



DWIGHT CAPITAL

Jr. Originator

Miami, FL

Role & Responsibilities

- Develop and maintain business relationships with real estate investors, owners, and brokers
- Correspond with clients via phone, email and in-person meetings
- Review property-level financial information to determine potential loan options and feasibility
- Stay informed and up to date with evolving commercial real estate finance guidelines
- Oversee the loan process from engagement to closing

Required Experience & Skill Sets

- Must be a go-getter and take initiative to solve problems
- Outgoing personality with a knowledge and passion for real estate
- Experience with reaching out to potential clients in a business-sourcing role
- Comfortable working within a team
- Strong communication skills with banking institutions, vendors, and internal staff
- Ability to prioritize tasks with strong time management skills
- Ability to troubleshoot issues independently

Overview of Benefits

- 401(k) & profit-sharing programs
- Healthcare Plan including dental & vision, as well as HSA account options
- Floating holiday schedule (9 Days)
- Paid Time Off (PTO) commiserate with experience & tenure