



Procter & Gamble Health Limited Announces Half Yearly results

Sales up by 15% for quarter ended December 31, 2021

Mumbai, Feb 9, 2022: Procter & Gamble Health Limited announced today its financial results for the quarter ended December 31, 2021. The company has recorded a total sale of ₹ 273 crores for the quarter ended December 31, 2021, vs ₹ 238 Crores a year ago, up by 15%. The Profit After Tax (PAT) was ₹ 44.8 crores vs ₹ 67.9 crores a year ago due to higher investments in marketing initiative to support growth in current year and help of one time reversals in the base period. Sales for the six-month period ending December 31, 2021, were ₹ 541 crores, vs ₹ 496 Crores a year ago, up by 9%. Profit After Tax for same period was ₹ 100.2 Crore vs ₹127.1 Crore a year ago.

Milind Thatte, Managing Director, Procter & Gamble Health Limited said, *“The Company has delivered sales of ₹ 273 Crores in a challenging quarter growing by 15% over year ago on the back of continued demand for our quality and affordable vitamins, minerals, and medicinal products. The pandemic has made consumers overall more cognizant of their health and wellness needs, with a growing demand for trusted brands for themselves and their families as they live in the new normal. Our teams continued to step up on category and brand building efforts through innovative scientific forums, consumer awareness and pharmacy education initiatives.*

The Company, in association with FOGSI (The Federation of Obstetric and Gynaecological Societies of India), achieved a new GUINNESS WORLD RECORD™ title, for its efforts on creating awareness on Iron Deficiency Anemia. The Company launched ‘P&G Health Academy’ a new scientific education platform for Doctors, and also initiated a new sustainability initiative for Pharmacies under its flagship CSR program ‘SEHAT’ (meaning Health), among various other initiatives. We are delighted to share that SEHAT recently bagged the prestigious Gold in the ‘Best Public Health Initiative’ category at the India Health and Wellness Awards supported by Niti Aayog. With continued focus on health and safety, the Company also introduced a host of initiatives towards supporting wellness needs of our employees. The Company has made significant progress in its gender diversity efforts recording a 4x increase in the number of women in the sales hierarchy over the last 12 months,” he added.

About Procter & Gamble Health Limited:

Procter & Gamble Health Limited is one of India’s largest VMS companies manufacturing and marketing over-the-counter vitamins, minerals, and supplements products for a healthy lifestyle and improved quality of life, including Neurobion, Livogen, SevenSeas, Evion, Polybion and Nasivion. Please visit www.pghealthindia.com for the latest news and information about Procter & Gamble Health Limited and its brands.

About Procter & Gamble:

P&G serves consumers around the world with one of the strongest portfolios of trusted, quality, leadership brands, including Ambi Pur®, Ariel®, Gillette®, Head & Shoulders®, Olay®, Oral-B®, Pampers®, Pantene®, Tide®, Vicks®, and Whisper®. The P&G community includes operations in approximately 70 countries worldwide.

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