

Siemens Smart Infrastructure

@ Bank of America

Digital Buildings Series
July 5, 2022



Notes and forward-looking statements

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expect," "look forward to," "anticipate," "intend," "plan," "believe," "seek," "estimate," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in prospectuses, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements.

Such statements are based on the current expectations and certain assumptions of Siemens' management, of which many are beyond Siemens' control. These are subject to a number of risks, uncertainties and factors, including, but not limited to those described in disclosures, in particular in the chapter Report on expected developments and associated material opportunities and risks in the Combined Management Report of the Siemens Report (siemens.com/siemensreport), and in the Interim Group Management Report of the Half-year Financial Report (provided that it is already available for the current reporting year), which should be read in conjunction with the Combined Management Report.

Should one or more of these risks or uncertainties materialize, should decisions, assessments or requirements of regulatory authorities deviate from our expectations, should events of force majeure, such as pandemics, unrest or acts of war, occur or should underlying expectations including future events occur at a later date or not at all or assumptions prove incorrect, actual results, performance or achievements of Siemens may (negatively or positively) vary materially from

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Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

Sustainability and Digitization go hand in hand

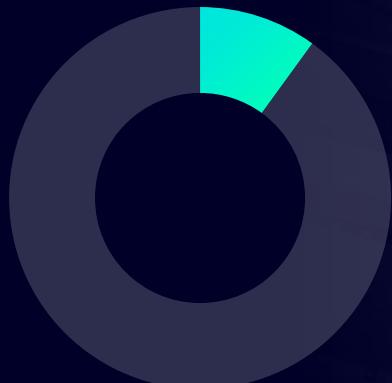
40%

of global energy consumption in buildings; thereof 75% during operations – 1/3 of it wasted



<10%

of buildings currently use smart technologies



75%

of commercial buildings are energy inefficient



~50%

of sick leaves are caused by poor ventilation in buildings



Source: IEA, Frost & Sullivan, European Commission, University of Maryland; Green energy council

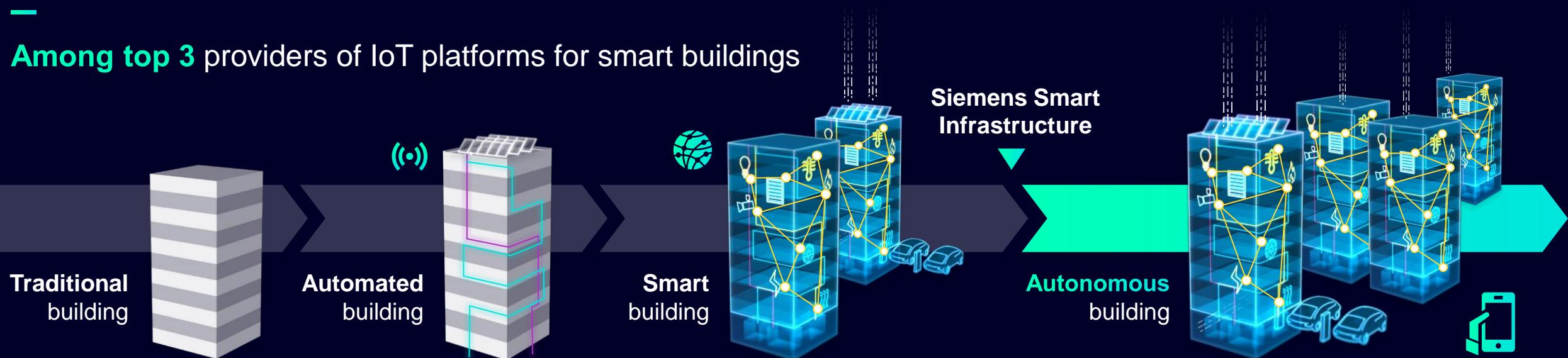
We are the frontrunner in digital buildings operations

>3.7 million connected devices

5 billion datapoints collected and analyzed daily

28 Digital Service Centers connected globally

Among top 3 providers of IoT platforms for smart buildings



Source: Verdantix, Siemens Smart Infrastructure



Morgan State University

Campus transformation: smart, sustainable & efficient

Solutions

- Strategic Energy & Sustainability master plan defines 4-phase campus modernization and transformation
- Delivering a smart campus foundation with Desigo CC integrated automation, HVAC, security, fire and life safety systems, with a focus on energy efficiency, resiliency and sustainability¹⁾
- Addressing utility systems, renewable energy and enabled digital services for continuous improvement & optimization²⁾

Benefits

- Improved infrastructure and operational excellence
- Deliver a healthy, safe, secure, and resilient campus setting



~\$10Million

Guaranteed
Savings¹⁾



>65%

GHG reduction
planned

Source: Siemens Smart Infrastructure

1) Phase 1

2) Phase 2-4



Ankara Bilkent City Hospital

Building the blueprint for a future-proof healthcare campus

Solutions

- Our Desigo CC platform provides the smart infrastructure to centrally manage and control all hospital systems via 800,000 touchpoints
- Energy consumption throughout the facility is remotely monitored and reported and energy demand is predicted

Benefits

Safe environment for diagnosis, care, treatment, fast recovery



22

Subsystems are controlled from one platform



131

Operating rooms equipped cameras



24/7

On-site technical support

Source: Siemens Smart Infrastructure

We are scaling this across our customer base

1,500+ higher education campuses



5,500+ hospitals



Source: Siemens Smart Infrastructure

Siemens Xcelerator: The **open** digital business platform



Powerful **portfolio**

—

Comprehensive **ecosystem** of partners

—

Evolving **marketplace** to explore, educate and exchange



Easier



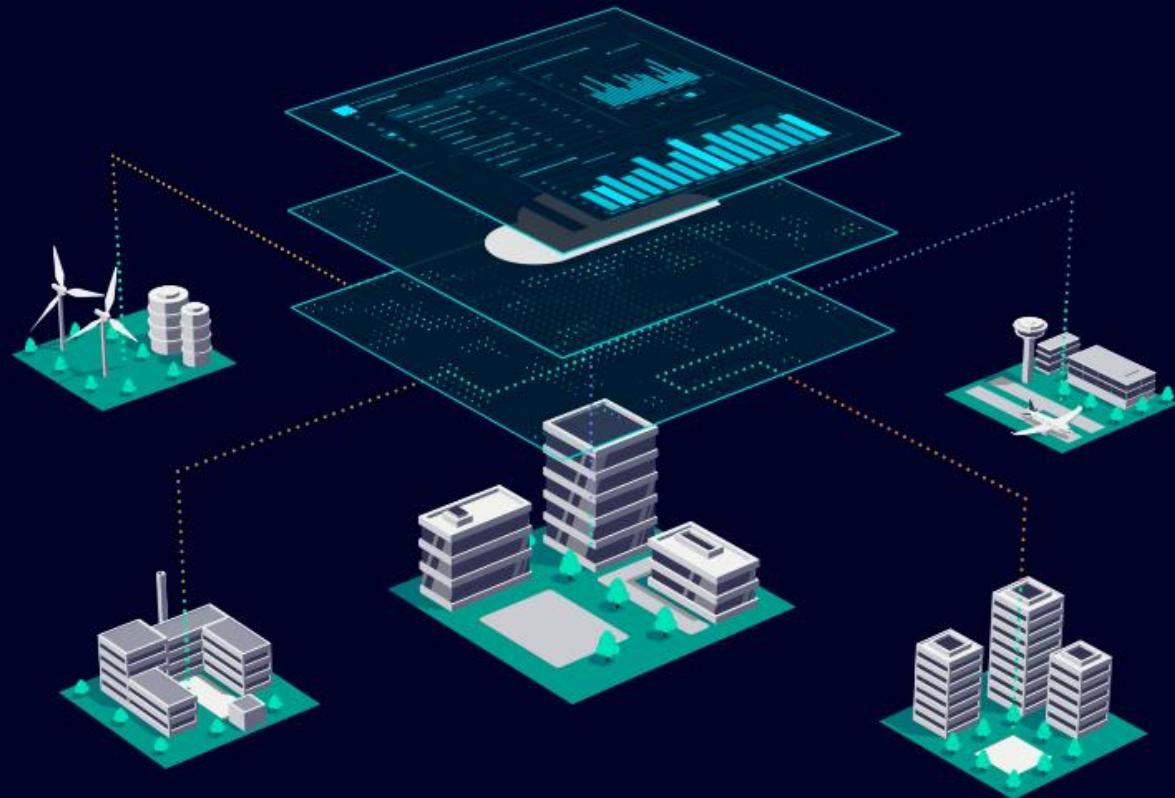
Faster



At scale

Source: Siemens Smart Infrastructure

Building X: our new smart building software suite



Single pane of glass for all customers

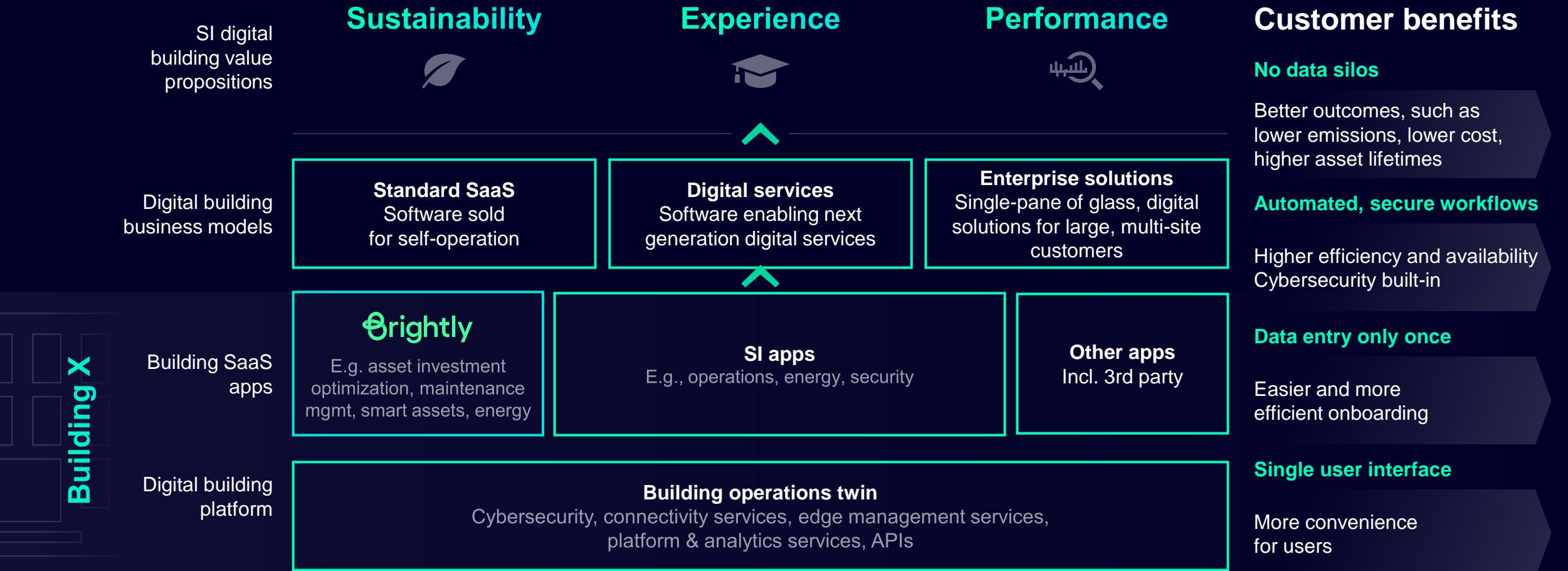
—

Fully **cloud-based open platform**

—

One data lake breaks down silos

Building X: Brightly fits seamlessly with value proposition and offering



Source: Siemens Smart Infrastructure

Note: Depending on successful closing of Brightly deal

Strengthening our digital building strategy

- **Leading SaaS provider for asset and maintenance management** in buildings/ built infrastructure
- **~800 employees**; rev 22e: **~US\$ 180m**, ARR 22e: **~US\$ 160m**
- **Significant synergies** with an expected **mid-triple-digit million US\$ NPV**
- Enabling Brightly's **regional expansion** in Europe/ Asia and SI stronghold **commercial buildings**
- Catalyst for our further **expansion of building software offering through innovation, partnering, and acquisitions**
- **Customer value:** Enhanced with digital operations twin - superior building performance & sustainability



Brightly

Our promise to customers



Drive
revenue
and growth



Reduce
energy
and maintenance
costs



Optimize
performance



Enhance
productivity



Increase
SI's digital
revenues



Position buildings
**for the
future**



Up to
30%



Reduce
breakdowns by
70 – 75%



By up to
25 %



Double by
FY25

Source: Siemens Smart Infrastructure