# DALLAS FORT WORTH INTERNATIONAL AIRPORT 

## BUYING PLAN

Fiscal Year 2024 - Q1 Update

FORECAST DATES
October 2023 - September 2024

FOR MORE INFORMATION
DFW Airport Procurement \& Materials Management
2400 Aviation Drive
DFW Airport, TX 75261-9428
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## Realizing the DFW Vision

DFW is a significant economic driver in the State of Texas and a key community asset for the North Texas region. This Buying Plan aligns with the Airport's Strategic Plan key result to strengthen DFW's community impact by driving economic vitality.

At DFW, we recognize that suppliers play a critical role in the Airport's ability to ensure the timely availability of quality supplies, materials, equipment, technology, construction, and professional services in support of the Airport's operational and administrative functions as well as its revenue-generating initiatives.

Consolidating contract opportunities in this Buying Plan provides suppliers and the business community time to learn, prepare, and plan to bid on upcoming opportunities and allows businesses time to develop partnerships to participate as sub-contractors and suppliers effectively.

DFW is focused on positively impacting customers, employees, and communities. This Buying Guide serves as a catalyst for opportunities, resources and growth as business owners look to build business success.

We are charting a new course in Procurement and Materials Management that works collaboratively with suppliers and buyers, promotes transparency, and enhances supplier diversity. Join us in realizing the DFW vision of Travel.
Transformed.

Bruce D. Collins, CPPO
Vice President
Procurement and Materials Management

## Buying Plan Guide

## What's included in the Buying Plan?

- Forecast of opportunities to help businesses plan responses
- List of projected contracts for all DFW Airport departments
- Upcoming contract details: Project Description, Contract Type, Estimated Amount, Term, and Advertisement Dates
- Information on how to register to receive notifications of business opportunities and submit bids and proposals electronically
- Resources and opportunities for Doing Business with DFW Airport


## Types of Contract Opportunities

|  <br> Services | Professional <br> Services | High-Tech <br> Procurements | Construction <br> Services | Concessions |
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|  | Get to Know DFW Airport |
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| Success Factors <br> for Doing <br> Business with <br> DFW Airport | Review DFW Capacity Building Education |
|  | Register in the Bonfire Electronic Solicitation Portal |
|  | Discover Buying Opportunities |

Disclaimer: The Buying Plan is for planning purposes only. DFW Airport reserves the right to change the schedule and terms based upon DFW Airport. All inquiries regarding opportunities should be directed to Procurement \& Materials Management.

## Contract Forecast

## Buying Forecast

Definitions: Fiscal Year is October 1, 2023 - September 30, 2024
Quarter designation: Q1: Oct - Dec 2023; Q2: Jan - Mar 2024; Q3: Apr - Jun 2024; Q4: Jul - Sep 2024

| Department | Project Description | Contract Type | Estimated Amount | Estimated Term | Estimated Advertisement (by Quarter for Fiscal Year 2024) |
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| Airline Relations | Route Forecast Software and Support | Professional Services | \$800,000 | 1 year with (4) 1year annual renewal options | Q4 |
| Airport Operations | Aviation Management Software |  <br> Services | \$40,000 | 1 year with (4) 1year annual renewal options | Q4 |
|  | Aircraft Tug | Goods \& Services | \$55,000 | One Time Purchase | Q2 |
|  | AIRINC Radio | Goods \& Services | \$3,000 | One Time Purchase | Q3 |
|  | Sprinter Van | Goods \& Services | \$70,000 | One Time Purchase | Q4 |
|  | Radar Guns | Goods \& Services | \$4,200 | One Time Purchase | Q1 |
|  | Thermal Binoculars | Goods \& Services | \$6,000 | One Time Purchase | Q2 |
|  | Safety Management System Software | Goods \& Services | \$50,000 | One Time Purchase | Q2 |
| Aviation S.E.A. | Sabre Route Forecast Software and Support-Profit Mgr. | Goods \& Services | \$350,000 | 2 years with (3) 1year annual renewal options | Q4 |
| Business Diversity \& Development | Gap Study | Professional Services | \$25,000 | Six months | Q1 |
| Commercial Development | Foreign Trade Zone Consultant Services | Professional Services | \$400,000 | 1 year with (4) 1year annual renewal options | Q1 |
| Communications \& Marketing | Public Relations Services | Professional Services | \$2,000,000 | 2 years with (3) 1year annual renewal options | Q2 |


| Communications \& Marketing | Advertising and Marketing Services | Professional Services | \$6,000,000 | 1 year with (4) 1year annual renewal options | Q2 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | On-line Newsroom Services | Professional Services | \$50,000 | 1 year with (4) 1year annual renewal options | Q4 |
|  | Email Marketing Solutions | Professional Services | \$300,000 | 1 year with (4) 1year annual renewal options | Q1 |
| Concessions | Food Inspection Services | Professional Services | \$200,000 | 1 year with (4) 1year annual renewal options | Q1 |
|  | Food and Beverage, Retail Services | Goods \& Services | Revenue Generating | 7 to 10 years | Q2 |
| Customer Experience | Volunteer Management <br> Tracking Software | Professional Services | \$160,000 | 1 year with (4) 1year annual renewal options | Q2 |
|  | Custodial Services - Terminal A | Professional Services | \$60,000,000 | 3 years with (2) 1year annual renewal options | Q2 |
|  | Custodial Services - Terminal C | Professional Services | \$60,000,000 | 3 years with (2) 1year annual renewal options | Q3 |
|  | Custodial Services - Terminal D | Professional Services | \$70,000,000 | 3 years with (2) 1year annual renewal options | Q3 |
|  | Custodial Services: Rental Car Center and Facilities | Professional Services | \$8,000,000 | 3 years with (2) 1year annual renewal options | Q3 |
| Design Code \& Construction | Land Surveying Application Maintenance Service Plan | Construction | \$554,000 | 1 year | Q3 |
|  | Security Fire Alarm Monitoring Services | Construction | \$25,000 | 1 year | Q3 |
|  | Architectural Engineering, Design \& Design Management Services | Construction | \$16,000,000 | 5 + years | Q1 |
|  | Quality Assurance Inspection Services | Construction | \$5,000,000 | 3 years | Q4 |
|  | Facilities Design and Design Management Services | Construction | \$25,000,000 | 3 years with (2) 1year annual renewal options | Q3 |
|  | Quality Assurance Inspection Services | Construction | \$5,000,000 | 3 years | Q4 |


|  | Facilities Maintenance NonTerminal | Goods \& Services | \$12,300,000 | 5 Years | Q3 |
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|  | Industrial Maintenance Services | Goods \& Services | \$6,000,000 | 1 year with (4) 1year annual renewal options | Q2 |
|  | Badger Water Meters \& Supplies | Goods \& Services | \$825,000 | 3 years with (2) 1year annual renewal options | Q2 |
|  | Energy Services | Goods \& Services | \$10,000,000 | 5 years with (5) 1year annual renewal options | Q2 |
|  | Chilled Water System Chemicals | Goods \& Services | \$232,100 | 1 year with (4) 1year annual renewal options | Q2 |
|  | Sulfuric Acid | Goods \& Services | \$42,800 | 1 year with (4) 1year annual renewal options | Q2 |
| Energy Transportation \& Asset Management | Supply of Sodium Hypochlorite | Goods \& Services | \$68,300 | 1 year with (3) 1year annual renewal options | Q2 |
|  | Supply of Drinking Water Treatment Reagents | Goods \& Services | \$48,000 | 1 year with (3) 1year annual renewal options | Q2 |
|  | Supply of Fuel E-III Fire Training Fuel | Goods \& Services | \$402,000 | 1 year with (2) 1year annual renewal options | Q2 |
|  | Supply of Motor Fuel - Gasoline and Diesel | Goods \& Services | \$1,194,434 | 1 year with (2) 1year annual renewal options | Q2 |
|  | Supply of Electrical Power | Goods \& Services | \$270,000,000 | 2 years with (3) 1year annual renewal options | Q3 |
|  | Air Conditioning Filters and Supplies | Goods \& Services | \$900,000 | 3 years with (2) 1year annual renewal options | Q3 |
|  | Electrical Part and Supplies | Goods \& Services | \$125,000 | 1 year with (4) 1year annual renewal options | Q3 |
|  | Hot Mix Asphalt | Goods \& Services | \$450,000 | 1 year with (4) 1year annual renewal options | Q4 |
|  | Propane Gas | Goods \& Services | \$1,000,000 | 2 years with (3) 1year annual renewal options | Q4 |
|  | ARFF Parts \& Service | Goods \& Services | \$1,000,000 | 2 Years with year to year options | Q1 |
|  | Winter Weather Equipment Parts \& Service | Goods \& Services | \$1,500,000 | 2 Years with year to year options | Q1 |


|  | Airport Carbon Accreditation Third Party Verification Services | Professional Services | \$150,000 | 3 years with (2) 1year annual renewal options | Q2 |
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| Environmental Affairs | Fat, Oil and Grease Waste Management System | Goods \& Services | \$40,000 | 5 years | Q2 |
|  | Watershed Real-time Monitoring Modernization Project and Maintenance |  <br> Services | \$450,000 | 1 year | Q4 |
|  | Trigg Lake Aeration | Professional Services | \$1,500,000 | 1 year | Q4 |
|  | Composting Services | Goods \& Services | \$2,500,000 | 3 years with (2) 1year annual renewal options | Q3 |
|  | Concrete Washout Containers Services | Goods \& Services | \$2,100,000 | 2 years with (3) 1year annual renewal options | Q2 |
|  | Indoor Gun Range Air Filter Replacement | Goods \& Services | \$60,000 | 3 years | Q3 |
|  | Fuel Storage System Repair Services | Goods \& Services | \$125,000 | 3 years with (2) 1year annual renewal options | Q4 |
|  | Stress Testing Research | Goods \& Services | \$500,000 | 2 years | Q4 |
| Finance | Payment Processing Services | Goods \& Services | \$15,000,000 | 5 years | Q4 |
|  | Actuarial Retirement Plan Consulting Services | Professional Services | \$1,000,000 | 3 years with (2) 1year annual renewal options | Q2 |
| Global Strategy | Strategic Customer Growth Consulting Services | Goods \& Services | \$5,000,000 | 3 years | Q3 |
|  | Yield Management Science Tool | Professional Services | \$600,000 | 3 years with (2) 1year annual renewal options | Q4 |
|  | Skift Aviation Forum | Professional Services | \$800,000 | 2 years | Q4 |
| Government Relations | Federal Consulting Services | Professional Services | \$180,000 | 1 year with (4) 1year annual renewal options | Q1 |
| Human Resources | On-Site Medical Clinic Services | Professional Services | \$2,000,000 | 3 years with (2) 1year annual renewal options | Q2 |


| Human Resources | Professional Recruitment Services | Goods \& Services | \$500,000 | 3 years with (2) 1year annual renewal options | Q4 |
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|  | Wellness Center Fitness Equipment Repair |  <br> Services | \$20,000 | 1 year with (4) 1year annual renewal options | Q2 |
|  | Retirement Plan Actuarial | Professional Services | \$200,000 | 1 year with (4) 1year annual renewal options | Q3 |
|  | Health Risk Assessment | Professional Services | \$225,000 | 1 year with (4) 1year annual renewal options | Q2 |
|  | Total Rewards Consultant | Professional Services | \$250,000 | 1 year with (4) 1year annual renewal options | Q3 |
| Information Technology Services | Al Machine |  <br> Services | TBD | 1 year with (4) 1year annual renewal options | Q3 |
|  | Desktop Workstations, Laptops, \& Installations Svcs | Goods \& Services | \$4,000,000 | 1 year with (4) 1year annual renewal options | Q2 |
|  | Lease of Multifunctional Print Devices | Goods \& Services | \$1,700,000 | 4 years | Q2 |
|  | CCTV System Maintenance \& Support | Goods \& Services | \$2,000,000 | 1 year with (4) 1year annual renewal options | Q1 |
|  | MATV/SMATV Maintenance Svcs | Goods \& Services | \$550,000 | 1 year with (4) 1year annual renewal options | Q1 |
|  | F5 \& Infoblox Software Licenses \& Support | Goods \& Services | \$800,000 | 1 year with (4) 1year annual renewal options | Q2 |
|  | ISX Struxureware Software \& Maintenance | Goods \& Services | \$350,000 | 1 year with (4) 1year annual renewal options | Q3 |
|  | Visitor Management \& Badging System | Goods \& Services | \$50,000 | 1 year with (4) 1year annual renewal options | Q1 |
|  | Computer-Aided Dispatch \& Records Mgmt System | Goods \& Services | \$6,000,000 | 5 years with (5) 1year annual renewal options | Q1 |
|  | Kiosk Paper | Goods \& Services | \$210,000 | 1 year with (4) 1year annual renewal options | Q1 |
|  | Aviation Information Sharing | Goods \& Services | \$25,000 | 1 year | Q1 |
|  | Mulesoft Software License and Professional Services | Professional Services | \$2,000,000 | 1 year with (4) 1year annual renewal options | Q3 |


| Planning | Planning Support | Goods \& Services | \$10,000,000 | 4 years | Q4 |
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| Public Safety | Medical Supplies |  <br> Services | \$100,000 | 1 year with (4) 1year annual renewal options | Q4 |
|  | Access Control Management System | Professional Services | \$400,000 | 1 year with (4) 1year annual renewal options | Q4 |
|  | Drone Equipment |  <br> Services | \$70,000 | 1 year | Q4 |
|  | SWAT Communications Equipment |  <br> Services | \$20,000 | 1 year | Q4 |
|  | Crime Scene Cameras | Goods \& Services | \$35,000 | 1 year | Q4 |
|  | AED Pads | Goods \& Services | \$7,000 | 1 year | Q4 |
|  | Portable Toilet and Cleaning Services |  <br> Services | \$70,000 | 1 year | Q4 |
|  | SeeTure Pilot | Goods \& Services | \$20,000 | 1 year | Q4 |
|  | Rhode \& Schwarz Equipment | Goods \& Services | \$25,000 | 1 year | Q4 |
|  | Wireless Headsets and Portable Radios | Goods \& Services | \$13,000 | 1 year | Q4 |
| Risk <br> Management | Employee Disability Insurance and Administrative Svcs | Professional Services | \$3,068,214 | 3 years with (2) 1year annual renewal options | Q4 |
|  | Worker's Compensation Administration Svcs | Professional Services | \$650,000 | 3 years with (2) 1year annual renewal options | Q4 |
|  | First Aid Kits | Goods \& Services | \$105,000 | 2 years with (3) 1year annual renewal options | Q2 |
|  | Emergency Cleaning of Bloodborne Pathogens | Professional Services | \$45,000 | 1 year with (4) 1year annual renewal options | Q2 |
|  | Southwest Safety | Goods \& Services | \$40,250 | 2 years with (3) 1year annual renewal options | Q3 |


| Transportation Business Unit | Electric Utility Carts | Goods \& Services | \$85,500 | One Time Purchase | Q2 |
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|  | Cart Transporter Trailer | Goods \& Services | \$4,500 | One Time Purchase | Q2 |
|  | Vehicle Decals \& Hand tags |  <br> Services | \$75,000 | 2 years with (3) 1year annual renewal options | Q2 |
| Treasury | Armor Car Services | Professional Services | \$200,000 | 1 year with (4) 1year annual renewal options | Q4 |

## Business Training Resources

DFW offers the following training videos to assist with doing business with the airport.

Capital Assistance \& Bonding Program<br>Doing Business with DFW Airport<br>Doing Business with DFW Fact Sheet<br>Insurance and Bonding Requirements<br>Joint Venture Agreements<br>Rolling Owner Controlled Insurance Program<br>Title VI Awareness (requires Log In)

## Business Resource Organizations

DFW Airport Business Diversity and Development
North Central Texas Regional Certification Agency
Women's Business Council - Southwest
Dallas/Fort Worth Minority Supplier Development Council
Greater Dallas Hispanic Chamber of Commerce

Fort Worth Hispanic Chamber of Commerce
Irving Hispanic Chamber of Commerce
US India Chamber of Commerce DFW
US Pan Asian American Chamber of Commerce SW
Dallas Black Chamber of Commerce
Fort Worth Metropolitan Black Chamber of Commerce
Asian American Contractors \& Professional Association of Texas
Regional Black Contractors Association
Regional Hispanic Contractors Association
U.S. Department of Transportation - Gulf Region Small Business Transportation Resource Center

