

**ILLIMITY ENDS THE THIRD QUARTER OF 2022 WITH SOLID RESULTS
IN LINE WITH BUDGET FORECASTS**

**NET PROFIT OF 19.1 MILLION EURO IN THE THIRD QUARTER OF 2022
(+21% Q/Q AND +2% Y/Y), WHICH BRINGS
NET PROFIT TO 50.6 MILLION EURO IN 9M22 (+10% VS 9M21)**

NET CUSTOMER LOANS AT 3.3 BILLION EURO (+4% Q/Q AND +34% Y/Y)

**EXCELLENT ASSET QUALITY AND CAPITAL BASE CONFIRMED:
ORGANIC NPE RATIO¹ AT 0.7% AND CET1 RATIO AT 18%²**

**NET PROFIT FOR THE FULL YEAR 2022 EXPECTED TO BE
AT LEAST 75 MILLION EURO WITH AN ROE OF CA. 10%
WHICH INCLUDES PRE-TAX LOSSES OF APPROXIMATELY 20 MILLION EURO ARISING
FROM THE *TECH* INITIATIVES – B-ILTY, QUIMMO, HYPE**

Milan, 11 November 2022 – Chaired by Rosalba Casiraghi, the Board of Directors of illimity Bank S.p.A. (“illimity” or the “Bank”) yesterday approved the illimity Group’s results at 30 September 2022.

illimity continues its growth path in the third quarter of 2022 as well, **with a solid financial performance and in line with budget forecasts**, posting a **net profit of 19.1 million euro** (+21% q/q and 2% y/y), for a **total of 50.6 million euro in the nine months of 2022**, representing an increase of 10% over the corresponding period of 2021. Growth is expected to accelerate further in the fourth quarter of 2022, taking net profit for 2022 to at least 75 million euro with an ROE of ca. 10%. The expected results for the year include pre-tax losses of approximately 20 million euro arising from the launch of the initiatives b-ilty, Quimmo and Hype.

More specifically, the quarter was characterised by the following factors:

- **net customer loans reached 3.3 billion euro** at 30 September 2022, a rise of 4% over the previous quarter and 34% over the same period of 2021. The growth in volumes was mainly driven by the Growth Credit Division, and by the activities of the Investment Banking Division. The Distressed Credit Division maintained volumes broadly stable in the period, as the new investments were offset by significant reimbursements, collections and disposals. Strong volume growth is expected for the last part of the year driven by the generation of new business, which in the month of October alone reached a level exceeding that for the whole third quarter;
- **the quality of the organic loan book continues to stand at excellent levels:** at 30

¹ Related to the business originated by illimity, excluding the loan portfolio of the former Banca Interprovinciale.

² Phased-in CET1 ratio.

September 2022 the ratio between gross doubtful organic loans and total gross organic loans originated since the start of illimity's operations stood at 0.7%, a decrease over the previous quarter. This becomes 2.0% if the loan portfolio of the former Banca Interprovinciale, which is gradually decreasing, is included;

- **a robust capital base**, with ratios positioned at the top levels of the system – a phased-in CET1 ratio of 18.0% (17.5% fully loaded) and a phased-in Total Capital Ratio of 23.6% (23.1% fully loaded);
- **a sound liquidity position of around 0.6 billion euro** as at September 2023 and well diversified funding between retail, corporate and institutional funding sources, with a largely stable average cost of funding of 1.6%;
- **revenue totalled 74.5 million euro in the third quarter** (-8% q/q and +12%y/y) driven by the Group's recurring activities and in particular by the net interest income component. **Revenue rose to 233.6 million euro in the first nine months of 2022**, representing an increase of 21% over the first nine months of 2021.

The Distressed Credit Division was confirmed as the main contributor, generating approximately 66% of total revenue in the first nine months of 2022. The Growth Credit Division continued its advance by reaching an increase of almost 60% of its revenue over the same period of 2021 and taking its contribution to consolidated revenue to ca. 21%, to which should be added the Investment Banking Division, which also posted significant growth and contributed a further 5%;

- **operating costs** decreased to **46.9 million euro** in the third quarter (-3% q/q, +32% y/y) **taking the total for the nine months to 140.4 million euro**, representing an increase over the same period of the previous year (+25% y/y) as the result of the substantial completion of the organisational structure and the investments in the new initiatives;
- a **Cost income ratio amounting to 63% in the third quarter of 2022**, (60% in the previous quarter) **and 60% in the first nine months of 2022**, a rise of around two percentage points over the same period of the previous year. This dynamic is the result of the investments made in the new initiatives which will begin to generate tangible revenue in 2023, producing a positive effect on the Group's operating leverage;
- as a result of the above dynamics, **operating profit** reached **27.6 million euro** in the third quarter of 2022 (-14% q/q and -11% y/y). This result discounts the effects of the investments made to launch the high-tech initiatives – b-ilty, Quimmo and Hype. **Operating profit accordingly reached 93.2 million euro** in the first nine months of 2022, representing an increase of 15% over the first nine months of 2021;
- **net write-downs of organic loans** for the third quarter totalled 0.6 million euro, corresponding to an **annualised cost of risk³ of 11 bps**, and arise from generic provisions on customer loans. The rather contained cost of risk is based on the excellent quality of the Bank's loan portfolio, which also arises from the involvement of specialists (Tutors) in every important loan

³ Calculated as the ratio between loan loss provisions and net organic loans to customers at 30 September 2022 (2,215 million euro) for the Factoring, Cross-over, Acquisition Finance, Turnaround, b-ilty and Alternative Debt segments, and for loans purchased as part of investments in distressed credit portfolios that have undergone a passage of accounting status subsequent to acquisition or disbursement (excluding loans purchased as bad loans), for the loan portfolio of the former Banca Interprovinciale and for Senior Financing to non-financial investors in distressed loans.

transaction, and the high guaranteed component that characterises the loans disbursed during the quarter. Net write-downs of organic loans totalled 3.7 million euro in the nine months of 2022, with an annualised cost of risk of 22 bps;

- **positive credit revaluation on purchased distressed credit positions amounting to 7.3 million euro** were posted in the quarter, arising from a series of events such as: the increase in the value of collaterals on the basis of binding offers received on certain portfolios for which a sales process is in progress; write-backs on certain loans originally classified as UTP on acquisition and now returning to performing status; the review of expected cash flows from certain portfolios due to an enrichment of the available data for the respective collaterals;
- **a pre-tax profit of 29.6 million euro was posted in the quarter**, representing a significant rise of 23% on a quarterly basis and 9% on an annual basis; **pre-tax profit for the first nine months of 2022** accordingly reached **77.7 million euro, an increase of approximately 13%** over the first nine months of the previous year.

Corrado Passera, CEO and Founder of illimity, commented: *“Growth continued with the results for the third quarter. These are solid and in line with our forecasts, despite the fact that the scenario in which we operate has undergone a profound change since when we originally approved the budget.*

illimity has been able to continue along its planned growth trajectory which has enabled it to profitably affirm its various synergic core businesses on the market over a short period of time. The positive trend seen in 2022 will accelerate in the current quarter: October began with great momentum in terms of business origination and the advances in profitability dynamics will make it possible for us to end the year with a profit of at least 75 million euro, once again confirming our budget estimates.

This is a result of particular interest because it includes important investments for the future. The three technological initiatives - b-ilty, Quimmo and Hype - have a combined effect of approximately 20 million euro in pre-tax losses; we expect that this negative result will drastically fall starting from 2023 and that the three initiatives will contribute to consolidated profit from 2024, creating significant value for the Group.

We are also looking confidently at 2023: illimity has just successfully completed its fourth year of activity, and substantially completed its organizational structure. The business model has now become much more scalable thanks to the investments made and the critical size reached.

Of particular satisfaction for all illimiters is the Best Place to Work certificate achieved at European level, as well as the flattering recognitions in ESG ratings.”

Key balance sheet figures

Figures in millions of euro

Reclassified Balance sheet	30.09 2021	31.12 2021	31.03 2022	30.06 2022	30.09 2022	Δ % 30.09.2022 / 30.06.2022	Δ % 30.09.2022 / 30.09.2021
Cash and cash equivalent	774	508	695	397	364	(8)%	(53)%
Due from banks and other financial institutions	543	468	215	191	184	(4)%	(66)%
Customer loans	2,473	2,762	2,832	3,194	3,318	4%	34%
- Distressed Credit ¹ investments	939	923	938	921	860	(7)%	(8)%
- Distressed Credit ¹ senior financing	300	336	402	436	446	2%	49%
- Growth Credit ²	1,165	1,434	1,421	1,733	1,800	4%	54%
- Cross-over & Acq. Finance ³	566	628	643	731	809	11%	43%
- Turnaround	389	438	488	630	612	(3)%	57%
- Factoring	211	368	289	372	379	2%	80%
- b-ilty	-	3	7	24	38	59%	n.s.
- Investment banking				16	108	587%	n.s.
- Non-core former Banca Interprovinciale	69	66	64	64	64	(0)%	(7)%
Financial assets Held To Collect (HTC) ⁴	-	-	108	161	215	34%	n.s.
Financial Assets Held To Collect & Sell (HTCS) ⁵	280	300	424	416	396	(5)%	41%
Financial assets measured at FVTPL ⁶	88	77	82	118	150	27%	72%
Investments in associates and companies subject to joint control	82	80	78	76	78	3%	(4)%
Goodwill	36	36	36	71	65	(8)%	80%
Intangible assets	40	49	52	56	65	15%	65%
Other assets (incl. Tangible and tax assets) ⁷	330	382	400	446	455	2%	38%
Total assets	4,646	4,661	4,922	5,127	5,291	3%	14%
Due to banks	546	411	412	539	581	8%	6%
Due to costumers	2,714	2,818	3,065	3,107	3,186	3%	17%
Bond/Securities	507	500	505	510	515	1%	1%
Shareholders' Equity	756	773	777	802	813	1%	8%
Other liabilities	123	159	163	169	196	16%	59%
Total liabilities	4,646	4,661	4,922	5,127	5,291	3%	14%
Common Equity Tier 1 Capital	625	642	646	642	660	3%	6%
Risk Weighted Assets	3,111	3,411	3,662	3,974	3,678	(7)%	18%

1. Distressed Credit Division, formerly the DCIS Division.

2. Growth Credit Division, formerly the SME Division.

3. This figure includes part of the net loans to existing customers of Banca Interprovinciale, which due to its features is considered consistent with illimity's Growth Credit segment. It also includes the corporate high-yield bonds classified as HTC.

4. This includes the Bank's securities portfolio classified at amortised cost.

5. HTCS: financial assets measured at fair value through comprehensive income. This item also includes investments of ca. 20 million euro in Alternative Debt made by the Investment Banking Division and classified as HTCS.

6. FVTPL: other financial assets at fair value through profit or loss. This item includes equity financial instruments purchased as part of Turnaround transactions, junior tranches of securitised non-performing loans acquired as part of Senior Financing transactions and investments in distressed energy credit purchased as part of the DC Division's activities.

7. This includes assets of circa 92 million euro deriving from the purchase of tax credits (the "Ecobonus" scheme). Any failure of the above figures to reconcile arises exclusively from rounding.

At 30 September 2022, the Bank's total **assets** stood at **5.3 billion euro**, an increase of 3% over the end of the previous quarter and 14% over the same period of the previous year.

Net customer loans and investments reached **3.3 billion euro** at the end of September 2022, up by 4% over the previous quarter and by 34% over 30 September 2021. The main contribution to the growth in volumes in the quarter was provided by the Growth Credit Division, driven by the Cross-over & Acquisition Finance segment and the Investment Banking Division. The Growth Credit Division posted a rise of 4% over June 2022 and 54% over the same period of the previous year,

while the Investment Banking Division grew by almost 600% on a quarterly basis. In the Distressed Credit Division senior financing volumes rose (+2% q/q and +49% y/y), while investments in distressed credit fell slightly in volumes (-7% q/q and -8% y/y) due to important cash flows and sales, despite the new investments made in the quarter.

The quality of the Bank's loan portfolio remains positioned at levels of excellence, despite the current macroeconomic scenario. **Gross doubtful organic loans arising from the new business originated by illimity fell to 15.4 million euro at the end of September 2022** (ca. 17.3 million euro at the end of June 2022 and approximately 6.0 million euro at the end of September of the previous year), leading to a ratio between gross doubtful organic loans and total gross organic loans of approximately **0.7%**. Including also the portfolio inherited from Banca Interprovinciale, the stock of gross doubtful organic loans rose to 45.6 million euro, corresponding to a **ratio between gross doubtful organic loans and total gross organic loans of 2.0%**, a slight fall over the previous quarter and once again one of the best in the Italian banking system. The corresponding stock of **net doubtful organic loans** amounted to **26.1 million euro** at 30 September 2022, equivalent to a **ratio between net doubtful organic loans and total net organic customer loans of 1.2%**, stable compared the end of the previous quarter.

The Bank's **liquidity** – which consists of cash, the net adjusted interbank position and high-quality liquid securities – stood at **ca. 0.6 billion euro** at the end of the third quarter of 2022 and remains available to finance the Bank's pipeline of new business volumes.

illimity's **securities portfolio** rose by 3% to approximately **591 million euro** at the end of September 2022, compared to 572 million euro posted at the end of June 2022, maintaining the same incidence on total assets. The strategy followed for the securities portfolio in the third quarter of 2022 was characterised by a further increase in the component of **securities at amortised cost** (the so-called Hold to Collect strategy – “HTC”) **and by the introduction of a Hedge Accounting strategy** on HTCS portfolio, having the aim of mitigating the impact of interest rate volatility on own funds. HTC securities – which amounted to ca. 215 million euro at the end of September 2022 – represented 36% of the securities portfolio, while the Hold to Collect and Sell (“HTCS”) component fell further to 376 million euro at the end of September 2022, a decrease of 9% over the figure of 411 million euro posted at the end of June 2022. Considering the contribution of the hedge accounting strategy and net of tax, due to the recent financial markets conditions the HTCS securities portfolio mark-to-market stood at negative 52 million euro at the end of the quarter (43 million euro in the previous quarter), for which the Bank benefited by the prudential filter. Taken as a whole, approximately 73% of the securities portfolio consisted of almost entirely Italian government bonds, 18% of senior bonds and 9% of subordinated bonds.

The line item “**Other assets**” includes balances arising from the purchase of tax credits – the government's “Ecobonus” scheme – the total amounting to ca. 92 million euro, a figure which stood at 84 million euro at the end of June 2022.

Total financing stood at ca. **4.3 billion euro** at the end of September 2022 representing an increase of 3% over the figure at the end of June 2022 and 14% over that at the end of September 2021. The main contribution to this increase arose from direct funding and institutional financing secured on the Bank's assets, benefiting from the low percentage of encumbered assets.

Phased-in CET1 Capital increased to ca. 660 million euro in the third quarter of 2022, as the result of the profit generated in the quarter and the conversion of the special shares into ordinary shares on 20 September 2022. **Fully-loaded CET1 Capital** – obtained by excluding the effect of the temporary prudential filters on government securities and expected credit losses (the “*Banking*”

Package”), amounting to approximately 17 million euro – stood at ca. **643 million euro**.

Risk-weighted assets (RWAs) fell by 7% over the previous quarter to **3.7 billion euro**, despite the increase in the volume of activities, following the entry into force in July 2022 of the amendment to article 127 of the CRR. The ratio between the Bank’s RWAs and its total assets decreased over the previous quarter, standing at around 70%.

As a result of these dynamics, illimity’s **phased-in CET1 Ratio** reached a robust **18.0%** at the end of September 2022 (17.5% fully loaded). The **Total Phased-in Capital Ratio**, which includes the 200 million euro Tier 2 subordinated bond in regulatory capital, amounted to **23.6%** at 30 September 2022 (23.1% fully loaded).

The **Liquidity Coverage Ratio (LCR)** stood at **approximately 307%** at the end of September 2022, confirming a considerable liquidity buffer, while the **Net Stable Funding Ratio (NSFR)** was **significantly above minimum regulatory requirements**.

Key income statement figures

Figures in millions of euro

Reclassified Income Statement	3Q21	1Q22	2Q22	3Q22	Δ Q/Q%	Δ Y/Y%	9M21	9M22	Δ 9M Y/Y%
Interest income	50.6	51.7	54.4	59.1	9%	17%	144.1	165.2	15%
Interest expenses ¹	(16.4)	(15.7)	(16.4)	(17.0)	4%	4%	(45.5)	(49.1)	8%
Net interest income	34.2	36.0	38.0	42.0	11%	23%	98.6	116.1	18%
Net fees and commissions	10.3	12.8	14.8	14.1	(4)%	38%	23.9	41.8	75%
Net result from trading and fair value assets	7.5	2.8	5.9	4.6	(21)%	(38)%	12.4	13.3	7%
Net other income/expenses	7.4	6.3	5.7	5.2	(9)%	(31)%	11.6	17.1	48%
Profit from closed purchased distressed credit positions ²	7.1	20.6	16.2	8.6	(47)%	21%	44.5	45.3	2%
Gain (loss) from disposal of investments	-	-	-	-	-	-	2.3	-	(100)%
Operating income	66.6	78.5	80.6	74.5	(8)%	12%	193.4	233.6	21%
Staff costs	(15.9)	(20.7)	(22.8)	(20.9)	(8)%	32%	(51.5)	(64.4)	25%
Other operating expenses	(17.1)	(20.8)	(21.9)	(21.4)	(2)%	25%	(52.9)	(64.1)	21%
Depreciation & Amortisation	(2.6)	(3.4)	(3.9)	(4.6)	17%	73%	(7.8)	(11.9)	52%
Operating costs	(35.6)	(44.9)	(48.5)	(46.9)	(3)%	32%	(112.2)	(140.4)	25%
Operating profit	31.0	33.5	32.1	27.6	(14)%	(11)%	81.2	93.2	15%
Loan loss provision charges	(0.4)	(0.5)	(2.5)	(0.6)	(74)%	55%	(1.3)	(3.7)	192%
Value adjustments on purchased distressed credit	(0.1)	(4.6)	(3.2)	7.3	n.m.	n.m.	(0.8)	(0.5)	(31)%
Value adjustments on securities and loans to banks	0.5	(0.5)	(0.2)	(0.2)	2%	(149)%	(0.8)	(1.0)	27%
Other net provisions for risks and charges	-	(0.0)	(0.0)	-	n.m.	-	-	(0.0)	-
Other income from equity investments	(2.0)	(1.8)	(2.0)	(1.8)	(10)%	(9)%	(6.0)	(5.7)	(5)%
Contribution to banking sector schemes	(1.8)	(2.0)	(0.1)	(2.6)	>100%	49%	(3.7)	(4.7)	26%
Profit (loss) before tax	27.2	24.1	24.0	29.6	23%	9%	68.7	77.7	13%
Income tax	(8.5)	(8.4)	(8.2)	(10.4)	27%	24%	(22.5)	(27.1)	20%
Net result	18.8	15.7	15.8	19.1	21%	2%	46.2	50.6	10%

1. This item does not include costs relating to leasing liabilities, which have been classified as administration costs; on the other hand, it includes commission expenses and stamp duty related to deposits on the Raisin platform.
2. Gains from the definitive closure of non-performing exposures either through disposal to third parties or through a discounted payoff strategy ("saldo e stralcio") agreed with the debtor.

Any failure of the above figures to reconcile arises exclusively from rounding.

The results for the third quarter include for the first time the contribution of Arc, the company fully acquired by illimity through a deal finalised on 30 June 2022. Further details in this respect can be found in the press release on the transaction, available on illimity's website <https://www.illimity.com/en/investor-relations/investors-press-releases>.

illimity ended the third quarter of 2022 with profits increasing over the previous quarter and in line with budget expectations, posting a **net profit of 19.1 million euro** (+21% q/q and +2% y/y). This takes **net profit for the first nine months** of 2022 to **50.6 million euro**, up by 10% over the same period of the previous year.

Net interest income in the third quarter of 2022 totalled **42.0 million euro**, increasing by 11% over the second quarter of 2022 and by 23% over the same quarter of the previous year. Of this total, **59.1 million euro** came from **interest income**, this up by 9% on a quarterly basis (+17% y/y), thanks to the increase in the component of interest-bearing assets, while **interest expense** rose to **17 million euro**, representing an increase of 4% on a quarterly basis (+4% y/y). Taken as a whole, net interest income reached **116.1 million euro** in the first nine months of 2022, an increase of ca. 18% over the figure for the corresponding nine months in 2021.

Net fees and commissions totalled **14.1 million euro** in the third quarter of 2022, a slight fall over the previous quarter (-4% q/q) but representing an increase of 38% over the same quarter of

the previous year. The dynamic in the quarter was due to the seasonality of Quimmo's business (which suffers a slowdown in the summer months due to the closure of the Law Courts) and to the Capital Markets desk of the Investment Banking Division. Net fees and commissions totalled **41.8 million euro** in the first nine months of 2022, almost doubling the figure for the corresponding period in 2021.

The majority of **net profit from trading activities and assets accounted for at fair value** arose from revenues earned from the Bank's ordinary investment activity and from customer services. This item decreased to ca. **4.6 million euro** in the third quarter of 2022 (-21% q/q and +38% y/y) due to the lower contribution arising from financial instruments accounted for at fair value relating in particular to the Energy segment of the Distressed Credit Division. In the first nine months of 2022 the net result of trading activities and assets accounted for at fair value posted an increase of approximately 7% over the first nine months of 2021 reaching ca. **13.3 million euro**.

Other operating income totalled **5.2 million euro** (-9% q/q and -31% y/y). The quarterly revenue of 4.25 million euro due under the licence agreement entered into with the ION Group for the use of the IT system developed by illimity continues to be included in this item. Other operating income amounted to **17.1 million euro** in the first nine months of 2022 (+48% over the same period in 2021).

Profit from closed purchased distressed credit positions arose almost exclusively from the Distressed Credit Division and amounted to **8.6 million euro** in the third quarter of 2022 and **45.3 million euro in the first nine months of 2022** (+2% over the same period in 2021). This profit was generated from the final settlement of positions using "discounted payoff" transactions and from the sale of positions. The trend in the period (-47% q/q) was affected by the seasonality typical of the distressed credit business that sees a smaller number of transactions taking place in the summer period; nevertheless there was still a rise of 21% over the same period of the previous year. In addition, certain sales processes were still in progress at the end of the quarter and accordingly the relative economic effects have been recognised as credit revaluation.

As a result of the above dynamics, **operating income** reached **74.5 million euro** in the third quarter of 2022, representing a decrease of 8% on a quarterly basis and an increase of 12% over the same period of 2021. There continues to be a good balance between the various sources of revenue, with net interest income representing around 56% of operating income. Operating income accordingly reached **233.6 million euro in the first nine months of 2022**, an increase of ca. 21% over the same period of the previous year.

Operating costs for the third quarter of 2022 amounted to **46.9 million euro**, down by 3% over the previous quarter of 2021, mainly as the result of the seasonal saving in staff costs, and up by 32% over the third quarter of 2021. The rise in costs continues to be mainly the effect of the strengthening of the Bank's structures supporting growth and investments in new technological initiatives. Taken as a whole, operating costs in the first nine months of 2022 amounted to **140.4 million euro**, representing an increase of 25% over the first nine months of 2021.

As a result of the above dynamics, the **Cost income ratio for the third quarter of 2022 closed at 63%**, a rise of 3 percentage points over the previous quarter (60%), taking the figure **for the first nine months of 2022 to 60%**, a slight increase over that for the same period of the previous year (58%). These dynamics are due to the investments in new initiatives, which will begin to generate tangible revenue from 2023, thereby producing a positive effect on the Group's operating leverage.

Net write-downs to organic loans of 0.6 million euro were recognised during the quarter (this

figure amounted to 2.5 million euro and 0.4 million euro in the second quarter of 2022 and the third quarter of 2021 respectively), led by generic provisions on new business volumes generated in the quarter. As a result of this dynamic, the **annualised organic cost of risk for the quarter** stood at contained levels and amounted to **11 bps**, taking the annualised cost of risk for the first nine months of 2022 to **22 bps** (10 bps higher than that for the first nine months of 2021).

During the third quarter of 2022 the Bank recognised **credit revaluation of purchased distressed credit** of ca. **7.3 million euro** (compared to write-downs of 3.2 million euro posted in the second quarter of 2022 and write-downs of 0.1 million euro posted in the third quarter of 2021), arising from a series of events such as: the increase in the value of collaterals on the basis of binding offers received on certain portfolios for which a sales process is in progress; write-backs on certain loans originally classified as UTP on acquisition and now returning to performing status; the review of expected cash flows from certain portfolios due to an enrichment of the available data for the respective collaterals. Due to the positive result of the third quarter, net write-downs of purchased distressed loans amounted to **0.5 million euro** in the first nine months of 2022, representing a decrease over the figure of 0.8 million euro recognised in the first nine months of 2021.

The **pro-rata consolidation of HYPE** led to a loss of **1.8 million euro**⁴ in the third quarter of 2022 and a loss of 5.5 million euro in the first nine months of 2022 (an improvement of +7% y/y), which are accounted for as **other income from equity investments**. It is recalled that HYPE's results are consolidated using the equity method and that these results, in addition to only partially benefiting from the contribution expected to arrive from the new Open banking services and products launched at the end of September 2021, reflect the anticipation of certain investments designed to strengthen the company's technological infrastructure and organisational structure.

As a result of the above dynamics, the third quarter of 2022 closed with a **pre-tax profit** of 29.6 million euro, representing a rise of 23% over the previous quarter and 9% over the third quarter of 2021.

After charging income tax of 10.4 million euro, the quarter ended with a **net profit of 19.1 million euro**, up by 21% over the previous quarter (and by 2% over the same period of the previous year). The result for the third quarter led to a **net profit of 50.6 million euro for the first nine months of 2022, a rise of 10% over the first nine months of 2021**.

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⁴ The line item "Other income from equity investments" includes a loss of ca. 52 thousand euro for the third quarter of 2022 and a loss of ca. 153 thousand euro for the first semester of 2022, leading to a total of ca. 205 thousand euro for the first nine months of 2022, arising from the pro-rata portion of the investments in SpicyCo S.r.l. and SpicyCo 2 S.r.l..

Contribution of the business units to the Group's results

The following table sets out the key figures summarising the way in which the illimity Group's business segments evolved during the first nine months of 2022.

9M22, figures in millions of euro	Distressed Credit Division	Growth Credit Division	Investment Banking Division	Direct Banking Division	SGR	Corporate Centre	Total
Net interest income	84.6	25.0	2.7	3.8	-	-	116.1
Net fees and commissions	13.1	19.9	6.7	-	2.1	-	41.8
Other income	56.8	4.6	1.5	10.5	-	2.3	75.7
Operating income	154.5	49.5	10.9	14.3	2.1	2.3	233.6
Staff costs	(24.1)	(8.6)	(2.6)	(5.7)	(1.7)	(21.7)	(64.4)
Other operating expenses and D&A	(35.2)	(5.3)	(1.3)	(13.2)	(0.4)	(20.5)	(75.9)
Operating costs	(59.3)	(13.9)	(3.9)	(18.9)	(2.1)	(42.2)	(140.4)
Operating profit	95.2	35.6	7.0	(4.6)	-	(39.9)	93.2
Provisions	(1.6)	(2.7)	(0.8)	(0.1)	-	-	(5.2)
Other income from equity investments	(0.2)	-	-	(5.5)	-	-	(5.7)
Contribution to banking sector schemes	(0.7)	(0.8)	-	(1.0)	-	(2.2)	(4.7)
Profit (loss) before tax	92.7	32.1	6.2	(11.2)	-	(42.1)	77.7
Interest earning assets	1,615	2,177	247	41	0	548	4,627
Other assets	190	151	1	95	-	226	664
RWA	1,869	1,265	139	81	3	319	3,678

Distressed Credit Division

At the end of September 2022, **net customers loans** in the Distressed Credit Division stood at **1,306 million euro**, representing a slight decrease over the end of June 2022 (-4% q/q), due also to the effect of the significant performance of collections and sales posted in the period, and an increase of ca. 5% over the figure at the end of September 2021.

In the third quarter of 2022, the Distressed Credit Division originated new investments in distressed credit totalling **10 million euro**, in this way taking total loans acquired in the first nine months of the year to 205 million euro, a rise of ca. 4% over the business volumes originated in the first nine months of 2021. In line with the seasonality that is a feature of this segment, origination activities began to pick up significantly again in October, when new investments of 107 million euro were made, to which should be added a further 78 million euro of loans signed but not yet booked. The pipeline for the last part of the year amounts to over 200 million euro.

In **Senior Financing**, loans totalling **21 million euro** were disbursed in the third quarter, confirming origination activities which in the first nine months of 2022 abundantly exceeded those for the whole of 2021, while maintaining a firm focus on high-return opportunities. Loans of 99 million euro were disbursed in the first nine months of 2022, a rise of 330% over the same period in 2021. The pipeline for the last part of the year reflects potential opportunities of 253 million euro.

The total assets managed by **neprix**, the illimity Group company specialising in servicing distressed

corporate loans, stood at ca. **9.8 billion euro**⁵ in terms of the gross book value (“GBV”) of the loans serviced, representing a small decrease over the figure of 10.3 billion euro reported at the end of June 2022, as a result of the sales made during the quarter.

The integration between neprix and Arc continued during the quarter. The combination of the expertise of the two companies – an engineered, scalable and specialised approach in the management of corporate loans on the one hand and competence in value enhancement of real estate assets and large-scale UTP loans on the other – will lead to a unique business model that will give rise to incremental business opportunities and synergies.

The growth continues for **Quimmo**, the latest-generation platform created to cover the entire value chain (from the publication of real estate advertisements to agency services) of both judicial and open market real estate deals.

The Distressed Credit Division confirmed itself as the leading contributor to the Group’s consolidated economic results. **Revenue**, which amounted to **155 million euro in the first nine months of 2022**, achieved good growth on an annual basis (+6% y/y) and represented 66% of Group consolidated revenues. Operating activities demonstrated a high level of efficiency, with the Cost income ratio rising marginally to 38% as the result of the investments made in the new proptech initiative Quimmo. **Pre-tax profit** closed at **93 million euro**, a slight fall (-3% y/y) over the same period of the previous year due to the previously mentioned investments.

Growth Credit Division

The Growth Credit Division continued its growth path also in the third quarter, with an increasing contribution to the Group’s results. The generation of new business volumes remained at good levels during the quarter, and this continued into October. The quality of the originated assets stands at excellent levels.

Net customer loans of the Division stood at ca. **1,800 million euro**, up by 4% on a quarterly basis and by 54% over the end of September 2021. Growth on an annual basis was driven by all business segments.

The **Cross-over & Acquisition Finance** segment **booked newly-disbursed loans of 111 million euro** during the third quarter of 2022, in this way reaching disbursements totalling 310 million euro in the first nine months of 2022, representing a rise of ca. 48% over the same period of 2021. Loans with public guarantees⁶ continued to make an important contribution in the third quarter of 2022, these representing around 54% of new disbursements which allow the Bank to obtain highly-profitable lending due to the low risk profile and limited capital absorption. New lending in October 2022, together with loans not yet booked but already approved, amounted to 104 million euro. The pipeline for the upcoming months amounts to approximately 140 million euro.

The **Turnaround** segment generated **new business volumes of ca. 21 million euro** in the third quarter of 2022, in this way taking the total of new business volumes generated in the first nine months of 2022 to 270 million euro, representing an increase of 82% over the same period in 2021. Turnaround’s growth path continued in October 2022 with the generation of new business of 24

⁵ Also including investments for which agreements had already been signed at 31 October 2022 whose execution is subject to the positive conclusion of the approval process with the Supervisory Authorities.

⁶ Guarantees given by the SACE Group, Mediocredito Centrale S.p.A. (MCC) and the European Investment Fund (EIF).

million euro. The pipeline for the upcoming months, amounting to approximately 200 million euro, is promising, with a particular focus on restructuring deals.

Taken as a whole, around 61% of the business originated by the Cross-over & Acquisition Finance and Turnaround segments in the third quarter of 2022 was backed by public guarantees.

Factoring also saw growth, achieving **turnover of over 470 million euro** in the third quarter of 2022 and 1,258 million euro of cumulated turnover in the first nine months of 2022, representing a rise of 84% over cumulated turnover for the first nine months of 2021, while customer loans as of 30 September 2022, amounting to 379 million euro, increased by 80% compared to the same figure as of 30 September 2021.

The Growth Credit Division ended the first nine months of 2022 with **operating income of 49.5 million euro**, representing a significant increase (+57%) over the same period of 2021. This result was driven by the considerable rise in business volumes achieved during the period, as evidence of illimity's ability to affirm itself as an operator of reference in the market segments in which it operates. In the same period the Division's operating expenses fell slightly. The **Cost income ratio⁷ for the first nine months of 2022** accordingly decreased to approximately 28%, a significant improvement over the figure for the first nine months of 2021 (45%), confirming the high scalability of the Division's operating structure. **Net profit for the first nine months of 2022 reached 32.1 million euro**, a rise of 83% over the same period in 2021.

Investment Banking Division

The Investment Banking Division ended the first nine months of 2022 with a **pre-tax profit of 6.2 million euro** (1.5 million euro in the third quarter of 2022), a figure around four times that of 1.6 million euro reported for the same period of the previous year (+296% y/y). The Division's Cost income ratio further improved, falling from 52% in the first nine months of 2021 to 36% in the first nine months of 2022.

Comparing with the second quarter of 2022 (2.4 million euro) the results are penalised by the typical seasonality that characterises the Capital Markets unit, which nonetheless has acquired a good pipeline of new mandates that will generate revenues in the forthcoming quarters.

The Corporate Solutions unit continues its activity of managing risk-hedging solutions for businesses, reaching a notional in derivatives for customers of approximately 220 million euro since inception, a rise of 41% over the previous quarter.

A notable contribution to the Division's results for the third quarter is attributable to the Alternative Debts business – financial instruments issued by third parties in the form of securitisation notes, mini-bonds, other hybrid debt instruments – activity in which the Investment Banking Division acts both as investor and arranger and which in less than six months since its set-up has generated investments of almost 130 million euro (of which almost 110 million euro in the third quarter of 2022 alone). More specifically, the Structuring unit completed three mandates as *Arranger* in the third quarter of 2022, launching the first two sustainable energy bonds, as part of the issuance programme "Basket Bond – Sustainable Energy".

⁷ Operating expenses restated for the reclassification of the contribution to banking sector schemes to a specific item in the Group's income statement.

Direct Banking Division

The Direct Banking Division – which it is recalled includes *illimitybank.com*, the direct bank platform for retail customers, **b-ilty**, the digital platform for SMEs, and the fintech **Hype** – posted a pre-tax loss of 11.2 million euro in the first nine months of 2022, a slight increase over the loss of 10.6 million euro reported in the same period of the previous year.

At 30 September 2022 *illimitybank.com* had generated direct funding from retail customers of **1.5 billion euro**, a rise of 5% over the end of June 2022. A funding campaign was launched in October 2022, designed to support the robust investments in the pipeline for the last part of the year.

b-ilty completed the “beta” test phase in the third quarter, observing a growing interest by the target market. Loans totalling 310 million euro were analysed during the first nine months of 2022 and a total of 52 million euro⁸ was disbursed, with this first phase following a very selective approach to enable the automatic credit engine to be fine-tuned. Approximately 80% of the disbursed credit is guaranteed. At the same time, with regard to the completion of the “beta” phase, the service offer has been completed thanks to new partnerships such as those with Nexi and Microsoft. Lastly, starting by the end of November 2022, b-ilty will make it possible to underwrite Green Loans specifically designed to support small businesses on their ecological transition path.

HYPE, the joint venture between illimity and Fabrick of the Sella Group, confirmed its leadership position once more in the third quarter of 2022 with a customer base of 1.7 million (y/y growth of over 160 thousand customers). The number of transactions rose to 28 million in the third quarter of 2022 (+38% y/y) and gross revenue increased to over 14 million euro in the first nine months of 2022 (+51% y/y). The company ended the third quarter with a pro-rata net loss of 1.8 million euro, taking the pro-rata net loss for the first nine months of 2022 to 5.5 million euro.

It is recalled that Division’s results for the third quarter of 2022 include 3.5 million euro arising from the licence agreement between illimity and the ION Group for the use of the IT platform developed by illimity. The remaining part, compared to the total revenue component of 4.25 million euro accounted in the quarter, is related to the IT platform maintenance activities and therefore accounted in the Corporate Centre segment.

Taken as a whole, the Division ended the first nine months of **2022 with a pre-tax loss of 11.2 million euro**.

illimity SGR

Total assets managed by the “illimity Credit & Corporate Turnaround” contribution fund reached ca. 165 million euro in the third quarter of 2022. The fourth closing was completed in October for an additional contribution of approximately 30 million euro.

The new “illimity Real Estate Credit” fund was launched in August 2022, focusing on NPEs with a real estate collateral, serviced by illimity SGR with neprix in its role of special servicer, reaching total managed assets of almost 90 million euro. Two new investment funds are currently at the

⁸ Includes about 43 million euro in medium- to long-term loans and about 9 million euro factoring turnover.

development stage by illimity SGR and will be launched over the next few months. illimity SGR ended the **first nine months of 2022 in breakeven** for the first time.

* * *

Business Outlook

The key features of the market context in the last part of the year continue to be the significant uncertainties arising from the inflationary dynamics, the difficult geopolitical situation and the volatility of interest rates.

illimity is believed to be well positioned for dealing with this scenario thanks to the robust credit quality of its assets, its solid capital base and the results it has achieved in the first nine months of the year, which confirm the Group's resilience, but also due to its increasing diversification and the progress made in the realisation of the new high-tech initiatives with high potential.

illimity has already built a consolidated market presence in its core businesses and reached a high operating scale and level of efficiency. It is considered that the current market scenario will provide interesting growth opportunities for all of the Bank's activities, thanks to its business model and the competitive advantages achieved, and this finds confirmation in the robust pipeline of new loans and investments available for the upcoming months. As a result, even keeping an extremely selective approach, net customer loans and investments are expected to increase in the last part of the year.

The Growth Credit Division will continue to grow in all its business segments, being able to count on a robust and diversified pipeline worth over 300 million euro. Loans backed by public guarantees will continue to play an important role in terms of the contribution made to new disbursements in the Cross-Over & Acquisition Finance segment, while increasingly more restructuring deals are expected to be seen in the Turnaround segment. Factoring will also continue its growth in the last part of the year.

Turning to the Distressed Credit Division, the fourth quarter promises to be very dynamic compared to a third quarter affected by the seasonality of transactions on the distressed credit market, with volumes of 185 million euro originated in October alone (a figure exceeding that originated in the whole of the quarter just ended) and a pipeline of around 450 million euro.

The Investment Banking Division will continue its activity of providing Corporate Solutions and Structuring services and in the last part of the year Capital Markets activities will also pick up again.

The envisaged growth in business volumes in the last part of the year will drive up net interest income in the fourth quarter, this being expected to make further progress due also to the positive sensitivity to an increase in interest rates, despite the predictable rise in the cost of funding.

Net fees and commissions are also expected to increase, driven by the expected generation of new business in the latter part of the year and the development of the new initiatives already launched – illimity SGR, investment banking services, Quimmo and b-ilty – as well as the continuing positive contribution deriving from the dynamic management of the distressed loans portfolio.

An increase in operating costs is also envisaged in the last part of the year as a consequence of the continuing development of the business and the investments in the above-mentioned new strategic projects.

In this respect, illimity continued with its investment in the construction of three high-tech initiatives

during 2022 – b-ilty, Quimmo and Hype. Taken as a whole, it is estimated that these activities will incur a pre-tax loss of approximately 20 million euro in the current year but that the reference market and the high scalability of the respective business models will enable this negative impact to be significantly reduced already by 2023, with the initiatives beginning to contribute to the Group's profit starting from 2024.

Given the quality of the outstanding portfolio and the contribution made by loans backed by public guarantees, into which a significant portion of the new business generated by the Growth Credit Division will be channelled, it is envisaged that the cost of risk for the year as a whole will remain at levels that are contained and in any case lower than those forecast in the business plan.

The solid results achieved for the first nine months of 2022 and the good prospects for the last part of the year are expected to lead to a net profit for 2022 of at least 75 million euro.

Lastly, the positive evolution of own funds through the generation of profits will ensure that the Common Equity Tier 1 Ratio will remain significantly above regulatory requirements, despite a further rise in risk-weighted assets resulting from the increase in business volumes.

* * *

Pursuant to article 154-bis, paragraph 2 of Legislative Decree no. 58/1998 (the Consolidated Law on Finance), the Financial Reporting Officer, Mr. Sergio Fagioli, declares that the accounting information contained in this press release corresponds to the documented results and the accounting books and records.

* * *

illimity Management will present the results for the third quarter of 2022 to the financial community at **9:00 a.m. CET today 11 November 2022**. The event can be followed via Live Audio Webcast at the following link: <https://87399.choruscall.eu/links/illimity221111.html> or by conference call at the following numbers:

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illimity Bank S.p.A.

illimity is the high-tech banking group founded and headed by Corrado Passera that was created with the aim of responding to specific market needs by way of an innovative and specialist business model. More specifically, illimity extends financing to high-potential SMEs, purchases distressed corporate loans and services these through its platform neprix, and provides digital direct banking services through *illimitybank.com*. illimity SGR, which sets up and manages alternative investment funds, the first of which dedicated to UTP loans, is also a member of the Group. The story of the illimity Group began in January 2018 with the launch of the special purpose acquisition company SPAXS S.p.A., which ended with a record 600 million euro being raised on the market. SPAXS subsequently acquired Banca Interprovinciale S.p.A., with the resulting merger between the two giving rise to “illimity Bank S.p.A.” which has been listed on the Italian Stock Exchange since 5 March 2019 (ticker “ILTY”), first on the MTA exchange and since September 2020 on the Star segment. The banking group, headquartered in Milan, can already count on over 850 employees and ended at 30 September 2022 with assets of around 5.3 billion euro.

CONSOLIDATED BALANCE SHEET

(Figures in thousands of euro)

	30.09.2021	31.12.2021	31.03.2022	30.06.2022	30.09.2022
10 Cash and cash balances	773,979	507,779	695,296	397,024	364,019
20 Financial assets measured at fair value through profit or loss	87,656	76,679	82,412	118,137	150,351
a) financial assets held for trading	114	928	3,778	16,400	32,374
b) financial assets designated at fair value	-	-	-	-	-
c) other financial assets mandatorily measured at fair value	87,542	75,751	78,634	101,737	117,977
30 Financial assets measured at fair value through other comprehensive income	280,460	299,508	424,322	415,945	396,180
40 Financial assets measured at amortised cost	3,015,980	3,229,766	3,154,007	3,545,818	3,716,729
a) due from banks	373,040	267,969	54,729	30,737	38,504
b) loans to customers	2,642,940	2,961,797	3,099,278	3,515,081	3,678,225
50 Hedging derivatives	-	-	-	-	28,263
60 Fair value change of financial assets in hedged portfolios (+/-)	-	-	-	-	-
70 Investments in associates and companies subject to joint control	81,775	79,953	78,147	76,145	78,336
80 Technical insurance reserves reassured with third parties	-	-	-	-	-
90 Tangible Assets	78,105	68,735	79,430	91,147	118,377
100 Intangible assets	75,881	85,249	88,661	127,592	130,566
of which goodwill	36,257	36,257	36,257	71,111	65,372
110 Tax assets	24,247	45,672	51,144	61,302	65,934
a) current	4,061	5,168	5,168	4,579	4,928
b) deferred	20,186	40,504	45,976	56,723	61,006
120 Non-current assets held for sale and discontinued operations	61,908	43,117	38,246	38,248	-
130 Other assets	165,578	224,132	230,744	255,306	242,354
Total Assets	4,645,569	4,660,590	4,922,409	5,126,664	5,291,109

(Figures in thousands of euro)

	30.09.2021	31.12.2021	31.03.2022	30.06.2022	30.09.2022
10 Financial liabilities measured at amortized cost	3,788,786	3,752,384	4,008,434	4,183,679	4,308,912
a) due to banks	546,046	411,314	412,190	539,198	581,314
b) due to customers	2,735,623	2,841,282	3,091,563	3,134,851	3,212,966
c) debt securities issued	507,117	499,788	504,681	509,630	514,632
20 Financial liabilities held for trading	-	59	1,855	13,413	24,293
30 Financial liabilities designated at fair value	-	-	-	-	-
40 Hedging derivatives	-	-	-	-	1,908
50 Adjustments in value of generic hedging financial liabilities (+/-)	-	-	-	-	-
60 Tax liabilities	8,354	20,256	26,747	16,211	28,476
a) current	7,554	19,156	25,654	15,163	25,103
b) deferred	800	1,100	1,093	1,048	3,373
70 Liabilities associated with non-current assets held for sale and discontinued operations	-	-	-	-	-
80 Other liabilities	83,161	105,595	99,124	103,198	105,071
90 Employee termination indemnities	3,137	3,695	3,467	3,457	3,371
100 Provisions for risks and charges:	6,369	5,781	5,355	4,842	5,626
a) commitments and guarantees issued	4,975	4,482	3,725	3,233	4,076
b) pensions and similar obligations	11	18	21	27	28
c) other provisions for risks and charges	1,383	1,281	1,609	1,582	1,522
110 Technical reserves	-	-	-	-	-
120 Valuation reserves	(2,941)	(6,057)	(18,784)	(42,035)	(51,135)
130 Redeemable shares	-	-	-	-	-
140 Equity instruments	-	-	-	-	-
150 Reserves	63,122	63,904	131,154	134,076	135,635
160 Share premium reserves	597,589	597,589	597,589	624,583	624,583
170 Share capital	52,620	52,620	52,620	54,514	54,514
180 Treasury shares	(832)	(832)	(832)	(747)	(747)
190 Minority interests	5	5	5	5	5
200 Profit (loss) for the period attributable to the Group (+/-)	46,199	65,591	15,675	31,468	50,597
Group equity	755,757	772,815	777,422	801,859	813,447
Profit (loss) for the period attributable to minority interests (+/-)	-	-	-	-	-
Equity of minority interests	5	5	5	5	5
Total liabilities and equity	4,645,569	4,660,590	4,922,409	5,126,664	5,291,109

CONSOLIDATED INCOME STATEMENT
(Figures in thousands of euro)

	3Q21	1Q22	2Q22	3Q22	9M21	9M22
10 Interest income and similar income	50,111	51,735	54,400	59,090	143,589	165,225
20 Interest expenses and similar charges	(16,241)	(15,500)	(16,158)	(16,628)	(45,099)	(48,286)
30 Net interest margin	33,870	36,235	38,242	42,462	98,490	116,939
40 Commission receivable	11,741	13,620	15,848	15,328	27,550	44,796
50 Commission expense	(1,711)	(1,165)	(1,428)	(1,615)	(4,346)	(4,208)
60 Net commission	10,030	12,455	14,420	13,713	23,204	40,588
70 Dividends and similar income	-	-	-	200	-	200
80 Net trading result	350	1,366	1,640	3,135	1,759	6,141
90 Net hedging result	-	-	-	-	-	-
100 Gain (loss) from disposal and repurchase of:	1,522	30	(29)	(69)	5,007	(68)
<i>a) financial assets measured at amortized cost</i>	-	40	11	(36)	302	15
<i>b) financial assets measured at fair value through other comprehensive income</i>	1,522	(10)	(40)	(33)	4,705	(83)
<i>c) financial liabilities</i>	-	-	-	-	-	-
110 Gain (loss) on other financial assets and liabilities measured at fair value through profit or loss	5,673	1,355	4,279	1,381	5,675	7,015
<i>a) financial assets and liabilities designated at fair value</i>	-	-	-	-	-	-
<i>b) other financial assets subject to mandatory fair-value valuation</i>	5,673	1,355	4,279	1,381	5,675	7,015
120 Net interest and other banking income	51,445	51,441	58,552	60,822	134,135	170,815
130 Net write-downs/write-backs for credit risks relating to:	8,417	14,399	9,887	16,311	44,333	40,597
<i>a) financial assets measured at amortized cost</i>	7,958	14,941	10,058	16,516	45,017	41,515
<i>b) financial assets measured at fair value through other comprehensive income</i>	459	(542)	(171)	(205)	(684)	(918)
140 Gain/loss from contract amendments without cancellations	-	-	-	-	-	-
150 Net result from banking activities	59,862	65,840	68,439	77,133	178,468	211,412
160 Net insurance premiums	-	-	-	-	-	-
170 Other net insurance income/ expenses	-	-	-	-	-	-
180 Net result from banking and insurance activities	59,862	65,840	68,439	77,133	178,468	211,412
190 Administrative expenses:	(35,608)	(44,137)	(45,565)	(45,829)	(110,127)	(135,531)
<i>a) staff costs</i>	(15,849)	(20,651)	(22,702)	(20,830)	(51,389)	(64,183)
<i>b) other administrative expenses</i>	(19,759)	(23,486)	(22,863)	(24,999)	(58,738)	(71,348)
200 Net provisions for risks and charges	(1,305)	581	388	(875)	(2,622)	94
<i>a) commitments and financial guarantees issued</i>	(1,305)	609	398	(875)	(2,622)	132
<i>b) other net provisions</i>	-	(28)	(10)	-	-	(38)
210 Net value adjustments to/recoveries on tangible assets	(678)	(792)	(955)	(1,464)	(2,400)	(3,211)
220 Net value adjustments to/recoveries on intangible assets	(1,971)	(2,620)	(2,957)	(3,633)	(5,434)	(9,210)
230 Other operating income/expenses	8,417	7,115	6,661	6,063	14,004	19,839
240 Operating expenses	(31,145)	(39,853)	(42,428)	(45,738)	(106,579)	(128,019)
250 Profit (loss) on investments in associates and companies subject to	(1,996)	(1,828)	(2,020)	(1,817)	(5,970)	(5,665)
260 Valuation differences on tangible and intangible assets measured at	-	-	-	-	-	-
270 Adjustments in value of goodwill	-	-	-	-	-	-
280 Gain (loss) from disposal of investments	-	(77)	-	-	2,278	(77)
290 Pre-tax profit (loss) before tax from continuing operations	26,721	24,082	23,991	29,578	68,197	77,651
300 Tax income (expenses) for the period on continuing operations	(8,315)	(8,407)	(8,198)	(10,449)	(22,373)	(27,054)
310 Profit (loss) after tax from continuing operations	18,406	15,675	15,793	19,129	45,824	50,597
320 Profit (loss) after tax from discontinued operations	375	-	-	-	375	-
330 Profit (loss) for the period	18,781	15,675	15,793	19,129	46,199	50,597
340 Profit (loss) for the period attributable to minority interests	-	-	-	-	-	-
350 Profit (loss) for the period attributable to the Parent Company	18,781	15,675	15,793	19,129	46,199	50,597