



Procter & Gamble Hygiene and Health Care Limited
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Procter & Gamble Hygiene and Health Care Ltd. announces fiscal and fourth quarter results

Sales up 20% for the fiscal ended June 30, 2019

Mumbai, August 21, 2019: Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the fiscal ended June 30, 2019. The company delivered sales of ₹2,947 crores, up 20% vs. year ago (comparable sales* up 14%) behind strong brand fundamentals and strength of the product portfolio. The Profit After Tax (PAT) was ₹419 crores, up 12% vs. a year ago. For the quarter ended June 30, 2019, the sales were ₹637 crores up 21% vs. a year ago (comparable sales* up 12%).

Madhusudan Gopalan, Managing Director, Procter & Gamble Hygiene and Health Care Ltd. said, *"In a challenging market environment, we delivered strong double-digit growth for the year and the fourth quarter. Our focus on raising the bar on superiority, improving productivity, and strengthening the organization culture has enabled us to deliver strong results consistently throughout the fiscal. We will continue to focus on delivering balanced and sustained growth in a challenging and competitive macroeconomic environment."*

Both the Feminine Care and Health Care businesses recorded double-digit growth during the year behind strong brand fundamentals, strength of the portfolio and improved in-store execution.

The directors have recommended a final dividend of ₹48/- per Equity Share for the Financial Year ended June 30, 2019, subject to the approval of Shareholders of the company at the ensuing 55th Annual General Meeting.

**Comparable sales is reported sales adjusted for impact of GST exemption on sanitary napkins versus previous year*

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

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