

CockroachDB supports your most mission critical applications





Enhance Resiliency



Scale effortlessly



Expand easily to new geographies

CockroachDB Cloud removes operational burden of managing a database









Scale effortlessly



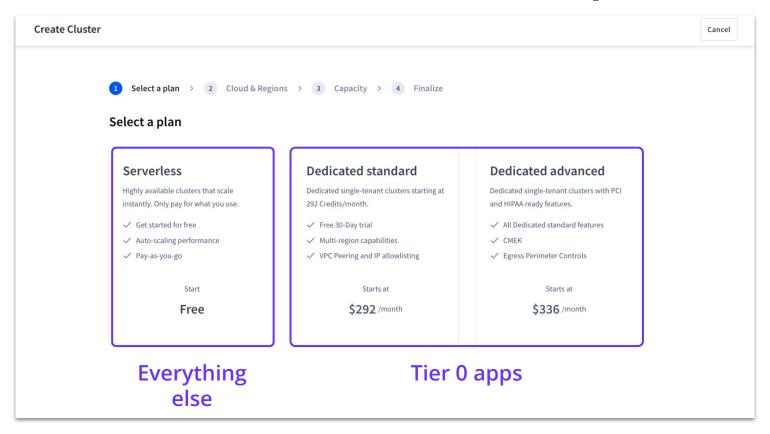
Expand easily to new geographies



Deployment and operations

CockroachDB Cloud Platform today





Serverless

- → Lacks enterprise features
- → Lack of predictable billing

Serverless Highly available clusters that scale instantly. Only pay for what you use. Get started for free Auto-scaling performance Pay-as-you-go

Tier 1, 2, 3 apps are poorly served

- ✓ Dev/Test
- ✓ Small tier 0 apps, <60 vCPUs
 </p>
- ✓ Low utilization
- ✓ Variable
- ✓ New app dev
- ✓ Cost sensitive

Difficult to standardize on CockroachDB across all transactional applications

Dedicated



→ Cost prohibitive for non-Tier 0 apps

Dedicated standard

Dedicated single-tenant clusters starting at 292 Credits/month.

- ✓ Flexible hardware options
- Multi-region capabilities
- VPC Peering and IP allowlisting

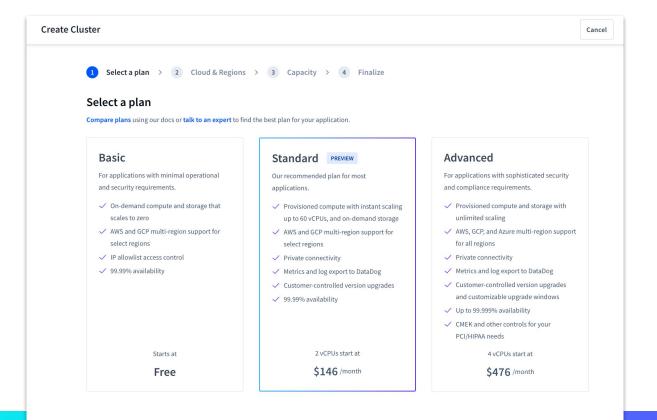
Dedicated advanced

Dedicated single-tenant clusters with PCI and HIPAA ready features.

- All Dedicated standard features
- CMEK
- Egress Perimeter Controls

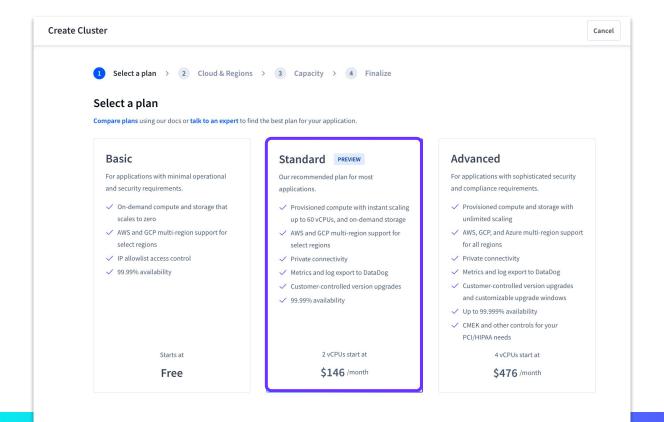
Launching three plans for all your operational application needs



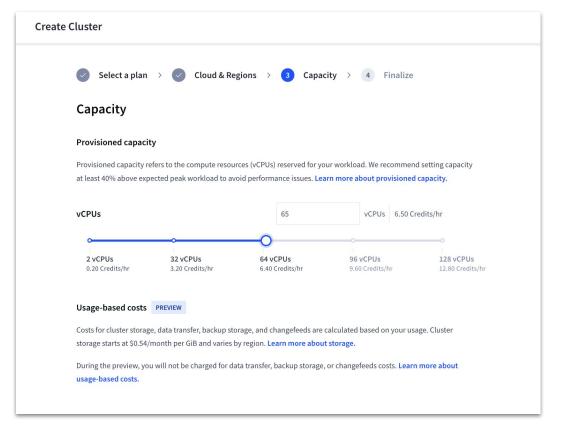


Introducing the new Standard plan for the enterprise









Standard clusters provide robust enterprise capabilities, provisioned capacity, and instant scaling at 40% the price of our **Advanced clusters**

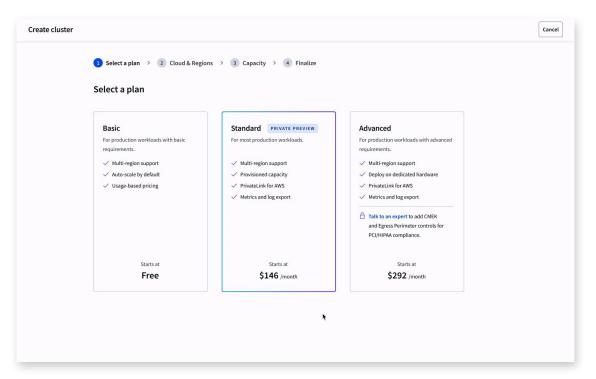
Standard tier for the enterprise



- → Provision your capacity starting as small as 2 vCPU
- → Ideal for workloads **up to 60 vCPUs/region**
 - Smaller-scale production workloads
 - Non-prod workloads alongside larger Dedicated prod deployments
- → Familiar pricing model per vCPU
- → Seconds to scale up and down
- → On average, ~50-70% the price of Dedicated
- → Ideal for multi-region clusters with asymmetric utilization
- → Comprehensive **operational features** for demanding organizations:
 - Private networking: PrivateLink, GCP Private Service Connect, ...
 - Observability: Log/Metrics Integration w/ Datadog, CloudWatch, Prometheus, etc.
 - Terraform provider: full support for Standard tier

Creating and scaling a standard cluster

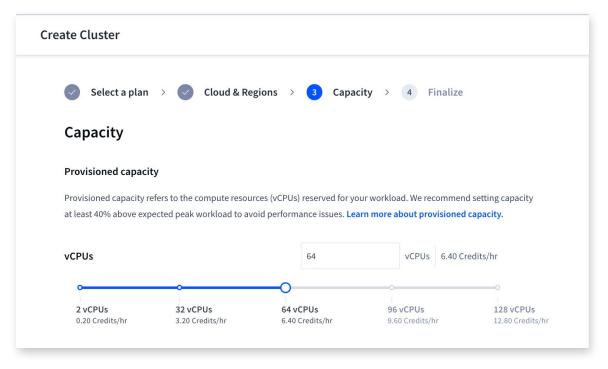




- → Capacity can start as small as2 vCPU and go up to 60 v CPU
- Storage autoscales, no need to provision
- → Data is auto-replicated 3 times, and offers all the benefits of CockroachDB
- → Scaling a cluster takes seconds

Provisioned vCPU model

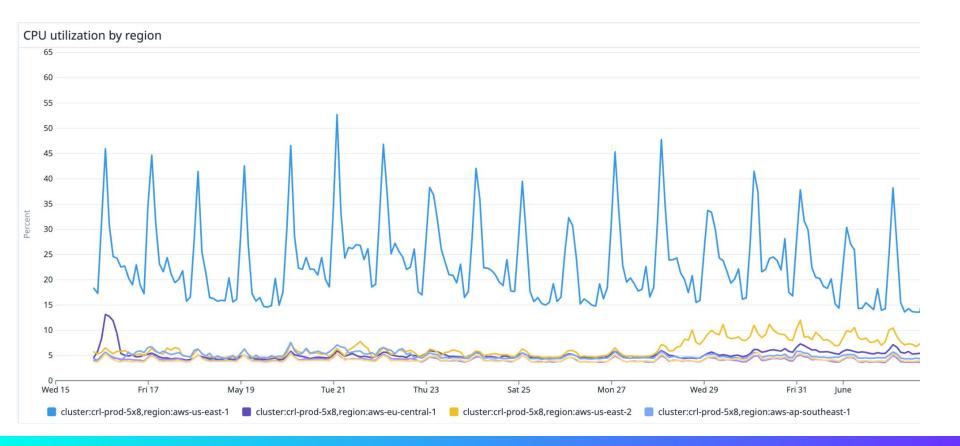




- → Familiar vCPU model
- → Provision compute capacity at the cluster level for single and multi-region clusters
- → This is particularly powerful for multi-region applications

A typical multi-region application pattern





Equal amounts of compute per region even if the actual traffic patterns don't require that amount of capacity

Create Cluster

Cloud & Regions

Cloud provider

The choice of cloud provider determines the price per node. Refer to private preview docs for more details. Advanced security settings are not available for Azure.





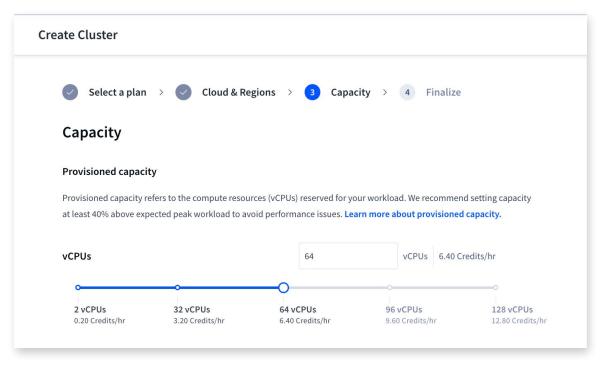


Regions

For highly-available single region clusters, choose a minimum of three nodes. Multi-region clusters must have a minimum of three regions and three nodes per region to survive zone and regional failures.

Region	Nodes			
Oregon (us-west-2)	~	3	~	×
N. Virginia (us-east-1)	~	3	~	×
Ohio (us-east-2)	~	3	~	×
+ Add region				

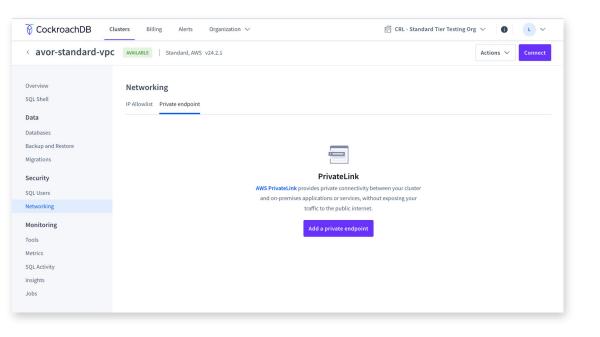




- → Standard clusters address this by requiring only one compute capacity at the cluster level, reflecting reality of usage for multi-region applications
- → This makes multi-region capabilities more affordable for all customers

Enterprise-grade observability and security





- → Private Connectivity for all clusters
- → Observability including integrations with Datadog, Cloud Watch and access to metrics, Insights, Jobs

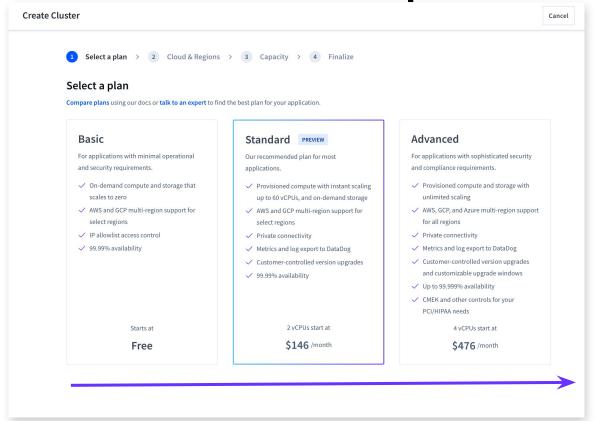
Comparing prices for Standard and Advanced clusters

Standard clusters are between 40% to 70% the price of Advanced clusters depending on the workload. We ran 60+ benchmarks to test out the price-performance savings

	Standard vCPU Price	Advanced vCPU price	Standard price-perf savings
TPC-C (600 warehouses)	\$850	\$1228	31%
TPC-E (500 customers)	3.85	4.20	45%
TPC-C (150 warehouses)	4.98	4.86	39%

As your business needs evolve, migrate between cluster tiers and plans





Recap



- Fundamental promise of CockroachDB is scale effortlessly without compromising on consistency, resilience, security.
- 2. Customers want to **standardize on CockroachDB for tier 1, 2, and 3 applications** that are more price sensitive.
- Our new Standard plan fulfills this promise of a comprehensive data platform for your entire application lifecycle
 - Provision capacity as small as 2 vCPU, with private connectivity and enterprise capabilities
 - Uniquely suited for asymmetrical multi-region deployments and tier 1, 2, 3 applications
 - At a price point that meets your TCO requirements
- 4. New Cloud Platform and standard plan launched today and is available in all customer accounts.