

## Five-Year Summary

(in millions of €, except where otherwise stated)

	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014
<b>Revenue and profit<sup>1,2</sup></b>					
Revenue	83,044	82,863	79,644	75,636	71,227
Gross profit	24,863	25,043	23,819	21,847	20,357
Income from continuing operations	5,996	6,041	5,396	5,349	5,292
Net income	6,120	6,094	5,584	7,380	5,507
<b>Assets, liabilities and equity<sup>2</sup></b>	Sep 30, 2018	Sep 30, 2017	Sep 30, 2016	Sep 30, 2015	Sep 30, 2014
Current assets	64,570	60,750	55,329	51,442	48,076
Current liabilities	47,874	46,077	42,916	39,562	36,598
Debt	32,177	32,224	30,968	29,660	20,947
Long-term debt	27,120	26,777	24,761	26,682	19,326
Net debt	19,825	22,607	19,071	18,528	12,008
Provisions for pensions and similar obligations	7,684	9,582	13,695	9,811	9,324
Equity (including non-controlling interests)	48,046	44,619	34,816	35,056	31,514
as a percentage of total assets	35%	33%	28%	29%	30%
Total assets	138,915	136,111	125,717	120,348	104,879
<b>Cash flows<sup>1</sup></b>	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014
Cash flows from operating activities – continuing operations	8,415	7,225	7,668	6,881	7,090
Amortization, depreciation and impairments	3,419	3,211	2,764	2,549	2,387
Cash flows from investing activities – continuing operations	(3,741)	(7,456)	(4,406)	(8,716)	(4,340)
Additions to intangible assets and property, plant and equipment	(2,602)	(2,406)	(2,135)	(1,897)	(1,813)
Cash flows from financing activities – continuing operations	(1,946)	(1,560)	(2,710)	1,051	(4,485)
Change in cash and cash equivalents	2,677	(2,228)	660	1,923	(1,199)
Free cash flow – continuing and discontinued operations	5,824	4,769	5,476	4,674	5,201
Free cash flow – continuing operations	5,814	4,819	5,533	4,984	5,278
<b>Employees</b>	Sep 30, 2018	Sep 30, 2017	Sep 30, 2016	Sep 30, 2015	Sep 30, 2014
Continuing operations (in thousands) <sup>1,3</sup>	379	377	351	348	338
<b>Stock market information<sup>2</sup></b>	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014
Basic earnings per share - continuing and discontinued operations	€7.12	€7.34	€6.74	€8.84	€6.37
Basic earnings per share - continuing operations <sup>1</sup>	€6.97	€7.27	€6.51	€6.38	€6.12
Diluted earnings per share - continuing and discontinued operations	€7.01	€7.19	€6.65	€8.74	€6.31
Diluted earnings per share - continuing operations <sup>1</sup>	€6.86	€7.13	€6.42	€6.30	€6.06
Dividend per share <sup>4</sup>	€3.80	€3.70	€3.60	€3.50	€3.30

<sup>1</sup> Regarding activities classified as discontinued operations, prior years are presented on a comparable basis.

<sup>2</sup> Beginning with FY 2017 under consideration of IFRS 15.

<sup>3</sup> Until FY 2016 part time employees are included proportionally.

<sup>4</sup> For FY 2018 to be proposed to the Annual Shareholders' Meeting.