



**Procter & Gamble Hygiene  
and Health Care Limited**  
Registered Office  
P&G Plaza  
Cardinal Gracias Road, Chakala  
Andheri (E), Mumbai 400 099  
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Part I (₹ in Lakhs)

**STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 30<sup>th</sup> JUNE 2012**

Particulars	(1) Three Months Ended 30 <sup>th</sup> June 2012	(2) Preceding Three Months Ended 31 <sup>st</sup> March 2012	(3) Corresponding Three Months Ended 30 <sup>th</sup> June 2011	(4) Year Ended 30 <sup>th</sup> June 2012	(5) Previous Year Ended 30 <sup>th</sup> June 2011
<b>(Refer Notes Below)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Unaudited)</b>	<b>(Audited)</b>	<b>(Audited)</b>
<b>1 Income from Operations</b>					
(a) Net Sales / Income from Operations (Net of excise duty)	31259	32620	24461	129470	100025
(b) Other operating income	50	68	85	271	262
<b>Total income from operations (net)</b>	<b>31309</b>	<b>32688</b>	<b>24546</b>	<b>129741</b>	<b>100287</b>
<b>2 Expenses</b>					
a) Cost of raw and packing material consumed	10003	7786	8483	39589	29970
b) Purchases of stock-in-trade	2445	5543	1482	14506	9053
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(621)	(275)	341	(1667)	(66)
d) Employee benefits expenses	1417	1730	1382	6466	5057
e) Advertising & sales promotion expenses	4828	5260	4531	23344	18478
f) Royalty expenses	1745	1386	1319	6342	5169
g) Depreciation and amortisation expenses	798	712	621	2808	2216
h) Other expenses	7133	5544	4549	21140	16274
<b>Total expenses</b>	<b>27748</b>	<b>27686</b>	<b>22708</b>	<b>112528</b>	<b>86151</b>
<b>3 Profit from operations before other income, finance cost and exceptional items (1-2)</b>	<b>3561</b>	<b>5002</b>	<b>1838</b>	<b>17213</b>	<b>14136</b>
<b>4 Other income</b>	<b>1070</b>	<b>1796</b>	<b>1106</b>	<b>5092</b>	<b>3541</b>
<b>5 Profit from ordinary activities before finance costs and exceptional items (3+4)</b>	<b>4631</b>	<b>6798</b>	<b>2944</b>	<b>22305</b>	<b>17677</b>
<b>6 Finance cost</b>	<b>2</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>3</b>
<b>7 Profit from ordinary activities after finance costs but before exceptional items (5-6)</b>	<b>4629</b>	<b>6797</b>	<b>2942</b>	<b>22302</b>	<b>17674</b>
<b>8 Exceptional items</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>9 Profit from ordinary activities before tax (7+8)</b>	<b>4629</b>	<b>6797</b>	<b>2942</b>	<b>22302</b>	<b>17674</b>
<b>10 Tax expense</b>	<b>1102</b>	<b>1592</b>	<b>(621)</b>	<b>4173</b>	<b>2586</b>
<b>11 Net Profit from ordinary activities after tax (9-10)</b>	<b>3527</b>	<b>5205</b>	<b>3563</b>	<b>18129</b>	<b>15088</b>
<b>12 Extraordinary item (net of tax expense)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>13 Net profit for the period (11+12)</b>	<b>3527</b>	<b>5205</b>	<b>3563</b>	<b>18129</b>	<b>15088</b>
<b>14 Paid-up equity share capital (Face Value ₹ 10 per equity share)</b>	<b>3246</b>	<b>3246</b>	<b>3246</b>	<b>3246</b>	<b>3246</b>
<b>15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year</b>				<b>66458</b>	<b>56817</b>
<b>16.i Earnings per Share - (before extraordinary items), (of ₹ 10 each) (not annualised) :</b>					
a) Basic	10.87	16.04	10.98	55.85	46.48
b) Diluted	10.87	16.04	10.98	55.85	46.48
<b>16.ii Earnings per Share - (after extraordinary items), (of ₹ 10 each) (not annualised) :</b>					
a) Basic	10.87	16.04	10.98	55.85	46.48
b) Diluted	10.87	16.04	10.98	55.85	46.48



**Part II**

**SELECT INFORMATION FOR THE YEAR ENDED 30<sup>th</sup> JUNE 2012**

Particulars	(1) Three Months Ended 30 <sup>th</sup> June 2012	(2) Preceding Three Months Ended 31 <sup>st</sup> March 2012	(3) Corresponding Three Months Ended 30 <sup>th</sup> June 2011	(4) Year Ended 30 <sup>th</sup> June 2012	(5) Previous Year Ended 30 <sup>th</sup> June 2011
<b>A PARTICULARS OF SHAREHOLDING</b>					
1 Public shareholding					
- Number of shares	9530963	9530963	9530963	9530963	9530963
- Percentage of shareholding	29.36	29.36	29.36	29.36	29.36
2 Promoters & Promoter Group Shareholding					
a) Pledged / Encumbered					
- Number of shares	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)					
- Percentage of shares (as a % of the total share capital of the company)					
b) Non-encumbered					
- Number of shares	22929773	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64	70.64

<b>B INVESTOR COMPLAINTS</b>	<b>THREE MONTHS ENDED 30th JUNE 2012</b>
1 Pending at the beginning of the quarter	-
Received during the quarter	51
Disposed of during the quarter	51
Remaining unresolved at the end of the quarter	-

**Notes :**

1. Statement of Assets and Liabilities

(₹ in Lakhs)

Particulars	As at June 30, 2012	As at June 30, 2011
<b>EQUITY AND LIABILITIES</b>		
<b>SHAREHOLDERS' FUNDS</b>		
a) Share Capital	3246	3246
b) Reserves and Surplus	66458	56817
<b>Shareholders' Funds</b>	<b>69704</b>	<b>60063</b>
<b>NON-CURRENT LIABILITIES</b>		
a) Deferred Tax Liabilities (Net)	-	281
b) Other Long-term Liabilities	36	36
c) Long-term Provisions	220	207
<b>Non-Current Liabilities</b>	<b>256</b>	<b>524</b>
<b>CURRENT LIABILITIES</b>		
a) Trade Payables	25536	15412
b) Other Current Liabilities	5401	2830
c) Short-term Provisions	8957	8939
<b>Current Liabilities</b>	<b>39894</b>	<b>27181</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>109854</b>	<b>87768</b>
<b>ASSETS</b>		
<b>NON-CURRENT ASSETS</b>		
a) Fixed assets	22730	19802
b) Deferred Tax Assets (Net)	153	-
c) Long-term Loans and Advances	10038	8525
d) Other Non-current Assets	4	-
<b>Non-Current Assets</b>	<b>32925</b>	<b>28327</b>
<b>CURRENT ASSETS</b>		
a) Inventories	9227	6533
b) Trade Receivables	4815	3102
c) Cash and Cash Equivalents and Other Bank Balances	18237	12995
d) Short-term Loans and Advances	42540	35381
e) Other Current Assets	2110	1430
<b>Current Assets</b>	<b>76929</b>	<b>59441</b>
<b>TOTAL ASSETS</b>	<b>109854</b>	<b>87768</b>

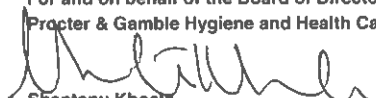




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- 2 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 23<sup>rd</sup> August 2012.
- 3 The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the year to date figures upto the third quarter of the current financial year.
- 4 Previous period's / year's figures have been regrouped / rearranged wherever considered necessary as per the format revised by SEBI in conformity with the amended Schedule VI to the Companies Act, 1956.
- 5 Tax expense comprises of current tax and deferred tax and is net of adjustment towards Minimum Alternative Tax (MAT) credit entitlement.
- 6 The Company operates in a single reportable business segment i.e. Manufacturing and Marketing of Health and Hygiene Products and one reportable Geographical segment i.e. within India.
- 7 Mr. Shantanu Khosla has been re-appointed as Managing Director of the Company by the Board of Directors for a period of five years w.e.f. 1<sup>st</sup> June 2012. The re-appointment and remuneration paid to the Managing Director subsequent to the date of re-appointment i.e. 1<sup>st</sup> June 2012 amounting to ₹ 33.12 lakhs is subject to approval of the Members of the Company at the ensuing Annual General Meeting.
- 8 The Board of Directors at its meeting held on 23<sup>rd</sup> August 2012 has recommended for the current year a final dividend of ₹ 22.50 per equity shares (nominal value ₹ 10 per equity share) aggregating to ₹ 7304 lakhs subject to approval of members at the ensuing Annual General Meeting of the Company.

For and on behalf of the Board of Directors of  
Procter & Gamble Hygiene and Health Care Limited

  
Shantanu Khosla  
Managing Director

Place : Mumbai  
Date : 23<sup>rd</sup> August 2012

