### SIEMENS

DIGITAL INDUSTRIES

## Smart manufacturing for pharmaceuticals

Maximize operational readiness and efficiency without compromising quality



## What are the urgent challenges the pharma industry is facing?



**Patients:** growing and aging population, patient-centric healthcare, patient data



Pace of change: technology development, supply chain complexity, uncertainty in success



**Products:** diverse product portfolios, new manufacturing techniques, drug affordability



**Performance:** cost pressure, glocalization, outsourcing, energy/resource efficiency

### Traditional manufacturing processes are not able to meet varying global, local and patient needs quickly



### **Digital transformation is key**

### There is still room for significant improvement when it comes to leveraging digital and automation technologies.





of businesses will attempt to transform themselves digitally within the next decade

will succeed

Source: CAS



How can you increase your chances of success in a rapidly evolving pharma landscape? Choose a partner that has deep knowledge of the pharmaceutical industry and who understands the manufacturing challenges and related technologies.

## Why you should take a new approach to pharma manufacturing

## 55%

of drug shortages in 2021 were attributed to production delays and quality-related issues

Source: PharmTech

is the average cost of launch delay per drug,

515m

**10–20%** of baseline cost reduction

with a smart manufacturing strategy

Source: McKinsey

## How to maximize operational readiness and efficiency without compromising quality

per day

Source: BusinessWire

It's imperative to adopt an end-to-end approach to operations by integrating automation systems with a digital twin of the entire pharmaceutical manufacturing process, production lines and equipment. This enhances the flexibility of your plants and helps you produce faster and at scale while maintaining quality. The insights from operational data will help increase agility, build a proactive, long-term manufacturing strategy and continuously improve operations from development to performance.



## Accelerate your process and plant engineering with a collaborative approach



#### Collaborative design of primary and secondary manufacturing processes

Streamline collaboration across engineering teams

## (°)

### Plant and equipment lifecycle management

Ensure data integrity across the plant lifecycle



### Comprehensive production digital twin

Scale up, validate and optimize processes using a digital copy of your plant



### Modular production setup

Minimize start-up time by seamlessly plugging in pre-validated equipment



## **2** Ensure operational agility and efficiency with flexible and paperless manufacturing



#### Automated and flexible manufacturing execution

Facilitate automated and manual data recording for review by exception



### Continuous manufacturing

Enable continuous processing and real-time product release

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### Integrated shop floor production systems

Harmonize data and achieve end-to-end visibility of your entire production process

#### Personalized manufacturing

Apply the latest digital and automation technologies to individualized production



### Training and maintenance with VR/AR

Ensure safety and efficiency using immersive operator trainings



Meet production targets and continuously optimize with intelligent, lean and sustainable operations

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### Production availability and reliability

Gain insight into performance, quality and sustainability to initiate corrective actions, when necessary



#### Production performance and quality assurance

Improve efficiency and ensure quality by enabling transparency



Pharma companies that apply Siemens smart manufacturing approach can expect to achieve:

### 5 months

### **2.5** months

### to repurpose a vaccine plant

to replace paper with an MES

20%

reduction in operating costs with continuous manufacturing

**x2** yearly production capacity

**40%** more energy-efficient plant



Sources: BioNTech, Cipla and Pfizer case studies

# **5** results

### Siemens Smart Manufacturing Solution for Pharmaceuticals helps you achieve



Accelerate process and plant engineering to reduce time-to-market and maximize revenues



Boost productivity by moving from a classic batch process to continuous manufacturing



Increase flexibility and agility to produce diverse product portfolios at various scales



Ensure right-first-time manufacturing within required specifications



Meet production and sustainability targets to drive continuous improvement

### What's next?

Discover how the Siemens Smart Manufacturing Solution for Pharmaceuticals can help you manufacture life-saving products faster and at scale.

#### Learn more



For more information, visit: siemens.com/pharma