

Connect Agreement Tools with DocuSign IAM Core

To maximise revenue, your company can't waste time and money on inefficient agreement processes. Manually copying data or drafting contracts by hand can lead to errors and delays in the signing process. It also buries important business data in unreadable static agreements.

DocuSign Intelligent Agreement Management (IAM) allows you to generate and manage all agreements from a single platform. It transforms agreements into dynamic, data-rich assets that connect to important business systems. **IAM Core** capabilities seamlessly connect configurable components of the agreement process to accelerate every step. It even uses powerful AI to provide strategic insights that help your team get the most value from the data in your agreement library.

Accelerate revenue

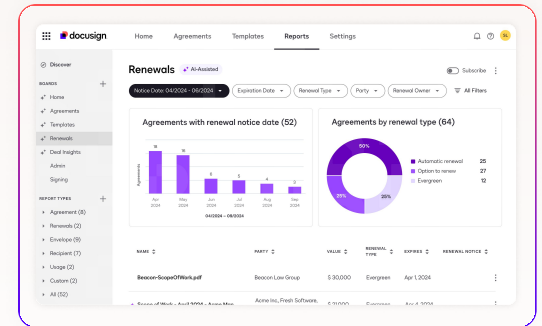
Develop customised workflows and agreement templates to close deals faster and easier.

Reduce risk

Reduce manual errors with automated verification and powerful data organisation, including seamless, two-way data syncing between DocuSign and the systems where work gets done.

Extract full agreement value

With the power of AI, transform static agreement files into structured collections of data, which can be analysed to minimise costs and unlock new opportunities for revenue.



The Problem

It takes an average of

45 minutes

for today's teams to **find a specific agreement**

32%

of organisations report abandoned deals due to inefficient agreement processes

The Solution

DocuSign IAM Core

DocuSign IAM Core allows you to **organise workflows and create value by analysing agreement data, which unlocks:**

- Better efficiency
- Smoother signature experiences
- Increased visibility
- Smarter data-driven decisions

DocuSign IAM Core extends the simplicity of eSignature to get work done throughout the entire lifecycle of an agreement. It takes manual work out of the internal processes you use to create and negotiate terms before they are finalised. After the agreement is finalised, all the data is automatically stored and organised in an easily searchable repository that can use powerful AI to answer questions in seconds.

DocuSign App Center

- Connect DocuSign with Hubspot, Salesforce, and other applications to keep business moving forward and connect data across systems

DocuSign Maestro

- Create workflow templates to standardise agreement processes and replace manual steps with automation
- Build customised workflows without writing any code
- Automate workflows that simplify your business processes

DocuSign Navigator

- Organise agreement data in a central repository to unlock data that was previously hidden in unreadable static files
- Access all agreements completed with DocuSign eSignature
- Bulk upload historical agreements completed outside of eSignature
- Search and filter agreements based on key attributes or related terms
- Manage renewals more effectively

Take a guided tour or **connect with our sales team** to learn more.

About DocuSign

DocuSign brings agreements to life. Over 1.5 million customers and more than a billion people in over 180 countries use DocuSign solutions to accelerate the process of doing business and simplify people's lives. With intelligent agreement management, DocuSign unleashes business-critical data that is trapped inside of documents. Until now, these were disconnected from business systems of record, costing businesses time, money, and opportunity. Using DocuSign IAM, companies can create, commit, and manage agreements with solutions created by the #1 company in e-signature and contract lifecycle management (CLM).

100 Liverpool St
London
EC2M 2RH
United Kingdom
docusign.co.uk

For more information
emea@docusign.com
+44 203 714 4800