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Raj Khoshoo

Senior Vice President of Strategic Alliances



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Background

Raj Khoshoo is Senior Vice President of Strategic Alliances for Siemens Digital Industries Software, a business unit of Siemens Digital Industries. For more than four decades, Raj has held a variety of senior management positions in business segment management (PDM, CAM, SRM), strategic planning, software product development, product management, consulting, business development, and teaching.

In his current role, Raj is focusing on large strategic partnerships that extend market reach and footprint, a good example is a partnership between Siemens and SAP to develop a game-changing joint portfolio for product lifecycle management and asset management. Previously, he served as the Transformation Manager for the successful post-merger integration of Mendix, the industry leader in low-code and multi-experience platforms. Prior to that role, Raj spent more than a decade managing mergers and acquisition planning and integration, with a focus on multi-year enterprise software initiatives with defined business outcomes.

Before joining Siemens, Raj worked in the automotive and machine tool industries in product development and manufacturing engineering. He is responsible for several innovations in the integration of electronics and hydraulics in machine tools.

Raj holds a Bachelor of Science in Mechanical Engineering (IIT) and Master of Science in Computer Science (NJIT). For over 10 years, he worked with the AT Kearney Student Lab Program on the Capstone MBA course at the Tepper and Heinz Schools at Carnegie Mellon University and the Booth Business School at the University of Chicago. Raj has been nominated as a Senior Principal 'Key Expert' for Siemens Digital Industries Software and has served on several industry association boards. Industry recognitions include work in Supply Chain for integration of Sourcing, Value Engineering and PLM. Raj also serves on the Advisory Board of ATREE, a "think tank" organization in biodiversity conservation and sustainable development. Raj is also part of the CXO Roundtable at the University of California, Irvine.

About Siemens Digital Industries Software

Siemens Digital Industries Software is driving transformation to enable a digital enterprise where engineering, manufacturing and electronics design meet tomorrow. Xcelerator, the comprehensive and integrated portfolio of software and services from Siemens Digital Industries Software, helps companies of all sizes create and leverage a comprehensive digital twin that provides organizations with new insights, opportunities and levels of automation to drive innovation. For more information on Siemens Digital Industries Software products and services, visit [siemens.com/software](https://www.siemens.com/software) or follow us on [LinkedIn](#), [Twitter](#), [Facebook](#) and [Instagram](#).

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