**Guide to Suppliers**

To register and start submitting cost estimates:

* This document is to introduce suppliers to use the new cost estimate tool (Lighthouse) to submit their estimates.

Please follow the below steps to submit a cost estimate for Elsevier titles.

1. Suppliers will be receiving an email such as the below when a new title (New/re-print) is transmitted.

Dear Team  
A new Print project is available to quote. Please use the link below and submit your quote within 2 working days.   
  
<https://seisint.quickbase.com/db/brj5ebqym?a=dr&r=ky>  
  
  
For any queries, write to Wade, Gregory ([g.wade@elsevier.com](mailto:g.wade@elsevier.com))  
Regards,  
Elsevier Print Specialist team

1. When suppliers click on the link in the email, it will ask them to **sign in**. Scroll down and use the **Create a log-in** button if you are using this tool for the first time.

Graphical user interface, application

Description automatically generated

1. Fill in your **official email id.**

Graphical user interface, application

Description automatically generated

1. Fill in other information. Please remember to **create a password** that can be shared with other estimators (If more than one people will be estimating in your organization).

Graphical user interface, application

Description automatically generated

1. You will be able to **log-in using the new credentials** that you have created.

Graphical user interface, application

Description automatically generated

1. **Click on the lighthouse button** at the top and you will be able to see all the titles that are available to estimate. **Click on the eye or blue ISBN number**.



Graphical user interface, application

Description automatically generated



1. **Review the title specs** and other information and click on **‘Add request quote’** button when are ready with the costs.

Graphical user interface, application, Teams

Description automatically generated



1. **Fill in the cost details and other fields.**



* 1. Provide estimates
     1. Please fill in the print method that you will be using.
     2. You could choose to submit multiple estimates for the same title(Offset and Digital). For e.g. First fill this estimate for Offset and use the save & close to submit. Redo the entire process and fill the form again for Digital. This will help Elsevier choose the right estimate by comparing cost and timelines.
  2. Print run is not editable, however, if you would like to offer better cost for higher print runs please mention the same in the comments sections.
  3. Supplier FTP date: Please calculate backwards from the pub date. This is based on the time taken for the supplier from the files received date till the books reach the warehouse.
  4. Currency
  5. Username: Pick the correct email id. If you do not see your/your organisation mail id here. Please write to [m.jeyakodi@elsevier.com](mailto:m.jeyakodi@elsevier.com)
  6. Paper cost
  7. Print cost
  8. Bind cost
  9. Total additional cost
  10. Total shipping cost (FOB/Frieght)
  11. Preferred transport mode
  12. Unit cost- Auto calculated
  13. Total cost- Auto calculated
  14. Run back cost per thousand copies
  15. Run forward cost per thousand copies
  16. Spine width
  17. Unit weight
  18. Total weight of the order
  19. If Elsevier supplied Stock
      1. Size of the paper
      2. Total weight of paper
      3. Size of paper 2
      4. Total weight of paper 2
  20. Comments: Kindly mentions any assumptions made estimating the cost. Also any general notes.
  21. Attachment: Please attach the cost estimate in your organisation format for reference.

A screenshot of a computer

Description automatically generated with medium confidence

1. **Click Save and Close to submit the cost estimate.**

**If you have any issues with access, sign-in or submissions. Please contact** [m.jeyakodi@elsevier.com](mailto:m.jeyakodi@elsevier.com). We will respond in 2-3 working days.