

Procter & Gamble Hygiene and Health Care Limited

Cardinal Gracias Road, Chakala, Andheri(E), Mumbai - 400 099

UNAUDITED RESULTS FOR THREE MONTHS (PROVISIONAL) PERIOD ENDED SEPTEMBER 30, 2007

Rs in Lakhs

	Three Months Ended Sep 30, 2007	Three Months Ended Sep 30, 2006	Previous Accounting Year Ended June 30, 2007
	(Unaudited)	(Unaudited)	(Audited)
1(a) Sales-Gross	15506	13392	55295
Less : Excise Duty	423	411	1463
Net Sales	15083	12981	53832
1(b) Licence Fee	52	52	206
2. Other Income	430	429	1437
3. TOTAL INCOME [1(a)+1(b)+2]	15565	13462	55475
4. Expenditure			
a) Decrease/(Increase) in stock in trade and Work-in-progress	(178)	(557)	(180)
b) Consumption of raw & packaging materials	4071	3693	14455
c) Purchase of Finished Goods	8	132	611
d) Employee Cost	885	758	2924
e) Advertising expenses	1277	1635	5795
f) Royalty expenses	821	700	2703
g) Depreciation	251	190	898
h) Other expenditure	3467	3316	13718
i) Total expenditure	10602	9866	40925
5. Interest	0	1	1
6. Exceptional item	0	0	0
7. Profit before Tax (3)-(4+5+6)	4963	3595	14550
8. Tax Expense	1514	1035	4496
9. Net profit after tax (7-8)	3449	2560	10054
10. Tax Expense for prior years	0	0	1072
11. Net profit for the period (9-10)	3449	2560	8982
12. Paid-up equity share capital (Face Value Rs 10)	3246	3246	3246
13. Reserves excluding revaluation reserves (as per last audited balance sheet)			25872
14. Basic and diluted EPS for the period (not annualised) and for the previous year (Rs)	10.63	7.89	27.67
15. Public Shareholding			
-Number of Shares	10,150,646	10,150,646	10,150,646
-Percentage of shareholding	31.27	31.27	31.27

Notes :

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at respective meetings held on October 31, 2007
- The Procter & Gamble Company, USA which held 21,221,953 shares (65.37%) in the Company, transferred all its shareholding to Procter & Gamble Asia Holding BV, The Netherlands on September 28, 2007. As a result the immediate holding company has changed, however the ultimate holding company has remained the same i.e. The Procter & Gamble Company, USA.
Subsequently on October 16, 2007 The Procter & Gamble Company, USA transferred all its shareholdings in Procter & Gamble Asia Holding BV, The Netherlands to Procter & Gamble Global Holdings Ltd., Bermuda. Consequent upon the transfer of shares, Procter & Gamble Global Holdings Ltd., Bermuda holds all the shares of Procter & Gamble Asia Holding BV, The Netherlands, which in turn holds 65.37% shareholding in the Company. As a result, the ultimate holder of 22,310,090 equity shares in the Company continues to be The Procter & Gamble Company, USA and there is no change in this status by restructuring.
- Tax Expense comprises of the current tax, deferred tax and fringe benefit tax.
- Information on investor complaints for the quarter -(Nos) Opening: NIL, New: 15, Disposed: 15, Closing Balance: NIL.
- The Board of Directors at its meeting held on August 24, 2007 had recommended a dividend of Rs. 20 for each equity share of Rs. 10 each amounting to Rs. 6492.15 lakhs for the financial year ended June 30, 2007, which has since been approved at the Annual General Meeting of the Members of the Company and paid.
- The Company operates in a single reportable business segment i.e. Manufacturing and Marketing of Health and Hygiene Products and one Geographical segment i.e within India.
- During this quarter, the company has commenced commercial production and dispatches of additional products from its manufacturing location at Baddi
- Previous period's/year's figures have been regrouped/rearranged wherever considered necessary

Sd.

Place : Mumbai

Shantanu Khosla

Date : October 31, 2007

Managing Director