



SPRIT OF
ADVENTURE
TRUST

TE WAKA HIRINGA TANGATA

Empowering
youth to create
brighter futures



NAVIGATING TOMORROW

ANNUAL REPORT 2019

OUR MISSION

**‘TO EMPOWER YOUNG
NEW ZEALANDERS
TO REACH THEIR FULL
POTENTIAL THROUGH
THE CHALLENGE
OF THE SEA.’**



OUR VALUES



All of our people strive to live and breathe our values every day, in everything they do.



EXCELLENCE

By aiming high and persevering in the face of difficulties



INNOVATION

By thinking critically, creatively and reflectively



COMMUNITY & PARTICIPATION

For the common good



INTEGRITY

Which involves being honest, responsible, accountable and acting ethically



DIVERSITY

As found in our cultures, languages and heritages



EQUITY

Through fairness, social justice and citizenship



ENVIRONMENTAL SUSTAINABILITY

Care for the environment



IMPACT

Making a difference socially and emotionally

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CHAIRMAN'S REPORT

STEPHEN FISHER



The year ended March 2019, one of governance reflection and continued excellent outcomes for the many hundreds of youth who sailed aboard Spirit of New Zealand, brought with it an opportunity to consider our *modus operandi*.



An opportunity, as we approach our sixth decade, to ensure we have a robust organisation that is "fit for purpose" to meet the needs of the youth of the future and the market environment in which we operate.

To capture this, it was agreed by the Board of Trustees and senior staff to undertake a Strategic Review assisted by outside consultants. The early key findings include appointing a "Youth Advisory Board" with appropriate terms of reference, and a shift from a largely operational structure to a more marketing-related structure. This is currently under consideration to ensure that operations continue to provide a safe and meaningful youth programme, aware of our increasingly fragile environment, while we strengthen our marketing arm.

The high level objectives targeted by 2022 are that:

- SOAT is recognised for its inclusiveness and diversity reflecting contemporary young New Zealanders
- SOAT is fully funded and financially sustainable
- SOAT is an agile, outward-looking organisation with strong sales and marketing expertise

I reflect here that when we began operating in 1973, the value of the experiential outdoor classroom was confined, in the majority of schools, to morning PE and an occasional biology foray to the nearby beach. Now the majority of schools either run their own structured outdoor programme or have access to specialist youth development programmes such as ours. Coupled with this is that competition for the charitable dollar has increased immeasurably.

On international terms, New Zealand has enjoyed very peaceful and tolerant times. That somewhat complacent innocence has recently been dented but not broken.

We therefore, as an organisation, have a responsibility to ensure that the challenges of living in a multicultural society are met. We need to ensure that each and every youth development voyage has the ethnic and societal mix aboard to enable the trainees to be aware and accept the new fabric of our diverse and rich society.

As an organisation we are challenged to attract that diversity and have recently established a Scholarship programme to ensure no young New Zealander is excluded due to finance. While we are in a ramping-up phase, we can expect this to strengthen along with building up our operational reserves and a legacy programme to provide for the Trust's long term needs.

I take this opportunity to acknowledge the valuable volunteers who support the sea-going staff of dedicated masters, mates, engineers, cooks, watch assistants and leading hands.

Equally the shore-based volunteers and supporters such as secondary schools, the University of Otago, financial partners and providers are working with our loyal band of shore staff ably led by CEO Dean Lawrence and General Manager Ruth Roebuck.

Recently we acknowledged the retirements of Marine Manager Captain Nigel Wright and Office Administrator cum ship's Cook, Stephanie Bristol who between them clocked up an extraordinary 50 years of true "Spirit" service. This year we acknowledged not the usual two but four deserving winners of the coveted Topgallant Award: two long-standing Port Contacts, two mates also of many years' service, along with an outstanding young winner of the Topsail Award.

I would also like to express my deep appreciation of the critically important role played by my co-trustees, the Board of the Spirit of Adventure Trust. I am delighted that Catherine Mason, past trainee, cadet, volunteer, Master Mariner and now lawyer, has recently joined the Board. She joins a group of people, highly skilled in their chosen field, who freely give their expertise and hundreds of hours each year to attending Board meetings and leading task groups that help mould and formulate their beliefs into guiding the Trust's direction, for the ultimate benefit of the young New Zealanders who have and will sail 'before the mast' on their personal voyages of self-discovery.

STEPHEN B FISHER, QSO
Chairman

CEO'S REPORT

DEAN LAWRENCE



Spirit of New Zealand's schedule for 2018 / 2019 saw her sailing south for the summer months.



She was away from Auckland for four months and it was great to be welcomed back into the smaller ports around the coast of New Zealand. It was especially good to include New Plymouth in the stopovers, as it had been some time since we were last there.

As always, the hospitality and support from local communities was generous and gratifying. The logistics of such an extended period away can be challenging as we move 100+ people through various land and sea ports, transfers to airports and other travel arrangements. Our special thanks to the local Port Co-ordinators and other volunteers who helped. The ship and shore teams certainly appreciated their help and support.

It is an outstanding reflection on the dedicated personnel the Trust attracts that many of the permanent and volunteer staff have given many years of passion and commitment. This is a testament to the values and ethos of what we are here for, to empower our future generations. It is notable that this years' awards acknowledge some notably lengthy periods of service - up to 45 years.

Inevitably some of these long-serving members have finally called time. Marine Manager, Captain Nigel Wright, retiring after 25 years, having spent 20 of those years sailing as Master onboard the Spirit of Adventure and Spirit of New Zealand, and Stephanie Bristol stepping down as cook after 25 years' service as administrator and ship's cook.

With the ever-changing demographics of the New Zealand population, the Trust is increasing its efforts to ensure that those demographics reflect in our attendance. We are now looking at youth from completely differing backgrounds to those of us who have been born and raised in Aotearoa. Yet if we want to have a successful and integrated society, we need to ensure they are actively engaged and the Spirit programme can be part of that.

This has required us to review how we engage with the various segments of the population to ensure we are getting the reach and message out there. Various initiatives and actions have been and will be implemented in the coming year.

One area that is readily identified to assist this, is the need to grow and build the funding assistance pool, to assist those students who need some level of financial support. While the Trust has already grown that funding assistance pool over recent years, with very generous

support of various external funders the demand is expected to grow. We continue to look for opportunities to engage and widen our reach, particularly with the business community.

We acknowledge the contribution from all of our funders and supporters later in this annual report. Without it, many young New Zealanders would not get the opportunity to participate in the programme.

Spirit of New Zealand returned from her annual refit in mid-2018 in excellent condition, reflecting the dedication of all those involved in

“A special acknowledgement goes to those funders who assist us financially to undertake this essential work. Without it the costs to our trainees would be significantly higher.”

her on-going upkeep.

Looking ahead, we have an exciting year planned as the Trust will be engaged in the Ministry of Culture and Heritage in the TUIA Encounters 250 event from October to December 2019. These special voyages with a flotilla of heritage ships are a departure from our regular schedule, but our normal youth age bracket will be onboard so they get a chance to be part of this significant national event. This schedule will see us complete our summer sailing schedule in the Marlborough Sounds, before returning to Auckland for the autumn and winter months of 2020.

While we remain focused on our core youth programmes, we're also looking out to 2021 and the America's Cup taking place in Auckland. Events like this can be a golden opportunity to promote what we do and help with fundraising, so work is being done to explore what role we can play.

I would like to thank and acknowledge the team of people (shore, ship, paid and volunteer) who are very passionate and committed to the Trust's work, and often go the extra mile to ensure the youth onboard the Spirit enjoy a rewarding experience. It is a great team and we are well placed to continue the excellent work into the future. With a final thanks and acknowledgement to the Trust Board, who guide the organisation so capably.

DEAN LAWRENCE
Chief Executive Officer

MEET THE BOARD

STEPHEN FISHER



Since its founding by Lou Fisher in June 1972, the Spirit of Adventure Trust Board has always comprised Trustees selected to bring a wide range of appropriate skills and experience to policy-making. Following Lou's untimely death in 1977 at age 64, company director Stephen Fisher QSO was appointed as chairman and he continues to lead the Trust.

The current Board includes two Master Mariners, Captain Mike Austin and Catherine Mason, chartered accountant Andrew Spencer, lawyer Jeff Morrison, educationalists Sue Blakely and Jerry Norman, company director and Coastguard official Brooke Archbold. All are leading practitioners in their fields. Stephen Fisher, a founding Trustee and writer Tessa Duder, Trustee since 1993, provide 'institutional memory.' Noted yachtswoman Penny Whiting was the first female trustee, in 1980, followed by others from the education sector.

The Board, more frequently than other trusts, meets in Auckland monthly, and enjoys a close relationship with the senior management team. The CEO, Dean Lawrence, the Marine Manager, Captain Nigel Wright (now replaced by Andy Woodhouse) and General Manager, Ruth Roebuck, all attend Board meetings.



STEPHEN B. FISHER
Chairman, QSO, Company Director

Elected as chairman of the Board in 1977 to succeed his late father, Lou Fisher, Stephen is a well-known business and community leader, with interests in retail, farming, tourism and property, also the arts, yachting and the environment.



BROOKE ARCHBOLD
Deputy Chair, MNZM, Company Director, Marine

New deputy chair Brooke has had a varied career as a businessman with extensive international interests. With a Bachelor of Business Administration from Victoria University in Wellington, he has been involved in senior positions for nearly 30 years in most aspects of Coastguard New Zealand.



TESSA DUDER
OBE, Hon. Doc., Writer

Tessa is an award-winning writer and editor with a lifelong interest in ships and the sea. A member of the Board since 1993 and deputy chair from 2008 until 2017, Tessa has sailed as crew on both Spirit of Adventure and Spirit of New Zealand. She chairs the Trust's Cultural Task Force.



CAPT. MIKE AUSTIN
Marine Surveyor

Mike is a former volunteer Master of both Spirit of Adventure and Spirit of New Zealand and co-chairs the Trust's Health and Safety Group. His extensive blue water sailing includes cruising and racing around New Zealand and the Pacific.



SUE BLAKELY
School Principal

Sue is the Principal of Rosehill College in Papakura, having previously held the position of Deputy Principal at Diocesan School for Girls. A member of the Trust Board since 2008, her interests include all aspects of yachting.



ANDREW SPENCER
Chartered Accountant

Andrew is the sole Director of Spencers Chartered Accountants and Advisors Limited (Spencers), a boutique chartered accounting practice established in July 2004.



JEFF MORRISON
Lawyer

Jeff is a lawyer with over 30 years' experience, serving as Trustee on a number of trusts. He has been on the Spirit Board since 2008. Jeff is also a sometime recreational sailor and keen 'runabout' fisherman.



JERRY NORMAN
Pouherenga Mātauranga

Jerry joined the Board in 2015 and brings with him a wealth of knowledge and experience from the education sector. His key role is assisting the Spirit with regard to its strategy through a cultural lens.



CATHERINE MASON
BA/LLB (Hons), Master Mariner

Catherine began her career as a cadet with the Trust then went on to work as a deck officer on container ships and qualify as a master mariner. After coming ashore to start a family, Catherine completed a law degree and was admitted to the New Zealand bar. She is a keen recreational sailor and racer and joined the Trust board in 2018.



BEN FISHER
Advisory Trustee

Executive Director of companies in property, medical devices and general investment, Ben is also mentor to several start-up companies through Find Invest Grow. He is also a keen recreational sailor.



ARTHUR MCGREGOR
Advisory Trustee

Arthur is a secondary school physics teacher in Christchurch and has sailed on the Spirit of New Zealand since his Trainee voyage in 2003. A former Spirit Voyager committee member, he was the New Zealand representative on the Sail Training International's Youth Council for several years.

THE SPIRIT OF ADVENTURE

TE WAKA HIRINGA TANGATA

THE STORY



Nearly 50 years ago the Spirit of Adventure Trust was formed to fulfil its dream of providing young New Zealanders with a unique outdoor experience: to learn something about themselves while exploring the Hauraki Gulf from the decks of a tall ship.

At its head was Auckland businessman Lou J. Fisher. He'd seen how his own children and their friends had grown in confidence and self-reliance on the family boat, and was determined to give others less fortunate the same opportunity.

A Trust of like-minded Aucklanders was set up and a handsome topsail schooner designed to carry 25 trainees and about 12 crew. Only two years later, in 1973, the Spirit of Adventure, Lou Fisher's gift to the nation's young people, was commissioned. Until her retirement in 1997 for tourism work in Fiji she was one of the best-known and admired ships on the New Zealand coast.

The larger three-masted barquentine Spirit of New Zealand was commissioned in 1986. She could carry 40 trainees and 12 crew. With a heavy schedule of around 320 days at sea, summer and winter, she is believed to be one of the world's busiest youth ships.

At the heart of the Trust's operation is the conviction that a tall ship and its flagship programme, the 10-Day voyage, provide a unique environment for learning team-work and developing qualities of confidence, self-reliance, tolerance, resilience and leadership.

There were offshore models, particularly in Britain, where the 1960s had seen a revival of interest in square-riggers, not for carrying cargo or professional maritime training, but for youth character development.

While sailing skills are acquired, the greater emphasis is put on personal development with participants given equal opportunity within the time-honoured traditions of the sea. In the modern era of social media, 'real world' challenges are considered ever more crucial to teenagers' physical and mental well-being. Positive academic surveys have reinforced the beneficial effects of what is for many teenagers a 'life-changing' experience.

Since 1973, supported by a majority of New Zealand secondary schools, the Trust has taken many thousands of New Zealanders aged between 16 and 18 to sea for 10-Day voyages, with thousands more enjoying the 5-Day 'Trophy' and other shorter specialist voyages.

The programme is conducted mostly out of the ship's home port of Auckland but her schedule also takes her around New Zealand's coasts, ensuring the ship's high public profile. In 2013 she visited Australia, in 2017 the Chatham Islands.

The operation has been funded since 1973 by income from voyage and member fees, supplemented by grants, sponsorships and public donations. The Trust is also heavily dependent on trained volunteers, mostly to assist the permanent crews and provide shore support on port visits; it is acknowledged that many thousands of adults, through their connection with the Trust as volunteers, have benefitted from the maritime training and experience the ship provides.

With safety paramount, Spirit of New Zealand is subject to regular stringent and on-going maintenance surveys, refits and audits. She is expected to be able to continue operating youth voyages until around 2036, by which time a replacement vessel will be built and commissioned.

The ten-member Trust Board, headed by Stephen B. Fisher, QSO, employs a Chief Executive Officer who is responsible for a permanent sea-going staff of 14 and a shore administration staff of nine.

In 2008 the Spirit of Adventure Trust of New Zealand was judged the 'Sail Training Organisation of the Year (larger vessels)'; an annual award given by the premier global youth ships' organisation, Sail Training International (STI). Individual masters, crew and volunteers have also been honoured by STI.



SINCE 1973 WE'VE HAD AN AMAZING:

78,893*

young people take a voyage
of discovery with us

THIS YEAR ALONE:

1,213

young people experienced
the challenge of life at sea

&

165

volunteers donated their
valuable time

263

young people received funding support
(who would not have been able to take part otherwise)

*Approximate numbers

ACHIEVEMENTS OF THE SHIP

SHIP ACTIVITY REPORT - APRIL 2018 - MARCH 2019



TYPE OF VOYAGE/SAILING	NUMBER OF VOYAGES	PARTICIPANTS ON BOARD	POSSIBLE ON BOARD	TOTAL DAYS
10-Day Development Voyage	21	765	840	210
5-Day Spirit Trophy Voyage	7	302	304	35
5-Day Inspiration Voyage	1	25	30	5
5-Day Navy Voyage	2	77	84	10
5- Day Student Trustee Voyage	3	121	121	12
Adult Coastal Voyage	3	53	108	13
Chartered Voyage	5	237	240	14
Public Day Sail	25	1,762	2,000	25
Sponsor Day Sail	11	762	880	11
Special Spirit Sailings	2	80	80	2
Open Ship - alongside				2
AGM / Crew Training				14
Ship LEP / Refit and Maintenance				44
TOTAL	80	4,184	4,687	397

Whāia e koe te iti kahurangi
Ki te tūohu koe me he
Maunga teitei

—
*Reach for the stars,
if you must bow your head
let it only be to the loftiest mountain.*

*Please note that on some days, voyages overlap.

THIS YEAR ALONE

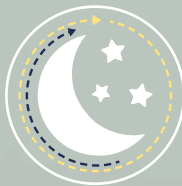


WE TRAVELLED

17,358 kms*

[APPROX. 9,383 NAUTICAL MILES]

HOW DOES THAT STACK UP TO OTHER DISTANCES?



1½ TIMES
THE CIRCUMFERENCE
OF THE MOON

10,921 kms*



NEARLY THE FULL
CIRCUMFERENCE
OF MARS

21,344 kms*



WE HAD

1,041*

PARTICIPANTS REACH
THE TOP OF THE MAST



WE COLLECTED

4,348

PIECES OF RUBBISH
FROM BEACHES
[ON REGULAR BEACH
CLEAN DAYS]

*Approximate distances and numbers

AHOY AOTEAROA!

DEAN LAWRENCE, CEO



Auckland may be her home port, but Spirit of New Zealand, Te Waka Herenga Tangata o Aotearoa is very much a ship for the nation's youth, with every intention of ensuring all of those on board are reflective of our diverse society.



To support that connectivity, biannually the Trust looks to move Spirit of New Zealand around the coastal ports and communities of Aotearoa, to ensure we continue the strong legacy of engagement with local communities and encouraging local youth participation.

In late October 2018, Spirit of New Zealand departed Auckland for a four-month deployment which ultimately saw her reach Stewart Island in early 2019. First stop was Tauranga, a 5-day voyage from Auckland for the Oceans of Hope, an organisation that works with adults managing the effects of Multiple Sclerosis. This was followed up with two short coastal trips for adults from Tauranga to Napier and then Napier to Wellington. While in these ports, short sailings and open ship days took place.

Once in Wellington, a couple of days were spent with public sailings, then back into normal youth voyage programmes, crossing the Cook Strait to spend some days in the Marlborough Sounds.

We wound 2018 up alongside in Nelson for our three-day shut down for Christmas, with the ship ably looked after by our long-standing supporters Chris and Shelia Budgen.

Post the Christmas/Boxing Day break we headed south to Lyttleton, taking in some whale watching off Kaikoura and exploring Banks Peninsula. From Lyttleton, it was further south to Bluff which was the base for two more 10-Day voyages around Stewart Island and three 3-Day Student Trustee sailings. Consider the logistics of moving 80 teenagers from Invercargill airport to Bluff every couple of days. Our thanks to our local Spirit supporters who assisted with logistical support during this very busy period.

From Bluff it was a quick sprint up the coast to Dunedin, a crew-only delivery. Who said the Spirit was not quick? While in Dunedin, we took the chance to do some promotional work with rally driver, Hayden Paddon and Hyundai New Zealand before departing on a long stretch back to Nelson. Once back in Nelson we undertook our annual 5-Day Inspiration voyage for physically-challenged youth, with the Marlborough Sounds being the wonderful location for such a sailing.

With time marching on it was time for Spirit of New Zealand to begin her return voyages home to Auckland. This was a 10-Day voyage to New Plymouth, followed by crew and Trainee change-over. The next voyage was a fast trip up the west coast (to beat a weather front coming in), rounding the top of New Zealand with this voyage eventually finishing in Opua, Bay of Islands.

There were some short public sailings in Opua, before the final 10-Day voyage commenced back to Princes Wharf, Auckland. By the time the lines came ashore in Auckland, Spirit of New Zealand had been away for just shy of 19 weeks.

For these coastal voyages around New Zealand, we are extremely grateful to our local Spirit Port Coordinators and teams of locals who help with ship logistics, many of whom have been with the Trust since our inception, 45 years ago. Every port and leg offers up different scenery and conditions, which makes each of those voyages unique to the young Trainees on board and certainly provides some welcome variety for the crew.

While we would normally be planning for something similar in the summer of 2020/2021, other events will alter our normal sequence. Being part of the TUIA Encounters 250 flotilla fleet will see Spirit of New Zealand leave Auckland in October 2019, not returning permanently until March 2020. There is a brief stop in Auckland over Labour weekend while transiting the North and Upper South Islands as part of this significant national event. The summer of 2020/2021 will likely see us stay in the Hauraki Gulf, Auckland, as we look to support the 36th America's Cup [AM Cup 36].

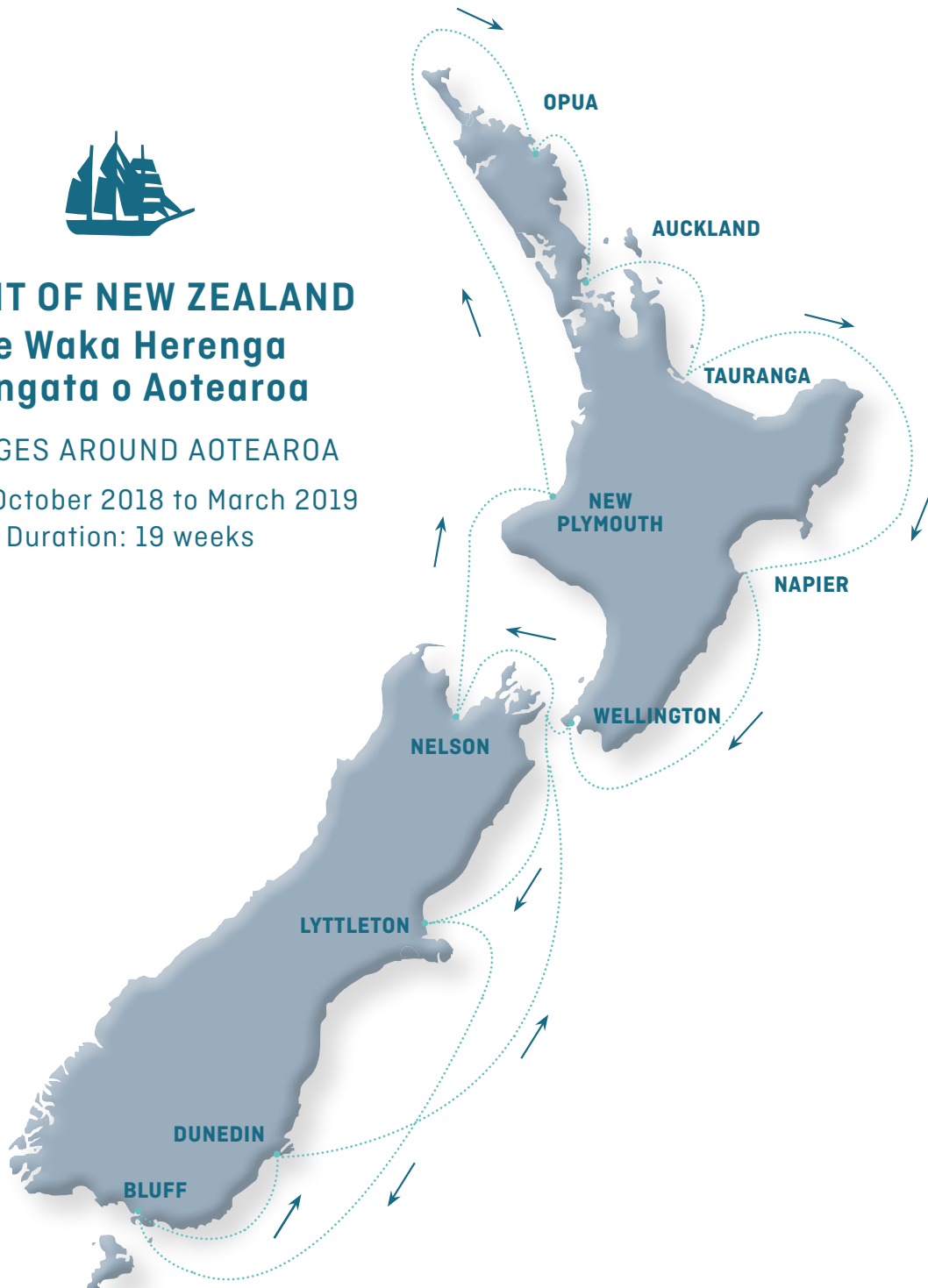


SPIRIT OF NEW ZEALAND Te Waka Herenga Tangata o Aotearoa

VOYAGES AROUND AOTEAROA

When: October 2018 to March 2019

Duration: 19 weeks



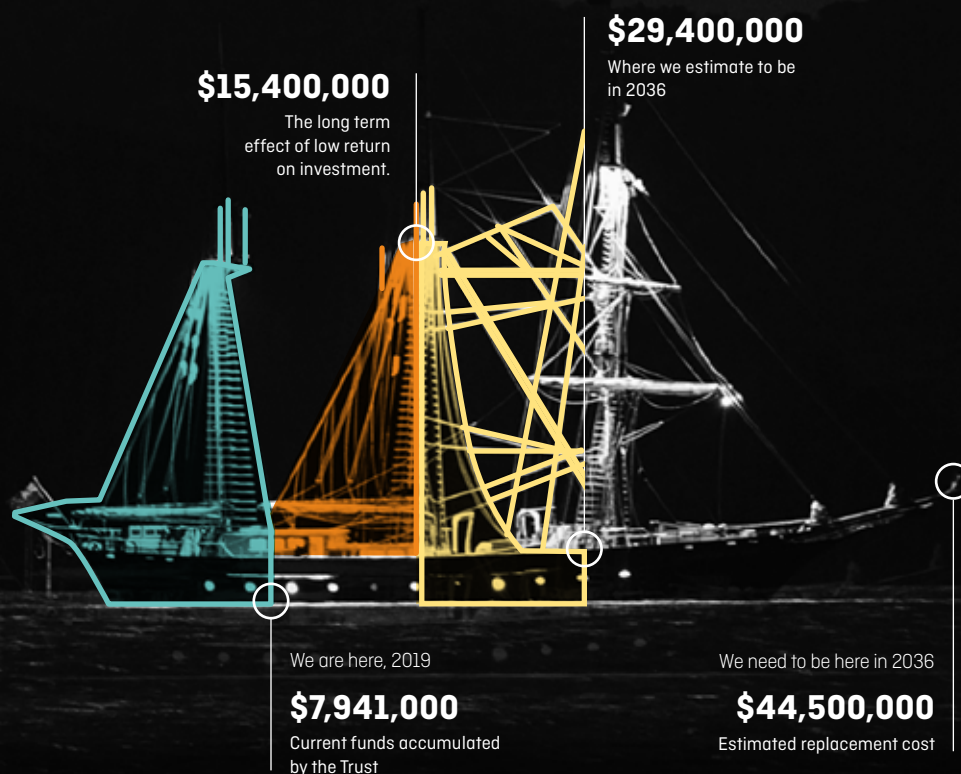
VESSEL REPLACEMENT FUND



The Trust, via the Spirit of Adventure Foundation, has continued to grow its investment portfolio to aid the financial security of the Trust's operation and importantly, to work towards the eventual replacement of Spirit of New Zealand.

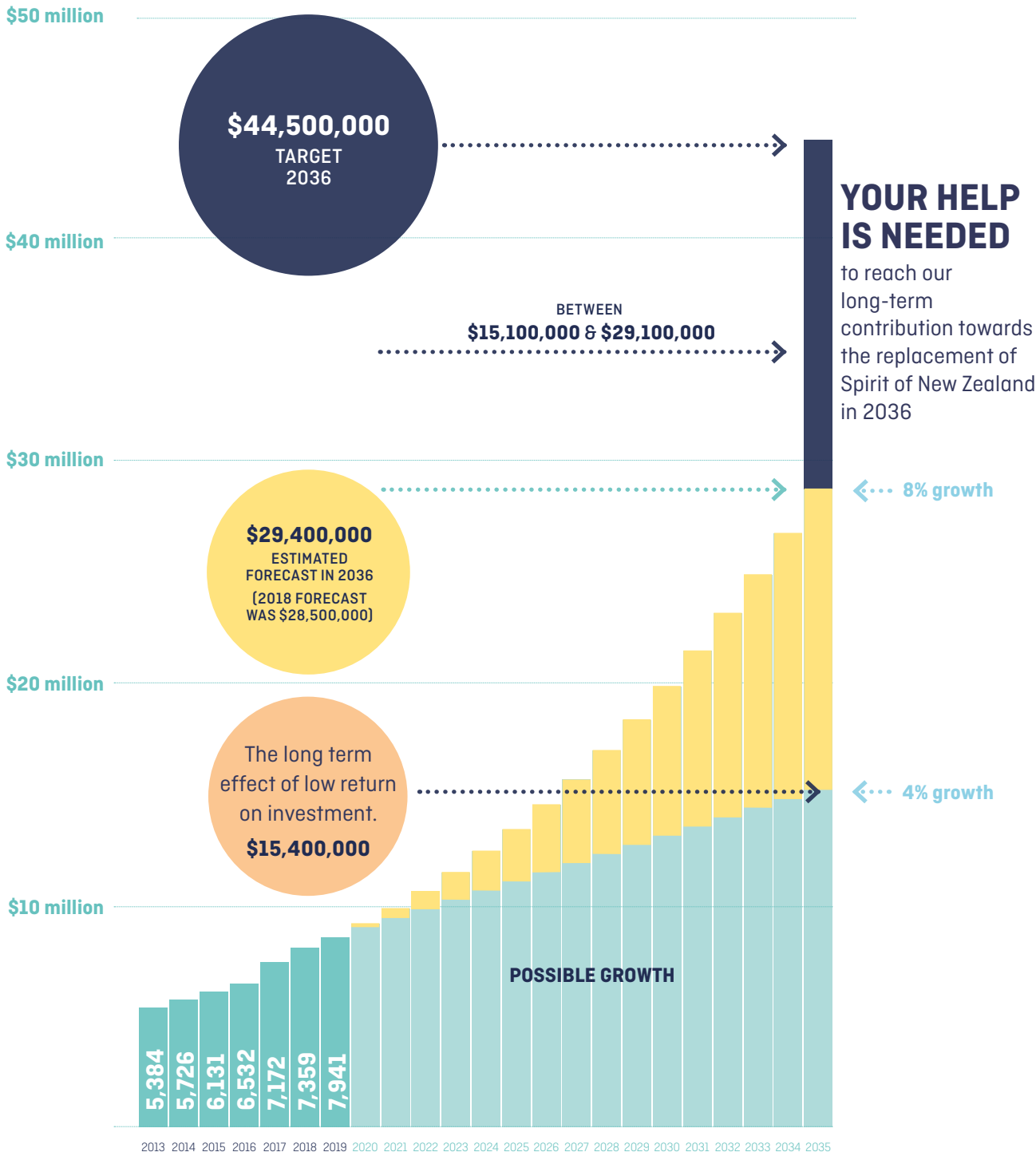
The Trustees have been advised that its vessel Spirit of New Zealand could reach the end of its useful life by around 2036. The estimated replacement cost at that time is \$44,500,000.

The Trust aims to accumulate sufficient funds in the Vessel Replacement Fund, held by the Foundation, to make a substantial contribution towards the replacement of Spirit of New Zealand in 2036.



Prudent fiscal management, aided by external professional advice provided by JMIW, has seen steady growth in the investment portfolio.

GROWTH IN THE FOUNDATION



SPIRIT HIGHLIGHTS

SPIRIT AT SEA



TAKING CARE OF OUR ENVIRONMENT

Spirit of Adventure Trust is committed to being an environmentally responsible organisation, so we are looking at a number of ways by which we ensure we are doing what we can for our environment.

Our ship Spirit of New Zealand has gone through the voluntary accreditation of the Blue Flag scheme to certify that we operate the ship ethically and responsibly in terms of the environment. We proudly display our Blue Flag endorsement from the ship's yards.

The Trust also holds the PEST Free Warrant as part of the Department of Conservation / Auckland Council Pest Free operators for the Hauraki Gulf Islands. This is an annual audit to be confident that our onboard and shore-side practices, will ensure we have no stowaways which could affect the predator-free islands of the Gulf.

A further example of what more we can do recently saw the Trust take delivery of our first EV motor vehicle, a Hyundai IONIQ, from our Principle Corporate Sponsor, Hyundai Motors New Zealand. It was great to see Hyundai supporting our environmental focus by adding the EV as part of their sponsorship package.

We continue with our beach cleans on each 10-day voyage; regretfully the number of rubbish bags coming back does not seem to be decreasing.

REFIT 2018

This year's refit was an out-of-water maintenance programme, so Spirit was hauled up the slipway at ShipRepair. What was a lovely deep red anti-fouled hull two years ago, was now a dirty, discoloured hull in need of some TLC.

A completed blast of the underway hull and extending up to the teak handrail saw Spirit of New Zealand receive a new coating of red anti-fouling, new black topsides, along with new signage and silver fern logo. While on the slip, the joyous job of opening and cleaning out the sewer tank was undertaken and after some minor repairs, a complete Rhinocoat was applied to help protect the steel work from effluent. We hope this costing will extend the life of the tank before any major repair work is needed.

The propeller shaft was checked for wear using a 'bump test' and it was pleasing to report that there was little wear requiring any remedial work. As part of the regular replacement of gear on the ship, six shots of anchor cable were replaced on each side (a 'shot' being a more traditional nautical term equalling 15 fathoms or 90 feet).

Internally the main works centred around the access to and from the wet deck where the stairs and teak decking were removed, all of the steel work was blasted, painted and a hard-wearing protective Rhinocoat was applied. This gave us a seamless, non-skid finish to an area which is often wet and allowing the water to drain easily.

Spirit of New Zealand returned to the water looking resplendent in her new paint finish. Credit must be acknowledged to all those who worked on the refit project, who ensured we were on time and within budget, then back into our sailing programme. We do it all again in 2019.

ADVENTURES AHEAD FOR TE WAKA HERENGA TANGATA O AOTEAROA

For two months at the end of 2019, Spirit of New Zealand, Te Waka Herenga o Aotearoa will join a flotilla of vessels as part of the TUIA Encounters 250 event. The commemoration was created to acknowledge 250 years since the first onshore meetings between Māori and Europeans.

The voyage flotilla will promote the exceptional feats of Pacific, Māori and European voyaging that brought us together, while providing an opportunity to reflect on our complex history of migration and settlement, and a platform for us to think about how we navigate the future together.

There are seven voyages scheduled in total, departing and arriving at various ports throughout New Zealand. This is an opportunity like no other for young people, and the voyage fees will be funded by the Ministry for Culture and Heritage. You can read more at www.tuia250.nz.

SPIRIT ON LAND



CHARITY GOLF DAY

In March 2019, we held our annual Spirit of Adventure Trust Charity Golf Day at one of New Zealand's most prestigious golf courses, Gulf Harbour Country Club. This stunning course, nestled in the heart of the Hauraki Gulf, was the perfect setting for this fantastic event.

It was Karen Franklin, a keen Trust supporter and Whangaparaoa local, who wanted to give others the life-changing opportunity her son had on his 10-day voyage. Karen suggested a 'Charity Golf Classic' and was instrumental in making this happen. It is with such support from our communities that our youth get to experience life-changing programmes with us.

The day was a great success, exceeding our expectations, and the weather could not have been any better. We raised \$34,500 in scholarship funds which help to get young New Zealanders on Spirit of New Zealand.

STAFF MOVEMENTS

During 2018, we farewelled Captain Nigel Wright and Stephanie Bristol, with a combined total of 50 years of service. Both however, have joined the list of relief crew. Mikaela Hannen-Wolf departed overseas to experience the joys of tall ship sailing in Europe. Ninja Hemling and Tamati Munroe moved on to new adventures elsewhere. Our Accountant, Bernie Rainford, our accountant departed for a new role closer to home in Devonport and Talei Williams left for a new challenge with the Tamaki Rejuvenation.

We welcome into the Spirit team Andy Woodhouse as our new Marine Manager, Charmaine Fitton as Cook, Lindsay Griffiths as Third Mate and Andie Adam as our new Accountant. We have again been fortunate in the last 12 months to have welcomed a number of new volunteer members of the sea crew, who are listed within the volunteer ranks.

OPERATIONS UPDATE



Ruth Roebuck, GM

It is both an exciting and challenging time for youth organisations and the Spirit of Adventure Trust is no exception. More competition for the attention of our young people than ever before, finds us perhaps, for the first time in our impressive history, clearly competing not just in the youth development space but in a range of sectors and with an assortment of distractions. So... how do we get from where we are now to where we need to be?

The answer is relevance. A one-word answer to the strategic challenge that our sector currently aces.

Spirit of Adventure has a head-start... our experience is transformative; to the lives of the young people who take part, their friends and families, and the communities they come from and go on to be part of.

Thanks to our friends at Otago University, we have the undeniable findings of longitudinal research that endorses our outcomes; we have an incredible team (past and present) of dedicated people, paid and voluntary, on-shore and ship-based; and we have our Trainee alumni network - ardent advocates of the Spirit experience and what it has meant for them.

We have recognised that agility and a proactive mindset is the key to a successful and sustainable future and over the past three years we have been diligently building a platform for that future:

- We have audited our systems, organisational processes and infrastructure and consolidated, strengthened, refreshed and/or replaced where required.
- We have automated the customer journey to provide seamless and consistent experiences for prospective trainees, schools, corporate partners, community sponsors and volunteers.
- We have invested in a 'single source of truth' CRM that has been tailored to our booking, safety and record-keeping imperatives.
- We are resourcing ourselves to engage personally and proactively with existing and new communities to surpass stakeholder expectations.
- We are continuing to ensure that participants accurately reflect the wide diversity that is Aotearoa New Zealand.

Realistically, even with all the success, support and work already done, there is still much to do.

As an organisation we are especially cognisant of the need to refocus ourselves externally, to get our message out stronger, wider and even more compellingly to secure a sustainable future for our organisation and for the many young Kiwis still to benefit from the Spirit experience.

And there are exciting plans ahead to do just that. Plans that will ensure a well-earned future as the chosen youth development experience for New Zealanders.

TRUST AWARDS 2019

TOPGALLANT AND TOPSAIL WINNERS



The Spirit of Adventure Trust this year broke with tradition to award four Topgallant Awards for distinguished service to the Trust, instead of the usual two.

The extra awards are made to acknowledge the exceptional contributions of long-serving Port Contacts Tony Cooper in Picton and Ray Egarr in New Plymouth.

Topgallants for distinguished service of more than ten years also go to volunteer crew Quentin Mitchell (Coromandel) and current second mate Ben Whittington (Great Barrier Island).

The sole Topsail Award for a young person's two years or more commitment goes to James Mitchell, of Auckland.

TOPGALLANT AWARD



Tony Cooper
Picton

The Picton Port Contact, Tony Cooper, first became involved with the Spirit of Adventure Trust in 1982, sailing as a passenger on the first two visits of Spirit of Adventure, and then, on Captain Nick Hylton's suggestion, as a volunteer crew for the next six years.

From 1988 he sailed mostly on Spirit of New Zealand on short adult weekend voyages as 'Watch Leader' (as was then called) out of Wellington and several times out of Auckland during the 1990s. Other voyages include five relocation voyages to Napier, Lyttelton, Gisborne, Dunedin, Nelson and in 1997 to Raoul Island. He has crewed on three five-day Inspiration voyages, and also booked the ships for weekend voyages, filling them with people from the Rangitikei and Manawatu. In all an impressive total of 35 voyages

Along the way he has gained his CLM and Boatmaster tickets, become a Coastguard Education examiner for Boatmaster and VHF certificates, and is a PADI rescue diver.

Though nominally 'retired,' Tony still looks after eight boats for out-of-town owners, and continues to serve Coastguard Education as examiner.

He has filled the position of Picton Port Contact for twenty years, since moving there in 1999.

Besides his long commitment to the Trust, Tony has enjoyed ten years' involvement taking teenagers on abseiling and caving expeditions in the Rangitikei and Manawatu areas and sailing on charter boats in the Marlborough Sounds. He also skippered the Picton pilot boat for about five years until his official retirement and developing a new interest, of bee-keeping.

Tony's service to the Trust has also involved the active support of his family. Wife Sue has done several voyages as cook, son Roger has served as permanent crew as mate and cook, late son Nigel was a Spirit cadet in 1997 and daughter Pam has done disabled voyages as a buddy and leading hand.

TOPGALLANT AWARD



Quentin Mitchell
Coromandel

Quentin Mitchell began his tall ship experiences as a trainee on the British youth ship Malcolm Miller in 1968. His 38 years' commitment to the Spirit Trust started in 1984 when, as an instructor at Outward Bound in Anakiwa, he assisted Joyce Lavender with the first voyage for the physically disabled.

More Inspiration voyages followed, then Trophy and 10-day voyages as Watch Assistant and coach. In recent years he has sailed more regularly as a volunteer relief mate.

During a long teaching career, Quentin taught PE and outdoor education, rising to a deputy principal position. On retirement, with a SRL ticket and now living in Hahei on the Coromandel, he has enjoyed skippering tour boats in the Whitianga and Hahei areas.

His life-long interest in the outdoors has brought many adventure opportunities, from initially sailing on the west coast of Scotland while working there as an outdoor instructor, to blue-water passages from Fiji to New Zealand, off the coasts of Australia and Thailand and around much of New Zealand's coast.

Further interests have been white water kayaking, with two expeditions to Nepalese kayaking rivers in the Himalayas, and diving, especially around various Pacific Islands. He and his wife Rae also do lots of tramping, enjoying walks both in New Zealand and other countries.

Besides Quentin's contribution, the Mitchell family's involvement in the Trust's work is impressive. His daughter was a trainee on the Adventure, his son on the Spirit of New Zealand and his wife has done a trip in a supporting role on an Inspiration voyage. His grandson will be on a Trophy voyage in August and a granddaughter will be doing a 10-day voyage in December. Another granddaughter will, he believes, follow on when she is old enough.

TOPGALLANT AWARD



Ray Eggar
New Plymouth

The name of Ray Eggar has appeared on the Spirit of Adventure Trust's list of Port Contacts since the mid-1970s; that's over forty years of sterling service on the occasions when either Spirit of Adventure or Spirit of New Zealand has been in New Plymouth.

His commitment to the Trust resulted from his organising a group of Jaycees and Young Farmers in mid-70s to sail on a Spirit of Adventure adult weekend. The local Jaycee group had already funded some trainees on 10-day voyages, so it was felt useful for the adults to find out directly 'what it was all about'.

Subsequently, in the days when smaller ports were encouraged to actively fund-raise, New Plymouth's committee headed by Ray raised more than \$20,000 for the Trust for new equipment and more again when fund-raising for the second ship.

As Port Contact, Ray has ensured that a ship visit to Port Taranaki goes smoothly. Liaising with the Auckland office, he and his local group help with travel for both and incoming and outgoing crew and trainees. The group re-provisions the ship and runs local sailings, sometimes as many as five during a weekend on the exposed Taranaki coast.

Besides his commitment to the Trust, Ray has been active over the years in the New Plymouth Yacht Club, sailing various small craft ranging from P class to cats and trailer-sailers, and volunteering for the local Coastguard. His three adult children have all done 10-day voyages and returned to sail as leading hands. Currently he is extensively involved in national and international equestrian events.

Although Ray, a Taranaki sheep farmer, has himself done 'only' two 10-day voyages, he says that right from the start he could see the tremendous benefit of the Trust's 10-day voyages. The comradeship and leadership that develops on those 10 days at sea, he says, give our trainees confidence to become leaders for the rest of their lives.

TOPGALLANT AWARD



Ben Whittington
Great Barrier
Island

Ben Whittington is a shining example (now, among a considerable number) of a trainee experience leading to voluntary service to the Trust and eventually a professional career at sea.

His involvement began in 2000, sailing on a special 4-day youth Leadership Management voyage and by day two was 'pretty much sold' on the appeal and challenges of square-rig sailing.

This experience led a year later to sailing on Voyage 339 as a trainee, and then to eleven years' commitment as a regular volunteer watch assistant. In 2012 he won a coveted place on the ship as Spirit cadet and third mate.

From 2013 to this year he has sailed as second mate and relief First Mate.

His qualifications are interestingly varied: he holds a Bachelor of Architecture and diplomas in Youth Work and Child and Adolescent Psychology, as well as Skipper Coastal and Offshore and Inshore Launchmaster.

When not at sea, Ben enjoys the lifestyle of Great Barrier Island, and the challenge of learning New Zealand sign language.

TOPSAIL AWARD



James Mitchell
Auckland

James Mitchell did his first 10-day trainee voyage in January 2018, following his introduction to square-rig sailing four years earlier as a volunteer crew on day sails. He has subsequently sailed as Leading Hand on several 10-day and adult coastal voyages, and an impressive total as extra crew on day sails. He's also helped at refit time and in the office with handling stores.

His current qualifications include marine radio operator's certification, and in-shore sea survival ticket. Until recently he was a junior sail-maker at Doyle Sails, but finding that monocular vision prevents him getting a skipper's ticket, he has set his sights on a sequence of Coastguard courses towards an engineering qualification and work on commercial vessels which can help him achieving the Grade 6 engineering certificate.

James has been involved with sailing since joining Sea Scouts at the age of six. He hopes one day to work on super yachts and tall ships as bosun or engineer. Besides his Spirit involvement, he volunteers for Coastguard, and is doing a cadet ship programme with the Harbourmaster and a youth training programme with the Royal New Zealand Yacht Squadron. James is passionate and proud to be part of the Spirit's commitment to New Zealand's young people.

LLOYD MCINTOSH AWARD



Aner Hyam Jonas

Presented to the Cadet or Third Mate for excellence regarding ship preservation and maintenance, also good fellowship, this award is named for Lloyd McIntosh, Spirit's enthusiastic and supportive shore Bosun for many years.

Aner has been involved with the Trust since December 2015 and in that time progressed to Cadet on in February 2017, then to Third Mate. More recently he has taken up a position with Fuller's Ferries.

Aner's dedication to maintenance during voyages was first-class. He undertook the Safety and Maintenance checks and often, when he sent in a Defect Report, the issue had already been resolved by him.

An energetic and dedicated member of the crew, his final act with us was to stay on for a day after his contract as Third Mate had ended, just to be able to spend a day doing rigging maintenance with the legendary Paul Leppington and learn as much from him as he could.

SPIRIT SCHOOL COORDINATOR OF THE YEAR

ESAM / RALPH SEXTANT AWARD



Hannah Wilks

This award, donated by Margaret Esam and Paul and Lorraine Ralph of Hawkes Bay, goes to Hannah Wilks as "the most promising" Spirit of Adventure Trust Cadet.

Hannah's calm exterior masks a determined and very switched-on individual. She did very well in her SRL exams and feedback was always good when Hannah undertook other learning or exams along the Cadetship journey. With a host of skills outside of the maritime world, Hannah is, among other things, a concert pianist.

An avid sailor in her own right, Hannah is also a Stage Two Hyundai New Zealand Pinnacle student and did her first ever voyage with the Trust in December 2016.



Tracy Purcell -
Sacred Heart
College

A newly established award to acknowledge the contribution and hard work of our dedicated Spirit School Coordinators. This year, it is awarded to Tracy Purcell, Director of Pastoral Care at Sacred Heart College in Glen Innes, Auckland.

Tracy takes every single opportunity offered to the school and helps coordinate Mt Wellington scholarships, Trust scholarships and full paying students (switching between the different scholarship types with ease).

Tracy ensures paper work is completed to a high standard and returned in a timely manner. Students are always selected who meet the voyage criteria and want to take the opportunity. Tracy is always a pleasure to deal with and easily switches between Spirit staff with ease.

CELEBRATING OUR PEOPLE

SERVICE AWARD RECIPIENTS 2019



Five years ago, the Trust instituted a lapel pin and bar to recognise and acknowledge active service given by our personnel. We have great pleasure in awarding the next round of Spirit people the Spirit Service Awards for 2019.

These awards are presented annually to recognise five, ten, fifteen and twenty years' service, with the pin and bar changing to solid silver for service between twenty-five and forty-five years, and gold for more than fifty years.

Name	Years Awarded in 2019
Tamati Munroe	5
Thomas Fietzko	5
John Debney	5
Paul o'Dowd	5
Alexandra Ranford	5
Charlotte de L'Isle	5
Hugo Hyndman	5
Ben Fisher	5
John Stringer	5
Ashley Farquharson	5
Don Pedersen	5
Trevor Erikson	5
Alex Mitchell	5
Georgina Micet	10
Tim Phillips	10
Shar-nee Schuurman	10
Charles de Vilder	10
Gareth Whittington	10
Peter Renshaw	15
Patrick Scelly	25
Sally Wallis	30
Keith Maydon	30
Tony Cooper	40
Tessa Duder	40
John Duder	45
Timothy Ridge	45
Michael Austin	45
Ray Eggar	45
Bruce Birnie	45

VOLUNTEERS 2019

THE PEOPLE BEHIND THE SPIRIT OF ADVENTURE TRUST
ARE THE HEARTBEAT OF THE ORGANISATION



Thank you to everyone who gave their time to crew this year, not only in a sailing capacity, but assisting during refit and helping in a myriad of other ways. Without the generous support of these people, the ship could not go to sea to provide young New Zealanders with the opportunity to set a course for the future.

The days and weeks that these volunteers gave to the organisation this year equated to around 20,810 hours. That's a huge amount of time and the Trust is incredibly grateful for every hour given.

OUR INDIVIDUAL STAR PERFORMERS

Top Female Watch
Assistant volunteered

74 days

— Sheila Budgen —

Top person in 2018: 76 days

Top Male Watch
Assistant volunteered

74 days

— Andrew Lawrence —

Top person in 2018: 55 days

Top Female Leading
Hand volunteered

47 days

— Jem King —

Top person in 2018: 77 days

Top Male Leading
Hand volunteered

83 days

— Lewis Gordon —

Top person in 2018: 28 days

SPIRIT VOLUNTEERS

APRIL 2018 - MARCH 2019

Abbey Franklin	Conrad McCaffrey	John Stringer	Quentin Mitchell
Abbie Vose	Cooper Davis	Jonathan Holder	Rachel Biggelaar
Adam Good	Corinna Goepfert	Joshua Turner	Raif Davies
Adam Jenkin	Courtney Pratt-Young	Karen Moss	Ranon Houston
Aimee Hodge	Daniel Rapson	Karl Mooyman	Rebecca Vickery
Alan Dirven	Daniel Watson	Kathy Perreau	Reuben Duurentijdt
Alex Darling	Dayna Johns	Katie Collins	Robin Weeks
Alex Mitchell	Debby Sellars	Ken Lindbom	Robyn Black
Alex Newman	Dita Donaldson	Laura Dawson	Robyn Fond
Alexandra Ranford	Dmitry Martynov	Lea Muetzel	Ron (Ronald) Amos
Alice Freeman	Dylan Booth	Lee Hayward	Ryan Davis
Alice Reade	Edward Barry	Lewis Gordon	Ryan Kelly
Alicia Bradley-Taurua	Edward Lane	Lisa Gatward	Sally Wallis
Andrew Frith	Eliza Thomson	Lloyd Pownall	Sarah Freyria
Andrew Lawrence	Emma Caitlin Patrick	Maggie Bray	Sarah Hall
Anette Seifert	Emma Doolin	Mandy Ross	Sarah Johnston
Angela Hardgrave	Emma Porritt	Marco Seifert-Simpson	Sarah Williams
Anna Scadden	Gabby Leitch	Margaret Pidgeon	Sarah-Jane Guild
Anne-lise Mouchel	Gareth Whittington	Marie Scott	Saul Smith
Ashleigh Williams	Gary Dale	Mathew Smith	Shaylah Cook-McCartney
Ashley Farquharson	Grace Froggatt-Bush	Matis Ellehuus	Sheila Budgen
Azam (Dogus) Sahinoglu	Greg Dennis	Matthew Bright	Shelley Huggins
Ben Dickson	Guy Manning	Matthew Smith	Sonia Thursby
Ben Maxwell	Hamish Macleod	Megan Youngman	Sonya Boe
Beth Humphrey	Hannah Crisp	Mel Simons	Sophie Mellor
Biz (Huldah) Wallace	Hannah Milton	Melanie Jonker	Susan (Susie) Middleton
Bridget Pride	Hannah Parry	Melissa Bayley	Susy Carryer
Caitlin Stone	Hanne Mellsop	Melvyn Pearson	Tasma Fulford
Cameron Mailer	Harold Gratton	Michael Candy	Tessa Campbell
Cara-Lee Davey	Heidi Barton	Michael Rossouw	Thomas Fietzko
Catherine Bull	Helen Jeffery	Michael Wilson	Tim Bright
Catherine Ranford	Hilary Comber	Milan Rama	Tim Whittaker
Charles de Vilder	James Mitchell	Neil Beattie	Tony Cummings
Charlotte de L'Isle	Jamie Craik	Nicole Ashby	Tony Miller
Charlotte Pym	Janet Watkins	Nicole Gibson	Valeria Benjamin
Charlotte Weeks	Jeffrey Green	Oliver Blanchard	Vanessa Hyslop
Chester Rosie	Jem King	Oliver Mortimer	
Chloe Stanton	Jenny Bristol	Olivia Judd	
Chris Moppel	Jeremy Fowler	Paul Doherty	
Christopher (Chris) Bath-Risbridger	Jeremy Rei	Paul O'Dowd	
Christopher Wise	Jessy Radford	Penelope Walbran-Oakley	
Claudia Saunders	Jodie Warner	Peter Addison-Krippner	
Conor Mackay-Freeman	John Debney	Philip (Phil) Jackson	

VOLUNTEER HOURS



2018-19 volunteer hours*
contributed to the Spirit:

**20,810
hours**

[26,340 hours in 2018]

Total volunteer hours have the
equivalent dollar** value of:

\$520,250

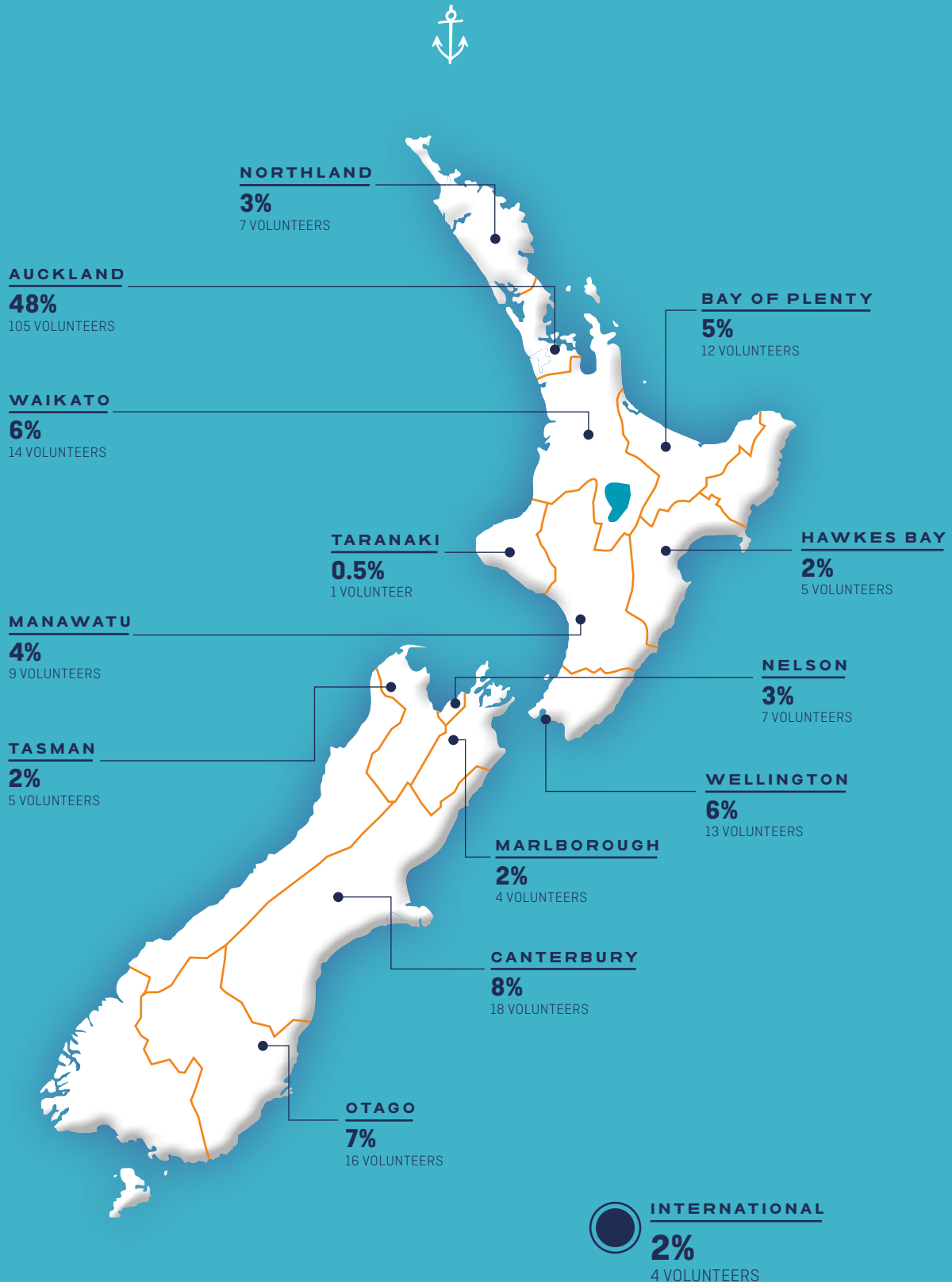
[\$658,500 in 2018]

* hours based on 14-hour day

** dollar value based on \$25 hourly rate.

VOLUNTEER REGIONS

WHERE SPIRIT VOLUNTEERS COME FROM AROUND THE COUNTRY



OUR PERFORMANCE

MINISTRY OF YOUTH DEVELOPMENT



Since 2009, Spirit of Adventure Trust has had a High Trust Contract with the Ministry of Youth Development (MYD). We are now mostly through the current three-year contract which will look to be renewed in 2019.

This funding support ensures all young New Zealanders are able to afford the voyage by our ability to keep the voyage fee at a manageable level. But where difficult financial circumstances exist, additional support is made available by the way of funding scholarships.

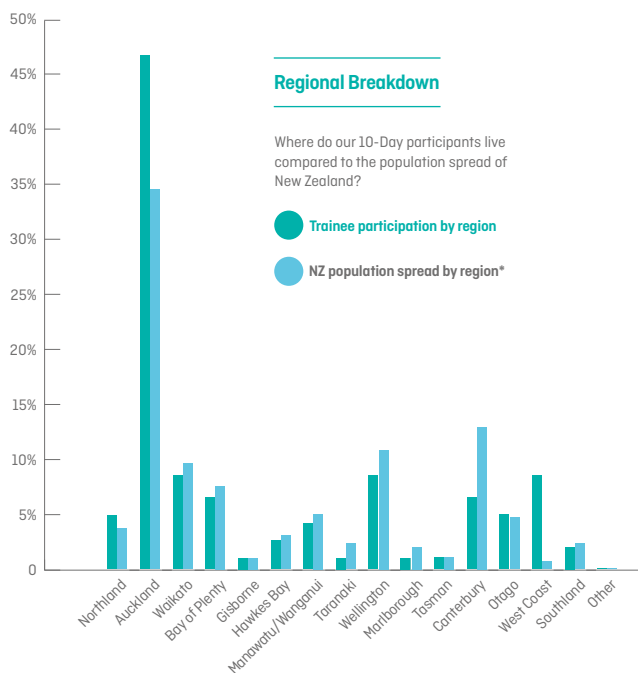
To ensure we are truly representative of New Zealand society, the Trust works hard to attract participants from all over New Zealand both geographically and societal.

MYD trainee survey

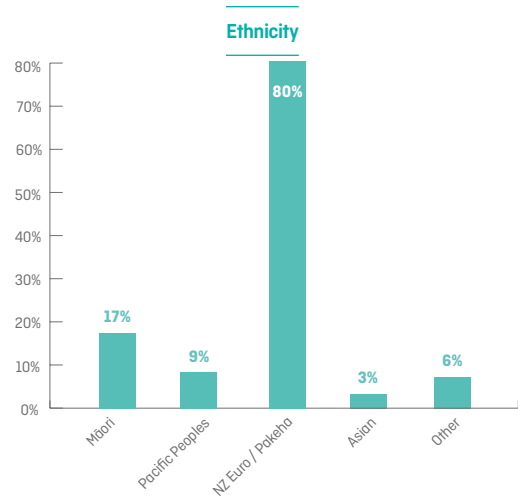
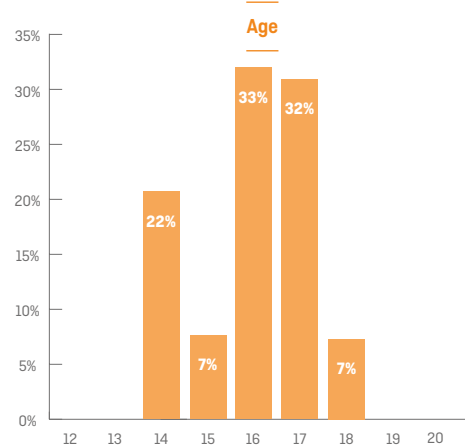
On the final evening of a voyage, participants from our 5-Day Spirit Trophy Voyage and 10-Day Youth Development Voyages complete a survey to reflect on their experience. The results reported back to us from MYD from 1 April 2018 - 31 March 2019 are shown here and are used to monitor the success perceptions of our programmes.

WHO DID WE REACH?

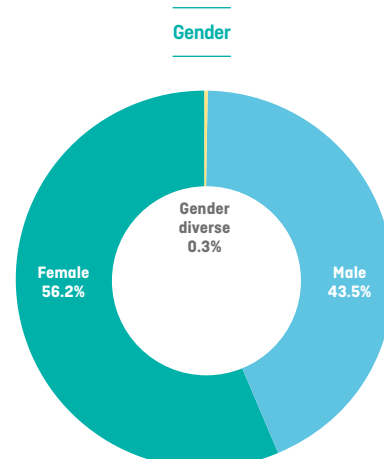
Based on data from 1,034 young people to date this year.



10-Day participants came from across New Zealand and the numbers are very closely aligned with data from Statistics New Zealand. Like previous years, only two regions were under-represented (Wellington and Canterbury) and our home port of Auckland was significantly over-represented.



Percentages total more than 100% as respondents can select multiple ethnicities.



WHAT DIFFERENCE DID WE MAKE?



Based on data from
1034
participant
responses

EXPERIENCES



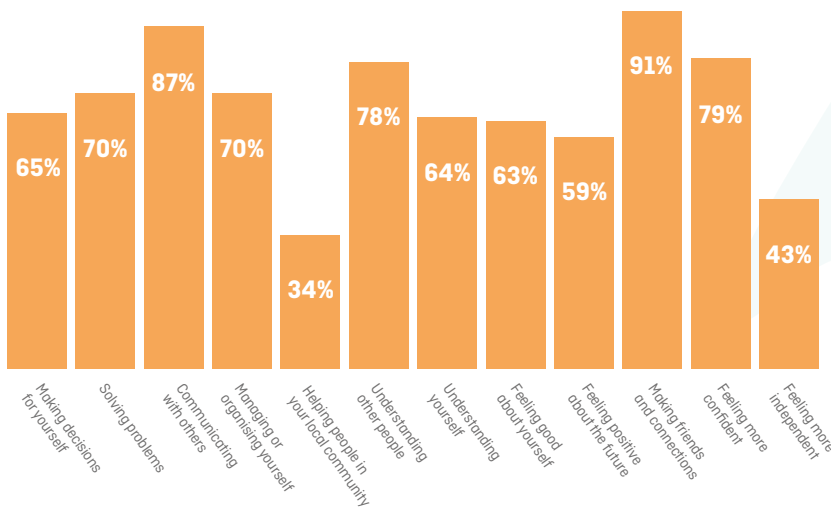
98% of those respondents were either 'very happy' or 'happy' with the programme they took part in.



97% of those respondents were either 'very happy' or 'happy' with the people running the programme they took part in.

OUTCOMES

Below is the percentage of respondents telling us that they had improved upon the aspects show below as a result of taking part in the programme or service. 99% overall percentage of respondents increasing their capability and/or resilience.



KEY PERFORMANCE INDICATORS

To ensure the Trust continues to reflect New Zealand society by engaging with all communities, we have a number of key measures to benchmark against. These are listed below, and overall show a solid level of engagement.

KPI	Target	End of year status
Youth attendance to be reflective of the NZ population – ethnicity	NZ European 74% Māori 15% Pacific peoples 7% Asian 12%	NZ European 80% Māori 17% Pacific peoples 9% Asian 3%
Youth attendance to be reflective of the NZ population – regional spread	+/- 2%	+/- 2%
Berths full	97%	92%
Active relief and volunteer crew list	150 people	165 people

YOUTH ENGAGEMENT

MAKING AN IMPACT



We know that our youth development programmes have a positive and lasting effect on the young people who take part. Our sea-going crew witness it first hand, and see the growth, resilience and sense of belonging that develops over the days on board the ship.

Towards the end of each 10-Day voyage, trainees are given an opportunity to write a letter of thanks, which provides a time for them to reflect on their feelings and experiences. These are their words.

I'd like to thank you for sponsoring me to come on this voyage. It was an unreal experience. My family would not have been able to afford something like this and wouldn't have had this experience if it wasn't for your generosity. I've had an amazing time and will forever cherish the memories I've made. Spirit has pushed me past my limits and pushed me out of my comfort zone. Hence why over the voyage I've grown as a person. I will be able to use the things I've learnt and apply them to my life which is awesome. Again, thank you.

I would like to thank you for giving me this opportunity and allowing me to experience something this amazing.

On this voyage I was lucky enough to meet the most amazing people. I have made life-long friends and can't wait to see what the friendships will be like of the boat. Kaitlin who is in my watchgroup has become one of my best friends and I'm so grateful to have met her.

While on this voyage I have become a lot more confident and have learnt how to contribute better in a group. My leadership skills have grown and I'm excited to take my what I've learnt off the boat.

Once again, thank you for this opportunity.

I want to say a huge thank you for giving me this opportunity to experience such an amazing 10 days, meeting many interesting, incredible people that I've grown closer to, while learning many different things while enjoying myself. It was such a positive environment to be in, encouraging others and helping them to go beyond their comfort zone, while pushing myself. I loved every minute of every day and I'm so grateful I was able to go on this voyage, so thank you so much. I will miss it.

Thank you so much for sponsoring me to go on this trip and, giving me this once-in-a-lifetime opportunity to experience things that would probably change my life forever.

I will be forever grateful to your Trust because of the amazing people that I have met, the new skills that I have learnt and also because of the person that I have become over the past ten days on this voyage.

This voyage has truly brought out the best of me and I have made life-long memories and friends. Thank You.

Thank you so much for sponsoring me to come on the Spirit of New Zealand. The trip was an opportunity of a life-time and I would have not got to do it without your sponsorship. The 10 day voyage has changed me in ways I never thought possible and I will strive on to do greater things and give back to spirit. Once again, thank you so much for this amazing opportunity - I will use it as an advantage in life forever.

I just really wanted to say thank you for sponsoring me to go on this trip. The Spirit of Adventure reminded me that I also have strengths, not only weaknesses. Without your help and support and kindness I don't believe I would have grown like I have. I admire you and your company for supporting young people like me, to grow and build their confidence. Hopefully one day I will be able to support others too. Thank you so much for your help.

SPIRIT SCHOOL COORDINATORS

CHAMPIONS IN OUR NEW ZEALAND SCHOOLS



Behind the scenes and in schools across New Zealand are some amazing Spirit School Coordinators. These people work tirelessly to help enable their students the opportunity to take part in our voyages.



The role of the Spirit School Coordinators is to help identify, encourage and enable students within the schools to apply and prepare for a voyage. This year, the Spirit established a new award to acknowledge the contribution and hard work of these dedicated people.

In 2019, Tracy Purcell, Director of Pastoral Care at Sacred Heart College was awarded the Spirit School Coordinator of the Year Award (read more about it on page 22). We asked Tracy a few questions to find out a little more about what she does.

How long have you been a Spirit School Coordinator?

Seven years

How did you get into the role?

I inherited the role when I was promoted to my current position as Director of Pastoral Care at Sacred Heart College. My portfolio includes student wellbeing so therefore the role of Spirit Coordinator fits very well with the position. I am always looking for Leadership and personal development opportunities for students!

Why do you send your students/encourage them to sign up?

I believe that the Spirit programme provides fantastic opportunities to teenagers. The programme is outstanding in terms of personal development, self-belief, leadership, confidence and resilience. It takes them out of their 'comfort zone' and provides opportunities not available in a day-to-day school setting. Leadership/team work/friendship/giving back are all key attributes!

How do you identify students?

Often students are looking for an opportunity and just need a little push or some encouragement. Others would simply not be able to go unless there was assistance available or school support. We select a range of students for the Spirit of Adventure Trust from a wide variety of backgrounds that are reflective of our school community.

Do you have any memorable trainee success stories?

Probably one of the most rewarding examples was a student who worked so hard to change his future! Bright and talented, he found himself not achieving to his potential as he was easily distracted. His own personal drive and determination saw him rewarded with NCEA Level 2 at Excellence level. Sending him on the Spirit of New Zealand to acknowledge this has only further enhanced this young man who is now a fine young Year 13 leader at Sacred Heart College.

TOP 20 SCHOOLS IN 2019

We work with amazing teachers and staff from hundreds of schools across New Zealand, helping to encourage and enable students to take part in our 10-Day Youth Development Voyages.

We'd love to list all of the wonderful schools that support the work we do, but for now, here is a glimpse of the top 20.

Baradene College	Cambridge High School
Diocesan School for Girls	Edgewater College
Epsom Girls Grammar	Hamilton Boys High School
Pukekohe High School	Kamo High School
Katikati College	Marist College
Tamaki College	Mount Hutt College
One Tree Hill College	Otumoetai College
Palmerston North Girls High School	Pacific Advance Senior School
Saint Kentigern	St Peters School - Cambridge
Avondale College	Waiuku College

SPIRIT FAMILY



Spirit of Adventure Trust greatly appreciates all the support received from staff, individuals and organisations who contribute in so many ways to the work we do. Thank you for being part of our Spirit family.

PATRON

Right Honourable Dame Patsy Reddy, GNZM, QSO,
Governor-General of New Zealand

VICE PATRONS

Captain C. Barry Thompson, Retired Marine Consultant

TRUST BOARD

Stephen B. Fisher | Chairman QSO, Company Director
Brooke Archbold | Deputy Chair, MNZM, Company Director, Marine

BOARD MEMBERS

Tessa Duder | OBE, Hon. Doc, Writer
Captain Mike Austin | Marine Surveyor
Sue Blakely | School Principal
Jeff Morrison | Lawyer
Andrew Spencer | Chartered Accountant
Jerry Norman | Pouherenga Mātauranga
Catherine Mason | Lawyer
Ben Fisher | Advisory Trustee
Arthur McGregor | Advisory Trustee

HONORARY ADVISORS

Spencers Chartered Accountants | Financial Services
PriceWaterhouseCoopers | Auditors
Russell McVeagh | Solicitors
Deadline Limited | PR and Media *(retired March 2019)*
Dr Marcus Stone | Medical
Hudson Gavin Martin | Technology and IP Lawyers
JMIW | Investment
Dr Jenny Te Paa | Cultural
Otago University | Programme Evaluation & Research
Sheffield | Human Resources
Sonia Thursby | Disabilities
Dr Stuart Middleton | Education Advisor
Caryn Zinn | Nutrition

SHORE-BASED TEAM

Our internal team is comprised of individuals who bring the *SPIRIT* to the Trust, from planning voyages to fundraising, marketing, hiring crew, ship logistics and maintenance, and everything in between. This dedicated team makes it all happen behind the scenes to ensure that Spirit of New Zealand operates to the highest standards and that every voyage runs as seamlessly as possible.

Dean Lawrence | Chief Executive Officer

Ruth Roebuck | General Manager

Captain Nigel Wright | Marine Manager (*now Andy Woodhouse*)

Julia Bryant | Community Engagement

Stefan Barton | Relationship Manager

Talei Williams | Marketing Communications (*now Jo Lawton*)

Rachael Mitchell | Voyage Coordinator

Bernie Ranford | Accountant (*now Andie Adam*)

Beverley Houston | Reception / Admin

SPIRIT OF NEW ZEALAND SEA STAFF

Spirit's sea staff are highly qualified and valued as the representatives of Spirit of New Zealand and the Spirit of Adventure Trust Board. Each crew member fulfils specific duties as well as being role models for the young people on board. With many crew returning year after year, the Spirit sea-going family has grown to include many outstanding crew members, some winning international awards for their leadership, nautical skills and role modelling on board.

Masters | Gerard Prendeville, Nicholas Charrington, Stephen Bull, Laurie Stanton, Mike Foster, Georgina Micet, David Hagen, Graham Weakley and Nigel Wright

Mates | Ben Whittington, Andrea Haines, Simon Graves, Tori Muir, Nicola Hockley, Alasdair Sime, Lindsay Griffiths, Suzanne Trounson, Peter Renshaw, Tony Cummings, Eric Anderson, Tamati Munroe, Kim Bjarnesen, Kim Scott, Tim Philips, Sarianna Crook and Aner Hayam-Jonas

Cooks | Stephanie Bristol, Charmaine Fitton, Allan (JR) Reeve, Ray Phillips and Sue Shilling

Engineers | David Scott, Patrick Scelly, Donald Pederson, Tim Phillips, Bruce Birnie, Ray Pearson and Trevor Erikson

Cadets | Tessa Campbell, George Weeks, Francesca Edmonds and Hannah Wilks

Ship Support | Peter Anderson

PORT CONTACTS AND COORDINATORS

Spirit's active supporters come from all around New Zealand, donating their time and skills to ensuring the success of port visits,

Great Barrier Island | Kim Scott

Tauranga | Troy Evans

Gisborne | Peter Rasmussen and Heidi Parkes

New Plymouth | Ray Eggar

Napier | Trevor Morrison

Wellington | Grant Nalder

Picton | Tony Cooper

Nelson | Sheila Budgen

Lyttelton | Andrew Moore and Mel Haskell

Dunedin | Tony Cummings

Bluff | Tom Sawyer

SPIRIT CHAMPIONS

Tessa Campbell

Francesca Edmonds

Courtney Pratt Young

ANNUAL REPORT TEAM

Summer Jenkins and Tessa Duder | Editorial

Work Communications | Design

Soar Printing | Print



FINANCIAL COMMENTARY

DEAN LAWRENCE – CHIEF EXECUTIVE OFFICER



The 2019 year end result saw us post a modest surplus after depreciation of \$16k. While our overall income was up on last year by \$62K, our expenditure also increased by \$140k.

Some of this increased expenditure is directly attributed to the ship operating outside of Auckland for four months as we visited the other regions of New Zealand. While we accept this is something we need to do, it does also attract additional logistical and operating costs. To date we have not adjusted our voyage fees to reflect the higher costs, nor is it something we are currently considering, but the southern scheduling does affect the overall result.

These higher costs would be even higher, if it were not for our volunteer network helping with logistical support and the support from the ports we use.

A significant annual project is the ship's maintenance and refit which, in this current financial year, was within budget and importantly, well supported by our external funders. Without this funding support, there would be a need to increase our programme fee, something the Trust is looking to avoid in order to minimise barriers for youth to attend. Of note is the cost of the ship's maintenance, dropping for the past three consecutive years, reflecting the end of the mid-life refit and moving into more annual upkeep. This is annually the largest single cost item and is something we are very mindful of as we look to ensure we maintain the ship as it should be against potential rising costs.

We have continued to grow the scholarship funding, to support those Trainees who face challenges in meeting the costs of the voyage, reflected in the fact that the Trust now directly supports some 20% of attendees annually from this scholarship pool.

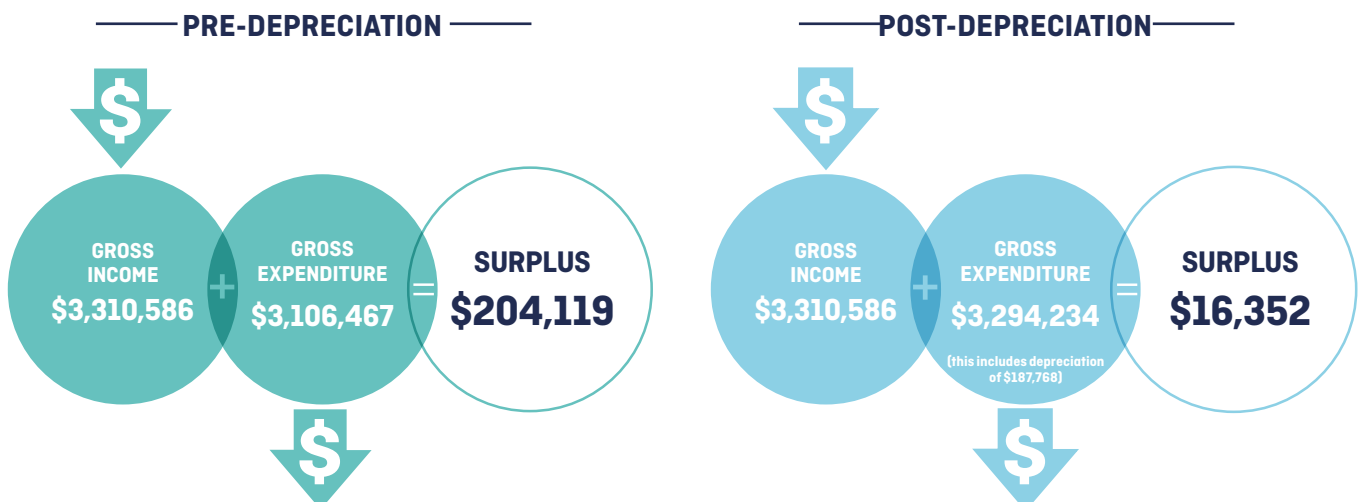
Income growth in sponsorships has been static and this is an area where we believe there is some growth opportunity.

The Trust is very mindful of the contribution our volunteers make. To ensure that we do not lose focus on this, we attribute a dollar value to the time they give, which would be a cost the Trust would otherwise have to meet. We also acknowledge the value of the goods and services provided, with all of this resulting in an estimated combined value this year of \$742k.

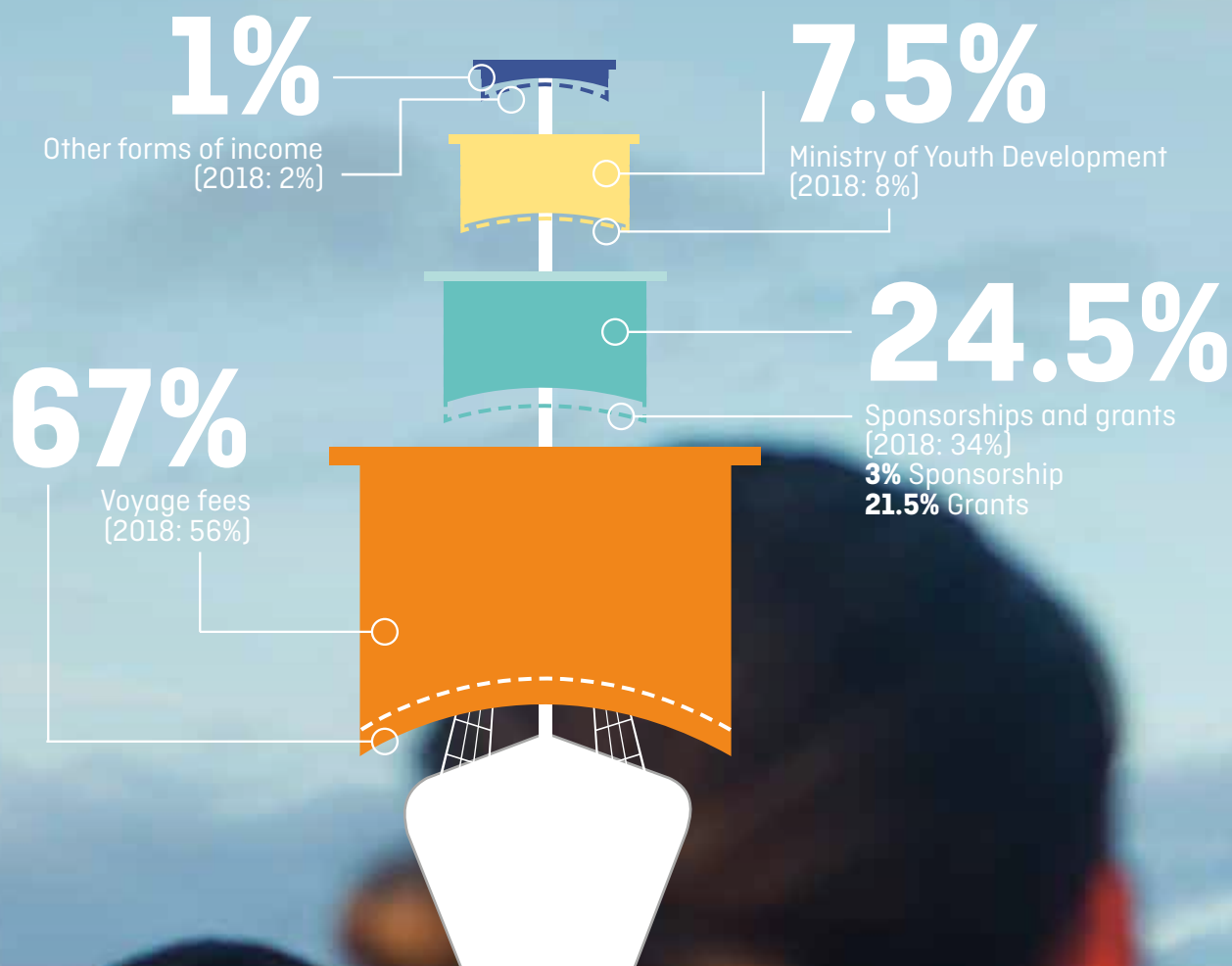
A positive result in light of the current investment market was the growth in the Foundation investments rising \$570k @ 7.2% increase. While the Trust maintains active portfolio management with our Honorary Advisors, JMIW, we are expecting some difficulty in maintaining that level of growth in the short to medium term. Accordingly, we have re-forecasted our long-term growth projections. Our funding for the replacement ship in 2036 is now significantly less than projected previously. We do appreciate the bequests and legacies received to the Foundation in the past 12 months, a generous parting gesture to support the future of the Trust and its youth programmes.

A full set of annual audited accounts can be viewed on the Trust website. With our thanks to PWC for support in undertaking our annual audit and Spencer's Chartered Accountants for the preparation of the annual accounts, well supported by the Spirit management team.

IN SIMPLE TERMS, THE RESULT FOR OPERATIONS WERE AS FOLLOWS:

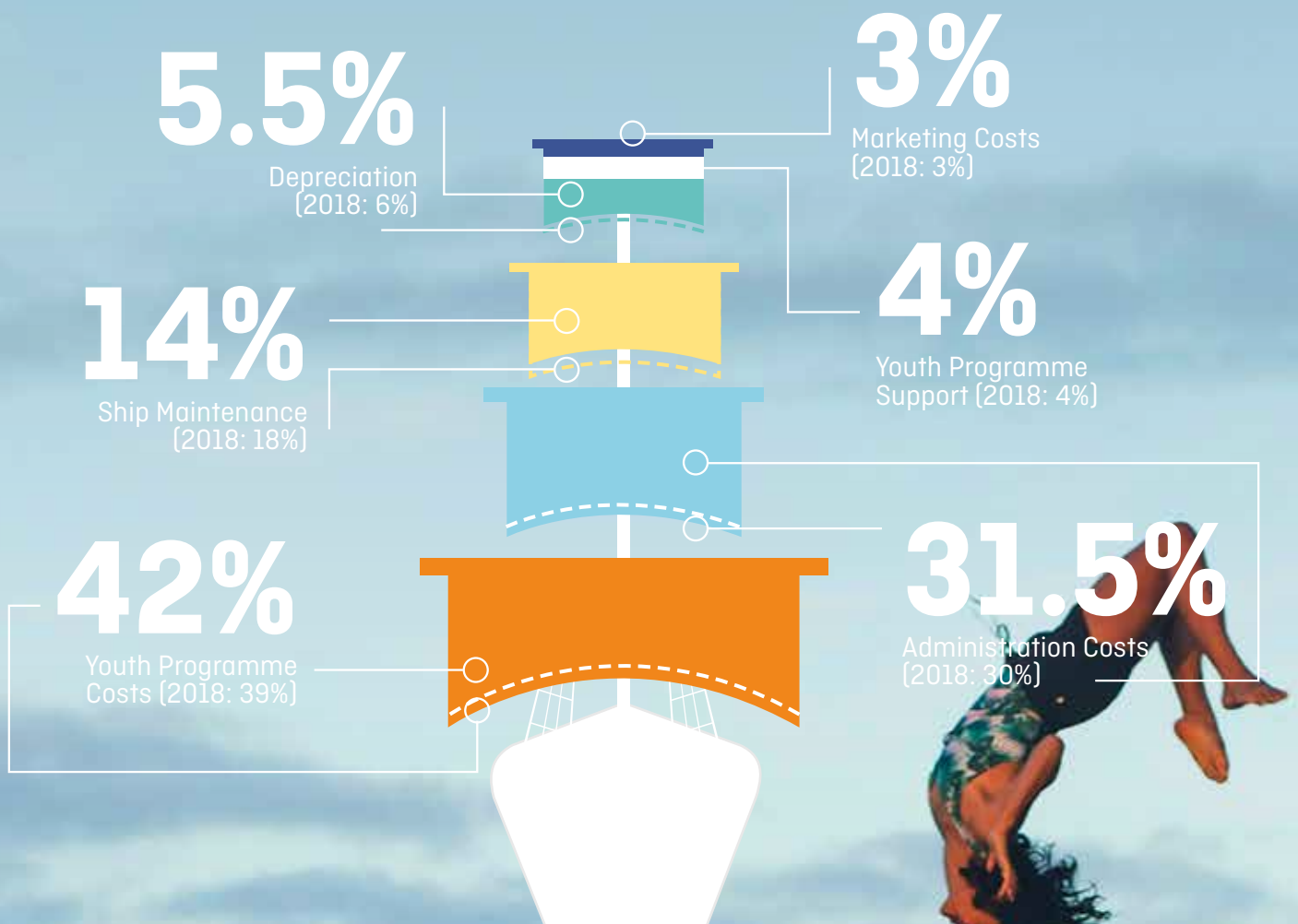


2019 INCOME - ALL SOURCES



*Donated services are not ref

2019 EXPENDITURE - ALL SOURCES



TOTAL
\$742,016
DONATIONS
RECEIVED

lected in financial accounts

EACH DOLLAR RAISED



3¢

MARKETING
(2018: 3c)

4¢

YOUTH PROGRAMME
SUPPORT (2018: 4c)

0.5¢

SURPLUS (2018: 3c)

5.5¢

DEPRECIATION (2018: 5.5c)

14¢

SHIP MAINTENANCE
(2018: 17.5c)

42¢

YOUTH PROGRAMME
DELIVERY (2018: 38c)

31¢

ADMINISTRATION (2018: 29c)

HOW FEES ARE PAID FOR



The Trust, with the support of its community partners, is very focused on ensuring ALL young New Zealanders, from wide and diverse backgrounds, are able to attend the 10-Day Youth Development Voyage by providing scholarships to those needing financial support.

64%

Paid for by family
(60% in 2018)

20%

Paid for by Spirit of Adventure
Trust Scholarships (18% in 2018)

16%

Externally secured
by participants
(22% in 2018)

THANK YOU



Principal Corporate Sponsor



Key Contributors



Lou and Iris Fisher Charitable Trust

Val and Roy Allen Endowment

Estate of Gurshon Fisher

Estate of Pauline Fisher

Peter Reid Estate

Gavin Wylie Memorial Trust

Ken Cummane Estate

Estate of Colin Anderson

Elaine Gurr Endowment

Supporting Contributors

RUSSELL McVEAGH

Auckland Conventions Venues and Events
Auckland Council
Community Information Christchurch
David Levene Foundation
Eastern and Central Community Trust

JMI Wealth

Four Winds Foundation
Infinity Foundation
Kiwi Self Storage
Lions Clubs New Zealand
NZCT

S P E N C E R S

Chartered Accountants & Advisers

Pegasus Sports Foundation
SKYCITY
SKYCITY Hamilton
The Southern Trust
Trillian Trust

Supporting Suppliers

Altex Coatings Limited
BP New Zealand
Burnsco Marine
Citcom Professionals
Doyle Sails
General Marine Services
Honda Marine
Hutchwilco

Hydraulic Solutions
Inter City
Kaiwaka Clothing Co
Lancer Industries
Mitre 10 Mega
Navico New Zealand
New Zealand Diving and Salvage
Palmer Canvas

Rudolphi
Heron Ship Repair NZ
Simms Diesel & Turbo Charger
Soar Printing
Survitec – RFD New Zealand
Tradeline Builders and Marine Limited
Wilson Hellaby New Zealand
Waste Management

Scholarship Supporters

Argosy
Bay Trust
Burnsco Marine
Christchurch Casino
Citcom Professionals
Combined Lions Clubs of New Zealand
Combined Rotary Clubs of New Zealand
Community Organisation Grants Scheme
Community Trust Mid and South Canterbury
D.V Bryant Trust
Foundation North

Franklin Says Thanks
George Mason Charitable Trust
Half Moon Bay Marina
Hard Hat Recruits
Hutt Mana Charitable Trust
JacksonStone & Partners
Karen Franklin
Mitre 10 Mega Whangarei
Mt Wellington Foundation Limited
Orakei Marina
Otago Community Trust
Oxford Community Trust
Rutherford Rede Wealth Management

SAS Trust
Structurflex
The Copy Collective
The Fletcher Building Employee Educational Fund (EEF)
Trust Waikato
Tutukaka South Pacific Yacht Club
Wellington Hospitality Group
Wendell Phillips
West Coast Community Trust
Whanganui Community Foundation
Youth Town

HYUNDAI NEW ZEALAND



Hyundai New Zealand

"Hyundai New Zealand has always been passionate about our product but more importantly our people. Through our sponsorship of Spirit of Adventure Trust, we are extremely proud to be able to support and make a difference to the lives of generations of young New Zealanders.

As a 100% Kiwi owned and operated business, Hyundai New Zealand is committed to our longstanding partnership with one of New Zealand's most iconic youth development programmes."

– **Andy Sinclair,**
Hyundai NZ General Manager



Pinnacle Programme

As Hyundai New Zealand's Community Sponsorship Programme, the Pinnacle Programme works with Spirit of Adventure Trust developing future New Zealand leaders in all areas, ranging from music to the arts, sport to entrepreneurship to agri-business.

"10 days on board Spirit of New Zealand marks the start of each student's personal journey in the Pinnacle Programme. Through Spirit of Adventure, our students learn by self-exploration, reflection and teamwork. Together Hyundai New Zealand, the Pinnacle Programme and Spirit of Adventure Trust provide life-changing experiences for a range of talented 15 to 18 year olds, from all around the country."

– **Bernice Mene**
Pinnacle Programme Manager





He toka tū moana

*Your strength is like the rock
that stands steadfast in raging waters*



Empowering
youth to create
brighter futures