



Procter & Gamble Hygiene and Health Care Limited
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Procter & Gamble Hygiene and Health Care Ltd. Announces Third Quarter Results

Adjusted Sales down 1%; PAT down 16% for quarter ended March 31, 2018*

Mumbai, May 11, 2018 – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the quarter ended March 31, 2018. Sales on adjusted* basis were down 1% versus year ago. Reported sales were down 5% versus year ago due to treatment of indirect taxes post GST. Profit After Tax (PAT) was down 16% versus year ago behind increased investments on product innovations and advertising.

Both the Feminine Care and Health Care businesses will continue to focus on growth behind brand fundamentals, strength of product portfolio and improved in-store execution.

*Adjusted: Sales excluding GST/excise duties on sales

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

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