# Bring Your Best Snacks Forward

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**Snack Rack Order Guide** 

See inside for complete list of available FREE Grab-and-Go Merchandising Solutions



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# Put Brand Power on Display



Snack sales are not a onesize-fits-all strategy. Keeping merchandising displays fresh and tailored to your customers can help you optimize sales and deliver the convenient, branded treats and fueling eats today's consumers expect when snacking on the go.

# **Right Product**

- Choose products based on customer demographic
- Highlight new products and replace low-performing items

# **Right Place**

- Position top-selling brands for high visibility
- Place racks in strategic spots throughout your traffic flow to encourage impulse buys

# **Right Time**

- Rotate products throughout the day to fuel sales
- Offer a variety of products/formats during different dayparts

Many consumers say they learn about new flavors and trends from in-store displays and eye-catching packaging.<sup>1</sup>

















#### COUNTERTOP SINGLE WOVEN BASKET RACK 14"W X 14"D X 3.5"H

Place by coffee station or registers to increase impulse add-on. Order Includes 2 clear header card clips.



#### ON-THE-GO STACKABLE RACK 17.35"W (DIAMETER) X 43.75"H

Small footprint and casters allow for easy placement and enhanced flexibility. Order includes 3 panels.



#### WIRE RACK WITH WOVEN BASKET 14"W X 15"D X 17.5"H

Charming display holds a variety of branded snacks and candy.



FRUIT STAND RACK 20.5"W X 18"D X 46"H

This rack lets you feature packaged snacks and fresh fruit to encourage bundling.



### COUNTERTOP MODULAR RACK

7.5"W X 11.75"D X 8"H

Ideal option to display leading snack and candy brands. Order up to 12 to customize your own!



#### BELVITA BISCUIT MUG RACK 10"L X 10"W X 13"H

This eye-catching, oversized "mug" is perfect for coffee stations and registers for grab-and-go snacks.



#### CLIF 1X3 COUNTER RACK - TALL 6.8"W X 15.75"D X 20"H

Each of the three tiers fits one box of CLIF Bars for 3 boxes total, offering variety to your consumers.



#### CLIF 2X2 COUNTER RACK - WIDE 13.6"W X 13.8"D X 14.3"H

Both of the two tiers fit two boxes of CLIF Bars for a total of 4 boxes – perfect to showcase several flavors.

# Rack Up More Sales with Eye-Catching Displays



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Strategically placed snack displays deliver the convenience busy consumers want while helping drive sales.

## **Divvy Up by Daypart**

Consumers' top snack choices across dayparts:<sup>2</sup>

### MORNING

## energy bars, fresh fruit, yogurt, bakery snacks, dairy-based beverages

LUNCH: salty snacks, crackers, fresh vegetables, fresh <u>fruit, d</u>ried meat snacks

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## AFTERNOON: salty snacks, crackers, chocolate, candy, nuts, fresh fruit

### **EVENING:**

cookies, chocolate, candy, salty snacks, crackers, ice cream

> Recognizable snacks with consistent, familiar flavors help build consumer trust and reduce the risk of

buyer's remorse.<sup>2</sup>

Ask your Mondelez Foodservice Representative how you can create great grab-and-go displays with these merchandising solutions.

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