



Procter & Gamble Hygiene  
and Health Care Limited  
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## Procter & Gamble Hygiene and Health Care Ltd. continues to deliver Sustained Growth

*Net Sales up 6%; PAT up 22% for Financial Year ended June 30, 2016*

**Mumbai, August 26, 2016** – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its annual financial results for the Financial Year ended June 30, 2016. The Company delivered total net sales of Rs. 2482 crores, up 6% versus year ago behind strong volume growth and focus on improving mix. Profit after Tax (PAT) for the Financial Year stood at Rs. 423 crores, up 22% versus year ago behind continued focus on sales growth, productivity and cost efficiency.

The Feminine Care business continued to deliver strong double digit sales growth in a competitive market environment behind superior value propositions and strength of product portfolio. Due to category slowdown, sales in the Health Care Business remained flat.

For the quarter ended June 30, 2016, sales growth remained flat versus same quarter last year, behind overall category slowdown on Health Care. Profit After Tax (PAT) grew by 2% versus same quarter last year.

The Directors have recommended a dividend of Rs. 36 per Equity Share for the Financial Year ended June 30, 2016, subject to approval of Shareholders of the Company at the ensuing 52<sup>nd</sup> Annual General Meeting.

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit [www.pg.com](http://www.pg.com) for the latest news and in-depth information about P&G and its brands.

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