



**Procter & Gamble Hygiene
and Health Care Limited**
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Procter & Gamble Hygiene and Health Care Ltd. Announces Second Quarter Results

Adjusted Sales up 9%; PAT down 13% for quarter ended December 31, 2017*

Saturday, February 3, 2018 – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the quarter ended December 31, 2017. Driven by focus on business fundamentals, sales on adjusted* basis were up 9% versus year ago. Reported sales were up 6% versus year ago due to treatment of indirect taxes post GST. Profit After Tax (PAT) was down 13% versus year ago behind increased investments on product innovations and advertising.

Both the Feminine Care and Health Care businesses delivered strong growth versus year ago behind brand fundamentals, strength of product portfolio and improved in-store execution.

*Adjusted: Sales excluding GST/excise duties on sales

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

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