

Improve cash flow

\$1.3B

One-time free cash flow boost



Manage costs

\$73M

Saved by optimizing P2P steps

T...

Make an impact fast

\$1M

In duplicate payments avoided in 8 weeks

**Delphi** Technologies

The last few years have seen efficiency rise to the top of the enterprise agenda – and it's not going anywhere soon. Finance departments have to speed up transformations at the same time as hitting quarter-on-quarter cash flow, cost, and productivity goals. Shared Services Centers meanwhile are under the microscope to create value with everything they do.

The business needs you to adapt for the now and the next. But that adaptation is easier said than done because there's a great disconnect at the heart of most enterprises. Departments speak their own languages. Systems don't play well together. Processes are hard to see and harder to improve.

Businesses are missing a shared business-wide understanding that would make the long and short of it possible. This is where Celonis comes in.

# Meet Process Intelligence, the connective tissue of your enterprise

## **Analyze**

Get a living, breathing digital twin of your end-to-end processes.

Totally system-agnostic and without bias.

## **Improve**

Discover where the value is hiding in your processes, and enable your teams and technology to capture it.

## **Monitor**

Share a common language for how your business is running, and make sure changes lead to improvements.

## **Use Process Intelligence to:**

#### Improve cash flow

#### **Accelerate AR collections**

Streamline and intelligently prioritize collections based on data-driven insights.

# Use optimized payment terms

Make purchases with the most favorable payment terms and ensure optimal payment time.

# Shorten dispute cycle times

Accelerate dispute discovery through data-driven identification of likely disputes.

### **Reduce costs**

#### Stop duplicate payments

Examine historical & open invoices to identify, flag, and resolve potential duplicates.

#### Minimize bad debt

Reduce bad debt by using real-time, data-driven credit limits to assess credit risk.

#### **Drive touchless invoices**

Remove avoidable and redundant activities to streamline invoice processing.

#### Combat excess spend

Eliminate contract leakage and analyze spend.

## Increase productivity

#### **Cut AP throughput time**

Streamline common actions – like GR follow up – that delay invoice processes.

#### Improve first-time-right rate

Detect PO discrepancies proactively by comparing PO data with PRs, contracts, and master data.

# Optimize credit management

Assess risk based on data, centralize your customer information, and create streamlined approval processes.

#### **Enhance service levels**

#### Boost on-time payment

Prioritize open invoices across all of your systems to quickly resolve payment blocks.

# Drive consistent contract usage

Identify PRs without contracts and automatically apply the appropriate contract.

#### **Reduce DSO**

Automate recurring activities, and simplify tracking & reporting.



Pharma company STADA has used Process Intelligence to understand how the business truly runs, resulting in multimillion-euro P&L savings in Accounts Payable, stronger supplier relationships, and streamlined material replenishment.

"Thanks to Celonis,
we could immediately start
our improvement journey
because we saw exactly which
problems to tackle first
— and how."

Vladimir Grad
Process Director Purchase-to-Pay
STADA

Join the 1,350+ companies who are already finding and capturing the value hiding in their processes with Celonis.

Start with a Demo