



DWIGHT CAPITAL

Jr. Originator

Dwight Capital is a leader in commercial real estate finance and is one of the largest FHA/HUD lenders in on multifamily and healthcare properties in the United States. Our range of services include commercial lending across a variety of platforms such as CLO, USDA, Bridge, Mezzanine, and Preferred-Equity for both stabilized and new-construction properties.

Dwight is seeking a team player who has a “no job too big or too small” attitude. A proactive thinker with a can-do mentality who is ambitious and intuitive will prove successful. Dwight is looking for an individual who takes pride in their work and flourishes in a fast-paced environment. Must have the ability to manage time wisely, follow up, and communicate status of projects. Our ideal candidate will take direction from the Executive Management team well, offer creative and prompt solutions to issues, and provide meticulous attention to detail.

Role & Responsibilities

- Develop and maintain business relationships with real estate investors, owners, and brokers
- Correspond with clients via phone, email and in-person meetings
- Review property-level financial information to determine potential loan options and feasibility
- Stay informed and up to date with evolving commercial real estate finance guidelines
- Oversee the loan process from engagement to closing

Required Experience & Skill Sets

- Must be a go-getter and take initiative to solve problems
- Outgoing personality with a knowledge and passion for real estate
- Experience with reaching out to potential clients in a business-sourcing role
- Comfort working within a team
- Strong communication skills with banking institutions, vendors, and internal staff
- Ability to prioritize tasks with strong time management skills
- Ability to troubleshoot issues independently

Overview of Benefits

- 401(k) & profit-sharing programs
- Healthcare Plan including dental & vision, as well as HSA account options
- Floating holiday schedule (9 Days)
- Paid Time Off (PTO) commiserate with experience & tenure