



Procter & Gamble Hygiene
and Health Care Limited
Registered Office
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
(91 - 22) 2826 6000 phone
(91 - 22) 6693 9696 fax
www.pg.com

Part I

STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 30th JUNE 2013

(₹ in Lakhs)

| Particulars | (1) Three Months Ended 30 th June 2013 (Audited) Refer Note 3 | (2) Preceding Three Months Ended 31 st March 2013 (Unaudited) | (3) Corresponding Three Months Ended 30 th June 2012 (Unaudited) | (4) Year Ended 30 th June 2013 (Audited) | (5) Previous Year Ended 30 th June 2012 (Audited) |
|--|---|---|--|---|--|
| 1 Income from Operations | | | | | |
| (a) Net Sales / Income from Operations (Net of excise duty) | 42270 | 41663 | 31259 | 168486 | 129470 |
| (b) Other operating income | 38 | 67 | 50 | 192 | 271 |
| Total income from operations (net) | 42308 | 41730 | 31309 | 168678 | 129741 |
| 2 Expenses | | | | | |
| a) Cost of raw and packing materials consumed | 11483 | 9225 | 10003 | 49410 | 39589 |
| b) Purchase of stock-in-trade | 6376 | 9024 | 2445 | 24379 | 14506 |
| c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | (107) | (410) | (621) | (3339) | (1667) |
| d) Employee benefits expense | 2933 | 2646 | 1417 | 9965 | 6466 |
| e) Depreciation and amortisation expense | 920 | 759 | 798 | 3131 | 2808 |
| f) Advertising & sales promotion expenses | 5675 | 6539 | 4828 | 28527 | 23344 |
| g) Royalty expenses | 1991 | 1926 | 1745 | 7980 | 6342 |
| h) Other expenses | 6659 | 6234 | 7133 | 26700 | 21140 |
| Total expenses | 35930 | 35943 | 27748 | 146753 | 112528 |
| 3 Profit from operations before other income and finance costs (1-2) | 6378 | 5787 | 3561 | 21925 | 17213 |
| 4 Other income | 1349 | 1518 | 1070 | 6696 | 5092 |
| 5 Profit from ordinary activities before finance costs (3+4) | 7727 | 7305 | 4631 | 28621 | 22305 |
| 6 Finance costs | 1 | - | 2 | 1 | 3 |
| 7 Profit from ordinary activities before tax (5-6) | 7726 | 7305 | 4629 | 28620 | 22302 |
| 8 Tax expense | 2539 | 2096 | 1102 | 8298 | 4173 |
| 9 Net profit for the period (7-8) | 5187 | 5209 | 3527 | 20322 | 18129 |
| 10 Paid-up equity share capital (Face Value ₹ 10 per equity share) | 3246 | 3246 | 3246 | 3246 | 3246 |
| 11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year | | | | 77286 | 66458 |
| 12 Earnings per Share (of ₹ 10 each) (not annualised) : | | | | | |
| a) Basic | 15.98 | 16.05 | 10.87 | 62.61 | 55.85 |
| b) Diluted | 15.98 | 16.05 | 10.87 | 62.61 | 55.85 |

See accompanying notes to the financial results

Part II

SELECT INFORMATION FOR THE YEAR ENDED 30th JUNE 2013

| Particulars | (1) Three Months Ended 30 th June 2013 | (2) Preceding Three Months Ended 31 st March 2013 | (3) Corresponding Three Months Ended 30 th June 2012 | (4) Year Ended 30 th June 2013 | (5) Previous Year Ended 30 th June 2012 |
|--|--|--|---|--|---|
| A PARTICULARS OF SHAREHOLDING | | | | | |
| 1 Public shareholding | | | | | |
| - Number of shares | 9530963 | 9530963 | 9530963 | 9530963 | 9530963 |
| - Percentage of shareholding | 29.36 | 29.36 | 29.36 | 29.36 | 29.36 |
| 2 Promoters & Promoter Group Shareholding | | | | | |
| a) Pledged / Encumbered | | | | | |
| - Number of shares | NIL | NIL | NIL | NIL | NIL |
| - Percentage of shares (as a % of the total shareholding of Promoter & Promoter group) | | | | | |
| - Percentage of shares (as a % of the total share capital of the company) | | | | | |
| b) Non-encumbered | | | | | |
| - Number of shares | 22929773 | 22929773 | 22929773 | 22929773 | 22929773 |
| - Percentage of shares (as a % of the total shareholding of Promoter & Promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| - Percentage of shares (as a % of the total share capital of the company) | 70.64 | 70.64 | 70.64 | 70.64 | 70.64 |





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| B INVESTOR COMPLAINTS | | THREE MONTHS ENDED 30 th JUNE 2013 (Numbers) |
|--|--|---|
| Pending at the beginning of the quarter | | - |
| Received during the quarter | | 43 |
| Disposed of during the quarter | | 43 |
| Remaining unresolved at the end of the quarter | | - |

Notes :

| 1 Statement of Assets and Liabilities | | (₹ In Lakhs) | |
|--|--------------------------------|---|--|
| Particulars | | As at Year Ended 30 th June 2013 (Audited) | As at previous Year Ended 30 th June 2012 (Audited) |
| EQUITY AND LIABILITIES | | | |
| SHAREHOLDERS' FUNDS | | | |
| a) Share Capital | | 3246 | 3246 |
| b) Reserves and Surplus | | 77286 | 66458 |
| | Shareholders' Funds | 80532 | 69704 |
| NON-CURRENT LIABILITIES | | | |
| a) Other Long-term Liabilities | | 36 | 36 |
| b) Long-term Provisions | | 243 | 220 |
| | Non-Current Liabilities | 279 | 256 |
| CURRENT LIABILITIES | | | |
| a) Trade Payables | | 20446 | 25536 |
| b) Other Current Liabilities | | 8570 | 5401 |
| c) Short-term Provisions | | 9974 | 8957 |
| | Current Liabilities | 38990 | 39894 |
| TOTAL EQUITY AND LIABILITIES | | 119801 | 109854 |
| ASSETS | | | |
| NON-CURRENT ASSETS | | | |
| a) Fixed assets | | 25611 | 22730 |
| b) Deferred Tax Assets (Net) | | 295 | 153 |
| c) Long-term Loans and Advances | | 9814 | 10038 |
| d) Other Non-current Assets | | 11 | 4 |
| | Non-Current Assets | 35731 | 32925 |
| CURRENT ASSETS | | | |
| a) Inventories | | 11890 | 9227 |
| b) Trade Receivables | | 8087 | 4815 |
| c) Cash and Cash Equivalents and Other Bank Balances | | 16603 | 18237 |
| d) Short-term Loans and Advances | | 46938 | 42540 |
| e) Other Current Assets | | 552 | 2110 |
| | Current Assets | 84070 | 76929 |
| TOTAL ASSETS | | 119801 | 109854 |

- 2 The above audited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 14th August 2013.
- 3 The figures of last quarter are the balancing figures between audited figures in respect of full financial year and the year to date figures upto the third quarter of the current financial year.
- 4 Other Expenses includes the effect of net Exchange loss / (gain) in the respective periods as under:

| Particulars | (1) Three Months Ended 30 th June 2013 | (2) Preceding Three Months Ended 31 st March 2013 | (3) Corresponding Three Months Ended 30 th June 2012 | (4) Year Ended 30 th June 2013 | (5) Previous Year Ended 30 th June 2012 |
|-------------|--|--|---|--|---|
| ₹ in lakhs | 472 | (13) | 439 | 234 | 838 |

- 5 Tax expense comprises of current tax and deferred tax and in case of previous period / year is net of adjustment towards Minimum Alternative Tax (MAT) credit entitlement.
- 6 The Company operates in a single reportable business segment i.e. Manufacturing and Marketing of Health and Hygiene Products and one reportable Geographical segment i.e. within India.
- 7 The Board of Directors at its meeting held on 14th August 2013 has recommended for the current year a final dividend of ₹ 25 per equity shares (nominal value ₹ 10 per equity share) aggregating to ₹ 8 115 lakhs subject to approval of members at the ensuing Annual General Meeting of the Company.
- 8 Previous period's / year's figures have been regrouped / rearranged wherever considered necessary.



For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited
Shantanu Khosla
Managing Director

Place : Mumbai
Date : 14th August 2013