



Procter & Gamble Hygiene
and Health Care Limited
Registered Office
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
(91 - 22) 2826 6000 phone
(91 - 22) 6683 9595 fax
www.pg.com

Part I

(₹ in Lakhs)

STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th SEPTEMBER 2013

Particulars	(1) Three Months Ended 30 th September 2013 (Unaudited)	(2) Preceding Three Months Ended 30 th June 2013 (Audited) Refer Note 2	(3) Corresponding Three Months Ended 30 th September 2012 (Unaudited)	(4) Previous Year Ended 30 th June 2013 (Audited)
1 Income from Operations				
(a) Net Sales / Income from Operations (Net of excise duty)	49275	42270	37496	168486
(b) Other operating income	15	38	66	192
Total income from operations (net)	49290	42308	37562	168678
2 Expenses				
a) Cost of raw and packing materials consumed	14383	11483	13394	49410
b) Purchase of stock-in-trade	7357	6376	4661	24379
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(613)	(107)	(1754)	(3339)
d) Employee benefits expense	1994	2933	2190	9965
e) Depreciation and amortisation expense	823	920	775	3131
f) Advertising & sales promotion expenses	7577	5675	6855	28527
g) Royalty expenses	2371	1991	1794	7980
h) Other expenses	8873	6659	5790	26700
Total expenses	42765	35930	33705	146753
3 Profit from operations before other income and finance costs (1-2)	6525	6378	3857	21925
4 Other income	2164	1349	2461	6696
5 Profit from ordinary activities before finance costs (3+4)	8689	7727	6318	28621
6 Finance costs	2	1	-	1
7 Profit from ordinary activities before tax (5-6)	8687	7726	6318	28620
8 Tax expense	3208	2539	1791	8288
9 Net profit for the period (7-8)	5479	5187	4527	20322
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year				77286
12 Earnings per Share (of ₹ 10 each) (not annualised) :				
a) Basic	16.88	15.98	13.95	62.61
b) Diluted	16.88	15.98	13.95	62.61

See accompanying notes to the financial results

Part II

SELECT INFORMATION FOR THE QUARTER ENDED 30th SEPTEMBER 2013

Particulars	(1) Three Months Ended 30 th September 2013	(2) Preceding Three Months Ended 30 th June 2013	(3) Corresponding Three Months Ended 30 th September 2012	(4) Previous Year Ended 30 th June 2013
A PARTICULARS OF SHAREHOLDING				
1 Public shareholding				
- Number of shares	9530963	9530963	9530963	9530963
- Percentage of shareholding	29.36	29.36	29.36	29.36
2 Promoters & Promoter Group Shareholding				
a) Pledged / Encumbered				
- Number of shares	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-
b) Non-encumbered				
- Number of shares	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64

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B INVESTOR COMPLAINTS	THREE MONTHS ENDED 30 th September 2013 (Numbers)
Pending at the beginning of the quarter	-
Received during the quarter	30
Disposed off during the quarter	30
Remaining unresolved at the end of the quarter	-

Notes :

- The above audited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 1st November 2013. The Statutory Auditors of the Company have carried out limited review of the above unaudited results pursuant to clause 41 of the Listing Agreement.
- The figures for preceding three months ended 30th June 2013 are the balancing figures between audited figures in respect of full financial year ended 30th June 2013 and the year to date figures upto the third quarter of that financial year.
- The Board of Directors at its meeting held on 14th August 2013 has recommended a dividend of ₹ 25 per equity share (Nominal Value of ₹ 10 per equity share) amounting to ₹ 8115 lakhs for the financial year ended 30th June 2013, subject to approval of Members at Annual General Meeting of the Company to be held on 9th December 2013.
- Other Expenses includes the effect of net Exchange loss / (gain) in the respective periods as under:

Particulars	(1) Three Months Ended 30 th September 2013	(2) Preceding Three Months Ended 30 th June 2013	(3) Corresponding Three Months Ended 30 th September 2012	(4) Previous Year Ended 30 th June 2013
(₹ in Lakhs)	106	472	(348)	234

- Other income includes interest income on income tax refund in the respective periods as under:

Particulars	(1) Three Months Ended 30 th September 2013	(2) Preceding Three Months Ended 30 th June 2013	(3) Corresponding Three Months Ended 30 th September 2012	(4) Previous Year Ended 30 th June 2013
(₹ in Lakhs)	736	140	1061	1221

- Tax Expense for the current quarter includes a net charge of ₹ 638 Lakhs in respect of earlier years.
- The Company operates in a single reportable business segment i.e. Manufacturing and Marketing of Health and Hygiene Products.
- This being the first quarter, the cumulative year to date figures are same as quarter results.
- Previous period's / year's figures have been regrouped / rearranged wherever considered necessary.

L.M.

Shantenu

For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited

Shantenu Khosla

Shantenu Khosla
Managing Director

Place : Mumbai
Date : 1st November 2013