

# Managed System Services for Drive Systems

Sales Slides

# Our low voltage portfolio

## Motors and converters based on global platforms

### Converters

#### SINAMICS frequency converter portfolio

- High performance frequency converter**  
SINAMICS S120 / S220  
SINAMICS G220  
SINAMICS S150 / SINAMICS DCM
- Industry-specific frequency converter**  
SINAMICS G120/X  
SINAMICS G180
- Standard performance frequency converter**  
SINAMICS V20  
SINAMICS G120  
SINAMICS G130/G150
- Servo converters**  
SIMATIC Micro-Drive  
SINAMICS V90 / S200  
SINAMICS S210  
SINAMICS S120 / S220
- Distributed frequency converter**  
SINAMICS G115D  
SINAMICS G120D

0,05 kW – 6.600 kW

### Motors

#### SIMOTICS Industrial motor portfolio for motion control operation

- SIMOTICS Servo motors**  
0,18 – 1.650 Nm  
0,05 kW – 46 kW
- SIMOTICS Main motors**  
13 – 11640 Nm  
2,8 kW – 1.230 kW
- SIMOTICS Linear motors / Torque motors**  
0,18 – 1.650 Nm  
0,6 kW – 380 kW

# Cost Effective Expert Support Increases Productivity and Efficiency

## Operative challenges

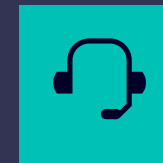
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- The increased complexity of drive systems requires the coordinated use of expert specialists, providing high quality support, sometimes at short notice.
- To increase transparency and speed of response, a central point of contact and coordination is required who can cover all aspects of the drive system and Siemens equipment in general.
- Cost effective support providing clear maintenance programs and technical support are essential to maintain efficiency while keeping costs down.

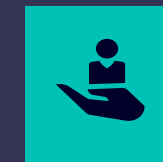
**Cost effective expert support complete with central Account Manager, Lifecycle and situation reports increases productivity and efficiency**

## Required solution/ Possible consequences

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Expert support provides timely solutions for complex topics & issues



A dedicated Account Manager provides a coordinated Siemens response



Transparent maintenance programs and expert technical support increase efficiency & reduce costs

# Cost Effective Expert Support Increases Productivity and Efficiency

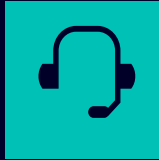


## Solution

- Total transparency with one central contact person for all service issues, facilitating access to a network of Siemens experts, for faster processing and resolution of complex support requests.
- Simplification of the support request process through central coordination and an exclusive request channel.
- Avoidance of on-site service, as support request requirements can be found earlier.
- Regular status reporting provides transparency regarding support activities.
- Avoidance of rising maintenance costs through proactive and regular service reports.
- Risk of functional obsolescence is minimized by up-to-date information on deliverability and serviceability.
- Plant availability is optimized by specific service information reports with concrete action recommendations.
- Information on new functions of successor products gives an indication of optimization potential.



# Why should you choose Managed System Services for Drive Systems?



**Expert Support.** Total transparency with one central contact person for all service issues, facilitating access to a network of Siemens experts, for faster processing and resolution of complex support requests.

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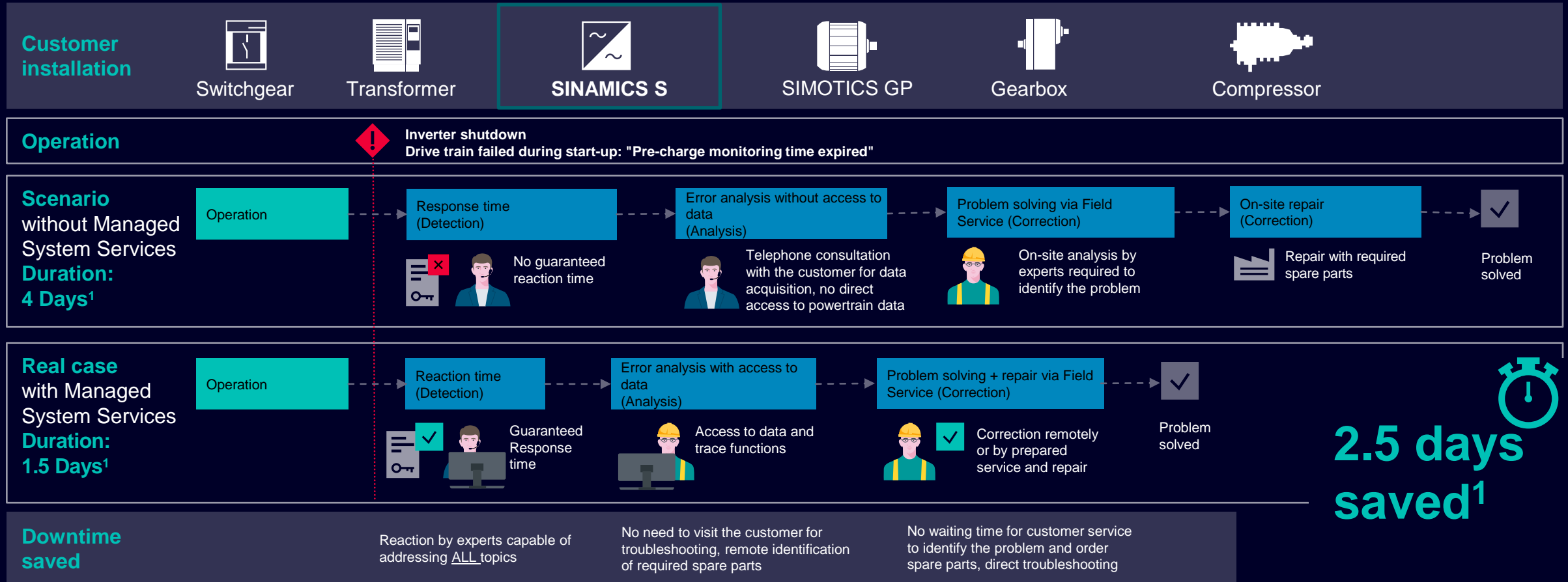
**Maximized Maintenance Services.** Minimized maintenance costs through proactive and regular service reports.

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**Increased efficiency.** Plant optimization through specific service information reports complete with recommended actions. In addition, information on features of new products giving an indication of optimization potential.

# References Use-case: Timely support Requirement



<sup>1</sup> Specific use-case, exact time depending on e.g., contact time/availability of spares

Let us know if there is anything we can support you with!



## You want to find out more?

Here you can find more info about [Manages System Services for Drive Systems](#) or contact the Siemens partner near you [Siemens Contact Database](#)



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