



Procter & Gamble Hygiene
and Health Care Limited
CIN : L24239MH1984PLC012971
Registered Office
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
(91 - 22) 2626 6000 phone
(91 - 22) 2626 7303 fax
www.pg.com/en_in/

Part I

(₹ in Lakhs)

STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31st MARCH 2014

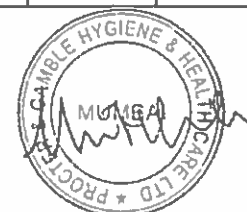
Particulars	(1) Three Months Ended 31 st March 2014 (Unaudited)	(2) Preceding Three Months Ended 31 st December 2013 (Unaudited)	(3) Corresponding Three Months Ended 31 st March 2013 (Unaudited)	(4) Nine Months Ended 31 st March 2014 (Unaudited)	(5) Nine Months Ended 31 st March 2013 (Unaudited)	(6) Previous Year Ended 30 th June 2013 (Audited)
1 Income from Operations						
(a) Net Sales / Income from Operations (Net of excise duty)	50035	57059	41683	156369	126218	168486
(b) Other operating income	32	68	67	115	154	192
Total income from operations (net)	50067	57127	41730	156484	126370	168678
2 Expenses						
a) Cost of raw and packing materials consumed	12827	14199	9225	41409	37927	49410
b) Purchase of stock-in-trade	6863	6242	9024	20462	18003	24379
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	1053	1773	(410)	2213	(3232)	(3339)
d) Employee benefits expense	2395	3084	2646	7473	7032	8985
e) Depreciation and amortisation expense	894	863	759	2580	2211	3131
f) Advertising & sales promotion expenses	8316	9756	6539	25649	22852	28527
g) Royalty expenses	2295	2638	1926	7304	5989	7980
h) Other expenses	5429	9813	6234	24115	20041	26700
Total expenses	40072	48368	35943	131205	110823	146753
3 Profit from operations before other income and finance costs (1-2)	9995	8759	5787	25279	15547	21925
4 Other income	1591	2226	1518	5981	5347	6698
5 Profit from ordinary activities before finance costs (3+4)	11586	10985	7305	31260	20894	28621
6 Finance costs	22	-	-	24	-	1
7 Profit from ordinary activities before tax (5-6)	11564	10985	7305	31236	20894	28620
8 Tax expense	3488	3328	2096	10024	5759	8298
9 Net profit for the period (7-8)	8076	7657	5209	21212	15135	20322
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						77286
12 Earnings per Share (of ₹ 10 each) (not annualised) :						
a) Basic	24.88	23.59	16.05	65.35	46.63	62.61
b) Diluted	24.88	23.59	16.05	65.35	46.63	62.61

See accompanying notes to the financial results

Part II

SELECT INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED 31st MARCH 2014

Particulars	(1) Three Months Ended 31 st March 2014	(2) Preceding Three Months Ended 31 st December 2013	(3) Corresponding Three Months Ended 31 st March 2013	(4) Nine Months Ended 31 st March 2014	(5) Nine Months Ended 31 st March 2013	(6) Previous Year Ended 30 th June 2013
A PARTICULARS OF SHAREHOLDING						
1 Public shareholding						
- Number of shares	9530963	9530963	9530963	9530963	9530963	9530963
- Percentage of shareholding	29.36	29.36	29.36	29.36	29.36	29.36
2 Promoters & Promoter Group Shareholding						
a) Pledged / Encumbered						
- Number of shares	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
b) Non-encumbered						
- Number of shares	22929773	22929773	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64	70.64	70.64





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B INVESTOR COMPLAINTS		THREE MONTHS ENDED 31 st March 2014 (NUMBERS)
Pending at the beginning of the quarter		-
Received during the quarter		16
Disposed off during the quarter		16
Remaining unresolved at the end of the quarter		-

Notes :

- The above unaudited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 7th May 2014. The Statutory Auditors of the Company have carried out limited review of the above unaudited results pursuant to clause 41 of the Listing Agreement.
- Other Expenses include the effect of net Exchange loss / (gain) in the respective periods as under:

Particulars	(1) Three Months Ended 31 st March 2014 (Unaudited)	(2) Preceding Three Months Ended 31 st December 2013 (Unaudited)	(3) Corresponding Three Months Ended 31 st March 2013 (Unaudited)	(4) Nine Months Ended 31 st March 2014 (Unaudited)	(5) Nine Months Ended 31 st March 2013 (Unaudited)	(6) Previous Year Ended 30 th June 2013 (Audited)
(₹ in Lakhs)	(175)	(76)	(13)	(145)	(238)	234

- Other income includes Interest Income on income tax refund in the respective periods as under:

Particulars	(1) Three Months Ended 31 st March 2014 (Unaudited)	(2) Preceding Three Months Ended 31 st December 2013 (Unaudited)	(3) Corresponding Three Months Ended 31 st March 2013 (Unaudited)	(4) Nine Months Ended 31 st March 2014 (Unaudited)	(5) Nine Months Ended 31 st March 2013 (Unaudited)	(6) Previous Year Ended 30 th June 2013 (Audited)
(₹ in Lakhs)	81	-	-	817	1,081	1,221

- Tax Expense for the nine months ended 31st March 2014 includes a net charge of ₹ 638 Lakhs in respect of earlier years.
- The Company operates in a single reportable business segment i.e. Manufacturing and Marketing of Health and Hygiene Products.
- Previous periods / year's figures have been regrouped / rearranged wherever considered necessary.

For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited

Shantanu Khosla
Managing Director



Place : Mumbai
Date : 7th May 2014