



**Procter & Gamble Hygiene  
and Health Care Limited**

Registered Office

**P&G Plaza**

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UNAUDITED RESULTS FOR THE THREE/NINE MONTHS ENDED MARCH 31, 2011						
						(Rs. in lakhs)
Sr. No.	PARTICULARS	(1) Three months Ended March 31, 2011 (Unaudited)	(2) Corresponding Three Months Ended March 31, 2010 (Unaudited)	(3) Nine months Ended March 31, 2011 (Unaudited)	(4) Corresponding Nine Months Ended March 31, 2010 (Unaudited)	(5) Previous Accounting Year Ended June 30, 2010 (Audited)
1.	Gross Sales	24720	20824	78828	70829	91352
	Less: Excise Duty	1281	327	3264	327	1065
	(a) Net Sales / Income from Operations	23439	20497	75564	70502	90287
	(b) Other Operating Income – Licence Fee	41	38	120	121	159
	Total	23480	20535	75684	70623	90446
2.	Expenditure					
	a. (Increase)/Decrease in stock in trade and Work-in-progress	(3652)	(22)	(407)	(245)	47
	b. Consumption of raw & packaging materials	9495	4667	21487	20067	23827
	c. Purchase of Finished Goods	2726	1049	7571	2271	4084
	d. Employee cost	1392	1461	3675	3701	4346
	e. Advertising and Sales Promotion expenses	3796	4413	13947	11066	16148
	f. Royalty expenses	693	1155	3850	4111	5252
	g. Depreciation	573	445	1595	1503	2503
	h. Other expenditure	4398	3444	11725	8617	13739
	i. Total expenditure	19421	16612	63443	51091	69946
3.	Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	4059	3923	12241	19532	20500
4.	Other Income	837	1694	2492	2756	2865
5.	Profit before Interest and Exceptional Items (3+4)	4896	5617	14733	22288	23365
6.	Interest	-	1	1	2	2
7.	Profit after interest but before Exceptional Items (5-6)	4896	5616	14732	22286	23363
8.	Exceptional Items	-	-	-	-	-
9.	Profit (+)/Loss (-) from Ordinary Activities before tax (7+8)	4896	5616	14732	22286	23363
10.	Tax Expense	1002	1250	3207	5320	5387
11.	Net Profit (+)/Loss (-) from Ordinary Activities after tax (9-10)	3894	4366	11525	16966	17976
12.	Extraordinary Items (Net of Tax Expense)	-	-	-	-	-
13.	Net Profit (+) / Loss (-) for the period (11-12)	3894	4366	11525	16966	17976
14.	Paid up Equity Share Capital (Face Value Rs.10 per equity share)	3246	3246	3246	3246	3246
15.	Reserves excluding revaluation reserves as per Balance sheet of previous accounting year					50218
16.	Earnings Per Share (EPS) – Basic and Diluted EPS before extraordinary items for the period (not annualized) and for the previous year (Rs.)	11.99	13.45	35.50	52.27	55.38

Contd.

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17.	Public shareholding					
	- No. of shares	9530963	9530963	9530963	9530963	9530963
	- Percentage of shareholding	29.36	29.36	29.36	29.36	29.36
18.	Promoters and promoter group shareholding					
	a. Pledged/Encumbered					
	- No. of shares	NIL	NIL	NIL	NIL	NIL
	- Percentage of shares (as a percentage of the total shareholding of the promoter and promoter group)					
	- Percentage of shares (as a percentage of the total share capital of the Company)					
	b. Non-encumbered					
	- No. of shares	22929773	22929773	22929773	22929773	22929773
	- Percentage of shares (as a percentage of the total shareholding of the promoter and promoter group)	100	100	100	100	100
	- Percentage of shares (as a percentage of the total share capital of the Company)	70.64	70.64	70.64	70.64	70.64

**Notes :**

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on April 25, 2011.
- Tax expense comprises current tax (under Minimum Alternate Tax provision) and deferred tax.
- Information on investor complaints for the quarter ended March 31, 2011-(Nos) Opening: NIL, New: 8, Disposed:8 , Closing Balance: NIL
- The Company operates in a single reportable business segment i.e. Manufacturing and Marketing of Health and Hygiene Products and one reportable Geographical segment i.e within India.
- Previous period's/year's figures have been regrouped/rearranged wherever considered necessary.

For and on behalf of the Board of Directors of  
Procter & Gamble Hygiene and Health Care Limited

Place: Mumbai  
Date : April 25, 2011

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Shantanu Khosla  
Managing Director