



Procter & Gamble Hygiene and Health Care Limited
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Procter & Gamble Hygiene and Health Care Ltd. Announces Second Quarter Results

Sales up by 16% for quarter ended December 31, 2018

Mumbai, February 7, 2019: Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the quarter ended December 31, 2018. The company delivered sales of ₹818 crores, up 16% vs. year ago behind brand fundamentals, strength of the product portfolio and improved in-store execution.

The Profit After Tax (PAT) was ₹124 crores, down 5% vs year ago behind cost inflation and strategic investments on brand building initiatives to accelerate growth.

Madhusudan Gopalan, Managing Director, Procter & Gamble Hygiene and Health Care Ltd. said, *“We have delivered strong double-digit growth for the second consecutive quarter this year driven by robust volume growth, category development and execution excellence. We will continue to focus on raising the bar on superiority of our products, packaging, go-to-market and communication, improving productivity and strengthening our organization and culture.”*

The Board of Directors declared an interim dividend of ₹40 on every equity share of ₹10. The record date for the dividend will be February 19, 2019.

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India’s fastest growing FMCG companies that has in its portfolio WHISPER – India’s leading Feminine Hygiene brand, and VICKS – India’s No. 1 Health Care brand and Old Spice. The company has carved a reputation for delivering high quality products and superior value propositions to meet the needs of consumers. PGHHCL brands take pride in being socially conscious via their participation in P&G SHIKSHA, a national consumer movement that supports the education of underprivileged children in India. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

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