



Procter & Gamble Hygiene and Health Care Limited
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Procter & Gamble Hygiene and Health Care Ltd. announces first quarter results

Sales up 18% and PAT up 86% for the quarter ended September 30, 2020

Mumbai, November 10, 2020: Procter & Gamble Hygiene and Health Care Ltd. announced today its financial results for the quarter ended September 30, 2020. For the quarter ended September 30, 2020, the company delivered sales of ₹1009 crores, up 18% vs year ago behind the strength of our trusted brand portfolio, strong retail execution, and market recovery. Profit After Tax (PAT) for the quarter was ₹254 crores, up 86% vs year ago behind focus on productivity, one-time hurt in the corresponding quarter of the previous year, and a one-time help in the current quarter. In management's estimate, the Profit excluding the one-time items, for the quarter was up ~25%. The feminine care business delivered double-digit sales growth in the quarter while sales for the healthcare business grew in high single digits.

Madhusudan Gopalan, Managing Director, Procter & Gamble Hygiene and Health Care Ltd. said, *"We delivered strong top and bottom-line results in a challenging market environment. With the easing of the lockdown, we are witnessing gradual market recovery in the health and hygiene categories. Our production and service are now back to pre-COVID levels. In the near term, we will continue to prioritize the health and safety of our employees, maximize the availability of our products, which play an essential role in meeting the daily health and hygiene needs of consumers across the country, and support our communities."* **He further added,** *"In the long term, we will continue to stay focused on our strategy of driving superiority, improving productivity, and strengthening our organization and culture to deliver balanced growth."*

As part of the company's COVID-19 relief program 'P&G Suraksha India', the company has supported the government and relief organizations with more than 22 lakh Whisper sanitary pads for female frontline workers and women and girls in underprivileged communities. The company's healthcare brand Vicks® has donated more than 33,000 protective hygiene and ration kits to the elderly people in need.

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit in.pg.com for the latest news.

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