure that legal and non-legal teams across your organisation—no matter how large—review agreements according to the same standards and positions.

### Leverage clause libraries

Recommend markups from your clause library or browse and insert saved language directly to leverage preferred language and positions.

### Negotiate with confidence

Beyond just recommendations, get reasoning behind AI-powered markups to help you make more confident and informed decisions.

### Generate new clauses and markups from scratch

Simply describe in plain language what you'd like to insert, and let AI generate the language for you. No more drafting from scratch or trying to find the right reference clause.

### Get quick answers to contract-related questions

Ask your agreements questions like "Can I assign this contract?" and get insights and links to relevant source text in seconds with a Q&A experience, powered by generative AI.

### Simplify administration

Manage permissions or create and update playbooks without the need for IT or third-party support. Ensure your playbooks are always up to date as your business requirements change.

**Contact us** to learn more about how DocuSign can help automate your entire contract lifecycle.

### About DocuSign

DocuSign brings agreements to life. Over 1.6 million customers and more than a billion people in over 180 countries use DocuSign solutions to accelerate the process of doing business and simplify people's lives. With intelligent agreement management, DocuSign unleashes business-critical data that is trapped inside of documents. Until now, these were disconnected from business systems of record, costing businesses time, money, and opportunity. Using the DocuSign Intelligent Agreement Management platform, companies can create, commit, and manage agreements with solutions created by the #1 company in e-signature and contract lifecycle management (CLM).

DocuSign, Inc.  
Level 8, 126 Phillip Street Sydney  
NSW 2000 Australia  
[docusign.com.au](https://docusign.com.au)

Level 6, 21 Collyer Quay  
Singapore 049320  
[docusign.com.sg](https://docusign.com.sg)

For more information  
[apac@docusign.com](mailto:apac@docusign.com)  
AU/NZ +61 2 9392 1998  
SG +65 3174 0905