

# Procter & Gamble Hygiene and Health Care Limited

Cardinal Gracias Road, Chakala, Andheri(E), Mumbai - 400 099

**UNAUDITED RESULTS FOR THREE MONTHS AND SIX MONTHS (PROVISIONAL) PERIOD ENDED DECEMBER 31, 2007**

Rs in Lakhs

	Three Months Ended Dec 31, 2007	Three Months Ended Dec 31, 2006	Six Months Ended Dec 31, 2007	Six Months Ended Dec 31, 2006	Previous Accounting Year Ended June 30, 2007
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1(a) Sales-Gross	19702	16609	35209	30001	55295
Less : Excise Duty	345	586	768	997	1463
Net Sales	19357	16023	34441	29005	53832
1(b) Licence Fee	52	52	103	103	206
2. Other Income	353	308	783	737	1437
3. TOTAL INCOME [1(a)+1(b)+2]	19762	16383	35326	29845	55475
4. Expenditure					
a) Decrease/(Increase) in stock in trade and Work -in-progress	(686)	(594)	(866)	(1151)	(180)
b) Consumption of raw & packaging materials	6039	3933	10119	7626	14455
c) Purchase of Finished Goods	0	163	0	295	611
d) Employee Cost	687	652	1572	1410	2924
e) Advertising expenses	1819	1740	3095	3375	5795
f) Royalty expenses	1017	815	1838	1515	2703
g) Depreciation	284	195	535	385	898
h) Other expenditure	4077	3982	7544	7298	13719
i) Total expenditure	13237	10886	23838	20751	40926
5. Interest	0	(0)	0	1	1
6. Profit before Tax (3)-(4+5)	6524	5497	11488	9093	14549
7. Tax Expense	1894	1411	3408	2446	4496
8. Net profit after tax (6-7)	4630	4086	8080	6647	10053
9. Tax Expense for prior years	0	1072	0	1072	1072
10. Net profit for the period (8-9)	4631	3015	8080	5575	8981
11. Paid-up equity share capital (Face Value Rs 10)	3246	3246	3246	3246	3246
12. Reserves excluding revaluation reserves (as per last audited balance sheet)					25872
13. Basic and diluted EPS for the period (not annualised) and for the previous year (Rs)	14.3	9.3	24.9	17.2	27.7
14. Public Shareholding					
-Number of Shares	10,150,646	10,150,646	10,150,646	10,150,646	10,150,646
-Percentage of shareholding	31.27	31.27	31.27	31.27	31.27

**Notes :**

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at respective meetings held on January 30, 2007
- Tax Expense comprises of the current tax, deferred tax and fringe benefit tax.
- Information on investor complaints for the quarter -(Nos) Opening: NIL, New: 15, Disposed: 15, Closing Balance: NIL.
- The Board of Directors at its meeting held on August 24, 2007 had recommended a dividend of Rs. 20 for each equity share of Rs. 10 each amounting to Rs. 6492.15 lakhs for the financial year ended June 30, 2007, which has since been approved at the Annual General Meeting of the Members of the Company and the same has been paid during the quarter.
- The Company operates in a single reportable business segment i.e. Manufacturing and Marketing of Health and Hygiene Products and one Geographical segment i.e within India.
- Previous period's/year's figures have been regrouped/rearranged wherever considered necessary

Place : Mumbai  
Date : January 30, 2007

Sd.  
Shantanu Khosla  
Managing Director