Knights Dental: Equipment finance for dental practice network in Wales

Knights Dental Group Limited

Knights Dental is an independent group providing high-quality dental care across Wales. Owned and established by Dr Paul John Jones, the group currently consists of 10 dental practices located across Mid, South and East Wales, offering both routine and specialist services.

Challenges

- Dr Paul John Jones sought to scale his network of dental practices. This would expand access to dental care for local communities in Wales, with a broad geographical spread in the region.
- His newest project entailed refurbishing an ageing building and combining three practices into one.
- However, converting buildings into practices and equipping them with specialist dental equipment – such as dental chairs and x-rays – requires significant investment.

Solution

- Siemens Financial Services (SFS) provided Knights Dental with hire purchase facilities for practice equipment and a loan for building refurbishment.
- SFS was introduced to Knights Dental by Vector Leasing, which helps professionals in the medical, dental, veterinary, optical and aesthetic industries to access finance.
- Vector Leasing has been a partner of SFS for over 25 years.

Benefits

- Knights Dental now comprises a total of ten practices, offering high-quality dental care, including cosmetic treatments, emergency care and routine check-ups.
- SFS' smooth and convenient processes have facilitated this expansion, strengthening the longstanding relationship with Vector Leasing.
- Vector Leasing especially values SFS' personal approach, and their willingness to understand business' long-term plans as well as financial accounts.

"Teaming up with Vector and SFS has allowed me to scale much faster than would otherwise have been possible."

Dr Paul John Jones, Practice Principal, Knights Dental

Unrestricted | © Siemens | External Partners_COF_UK_2025

SIEMENS