### COMMERZBANK AKTIENGESELLSCHAFT

Frankfurt am Main

## **Final Terms**

dated 4 March 2013

with respect to the

## **Base Prospectus**

dated 27 June 2012

relating to

# Structured Certificates relating to the performance of Shares (ISIN DE000CZ36MT7)

Public Offer in the Republic of Finland



In addition to the information relevant to this issue of Certificates, these Final Terms repeat some of the information set out in the Base Prospectus dated 27 June 2012 regarding the Certificates where the Issuer deems such information necessary in order to satisfy the investor's need for information in relation to this issue of Certificates.

#### **RISK FACTORS**

The purchase of structured certificates (the "Certificates") is associated with certain risks. The information set forth hereinafter merely describes the major risks that are associated with an investment in the Certificates in the Issuer's opinion. In this regard, however, the Issuer expressly points out that the description of the risks associated with an investment in the Certificates does not purport to be exhaustive.

In addition, the order in which such risks are presented does not indicate the extent of their potential commercial effects in the event that they are realised, or the likelihood of their realisation. The realisation of one or more of said risks may adversely affect the assets, finances and profits of Commerzbank Aktiengesellschaft or the value of the Certificates themselves.

Moreover, additional risks that are not known at the date of preparation of the Base Prospectus and these Final Terms or are currently believed to be immaterial could likewise have an adverse effect on the value of the Certificates.

The occurrence of one or more of the risks disclosed in the Base Prospectus, any supplement and/or these Final Terms or any additional risks may lead to a material and sustained loss and, depending on the structure of the Certificate, even result in the partial loss or even **total loss** of the investor's capital.

Investors should purchase the Certificates only if they are able to bear the risk of losing the capital invested, including any transaction costs incurred.

Potential investors in the Certificates must in each case determine the suitability of the relevant investment in light of their own personal and financial situation. In particular, potential investors should in each case:

- have sufficient knowledge and experience to make a meaningful evaluation of the Certificates, the merits and risks of investing in the Certificates and/or the information contained or incorporated by reference in the Base Prospectus or any applicable supplement and all the information contained in these Final Terms;
- have sufficient financial resources and liquidity to bear all of the risks associated with an investment in the Certificates;
- understand thoroughly the Terms and Conditions pertaining to the Certificates (the "Terms and Conditions") and be familiar with the behaviour of any relevant underlier and the financial markets; and
- be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect the value of their investment and be able to bear the associated risks.

These risk warnings do not substitute advice by the investor's bank or by the investor's legal, business or tax advisers, which should in any event be obtained by the investor in order to be able to assess the consequences of an investment in the Certificates. Investment decisions should not be made solely on the basis of the risk warnings set out in the Base Prospectus, any supplement and/or these Final Terms since such information cannot serve as a substitute for individual advice and information which is tailored to the requirements, objectives, experience, knowledge and circumstances of the investor concerned.

The Certificates are subject to - potentially major - price fluctuations and may involve the risk of a **complete or partial loss** of the invested capital (including any costs incurred in connection with the purchase of the Certificates). Since, in the case of Certificates, the Redemption Amount is linked to

an underlier (share, index, commodity (metal (i.e.g. precious metalsor industrial metal), futures contract, bond, currency exchange rate, interest rate, fund, or a basket or an index that is composed of any of the aforementioned values, commodities or rates (the "**Underlier**"), or to one or more formulae ("**Structured Certificates**")), Certificates are investments that might not be suitable for all investors.

The Certificates may have complex structures, which the investor might not fully understand. The investor might therefore underestimate the actual risk that is associated with a purchase of the Certificates. Therefore, potential investors should study carefully the risks associated with an investment in the Certificates (with regard to the Issuer, the type of Certificates and/or the Underlier, as applicable), as well as any other information contained in the Base Prospectus, any supplements thereto as well as these Final Terms, and possibly consult their personal (including tax) advisors. Prior to purchasing Certificates, potential investors should ensure that they fully understand the mechanics of the relevant Certificates and that they are able to assess and bear the risk of a (total) loss of their investment. Prospective purchasers of Certificates should in each case consider carefully whether the Certificates are suitable for them in the light of their individual circumstances and financial position.

It is possible that the performance of the Certificates is adversely affected by several risk factors at the same time. The Issuer, however, is unable to make any reliable prediction on such combined effects.

Other general risks associated with the purchase of the Certificates (such as factors influencing the price of the Certificates at the time of issue and in the secondary market, conflicts of interest, hedging risks, interest rate and inflationary risks, as well as currency risks) are set out in the detailed provisions of the Base Prospectus dated 27 June 2012.

#### Special risks relating to the Structured Certificates

#### General

Each Certificate entitles its holder to receive the Redemption Amount on the Maturity Date or, in the case of an automatic early redemption event, the relevant Automatic Early Redemption Amount on the relevant Automatic Early Redemption Date, all as specified in the Terms and Conditions. The Automatic Early Redemption Amount increases with the life of the Certificates.

If the Certificates are not automatically early redeemed, then the holder of a Certificate will receive on the Maturity Date the Redemption Amount which will be

- (i) the Exposure Amount plus the Exposure Amount multiplied by five times the Fixed Rate, if on the Final Valuation Date the Reference Price of each Share is equal to or above 100% of its respective Initial Price; or
- (ii) the Exposure Amount, if on the Final Valuation Date the Reference Price of the Worst Performing Share is below 100% of its respective Initial Price but equal to or above 50% of its respective Initial Price; or
- (ii) the Exposure Amount multiplied by the Performance of the Worst Performing Share in all other cases, all as specified in the Terms and Conditions.

In the latter case, the Redemption Amount will be below the Exposure Amount and, if the Performance of the Worst Performing Share is 0 (zero), there will be no Redemption Amount payable at all. In such case, the investor will lose the total amount of the invested capital (including transaction costs).

Investors should note that the Initial Price of each Share shall be the Reference Price of such Share determined by the Issuer on the Strike Date, subject to postponement in accordance with the Terms and Conditions, all as specified in the Terms and Conditions.

Investors should further note that the Fixed Rate is a percentage to be determined in the reasonable discretion of the Issuer (billiges Ermessen) (§ 315 German Civil Code (BGB)) on the Trade Date,

subject to postponement in accordance with the Terms and Conditions, on the basis of the volatility of the Shares and the market conditions prevailing on such date, all as specified in the Terms and Conditions. The indication for the Fixed Rate based on the market conditions as of 4 March 2013 is 17% (in any case, it will not be below 14%).

#### Loss risks

A Redemption Amount will only be paid in the case that the Performance of the Worst Performing Share is greater than 0 (zero), and a potential profit from an investment in the Certificates can only be made in the case that (i) the Certificates are automatically early redeemed or if on the Final Valuation Date the Reference Price of each Share is equal to or above 100% of its respective Initial Price and (ii) the Redemption Amount is higher than the amount, including any transaction costs, at which the Certificates have been purchased. If the Performance of the Worst Performing Share is 0 (zero), there will be no Redemption Amount payable at all. In such case, the investor will lose the total amount of the invested capital (including transaction costs).

As the prices of the Shares are volatile, a profit from an investment in the Certificates cannot be guaranteed. Investors should be aware that the fact that there is more than one Share significantly increases the risk that the Redemption Amount payable on the Maturity Date may not be more than the purchase price of the Certificates or even less than the purchase price of the Certificates.

The Certificates do not bear any interest and the holders of Certificates are not entitled to receive any dividends or other distributions paid on the Shares.

In addition, the costs associated with the purchase or sale of the Certificates must be taken into account when considering the economic aspects of an investment.

Furthermore, investors bear the risk that the Issuer's financial situation may deteriorate - or that insolvency proceedings might be instituted with regard to its assets - and that the Issuer might therefore default on the payments due under the Certificates.

The maximum loss in relation to the Certificates consists in a total loss of the invested amount (including transaction costs).

#### Adjustments and termination by the Issuer

Subject to particular circumstances as described in greater detail in the Terms and Conditions, the Issuer may be entitled to perform certain adjustments. Such adjustments may have an adverse effect on the value of the Certificates. The Terms and Conditions will only be adjusted for distributions and other corporate actions relating to the Shares in certain limited circumstances.

In addition, the Issuer may be entitled to early terminate the Certificates in accordance with the Terms and Conditions. In that case, the Certificates will expire prematurely. If the Issuer gives notice of termination regarding the Certificates, all outstanding Certificates shall be redeemed at a Termination Amount. The Issuer shall determine the Termination Amount for the Certificates in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)) by taking into account applicable market conditions, any proceeds realised by the Issuer in connection with transactions concluded by it in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)) for hedging measures in relation to the assumption and fulfilment of obligations under the Certificates (the "Hedging Transactions"), and by deducting those expenses of the Issuer that are required for winding up the Hedging Transactions in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)).

#### • No interest payments or other distributions

The Certificates do not provide for periodic interest payments or other distributions during their term. Investors should be aware that the Certificates will not generate any current income. Possible losses in relation to the value of the Certificates can therefore not be compensated by any other income from the Certificates.

#### • Automatic early redemption event; redemption at maturity; sale of the Certificates

Under certain limited circumstances as set forth in these Final Terms, the Certificates may be redeemed early, which may adversely affect the economics of the Certificates for the investor.

Except in the case of an automatic early redemption event (§ 4 of the Terms and Conditions) and the termination of the Certificates by the Issuer (§ 6 of the Terms and Conditions), the Terms and Conditions provide for the payment of the Redemption Amount to the Certificateholders only on the Maturity Date.

Prior to the Maturity Date, the economic value represented by the Certificates may be realised only by way of a sale of the Certificates. A sale of the Certificates, however, is contingent upon the availability of market participants who are prepared to purchase the Certificates at a corresponding price. If no such market participants are available, it may not be possible to realise the value of the Certificates. In particular, investors cannot expect that there will be a liquid market for the Certificates under all circumstances and therefore, they also cannot expect that the assets invested in the Certificates may be realised at any time by way of a sale of the Certificates. For that reason, investors should be prepared to hold the Certificates until the Maturity Date.

#### Certificates are unsecured obligations (Status)

The obligations under the Certificates constitute direct and unconditional and unsecured obligations of the Issuer that are not subject to a real charge (*nicht dinglich besichert*) and, unless otherwise provided by applicable law, rank at least *pari passu* with all other unsubordinated obligations of the Issuer that are not subject to a real charge. They are neither secured by the Deposit Protection Fund of the Association of German Banks (*Einlagensicherungsfonds des Bundesverbandes deutscher Banken e.V.*) nor by the German Deposit Guarantee and Investor Compensation Act (*Einlagensicherungs- und Anlegerentschädigungsgesetz*).

This means that the investor bears the risk that the Issuer's financial situation may worsen - and that the Issuer may be subjected to a reorganisation proceeding (*Reorganisationverfahren*) or transfer order (*Übertragungsanordnung*) under German bank restructuring law or that insolvency proceedings might be instituted with regard to its assets - and therefore payments due under the Certificates can not or only partially be done. **Under these circumstances**, a total loss of the investor's capital might be possible.

The Issuer may enter into hedging transactions in the relevant Underlier, but is under no obligation to do so. If hedging transactions are entered into, they shall exclusively inure to the benefit of the Issuer, and the investors shall have no entitlement whatsoever to the Underlier or with respect to the hedging transaction. Hedging transactions entered into by the Issuer shall not give rise to any legal relationship between the investors and those responsible for the Underlier.

#### Risk factors relating to the Underlier

The value of a Certificate's underlier depends upon a number of factors that may be interconnected. These may include economic, financial and political events beyond the Issuer's control.

The past performance of an underlier should not be regarded as an indicator of its future performance during the term of the Certificates.

#### Particular risks of Certificates with shares as Underlier

Certificates relating to shares are associated with particular risks beyond the Issuer's control, such as the risk that the respective company will be rendered insolvent, the risk that the share price will

fluctuate or risks that occur in relation to dividend payments by the company. The performance of the shares depends to a very significant extent on developments on the capital markets, which in turn depend on the general global economic situation and more specific economic and political conditions. Shares in companies with low to medium market capitalisation may be subject to even higher risks (e.g. relating to their volatility or insolvency) than is the case for shares in larger companies. Moreover, shares in companies with low capitalisation may be extremely illiquid as a result of low trading volumes.

Shares in companies which have their statutory seat or significant business operations in countries with limited certainty of law are subject to additional risks such as, for instance, government interventions or nationalisation which may lead to a total or partial loss of the invested capital or of access to the capital invested in that country. This may result in a total or partial loss in relation to the value of the share. The realisation of such risks may also result in a total or partial loss of the invested capital for holders of Certificates that are linked to such shares.

Holders of Certificates that are linked to shares, unlike investors which directly invest in the shares, do not receive dividends or other distributions payable to the holders of the underlying shares.

If the Underlier consists of registered shares or if the shares contained in an Underlier (e.g., a basket) are registered and the Issuer is obligated under the Terms and Conditions to deliver these registered shares to the investor, the rights arising from the shares (e.g., attendance of the annual general meeting and exercise of the shareholders' voting rights) may generally be exercised only by those shareholders whose names are listed in the company's register of members or a similar official list. An obligation of the Issuer to deliver shares is generally limited to providing the shares in the form and with characteristics deliverable on the scheduled Maturity Date in line with relevant stock exchange rules and does not include registration in the register of members. A claim arising from non-performance, particularly for reversal or damages, is excluded in such a case.

If the Underlier consists of securities in lieu of shares (e.g. American Depositary Receipts ("ADRs") or Global Depositary Receipts ("GDRs"), together "Depositary Receipts"), additional risks might occur. ADRs are securities issued in the United States of America that take the form of participation certificates in relation to a portfolio of shares held in the home country of the issuer of the underlying shares outside the United States of America. GDRs are also securities that take the form of participation certificates in relation to a portfolio of shares held in the home country of the issuer of the underlying shares. They normally differ from the participation certificates referred to as ADRs in that they are publicly offered and/or issued outside the United States of America. Each Depositary Receipt represents one or more shares or a fraction of a security in a foreign corporation. In the case of both types of Depositary Receipt, the legal owner of the underlying share is the depositary bank, which also acts as the issuing agent of the Depositary Receipts.

Depending on the jurisdiction in which the Depositary Receipts were issued and the laws by which the depositary contract is governed, it cannot be ruled out that the holder of the Depositary Receipts may not be recognised as the actual beneficial owner of the underlying shares in the relevant jurisdiction. Particularly in the case that the depositary bank becomes insolvent and/or debt enforcement proceedings are initiated with regard to it, the relevant underlying shares may be subjected to disposal restrictions and/or utilised commercially in the context of debt enforcement measure undertaken against the depositary bank. In that case, the relevant holder will forfeit the rights in the underlying shares represented by the relevant Depositary Receipt. This means that the Depositary Receipt as Underlier will be rendered worthless, so that the Certificates relating to that Depositary Receipt (except in the case of reverse structures) will also be rendered worthless. In such a scenario, the investor faces a risk of total loss subject to a possible unconditional minimum repayment amount or other (partial) capital protection.

It must also be taken into account that the depositary bank may stop offering Depositary Receipts at any time and that, in that case or if the depositary bank becomes insolvent, the issuer of these Certificates will, subject to more detailed provisions set out in the Terms and Conditions, be entitled to adjust the Terms and Conditions and/or terminate the Certificates.

#### **GENERAL INFORMATION**

This document contains the Final Terms of the Certificates described herein and must be read in conjunction with the Base Prospectus dated 27 June 2012, as supplemented from time to time (the "Base Prospectus"). Full information on the Issuer and the offer of the Certificates is only available on the basis of a combination of these Final Terms, the Base Prospectus and supplements thereto, if any.

Prospective purchasers of the Certificates are advised to read the complete Base Prospectus including the chapter on "Risk Factors" and to seek their own advice (including tax consultants and account holding bank) before reaching an investment decision.

#### **Prospectus liability**

Commerzbank Aktiengesellschaft (the "Issuer", the "Bank" or "Commerzbank", together with its consolidated subsidiaries "Commerzbank Group" or the "Group") with its registered office at Frankfurt am Main, Federal Republic of Germany, accepts responsibility for the information contained in this Final Terms. The Issuer hereby declares that the information contained in these Final Terms is, to the best of its knowledge, in accordance with the facts and contains no material omission. The Issuer has taken all reasonable care to ensure that such is the case, the information contained in these Final Terms is, to the best of its knowledge, in accordance with the facts and contains no omission likely to affect its import.

No person is or has been authorized by the Issuer to give any information or to make any representation not contained in or not consistent with these Final Terms or any other information supplied in connection with these Final Terms, the Certificates and, if given or made, such information or representation must not be relied upon as having been authorized by the Issuer. The information contained herein relates to the date of the Final Terms and may have become inaccurate and/or incomplete as a result of subsequent changes.

#### **Availability of Documents**

The Base Prospectus dated 27 June 2012 and any supplements thereto and these Final Terms will be made available in electronic form on the website of Commerzbank Aktiengesellschaft at <a href="http://fim.commerzbank.com">http://fim.commerzbank.com</a>. Hardcopies of the Base Prospectus and any supplements and these Final Terms may be requested free of charge from the Issuer's head office (Kaiserstraße 16 (Kaiserplatz), 60311 Frankfurt am Main, Federal Republic of Germany).

Furthermore, the Articles of Association of Commerzbank Aktiengesellschaft (as amended), the Financial Statements and Management Reports of Commerzbank Aktiengesellschaft as well as the Annual Reports of the Commerzbank Group for the financial years of 2010 and 2011 (audited) and the Interim Report of the Commerzbank Group as of 30 September 2012 (reviewed) and the consolidated financial statements as of 31 December 2012 (abridged version without audit opinion) will be available for inspection at the Issuer's head office (Kaiserstraße 16 (Kaiserplatz), 60311 Frankfurt am Main, Federal Republic of Germany) or for electronic viewing at <a href="https://www.commerzbank.com">www.commerzbank.com</a> for a period of twelve months following the date of the publication of the Base Prospectus.

#### Offer and Sale

Commerzbank publicly offers in the Republic of Finland from 4 March 2013 to 28 March 2013 up to 20,000 Structured Certificates relating to the performance of shares (the "**Underliers**" or "**Shares**") (the "**Certificates**") at an initial issue price of EUR 1,000 per Certificate. The Issuer is entitled to cancel the offer.

#### **Minimum Subscription Unit**

Five (5) Certificates with incremental amounts of one (1) Certificate in excess of this number.

#### **Security Codes**

WKN CZ36MT

ISIN DE000CZ36MT7

#### **Calculation Agent**

In cases requiring calculation, Commerzbank acts as Calculation Agent.

#### Securitisation

The Certificates will be issued in dematerialised form and will only be evidenced by book entries in the system of Euroclear Finland ("**EFi**") (address: Urho Kekkosenkatu 5 C, 00100 Helsinki, Finland) for registration of securities and settlement of securities transactions (the "**EFi System**") in accordance with the Finnish Act on Book-Entry System (1991/826). There will be neither global bearer certificates nor definitive certificates.

#### **Minimum Trading Unit**

One (1) Certificate

#### Listing

It is intended to list the Certificates on the Nordic Derivatives Exchange Helsinki.

#### **Payment Date**

19 April 2013

#### Information regarding the Underliers

Information on the Shares and the respective companies is available free of charge on the internet pages of the relevant exchanges on which the Shares are listed (e.g. www.nasdaqomxnordic.com) as well as on www.comdirect.de.

#### **Taxation**

All present and future taxes, fees or other duties in connection with the Certificates shall be borne and paid by the Certificateholders. The Issuer is entitled to withhold from payments to be made under the Certificates any taxes, fees and/or duties payable by the Certificateholder in accordance with the previous sentence.

#### **Taxation in the Federal Republic of Germany**

Currently, there is no legal obligation for the Issuer (acting as issuer of the Certificates and not as disbursing agent (auszahlende Stelle) as defined under German tax law) to deduct or withhold any German withholding tax (Quellensteuer) from payments of interest, principal and gains from the disposition, redemption or settlement of the Securities or on any ongoing payments to the holder of any Securities. Further, income and capital gains derived from particular issues of Securities can be subject to German income tax (Einkommensteuer). All tax implications can be subject to alteration due to future law changes.

Prospective investors are advised to consult their own advisors as to the tax consequences of an investment in the Certificates, also taking into account the rules on taxation in the investor's country of residence or deemed residence.

#### **TERMS AND CONDITIONS**

#### § 1 FORM

- 1. The structured certificates (the "Certificates") issued by Commerzbank Aktiengesellschaft, Frankfurt am Main, Federal Republic of Germany (the "Issuer") will be in dematerialised form and will only be evidenced by book entries in the system of Euroclear Finland Oy, PL 1110, Urho Kekkosen katu 5C, 00101 Helsinki ("EFi") for registration of securities and settlement of securities transactions (the "Clearing System") in accordance with the Finnish Act on Book-Entry System (1991/826). There will be neither global bearer securities nor definitive securities and no physical certificates will be issued with respect to the Certificates.
- 2. Transfers of Certificates and other registration measures shall be made in accordance with the Finnish Act on Book-Entry Accounts (1991/827) as well as the regulations, rules and operating procedures applicable to and/or issued by EFi (the "EFi Rules").
- 3. The term "Certificateholder" in these Terms and Conditions refers to any person that is registered on an EFi account as holder of a Certificate. For nominee registered Certificates the authorised nominee shall be considered to be the Certificateholder. Each of the Issuer and the Paying Agent (as defined in § 9), acting on behalf of the Issuer, is entitled to obtain from EFi a transcript of the register for the Certificates.
- 4. The Issuer reserves the right to issue from time to time without the consent of the Certificateholders additional tranches of Certificates with substantially identical terms, so that the same shall be consolidated to form a single series and increase the total volume of the Certificates. The term "Certificates" shall, in the event of such consolidation, also comprise such additionally issued Certificates.

#### § 2 DEFINITIONS

For the purposes of these Terms and Conditions, the following definitions shall apply (subject to an adjustment in accordance with § 6):

"Automatic Early Redemption Amount" has the meaning given thereto in § 4 paragraph 3.

"Automatic Early Redemption Date" has the meaning given thereto in § 4 paragraph 3.

"Company" with respect to a Share means the company issuing such Shares as specified in the table in the definition of "Share".

"Early Valuation Date" has the meaning given thereto in § 4 paragraph 3.

"EUR" means Euro.

"Exchange Business Day" with respect to a Share means a day on which the Relevant Exchange and the Futures Exchange are open for trading during their respective regular trading sessions, notwithstanding the Relevant Exchange or Futures Exchange closing prior to its scheduled weekday closing time. Any trading or trading activities after or before the regular trading sessions on the Relevant Exchange or the Futures Exchange will not be taken into account.

"Exposure Amount" means EUR 1,000.

"Final Valuation Date" means 19 April 2018.

"Fixed Rate" means a percentage which will be determined in the reasonable discretion of the Issuer (billiges Ermessen) (§ 315 German Civil Code (BGB)) on the Trade Date and will be published in accordance with § 11 hereof. The indication for the Fixed Rate based on the volatility of the

Shares and the market conditions as 4 March 2013 is 17% (in any case, it will not be below 14%).

- "Initial Price" with respect to a Share means the Reference Price of such Share determined on the Strike Date.
- "Market Disruption Event" means the occurrence or existence of any suspension of, or limitation imposed on, trading in (a) the Share on the Relevant Exchange, or (b) any option or futures contracts relating to the Share on the Futures Exchange (if such option or futures contracts are traded on the Futures Exchange), provided that any such suspension or limitation is material. The decision whether a suspension or limitation is material will be made by the Issuer in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)). The occurrence of a Market Disruption Event on a Valuation Date or the Strike Date shall be published in accordance with § 11.

A limitation regarding the office hours or the number of days of trading will not constitute a Market Disruption Event if it results from an announced change in the regular business hours of the respective exchange. A limitation on trading imposed during the course of a day by reason of movements in price exceeding permitted limits shall only be deemed to be a Market Disruption Event in the case that such limitation is still prevailing at the time of termination of the trading hours on such date.

- "Maturity Date" means 3 May 2018, subject to postponement in accordance with § 5 paragraph 2.
- "Payment Business Day" means a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets in Helsinki are open for regular business and a day on which the Trans-European Automated Real-Time Gross settlement Express Transfer system (TARGET-System) and the Clearing System settle payments in EUR.
- "Performance" with respect to a Share means the decimal number calculated by dividing the Reference Price of such Share with respect to the Final Valuation Date by the Initial Price of such Share.
- "Reference Price" with respect to a Share means the official closing price of such Share as determined and published by the Relevant Exchange on an Exchange Business Day.
- "Relevant Exchange" with respect to a Share means NASDAQ OMX Helsinki.
- "Share" or "Underlier" means any of the following securities issued by the respective Company and traded on the Relevant Exchange:

Company	ISIN	Bloomberg ticker
Stora Enso OYJ	FI0009005961	STERV FH Equity
UPM-Kymmene OYJ	FI0009005987	UPM1V FH Equity

"Strike Date" with respect to a Share means 19 April 2013.

If on the Strike Date the Reference Price of any of the Shares is not determined and published by the Relevant Exchange or if on the Strike Date a Market Disruption Event with respect to any of the Shares occurs, then the next following Exchange Business Day on which the Reference Price of the respective Share is again determined and published by the Relevant Exchange and on which there is no Market Disruption Event with respect to the relevant Share will be deemed to be the Strike Date for such Share.

"Trade Date" means 12 April 2013. The Trade Date may be postponed by the Issuer in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)).

"Valuation Date" means each Early Valuation Date and the Final Valuation Date.

If on a Valuation Date the Reference Price of any of the Shares is not determined and published by the Relevant Exchange or if on a Valuation Date a Market Disruption Event occurs, then the next following Exchange Business Day on which the Reference Price of the respective Share is again determined and published by the Relevant Exchange and on which a Market Disruption Event does not occur will be deemed to be the relevant Valuation Date for such Share.

If, according to the before-mentioned, a Valuation Date with respect to a Share is postponed to the eighth Payment Business Day prior to the directly following Automatic Early Redemption Date or the Maturity Date, as the case may be, and if also on such day the Reference Price of the respective Share is still not determined and published by the Relevant Exchange or a Market Disruption Event occurs on such day, then this day shall be deemed to be the relevant Valuation Date for the respective Share and the Issuer shall estimate the Reference Price of the Share in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)), and in consideration of the prevailing market conditions on such day and make a notification thereof in accordance with § 11.

"Worst Performing Share" with respect to a Share means the Share with the lowest Performance. If the Shares have the same Performance, then the Issuer shall decide in its own reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)) which of the Shares shall be the Worst Performing Share.

#### § 3 MATURITY

- 1. Subject to the provisions contained in § 4, each Certificate will be redeemed on the Maturity Date by the payment of an amount in EUR (the "**Redemption Amount**").
- 2. The Redemption Amount shall be determined by the Issuer in accordance with the following provisions:
  - (a) If on the Final Valuation Date the Reference Price of each Share is equal to or above 100% of its respective Initial Price, then the Redemption Amount per Certificate shall be calculated as follows:

$$RA = EA + EA \times (FR \times 5)$$

where:

RA = Redemption Amount per Certificate (rounded, if necessary, to the

next full EUR 0.01 (EUR 0.005 will be rounded up))

EA = Exposure Amount

FR = Fixed Rate

or

(b) If on the Final Valuation Date the Reference Price of the Worst Performing Share is below 100% of its respective Initial Price but equal to or above 50% of its respective Initial Price, then the Redemption Amount per Certificate shall be the Exposure Amount;

or

(c) In all other cases, the Redemption Amount per Certificate shall be calculated in accordance with the following formula:

$$RA = EA \times \frac{Worst_{FINAL}}{Worst_{INITIAL}}$$

where:

RA = Redemption Amount per Certificate (rounded, if necessary, to the

next full EUR 0.01 (EUR 0.005 will be rounded up))

EA = Exposure Amount

 $Worst_{FINAI}$  = Reference Price of the Worst Performing Share on the Final

Valuation Date

 $Worst_{INITIAI}$  = Initial Price of such Worst Performing Share

# § 4 EARLY REDEMPTION; REPURCHASE

- 1. Except as provided in § 6, the Issuer shall not be entitled to redeem the Certificates prior to the Maturity Date.
- 2. The Certificateholders shall not be entitled to call for redemption of the Certificates prior to the Maturity Date.
- 3. Notwithstanding any other rights to redeem the Certificates prior to the Maturity Date in accordance with these Terms and Conditions, the Certificates shall be terminated automatically and redeemed on the relevant Automatic Early Redemption Date at the relevant Automatic Early Redemption Amount per Certificate if on the Early Valuation Date directly preceding the relevant Automatic Early Redemption Date the Reference Price of each Share is equal to or above 100% of its respective Initial Price, as set out in the table below:

Early Valuation Date	Automatic Early Redemption Date, subject to postponement in accordance with § 5 paragraph 2	Automatic Early Redemption Amount ("AERA") per Certificate
22 April 2014	5 May 2014	$AERA = EA + EA \times FR$
20 April 2015	4 May 2015	$AERA = EA + EA \times (FR \times 2)$
19 April 2016	3 May 2016	$AERA = EA + EA \times (FR \times 3)$
19 April 2017	3 May 2017	$AERA = EA + EA \times (FR \times 4)$

where:

AERA = Automatic Early Redemption Amount per Certificate (rounded, if necessary, to

the next full EUR 0.01 (EUR 0.005 will be rounded up))

EA = Exposure Amount

FR = Fixed Rate

The rights arising from the Certificates will terminate upon the payment of the relevant Automatic Early Redemption Amount as of the relevant Automatic Early Redemption Date.

4. The Issuer may at any time purchase Certificates in the market or otherwise. Certificates repurchased by or on behalf of the Issuer may be held by the Issuer, re-issued or resold.

## § 5 PAYMENTS

- 1. All amounts payable pursuant to these Terms and Conditions shall be made to the Paying Agent subject to the provision that the Paying Agent transfers such amounts to the Clearing System on the dates stated in these Terms and Conditions so that they may be credited to the accounts of the relevant custodian banks and then forwarded on to the Certificateholders.
- 2. If any payment with respect to a Certificate is to be effected on a day other than a Payment Business Day, payment shall be effected on the next following Payment Business Day. In this case, the relevant Certificateholder shall neither be entitled to any payment claim nor to any interest claim or other compensation with respect to such delay.
- 3. All payments are subject in all cases to any applicable fiscal or other laws, regulations and directives.

## § 6 ADJUSTMENTS; TERMINATION RIGHT OF THE ISSUER

- 1. If an Adjustment Event or an Extraordinary Event (both as defined below) has a material effect on the price of the Share, the Issuer will make adjustments to the Terms and Conditions taking into consideration the provisions set forth hereinafter. If an Extraordinary Event has occurred, the Issuer may (instead of such an adjustment) optionally terminate the Certificates prematurely with respect to an Exchange Business Day (the "Termination Date") taking into consideration the provisions set forth hereinafter with a prior notice of seven Payment Business Days in accordance with § 11. Any termination of the Certificates in part shall be excluded.
  - (a) Adjustments to the Terms and Conditions shall correspond to the adjustments to option or futures contracts relating to the Share made by the Futures Exchange or that would have been made by the Futures Exchange if such option or futures contracts were traded on the Futures Exchange. In the event of any doubts regarding the application of the adjustment rules of the Futures Exchange, the Issuer shall decide in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)). The adjustments made by the Issuer may deviate from those made by the Futures Exchange in cases where the adjustments made by the Futures Exchange would only lead to a minor adjustment of the Terms and Conditions, as well as in cases when and where such deviation is necessary in the reasonable discretion of the Issuer (billiges Ermessen) (§ 315 German Civil Code (BGB)) to compensate for the economic effect of the relevant Adjustment Event or Extraordinary Event on the price of the Share.

As a result of such adjustments especially the Initial Price may be amended. The adjustments may also result in the Share being replaced by another share or other securities, a basket of securities and/or cash, and another stock exchange being determined as the Relevant Exchange. If the Futures Exchange makes an adjustment by replacing the Share by a basket of shares, the Issuer shall be entitled to determine only the share with the highest market capitalisation on the relevant Cut-off Date as the (new) Underlier, to sell the remaining shares in the basket on the first Exchange Business Day following the Cut-off Date at the first available price and to reinvest the proceeds immediately afterwards in the remaining Share.

Adjustments and determinations take effect as from the date (the "Cut-off Date") determined by the Issuer in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)), provided that (if the Issuer follows the manner in which adjustments are or would be made by the Futures Exchange) the Issuer shall use the date at which such adjustments take effect or would take effect at the Futures Exchange if such option or futures contracts were traded at the Futures Exchange.

Adjustments and determinations as well as the effective date shall be notified by the Issuer in accordance with § 11.

Any adjustment in accordance with this § 6 paragraph 1 does not exclude a later termination in accordance with this paragraph on the basis of the same event.

(b) If the Certificates are called for redemption due to the occurrence of an Extraordinary Event, they shall be redeemed at the termination amount per Certificate (the "Termination Amount") which shall be calculated by the Issuer in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)) by taking into account applicable market conditions and any proceeds realised by the Issuer in connection with transactions concluded by it in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)) for hedging measures in relation to the assumption and fulfilment of its obligations under the Certificates (the "Hedging Transactions"). Expenses for transactions that were required for winding up the Hedging Transactions will be taken into account as deductible items.

The Issuer shall pay the Termination Amount to the Certificateholders not later than the tenth Payment Business Day following the Termination Date to the Clearing System for crediting the accounts of the depositors of the Certificates with the Clearing System. The rights in connection with the Certificates shall expire upon the payment of the Termination Amount to the Clearing System.

#### 2. "Adjustment Event" means:

- (a) the adjustment of option or futures contracts relating to the Share at the Futures Exchange or the announcement of such adjustment;
- (b) any of the following actions taken by the issuer of the underlying Share (the "Company"): capital increases through issuance of new shares against capital contribution and issuance of subscription rights to the shareholders, capital increases out of the Company's reserves, issuance of securities with option or conversion rights related to the Share, distributions of ordinary dividends, distributions of extraordinary dividends, stock splits or any other splits, consolidation or alteration of category;
- (c) a spin-off of a part of the Company in such a way that a new independent entity is formed, or that the spun-off part of the Company is absorbed by another entity; or
- (d) any other adjustment event being economically equivalent to the before-mentioned events with regard to their effects.

#### 3. "Extraordinary Event" means:

- (a) the termination of trading in or early settlement of option or futures contracts relating to the Share at the Futures Exchange or the announcement of such termination or early settlement;
- (b) the termination of the listing of the Share on the Relevant Exchange due to a merger by absorption or by creation or due to any other reason, or the becoming known of the intention of the Companyor the announcement of the Relevant Exchange that the listing of the Share at the Relevant Exchange will terminate immediately or at a later date and that the Share will not be admitted, traded or listed at any other exchange which is comparable to the Relevant Exchange (including the exchange segment, if applicable) immediately following the termination of the listing;
- (c) the Issuer and/or its affiliates (in the meaning of § 1 paragraph 7 German Banking Act (*KWG*), § 290 paragraph 2 German Commercial Law (*HGB*)) are, even following economically reasonable efforts, not in the position (i) to enter, re-enter, replace, maintain, liquidate, acquire or dispose of any transactions or investments that the Issuer considers necessary to hedge its risks resulting from the assumption and performance of its obligations under the Certificates or (ii) to realize, regain or transfer the proceeds resulting from such transactions or investments;

- (d) a procedure is introduced or ongoing pursuant to which all shares or the substantial assets of the Company are or are liable to be nationalized or expropriated or otherwise transferred to public agencies, authorities or organizations;
- (e) the application for insolvency proceedings or for comparable proceedings with regard to the assets of the Company according to the applicable law of the Company; or
- (f) any other event being economically equivalent to the before-mentioned events with regard to their effects.
- 4. "Futures Exchange" means the options or futures exchange with the highest trading volume of option or futures contracts relating to the Share. If option or futures contracts on the Share are not traded on any exchange, the Futures Exchange shall be the options or futures exchange with the highest amount of option or futures contracts relating to shares of companies having their residence in the country in which the Company has its residence. If there is no options or futures exchange in the country in which the Company has its residence on which option or futures contracts on shares are traded, the Issuer will determine the Futures Exchange in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)) and will make notification thereof in accordance with § 11.
- 5. The Issuer may also terminate the Certificates according to paragraph 1 in the case of a takeover-bid, i.e. an offer to take over or to swap or any other offer or any other act of an individual person or a legal entity that results in the individual person or legal entity buying, otherwise acquiring or obtaining a right to buy more than 10% of the outstanding shares of the Company as a consequence of a conversion or otherwise; all as determined by the Issuer based on notifications to the competent authorities or on other information determined as relevant by the Issuer.

## §7

All present and future taxes, fees or other duties in connection with the Certificates shall be borne and paid by the Certificateholders. The Issuer is entitled to withhold from payments to be made under the Certificates any taxes, fees and/or duties payable by the Certificateholder in accordance with the previous sentence.

#### § 8 STATUS

The obligations under the Certificates constitute direct, unconditional and unsecured obligations of the Issuer and rank at least *pari passu* with all other unsecured and unsubordinated obligations of the Issuer (save for such exceptions as may exist from time to time under applicable law).

# § 9 PAYING AGENT

- Nordea Bank Finland Plc, a credit institution and account operator, incorporated under the laws
  of Finland, whose corporate seat and registered office is at Aleksis Kiven katu 3-5, Helsinki,
  FI-00020 NORDEA, Finland, shall be the issuer agent as defined in the regulation of Euroclear
  Finland and paying agent (the " Paying Agent").
- 2. The Issuer shall be entitled at any time to appoint another bank of international standing as Paying Agent. Such appointment and the effective date shall be notified in accordance with § 11.
- 3. The Paying Agent is hereby granted exemption from the restrictions of § 181 of the German Civil Code (BGB) and any similar restrictions of the applicable laws of any other country.

# § 10 SUBSTITUTION OF THE ISSUER

1. Any other company may assume at any time during the life of the Certificates, subject to paragraph 2, without the Certificateholders' consent all the obligations of the Issuer under these Terms and Conditions. Any such substitution and the effective date shall be notified by the Issuer in accordance with § 11.

Upon any such substitution, such substitute company (hereinafter called the "**New Issuer**") shall succeed to, and be substituted for, and may exercise every right and power of, the Issuer under these Terms and Conditions with the same effect as if the New Issuer had been named as the Issuer herein; the Issuer (and, in the case of a repeated application of this § 10, each previous New Issuer) shall be released from its obligations hereunder and from its liability as obligor under the Certificates.

In the event of such substitution, any reference in these Terms and Conditions to the Issuer shall from then on be deemed to refer to the New Issuer.

- 2. No such assumption shall be permitted unless
  - (a) the New Issuer has agreed to assume all obligations of the Issuer under the Certificates pursuant to these Terms and Conditions;
  - (b) the New Issuer has agreed to indemnify and hold harmless each Certificateholder against any tax, duty, assessment or governmental charge imposed on such Certificateholder in respect of such substitution;
  - (c) the Issuer (in this capacity referred to as the "Guarantor") has unconditionally and irrevocably guaranteed to the Certificateholders compliance by the New Issuer with all obligations under the Certificates pursuant to these Terms and Conditions;
  - (d) the New Issuer and the Guarantor have obtained all governmental authorisations, approvals, consents and permissions necessary in the jurisdictions in which the Guarantor and/or the New Issuer are domiciled or the country under the laws of which they are organised.
- 3. Upon any substitution of the Issuer for a New Issuer, this § 10 shall apply again.

#### § 11 NOTICES

Notices relating to the Certificates shall be published in the Federal Gazette (*Bundesanzeiger*) and shall be deemed to be effective upon such publication unless such publication gives another effective date.

Notices relating to the Certificates shall in addition be published on the internet page <a href="http://fim.commerzbank.com">http://fim.commerzbank.com</a> (or on another internet page notified at least six weeks in advance by the Issuer in accordance with this § 11). If applicable law or regulations of the stock exchange on which the Certificates are listed require a notification in another manner, notices shall also be given in the manner so required.

#### § 12 LIMITATION OF LIABILITY

The Issuer shall be held responsible for acting or failing to act in connection with the Certificates only if, and insofar as, it either breaches material obligations under or in connection with the Terms and Conditions negligently or wilfully or breaches other obligations with gross negligence or wilfully. The same applies to the Paying Agent.

#### § 13 FINAL CLAUSES

- 1. The Certificates and the rights and duties of the Certificateholders, the Issuer, the Paying Agent and the Guarantor (if any) shall in all respects be governed by the laws of the Federal Republic of Germany except for § 1 paragraph 1 to 3 of the Terms and Conditions which shall be governed by the laws of the Republic of Finland.
- 2. In the event of manifest typing or calculation errors or similar manifest errors in the Terms and Conditions, the Issuer shall be entitled to declare rescission (*Anfechtung*) to the Certificateholders. The declaration of rescission shall be made without undue delay upon becoming aware of any such ground for rescission (*Anfechtungsgrund*) and in accordance with § 11. Following such rescission by the Issuer, the Certificateholders may instruct the account holding bank to submit a duly completed redemption notice to the Paying Agent, either by filling in the relevant form available from the Paying Agent or by otherwise stating all information and declarations required on the form (the "Rescission Redemption Notice"), and to request repayment of the Issue Price against transfer of the Certificates to the account of the Paying Agent within 30 calendar days following receipt of the Rescission Redemption Notice and of the Certificates by the Paying Agent, whichever receipt is later, whereupon the Paying Agent shall transfer the Issue Price to the account specified in the Rescission Redemption Notice. Upon payment of the Issue Price all rights under the Certificates delivered shall expire.
- 3. The Issuer may combine the declaration of rescission pursuant to paragraph 2 with an offer to continue the Certificates on the basis of corrected Terms and Conditions. Such an offer and the corrected provisions shall be notified to the Certificateholders together with the declaration of rescission in accordance with § 11. Any such offer shall be deemed to be accepted by a Certificateholder (and the rescission shall not take effect), unless the Certificateholder requests repayment of the Issue Price within four weeks following the date on which the offer has become effective in accordance with § 11 by delivery of a duly completed Rescission Redemption Notice via the account holding bank to the Paying Agent and by transfer of the Certificates to the account of the Paying Agent with the Clearing System pursuant to paragraph 2. The Issuer shall refer to this effect in the notification.
- 4. "Issue Price" within the meaning of paragraph 2 and 3 shall be deemed to be the higher of (i) the purchase price that was actually paid by the relevant Certificateholder (as declared and proved by evidence in the request for repayment) and (ii) the weighted arithmetic average (as determined by the Issuer in its reasonable discretion (billiges Ermessen) (§ 315 German Civil Code (BGB)) of the traded prices of the Certificates on the Exchange Business Day preceding the declaration of rescission pursuant to paragraph 2. If a Market Disruption Event exists on the Exchange Business Day preceding the declaration of rescission pursuant to paragraph 2 on which no Market Disruption Event existed shall be decisive for the ascertainment of price pursuant to the preceding sentence.
- 5. Contradictory or incomplete provisions in the Terms and Conditions may be corrected or amended, as the case may be, by the Issuer in its reasonable discretion (*billiges Ermessen*, § 315 German Civil Code (*BGB*)). The Issuer, however, shall only be entitled to make such corrections or amendments which are reasonably acceptable to the Certificateholders having regard to the interests of the Issuer and in particular which do not materially adversely affect the legal or financial situation of the Certificateholders. Notice of any such correction or amendment shall be given to the Certificateholders in accordance with § 11.
- 6. If the Certificateholder was aware of typing or calculation errors or similar errors at the time of the acquisition of the Certificates, then, notwithstanding paragraphs 2 5, the Certificateholders can be bound by the Issuer to the corrected Terms and Conditions.
- 7. Should any provision of these Terms and Conditions be or become void in whole or in part, the other provisions shall remain in force. The void provision shall be replaced by a valid provision

that reflects the economic intent of the void provision as closely as possible in legal terms. In those cases, however, the Issuer may also take the steps described in paragraphs 2 - 5 above.

- 8. Place of performance is Frankfurt am Main.
- 9. Place of jurisdiction for all disputes and other proceedings in connection with the Certificates for merchants, entities of public law, special funds under public law and entities without a place of general jurisdiction in the Federal Republic of Germany is Frankfurt am Main. In such a case, the place of jurisdiction in Frankfurt am Main shall be an exclusive place of jurisdiction.
- 10. The English version of these Terms and Conditions shall be binding. Any translation is for convenience only.

Frankfurt am Main, 4 March 2013

**COMMERZBANK** AKTIENGESELLSCHAFT

Atersu Jeg