



Procter & Gamble Hygiene and Health Care Limited
Registered Office
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
(91 - 22) 2826 6000 phone
(91 - 22) 6693 9696 fax
www.pg.com

Part I

STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 30th JUNE 2013

(₹ In Lakhs)

Particulars	(1)	(2)	(3)	(4)	(5)
	Three Months Ended 30 th June 2013 (Audited) Refer Note 3	Preceding Three Months Ended 31 st March 2013 (Unaudited)	Corresponding Three Months Ended 30 th June 2012 (Unaudited)	Year Ended 30 th June 2013 (Audited)	Previous Year Ended 30 th June 2012 (Audited)
1 Income from Operations					
(a) Net Sales / Income from Operations (Net of excise duty)	42270	41663	31259	168486	129470
(b) Other operating income	38	67	50	192	271
Total income from operations (net)	42308	41730	31309	168678	129741
2 Expenses					
a) Cost of raw and packing materials consumed	11483	9225	10003	49410	39589
b) Purchase of stock-in-trade	6376	9024	2445	24379	14506
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(107)	(410)	(621)	(3339)	(1667)
d) Employee benefits expense	2933	2646	1417	9965	6466
e) Depreciation and amortisation expense	920	759	798	3131	2808
f) Advertising & sales promotion expenses	5675	6539	4828	28527	23344
g) Royalty expenses	1991	1926	1745	7980	6342
h) Other expenses	6659	6234	7133	26700	21140
Total expenses	35930	35943	27748	146753	112528
3 Profit from operations before other income and finance costs (1-2)	6378	5787	3561	21925	17213
4 Other income	1349	1518	1070	6696	5092
5 Profit from ordinary activities before finance costs (3+4)	7727	7305	4631	28621	22305
6 Finance costs	1	-	2	1	3
7 Profit from ordinary activities before tax (5-6)	7726	7305	4629	28620	22302
8 Tax expense	2539	2096	1102	8298	4173
9 Net profit for the period (7-8)	5187	5209	3527	20322	18129
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year				77286	66458
12 Earnings per Share (of ₹ 10 each) (not annualised) :					
a) Basic	15.98	16.05	10.87	62.61	55.85
b) Diluted	15.98	16.05	10.87	62.61	55.85

See accompanying notes to the financial results

Part II

SELECT INFORMATION FOR THE YEAR ENDED 30th JUNE 2013

Particulars	(1)	(2)	(3)	(4)	(5)
	Three Months Ended 30 th June 2013	Preceding Three Months Ended 31 st March 2013	Corresponding Three Months Ended 30 th June 2012	Year Ended 30 th June 2013	Previous Year Ended 30 th June 2012
A PARTICULARS OF SHAREHOLDING					
1 Public shareholding					
- Number of shares	9530963	9530963	9530963	9530963	9530963
- Percentage of shareholding	29.36	29.36	29.36	29.36	29.36
2 Promoters & Promoter Group Shareholding					
a) Pledged / Encumbered					
- Number of shares	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)					
- Percentage of shares (as a % of the total share capital of the company)					
b) Non-encumbered					
- Number of shares	22929773	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64	70.64





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B INVESTOR COMPLAINTS		THREE MONTHS ENDED 30 th JUNE 2013 (Numbers)
Pending at the beginning of the quarter		-
Received during the quarter		43
Disposed of during the quarter		43
Remaining unresolved at the end of the quarter		-

Notes :

1 Statement of Assets and Liabilities (₹ In Lakhs)

Particulars	As at Year Ended 30 th June 2013 (Audited)	As at previous Year Ended 30 th June 2012 (Audited)
EQUITY AND LIABILITIES		
SHAREHOLDERS' FUNDS		
a) Share Capital	3246	3246
b) Reserves and Surplus	77286	66458
Shareholders' Funds	80532	69704
NON-CURRENT LIABILITIES		
a) Other Long-term Liabilities	36	36
b) Long-term Provisions	243	220
Non-Current Liabilities	279	256
CURRENT LIABILITIES		
a) Trade Payables	20446	25536
b) Other Current Liabilities	8570	5401
c) Short-term Provisions	9974	8957
Current Liabilities	38990	39894
TOTAL EQUITY AND LIABILITIES	119901	109854
ASSETS		
NON-CURRENT ASSETS		
a) Fixed assets	25611	22730
b) Deferred Tax Assets (Net)	295	153
c) Long-term Loans and Advances	9814	10038
d) Other Non-current Assets	11	4
Non-Current Assets	35731	32925
CURRENT ASSETS		
a) Inventories	11890	9227
b) Trade Receivables	8087	4815
c) Cash and Cash Equivalents and Other Bank Balances	16603	18237
d) Short-term Loans and Advances	46938	42540
e) Other Current Assets	552	2110
Current Assets	84070	76929
TOTAL ASSETS	119901	109854

- 2 The above audited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 14th August 2013.
- 3 The figures of last quarter are the balancing figures between audited figures in respect of full financial year and the year to date figures upto the third quarter of the current financial year.

4 Other Expenses includes the effect of net Exchange loss / (gain) in the respective periods as under:

Particulars	(1) Three Months Ended 30 th June 2013	(2) Preceding Three Months Ended 31 st March 2013	(3) Corresponding Three Months Ended 30 th June 2012	(4) Year Ended 30 th June 2013	(5) Previous Year Ended 30 th June 2012
₹ In lakhs	472	(13)	439	234	838

- 5 Tax expense comprises of current tax and deferred tax and in case of previous period / year is net of adjustment towards Minimum Alternative Tax (MAT) credit entitlement.
- 6 The Company operates in a single reportable business segment i.e. Manufacturing and Marketing of Health and Hygiene Products and one reportable Geographical segment i.e. within India.
- 7 The Board of Directors at its meeting held on 14th August 2013 has recommended for the current year a final dividend of ₹ 25 per equity shares (nominal value ₹ 10 per equity share) aggregating to ₹ 8 115 lakhs subject to approval of members at the ensuing Annual General Meeting of the Company.
- 8 Previous period's / year's figures have been regrouped / rearranged wherever considered necessary.



For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited

Shantanu Khosla
Shantanu Khosla
Managing Director

Place : Mumbai
Date : 14th August 2013