Limited Roof Job Aid

What is Limited Roof Endorsement?

An optional endorsement which revises the homeowner's policy settlement provisions for roof losses resulting from windstorm or hail to a pre-determined percentage of replacement cost, **based on roof age and roof type** shown on the policy declarations

The loss cause of windstorm includes catastrophic/weather events such as tornadoes and hurricanes.

Limited Roof does not apply if home is determined to be a total loss

How will Limited Roof be implemented?

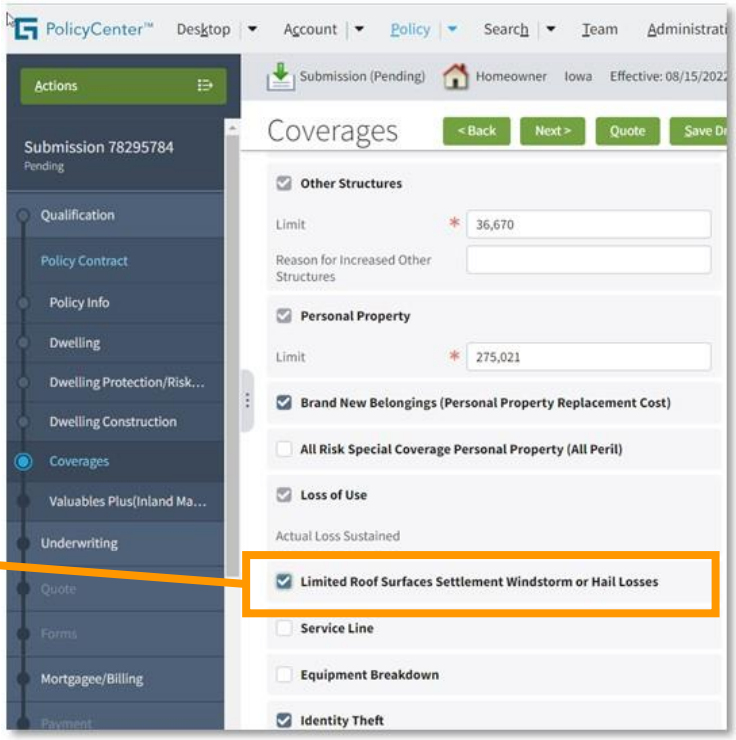
Homeowner quotes will not default to include this endorsement when originating in a comp rater.

Limited Roof will automatically be included on Second Quotes through comparative raters that offer this feature if the agent entered quote has a different roof coverage selected

Quotes that originate in PolicyCenter and/or Nationwide Express will not default to Limited Roof. Agents will continue to be able to toggle the endorsement on/off during the quote.

Limited Roof can only be added or removed at annual policy effective date.

No trailing documents will be required due to the complexity of obtaining, aligning Nationwide with competitors.



Key benefits of Limited Roof Endorsement

6% Average premium savings

New business writing

How does this coverage interact with another roof endorsement?

ACV Roof will no longer be an option to **new business customers** once Limited Roof is an available coverage in the state. Any existing customer will be grandfathered in, should they choose to keep ACV Roof.

Better Roof cannot be added to a policy that has Limited Roof.

Cosmetic Roof can be added to a policy that has Limited Roof.

Customers should be adequately informed of their coverage.

Roof claim payments with this endorsement may be substantially lower than the cost to repair or replace the roof depending on the roof age.

The policy declarations will show the roof renovated year and type as well as include a message about the importance of keeping Nationwide informed of roof updates

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FAQs

1. **Can this endorsement be added for any Nationwide customer?**
The endorsement is an optional endorsement that can be added to any customer in an open company at new business or their annual renewal date. Customers in a Closed Company would need to be rewritten in the Open Company to have the endorsement available.

2. **Will Nationwide automatically update the roof renovated year on the policy if the roof is replaced as a result of a claim?**
No, it is the responsibility of the customer and agent to update the policy with this information as there are many instances that claims is unaware of actual repair status.

3. **Will customers with an ACV Roof endorsement be automatically rolled to the Limited Roof endorsement?**
No, customers that currently have ACV Roof will be grandfathered in and may keep the ACV endorsement if they choose, or they can switch to Limited Roof at their annual policy effective date.

4. **Why can't I select Better Roof coverage AND Limited Roof?**
These roof coverages contradict each other and therefore cannot co-exist.

5. **Can an exception be made to add/remove Limited Roof coverage mid-term?**
There are no exceptions.

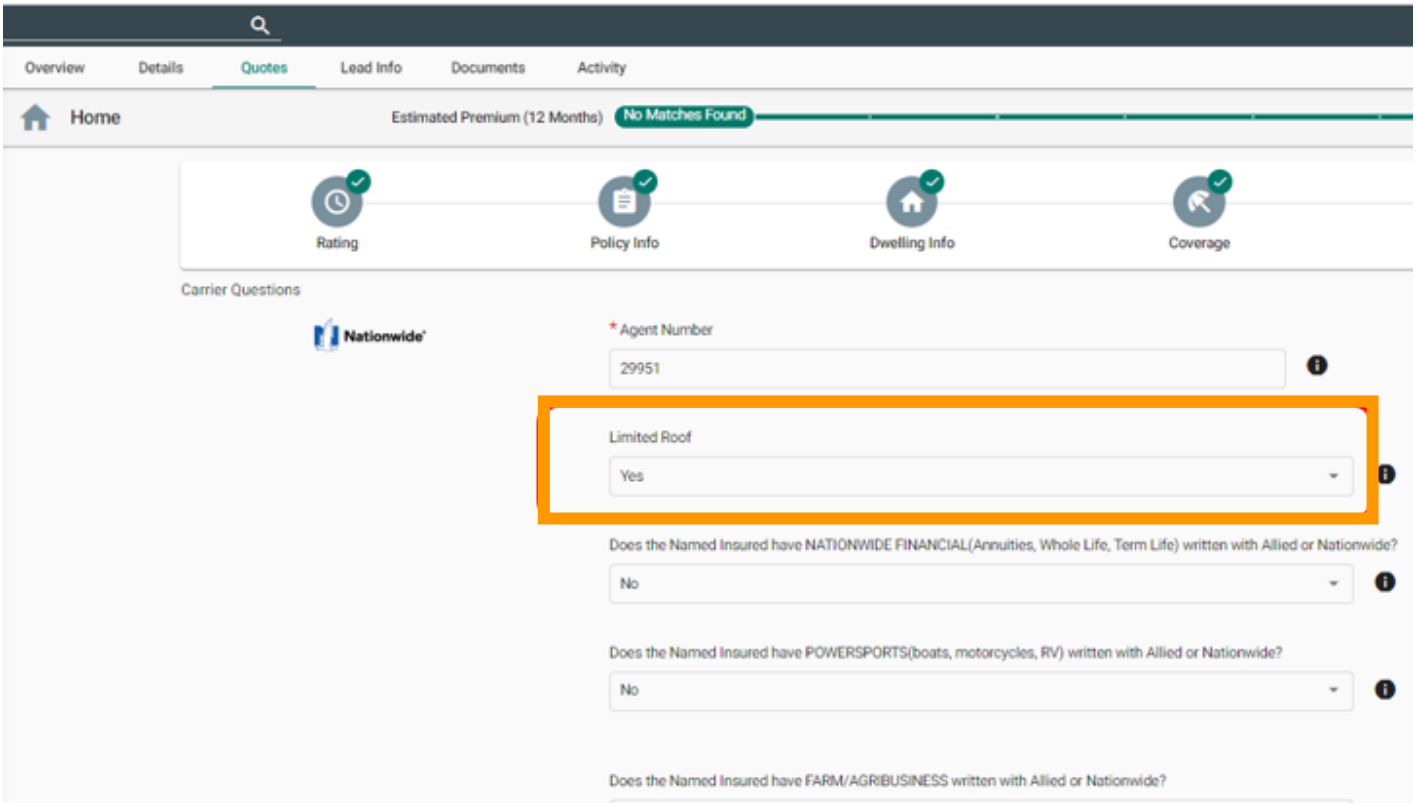
6. **What are the differences between the available roof coverages?**

Roof coverage type	Limited Roof (where available)	ACV Roof (not available to new customers once Limited Roof released in company)	HO 3 (Replacement Cost)	Better Roof (where available)
Premium	**Lowest**	**Low**	**Mid**	**Highest**
Applicable Perils	Wind or Hail *All other perils follow base policy settlement *Not applicable if home is total loss.	Wind or Hail *All other perils follow base policy settlement	All covered perils	All covered perils
Coverage	Portion of covered roof surfaces Repair/Replacement (after deductible)	Portion of covered roof surfaces Repair/Replacement (after deductible)	All covered roof surfaces Repair/Replacement (after deductible and replacement)	All covered upgraded roof surfaces replacement (after deductible and replacement)
Loss Settlement Approach	Pre-determined schedule based on roof age and roof type as rated on policy at time of loss. The schedule applies to all aspects of the covered repair and/or replacement: including but not limited to material, labor, overhead and profit, permits, etc.	Depreciation % applied based on age, use and condition of roof at time of loss. Depreciation applies to material components only.	Depreciation % applied same as ACV for initial payment. Replacement cost is payable after replacement is completed and receipt submitted to the company.	Depreciation % applied same as ACV for initial payment. Replacement cost and upgraded material costs are payable after replacement is completed and receipt submitted to the company.

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