

## Current Acquisition Profile

ACCENTRO Real Estate AG has invested in residential real estate in Germany for more than 25 years. The focus of our listed property company is on housing stock privatisations. We are potentially interested in investing primarily, but not exclusively, in Germany's major cities.

### ■ Our Investment Criteria

#### Eligible Types of Investment Assets

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- Housing companies
- Residential property portfolios with a low share of commercial units
- Multi-family dwellings and housing estates
- Condominium packages

#### Locations

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- Home location: Berlin and greater metro region
- Germany-wide: Cities with populations of 100,000 or more and positive demographic growth

#### Property Criteria

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- Properties with value-added potential (vacancy, modernisation potential, rent upside, new building potential, extension of buildings)
- Properties in well-maintained condition without serious refurbishment/modernisation/redevelopment needs
- Subsidised housing acceptable

#### Investment Volume

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- 50 residential units or more
- Up to EUR 200 million
- Asset deals & share deals

### ■ Disclosures Required for Initial Screening:

- A sell sheet listing the main property data (the complete address, selling price details, photos)
- The anonymized rent roll (number of residential/commercial units, floor-area data, rental and operating costs, start/end of lease terms, and rent arrears)
- In the case of subsidised housing: notice of approval and loan agreement
- In the case of estate agency quotes: proof of having been retained by the owner

We look forward to your offers which you may submit initially via e-mail to [ankauf@accentro.de](mailto:ankauf@accentro.de)

Berlin, April 2020

### ■ About ACCENTRO Real Estate AG

ACCENTRO Real Estate AG is Germany's market leader in housing privatisations. In addition to its home market of Berlin, the company focuses on auspicious metro regions such as Hamburg, Rhine-Ruhr, Rhine-Main and Leipzig. In its Privatisation business unit, ACCENTRO retails condominiums from its proprietary portfolio to owner-occupiers and buy-to-let investors or—bundled into portfolios—to institutional investors. In its Services & Ventures business unit, ACCENTRO sells apartments on behalf of investors and property developers—including through equity investments in its own right within the framework of joint ventures.

ACCENTRO Real Estate AG is listed on the Prime Standard of the Frankfurt Stock Exchange (German securities code number WKN: AOKFKB, ISIN: DE000AOKFKB3).



#### ACCENTRO Real Estate AG

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