



Procter & Gamble Health Limited Announces First Quarter Results

Sales up by 17% for quarter ended September 30, 2020

Mumbai, Nov 11, 2020: Procter & Gamble Health Limited (formerly Merck Limited) announced today its financial results for the quarter ended September 30, 2020. The company has recorded a total revenue of ₹264.0 crores, up 17.2% vs. year ago. The Profit After Tax (PAT) was ₹59.3 crores vs. ₹35.8 crores year ago.

Milind Thatte, Managing Director, Procter & Gamble Health Limited said, *“With the country still in the midst of the pandemic, we remain focussed on protecting the health and safety of our employees and partners, ensuring uninterrupted supplies of our quality and affordable vitamins, minerals, supplements and medicinal products for our patients and consumers, and on supporting communities and relief efforts.*

‘Despite tough market conditions, the Company has made a strong recovery in the first quarter delivering a double-digit growth driven by portfolio consumerisation, robust business continuity planning and a phased return-to-work initiative. We are very proud of our teams who have been quick and agile to adapt to the changing environment, embracing virtual mediums to ensure continued connect with HCPs and partners, and stepping up on consumer outreach efforts resulting in a positive brand recall across categories. With ‘SEHAT’ (meaning Health) - our Corporate Social Responsibility (CSR) initiative – the Company continues to step up as a #ForceForGood reaching out to vulnerable populations and supporting relief efforts through partner NGOs.’

About Procter & Gamble Health Limited:

Procter & Gamble Health Limited (formerly Merck Limited) is one of India’s largest VMS Companies manufacturing and marketing over-the-counter vitamins, minerals, and supplements products for a healthy lifestyle and improved quality of life. Please visit www.pghealthindia.com for the latest news and information about Procter & Gamble Health Limited and its brands.

About Procter & Gamble:

P&G serves consumers around the world with one of the strongest portfolios of trusted, quality, leadership brands, including Always®, Ambi Pur®, Ariel®, Bounty®, Charmin®, Crest®, Dawn®, Downy®, Fairy®, Febreze®, Gain®, Gillette®, Head & Shoulders®, Lenor®, Olay®, Oral-B®, Pampers®, Pantene®, SK-II®, Tide®, Vicks®, and Whisper®. The P&G community includes operations in approximately 70 countries worldwide.

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(Formerly known as Merck Limited)

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