

Tony Hemmelgarn

President and CEO
Siemens Digital Industries Software



Notes and forward-looking statements

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expect," "look forward to," "anticipate," "intend," "plan," "believe," "seek," "estimate," "will," "project" or words of similar meaning.

We may also make forward-looking statements in other reports, in prospectuses, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens' management, of which many are beyond Siemens' control. These are subject to a number of risks, uncertainties and factors, including, but not limited to those described in disclosures, in particular in the chapter Report on expected developments and associated material opportunities and risks in the Combined Management Report of the Siemens Report (siemens.com/siemensreport), and in the Interim Group Management Report of the Half-year Financial Report (provided that it is already available for the current reporting year), which should be read in conjunction with the Combined Management Report.

Should one or more of these risks or uncertainties materialize, should decisions, assessments or requirements of regulatory authorities deviate from our expectations, should events of force majeure, such as pandemics, unrest or acts of war, occur or should underlying expectations including future events occur at a later date or not at all or assumptions prove incorrect, actual results, performance or achievements of Siemens may (negatively or positively) vary materially from those described explicitly or implicitly in the relevant forward-looking statement.

Siemens neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated.

This document includes – in the applicable financial reporting framework not clearly defined – supplemental financial measures that are or may be alternative performance measures (non-GAAP-measures). These supplemental financial measures should not be viewed in isolation or as alternatives to measures of Siemens' net assets and financial positions or results of operations as presented in accordance with the applicable financial reporting framework in its Consolidated Financial Statements. Other companies that report or describe similarly titled alternative performance measures may calculate them differently.

Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.



Online

Maintenance

Offline

> Show maintained devices: 54

▼ My assistance

ⓘ 4

These devices are offline
Notification

ⓘ 10

New firmware updates available for
these devices
Notification

ⓘ 3

New configuration changes sugge
Notification

▼ My activities

Change log device
S7-1200

Last mainten

Last activities

Unpatched
vulnerabilities

Last

▼ My device lists



Onboard devices



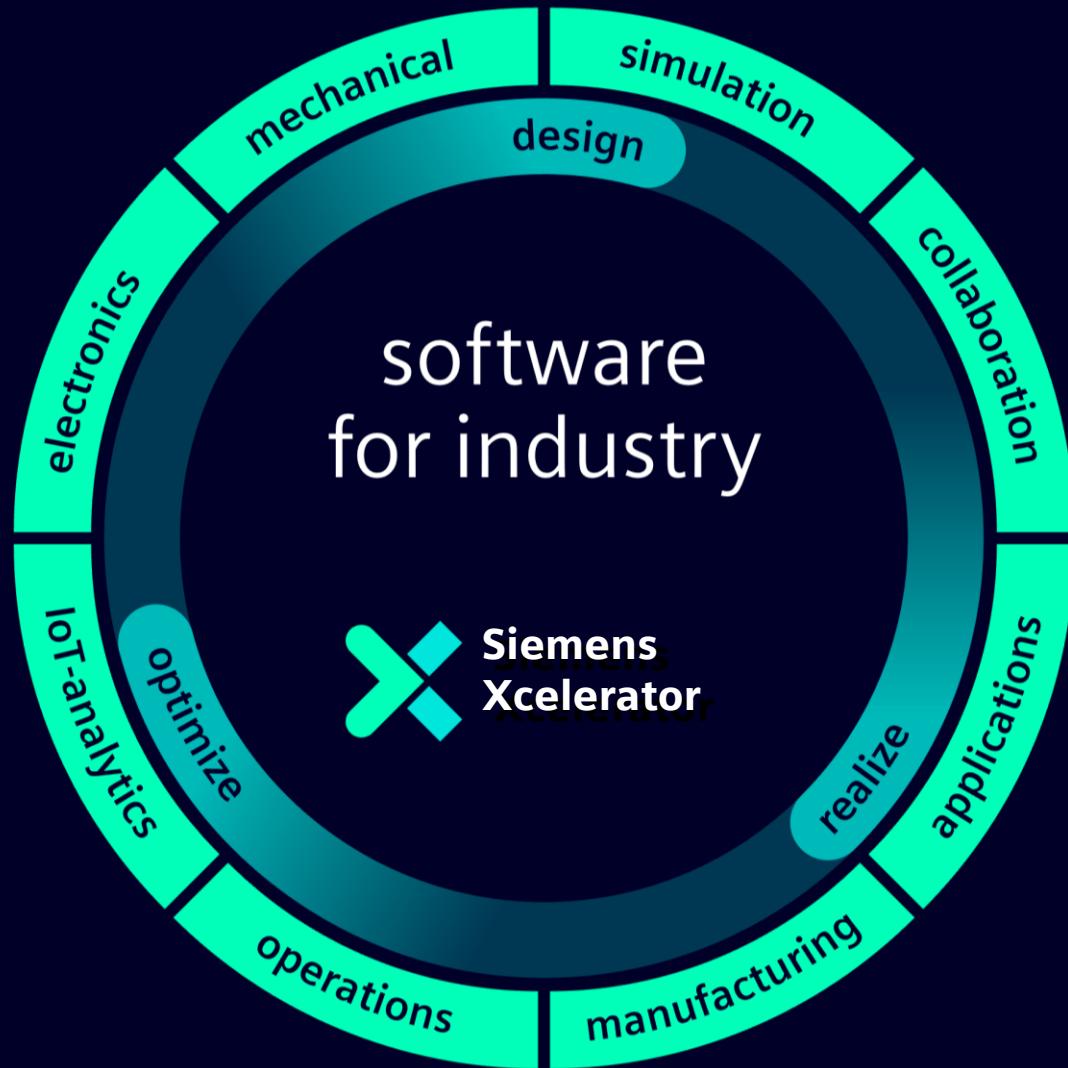
Apply artifact

zone



Assign devices

AI



Analyze

- “Show me how to...”
- Provide guidance on UX
- Navigate data

Tc How can I help you?

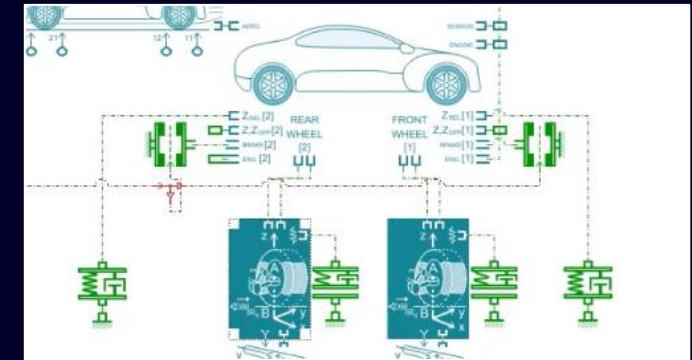
Optimize

- “Which option solves...”
- Optimize products
- Balance trade-offs



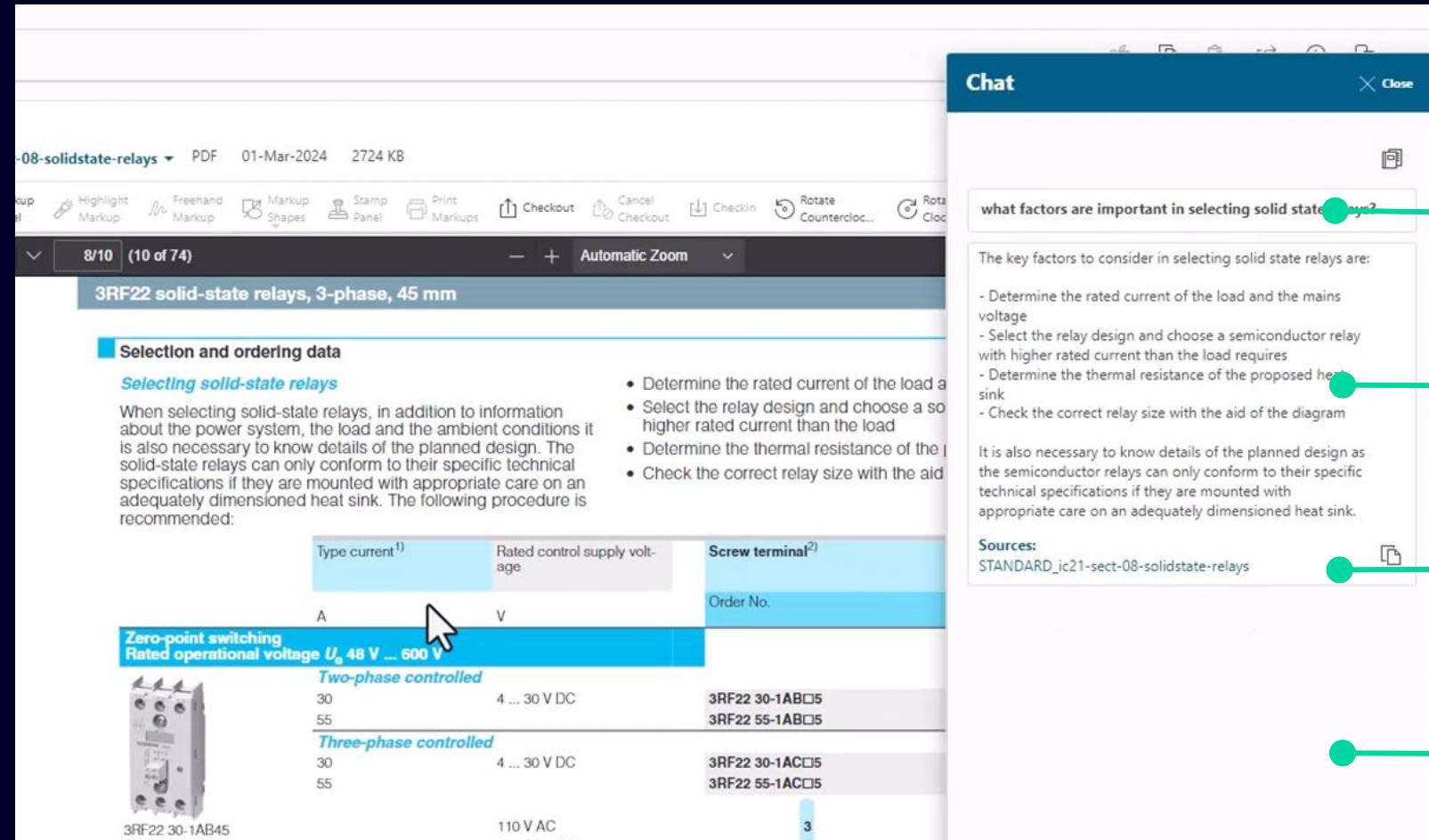
Generate

- “Create a model of...”
- Perform multi-domain tasks
- Create engineering content



Teamcenter Assistant AI Chat

Ask anything, get the right answer



The image shows a screenshot of a Teamcenter interface. On the left, there is a document titled "3RF22 solid-state relays, 3-phase, 45 mm" with a table of contents and some text. On the right, there is a "Chat" window with a question and an answer. A mouse cursor is visible, pointing at the "Ask natural language question" section.

what factors are important in selecting solid state relays?

The key factors to consider in selecting solid state relays are:

- Determine the rated current of the load and the mains voltage
- Select the relay design and choose a semiconductor relay with higher rated current than the load requires
- Determine the thermal resistance of the proposed heat sink
- Check the correct relay size with the aid of the diagram

It is also necessary to know details of the planned design as the semiconductor relays can only conform to their specific technical specifications if they are mounted with appropriate care on an adequately dimensioned heat sink.

Sources:
STANDARD_ic21-sect-08-solidstate-relays

Ask natural language question

Answer from your company's data

Direct link to relevant sources

Honors access control 

PDF STANDARD_ic21-sect-08-solidstate-relays

No Active ECN

SIEMENS

Overview Relations

Date Modified: 01-Mar-2024 Release Status: Type: PDF

Properties

Object: STANDARD_ic21-sect-08-solidstate-relays

Name: STANDARD_ic21-sect-08-solidstate-relays

Description: Solid state relays technical specification

Owner: ed (ed)

Group ID: Engineering

Checked-Out:

Checked-Out By:

Checked-Out Date:

Checked-Out Change Id:

Where Referenced

Solid-State Relays and Contact... 029427 Revision: A

Motor Electronics Motor Electronics Revision: A

Preview

STANDARD_ic21-sect-08-solidstate-relays PDF 01-Mar-2024 2724 KB

Show Markups Markup Panel Highlight Markup Freehand Markup Markup Shapes Stamp Panel Print Markups Checkout Cancel Checkout Checkin Rotate Countercl. Rotate Cloc

8/10 (10 of 74) Automatic Zoom

3RF22 solid-state relays, 3-phase, 45 mm

Selection and ordering data

Selecting solid-state relays

When selecting solid-state relays, in addition to information about the power system, the load and the ambient conditions it is also necessary to know details of the planned design. The solid-state relays can only conform to their specific technical specifications if they are mounted with appropriate care on an adequately dimensioned heat sink. The following procedure is recommended:

Type current¹⁾ Rated control supply voltage Screw terminal²⁾
 A V Order No.
Zero-point switching
Rated operational voltage U_a 48 V ... 600 V
Two-phase controlled
 30 4 ... 30 V DC 3RF22 30-1AB□5
 55 3RF22 55-1AB□5
Three-phase controlled
 30 4 ... 30 V DC 3RF22 30-1AC□5
 55 3RF22 55-1AC□5
 110 V AC 4 ... 30 V DC 3
 4
Spring-loaded terminals³⁾
 Type current¹⁾ Rated control supply voltage Order No.
 A V
Zero-point switching
Rated operational voltage U_a 48 V ... 600 V
Two-phase controlled
 30 4 ... 30 V DC 3RF22 30-2AB45
 55 3RF22 55-2AB45
Three-phase controlled
 30 4 ... 30 V DC 3RF22 30-2AC45
 55 3RF22 55-2AC45

Chat

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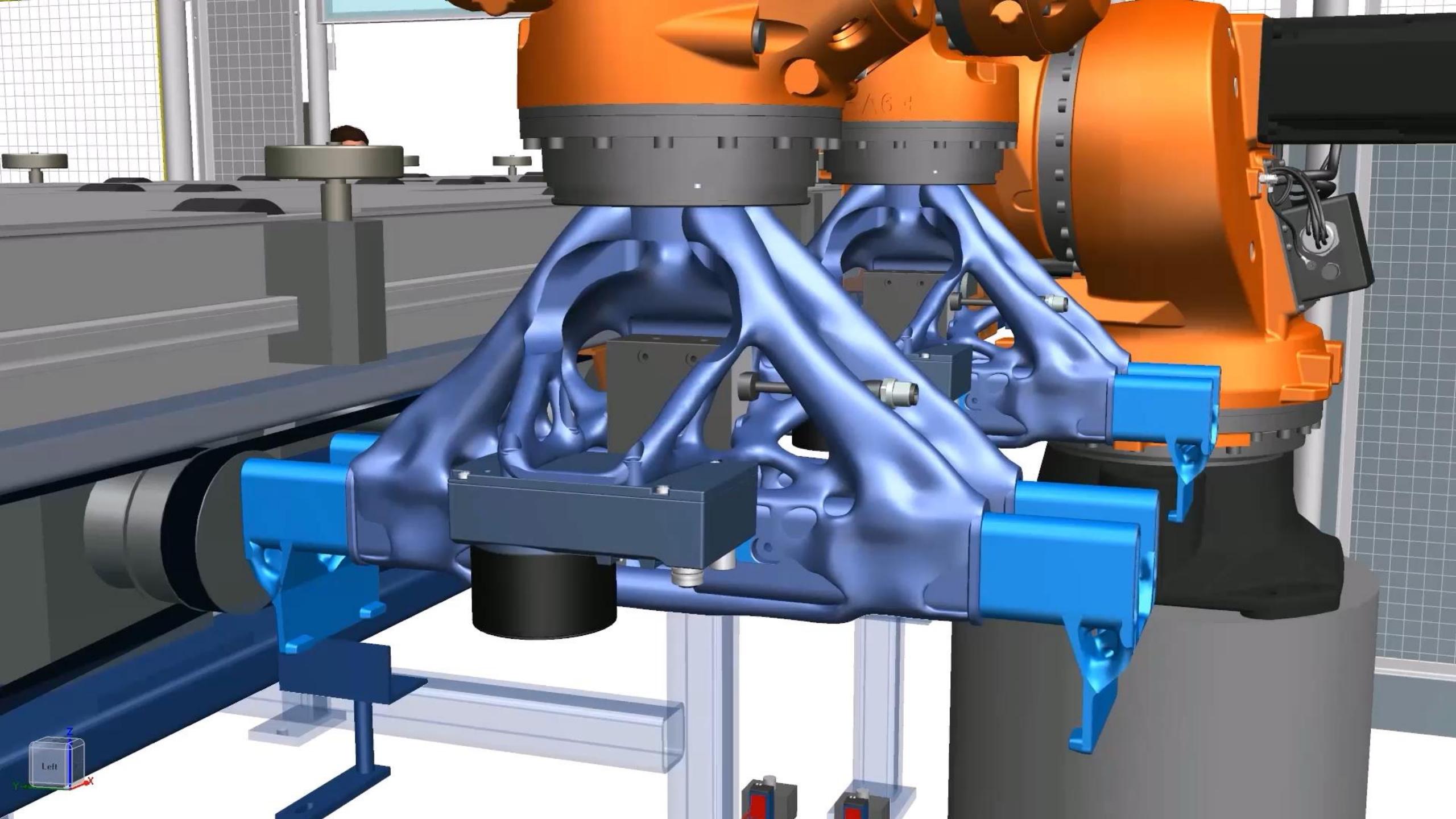
Sources: STANDARD_ic21-sect-08-solidstate-relays

what factors are important in selecting solid state relays?



Most CAE tools remain in the hands of highly skilled analysts—PhDs with 15 or so years of experience. But engineers possessing PhDs represent a rather limited market. Other companies often create interesting technology, but they don't address the generalist.

Rasna, 1995



NX **Window** **NX - Topology Optimization** **SIEMENS**

Task **Home** **Analysis** **View** **Render** **Tools**

Topology Opt...

Setup

No Selection Filter

Discovery Center **HMI_Robot_Gripper_Assy_V01.prt** **Battery_Gripper_HMI_2023_V07.prt()**

Optimization Navigator

Title

- Thicken "OUT_Bottom_Surface"** (162)
- Thicken "OUT_Top_Surface"** (163)
- Extrude "OUT_Festo"** (72)
- Extrude "OUT_Screw_Mount_Festo_4"** (62)
- Extrude "OUT_Screw_Mount_Festo_4"** (62)
- Extrude "OUT_Screw_Mount_Festo_3"** (60)
- Extrude "OUT_Screw_Mount_Festo_3"** (60)
- Extrude "OUT_Screw_Mount_Festo_Finger"**
- Extrude "OUT_Screw_Mount_Festo_Finger"**
- Mirror Geometry** (173)
- Extrude "Connector_Festo_Gripper"** (168)
- Cylinder "OUT_Festo_Cable"** (93)
- Mirror Geometry** (167)
- Extrude "OUT_Actuator_Movement"** (166)
- Mirror Geometry** (177)
- Extrude** (175)

Shape Constraints

- Planar Symmetry 01**

Optimization Constraints

- Max Mass Limit 01**

Scenery Bodies

Connections

Analysis Constraints

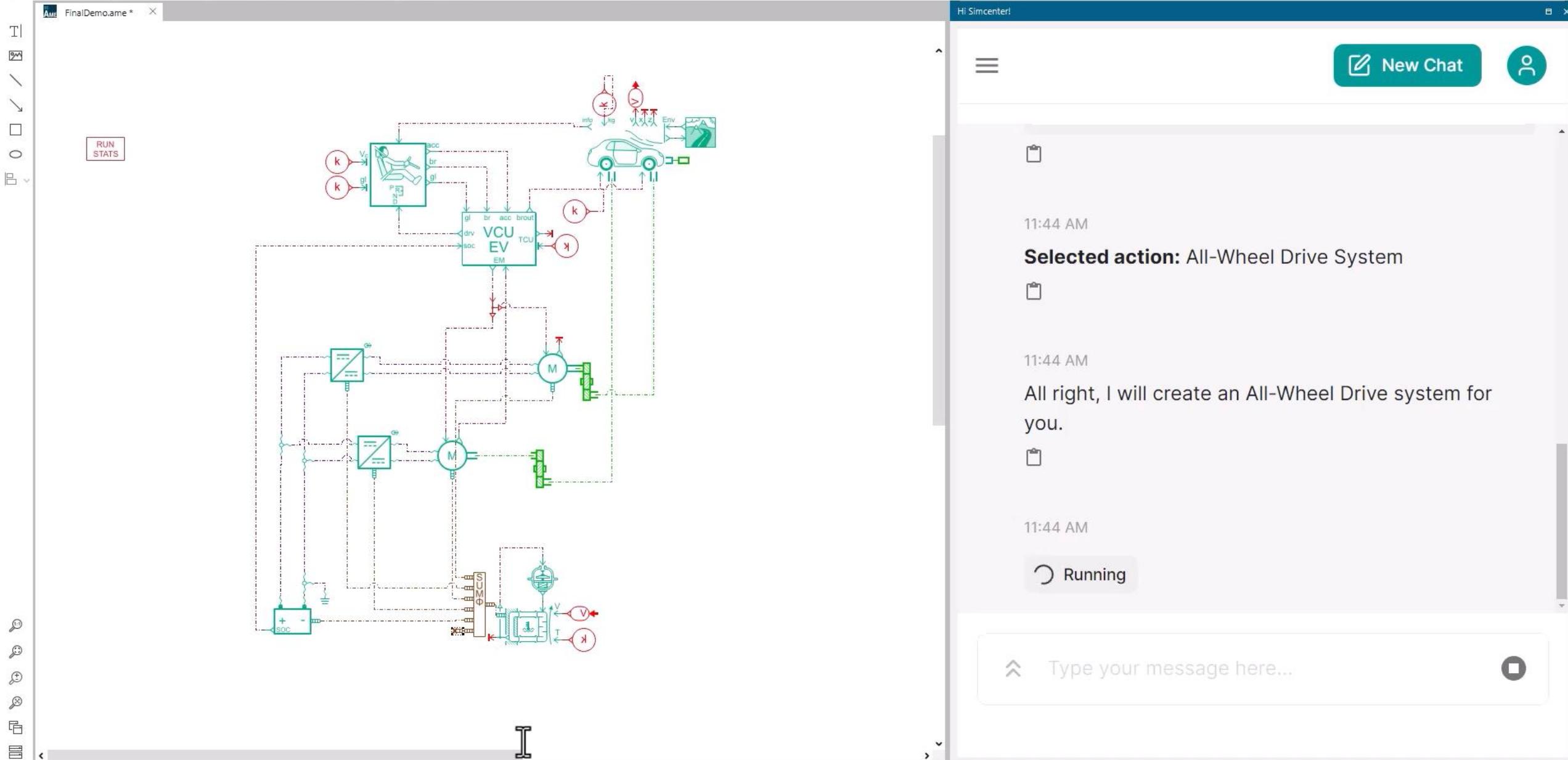
- Pinned 01**
- Pinned 02**
- Pinned 03**
- Pinned 04**

Environment Loads

Analysis Loads

- Force 01**
- Force 02**
- Force 03**
- Force 04**
- Force 05**
- Force 06**
- Force 07**
- Force 08**
- Force 09**
- Force 10**
- Force 11**
- Force 12**
- Force 13**
- Force 14**







1__Synthesis_of_Aspirin_(Experiment).pdf

1 / 2 | - 100% + :

LibreTexts™

1: Synthesis of Aspirin (Experiment)

Over history, many compounds obtained from nature have been used to cure ills or to produce an effect in humans. These [natural products](#) have been obtained from plants, minerals, and animals. In addition, various transformations of these and other compounds have led to even more medically useful compounds. During this semester, you will have an opportunity to isolate some pharmacologically active natural products and to synthesize other active compounds from suitable starting materials.

Analgesics are compounds used to reduce pain, antipyretics are compounds used to reduce fever. One popular drug that does both is aspirin. The Merck Index, which is an encyclopedia of chemicals, drugs and biologicals, lists the following information under aspirin: acetylsalicylic acid; monoclinic tablets or needle-like crystals; mp 135 °C (rapid heating); is odorless, but in moist air it is gradually hydrolyzed into salicylic and acetic acids; one gram dissolves in 300 mL of water at 25 °C, in 100 mL of water at 37 °C, in 5 mL alcohol, in 17 mL chloroform.

SYNTHESIS OF ASPIRIN (acetylsalicylic acid)

1. Place 2.0 g (0.015 mole) of salicylic acid in a 125-mL Erlenmeyer flask.
2. Add 5 mL (0.05 mole) of acetic anhydride, followed by 5 drops of conc. H_2SO_4 (use a dropper, H_2SO_4 is highly corrosive) and swirl the flask gently until the salicylic acid dissolves.
3. Heat the flask gently on the steam bath for at least 10 minutes.
4. Allow the flask to cool to room temperature. If acetylsalicylic acid does not begin to crystallize out, scratch the walls of the flask with a glass rod. Cool the mixture slightly in an ice bath until crystallization is completed. The product will appear as a solid mass when crystallization is completed.
5. Add 50 mL of water and cool the mixture in an ice bath. Do not add the water until crystal formation is complete.
6. Vacuum filter the product using a Buchner funnel. You can use some of the filtrate to rinse the Erlenmeyer flask if necessary.
7. Rinse the crystals several times with small portions (5 mL) of cold water and air dry the crystals on a Buchner funnel by suction until the crystals appear to be free of solvent. Test this crude product for the presence of unreacted salicylic acid using the ferric chloride test. Record the weight of the crude solid which probably contains water.
8. Stir the crude solid with 25 mL of a saturated aqueous sodium bicarbonate solution in a 150 mL beaker until all signs of reaction have ceased (evolution of CO_2 ceases).
9. Filter the solution through a Buchner funnel to remove any insoluble impurities or polymers that may have been formed. Wash the beaker and the funnel with 5 to 10 mL of water.
10. Carefully pour the filtrate with stirring, a small amount at a time, into an ice cold HCl solution (ca 3.5 mL of conc. HCl in 10 mL of water) in a 150-mL beaker and cool the mixture in an ice bath. Make sure that the resulting solution is acidic (blue litmus paper) and that the aspirin has completely precipitated out.
11. Filter the solid by suction and wash the crystals 3X with 5 mL of cold water each. Remove all the liquid from the crystals by pressing with a clean stopper or cork. Air dry the crystals and transfer them to a watch glass to dry. Test a small amount of the

Chat

Example questions:

What are the materials required to make aspirin?

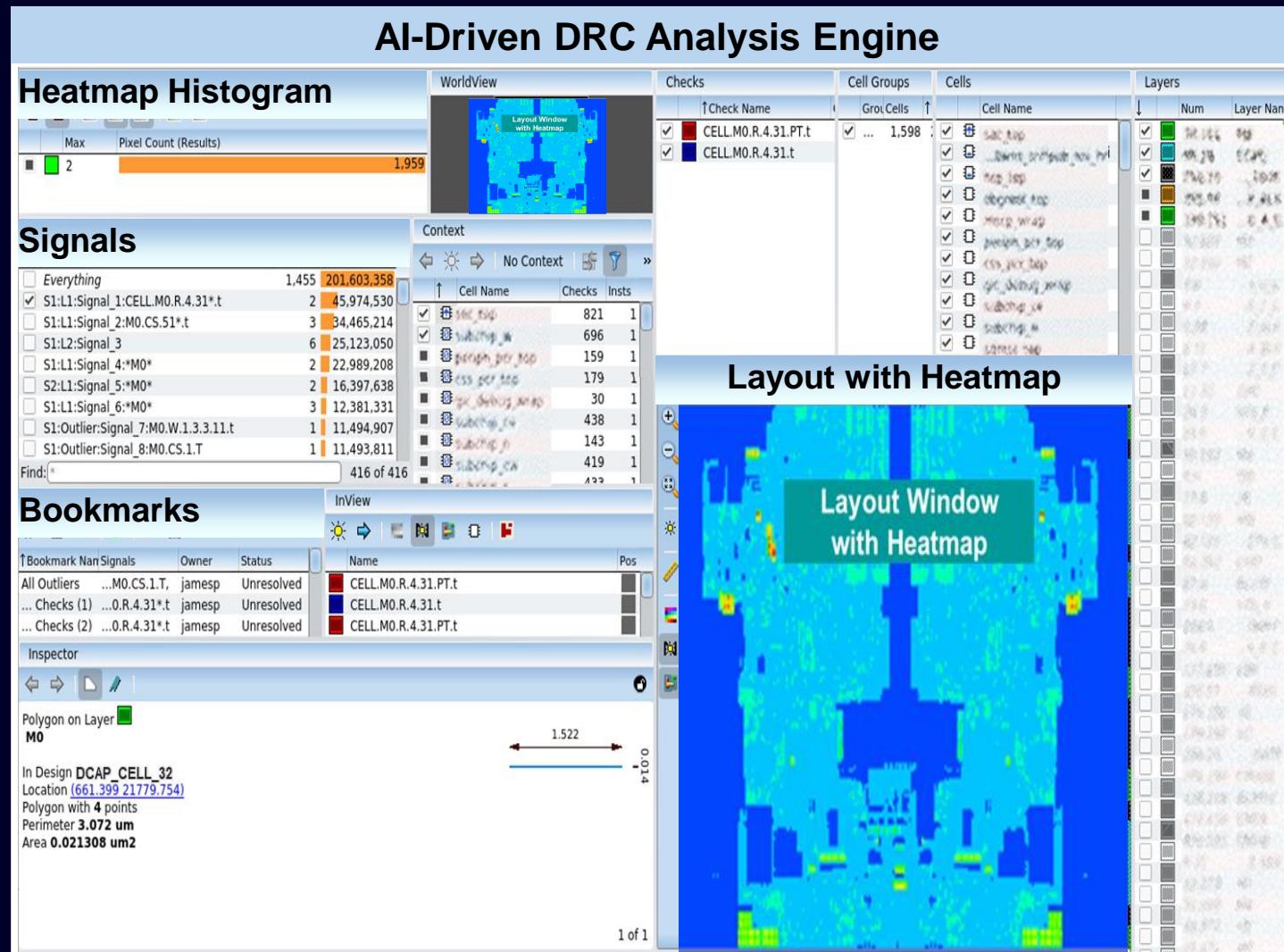
What are the equipment required for this?

Can you add a step for each stage with instructions?

Generate BOP

Ask any question ...

Calibre AI-Driven Design Rule Check Analysis Engine



“We can load, browse, navigate and debug large results much better than our current flow.”

Easy chip-level analysis

Fast-dynamic heatmaps

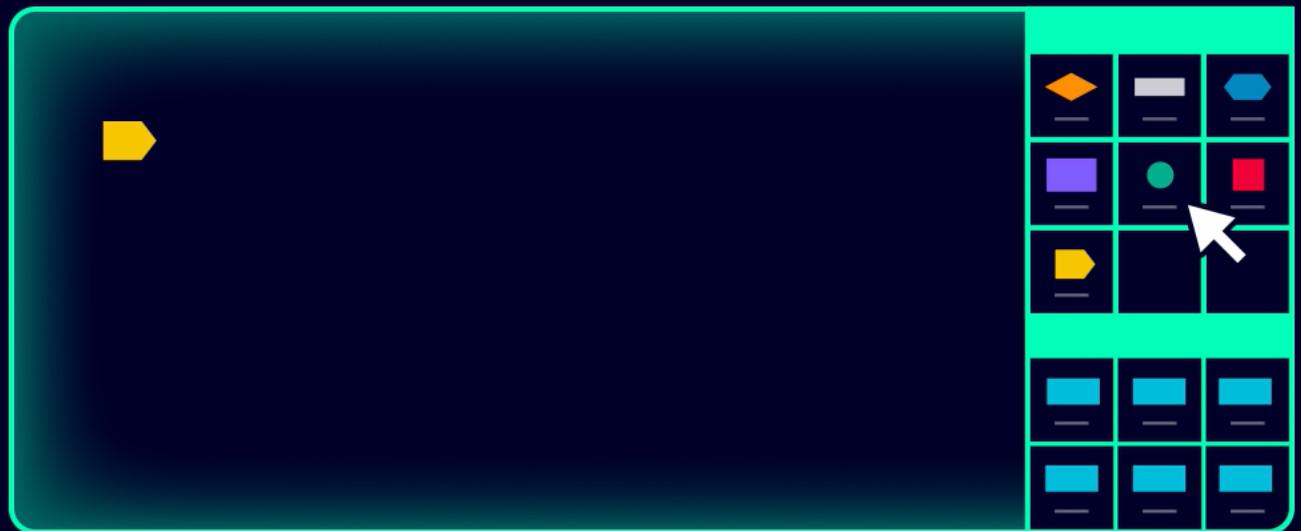
Technology-agnostic signals

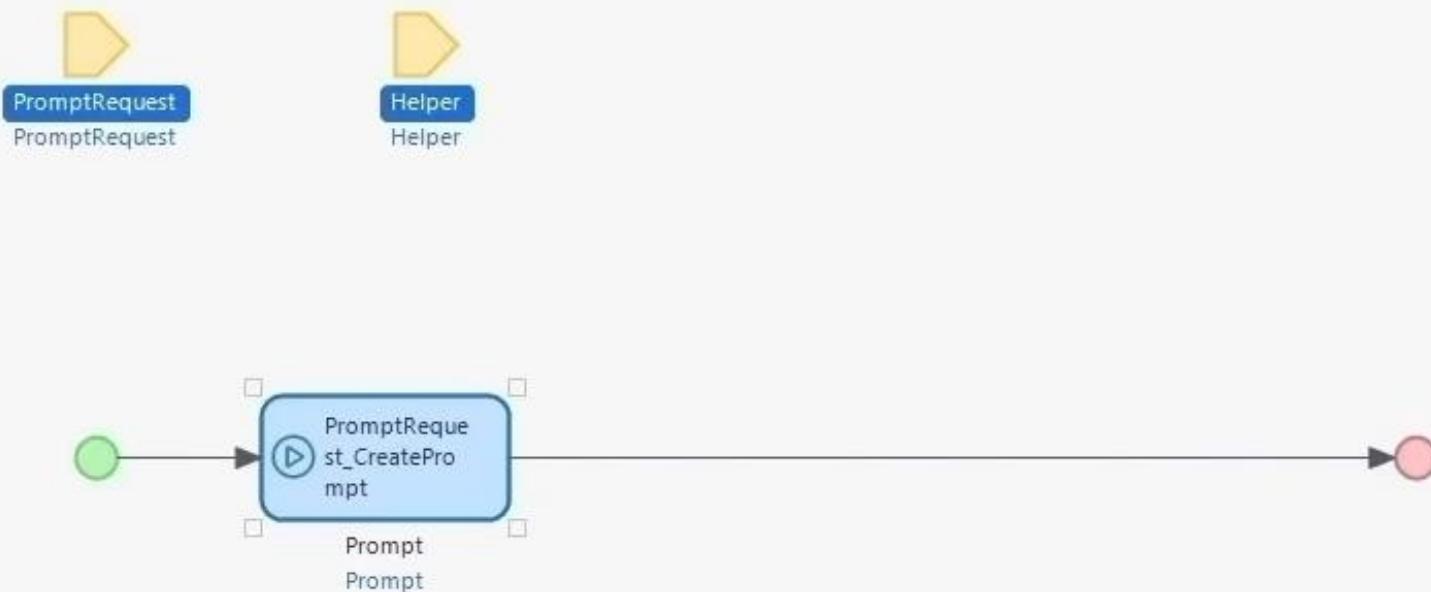
Cross-user debugging

Signal generation time reduced to minutes from hours



mendix





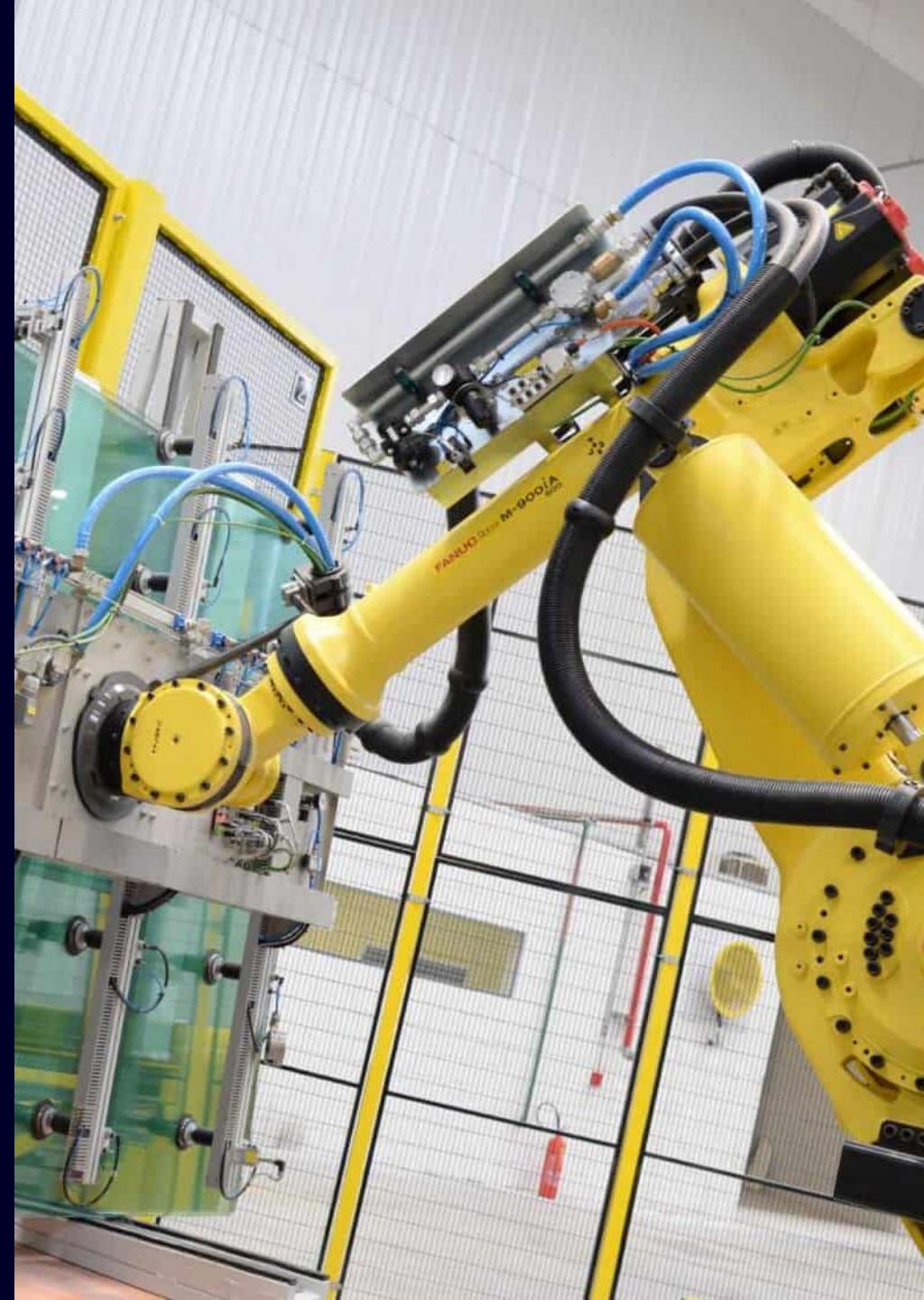
vivix

aws

Deloitte.



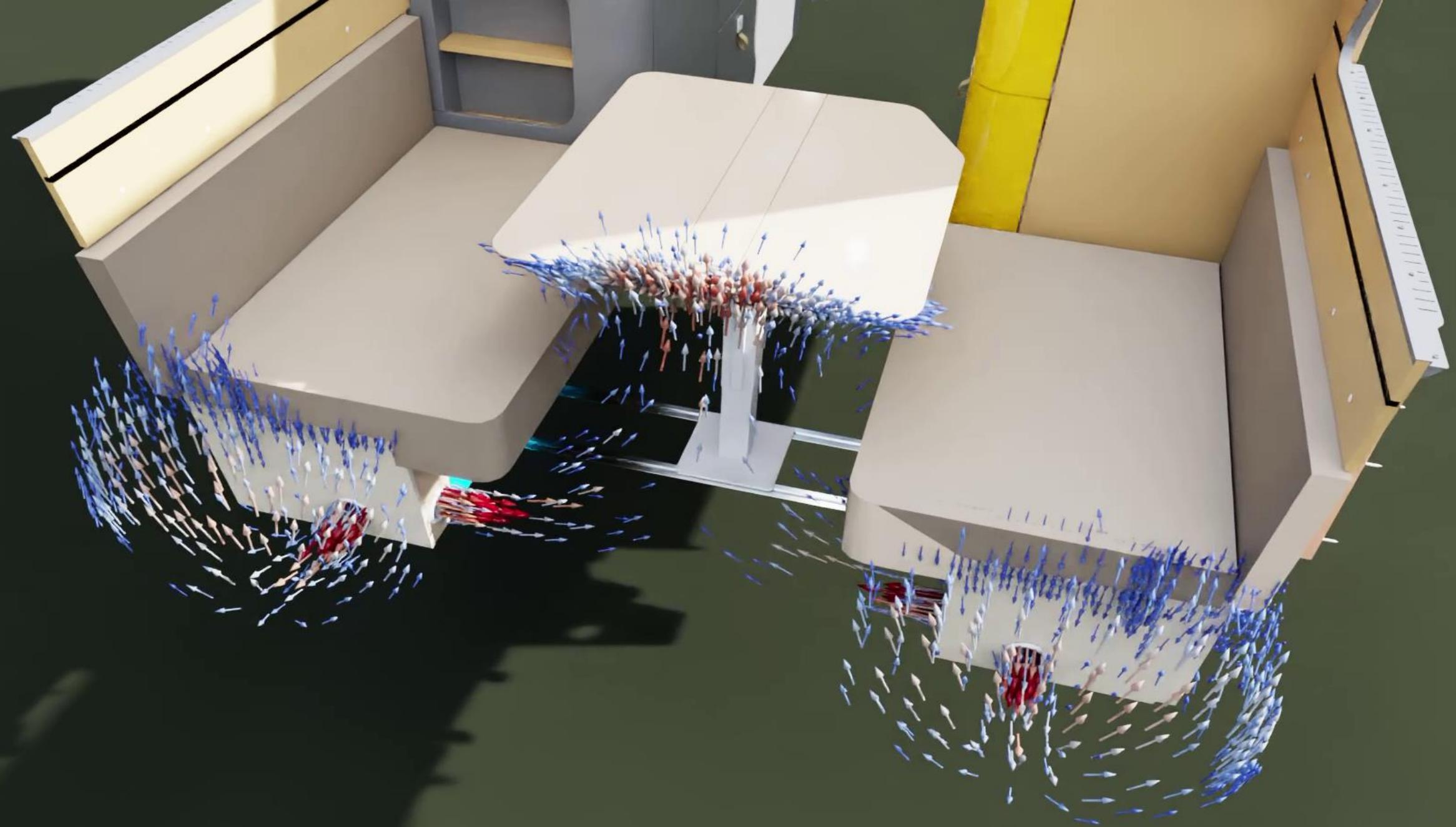
mendix



Industrial Metaverse





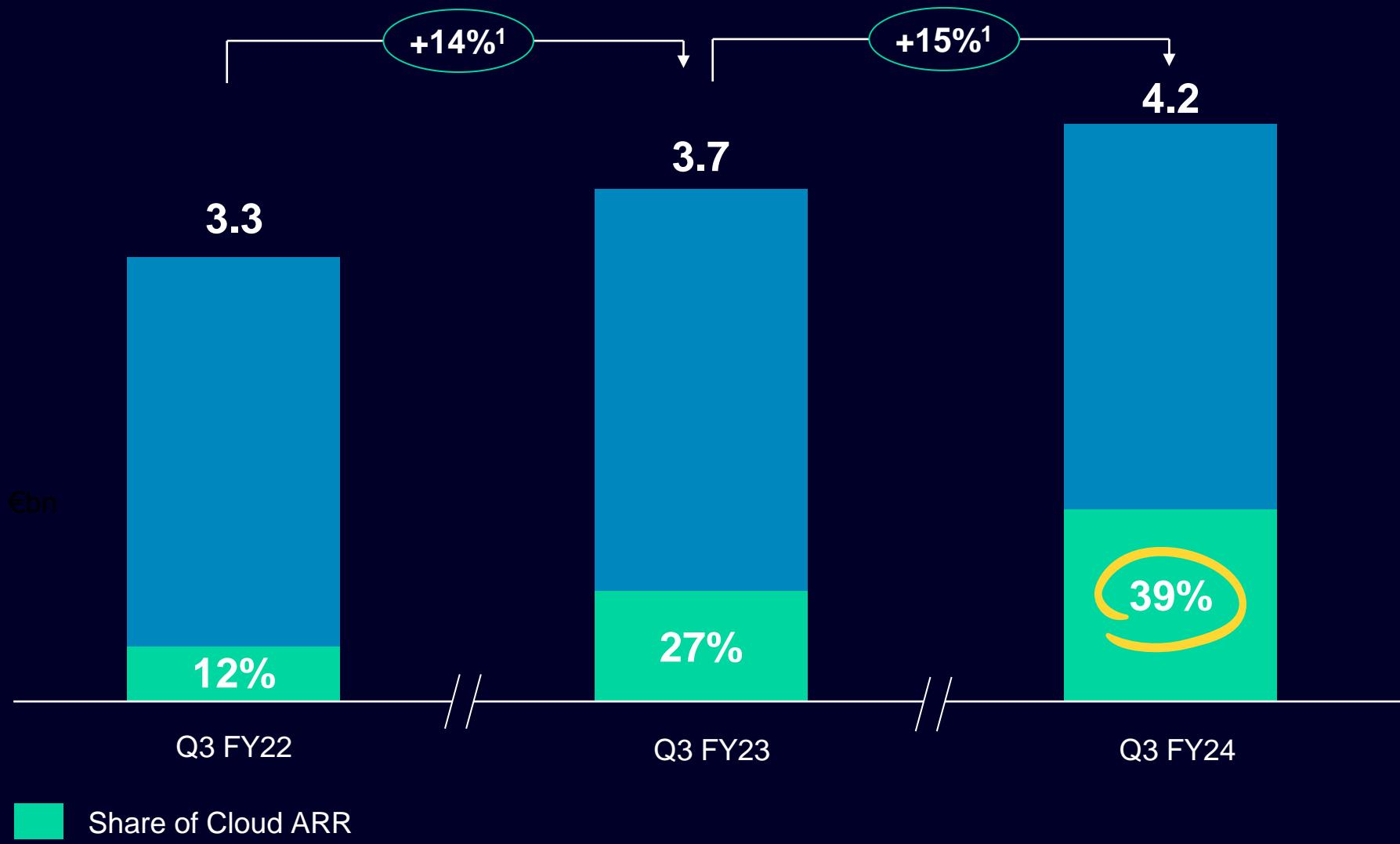






Business updates

DI SW Annual Recurring Revenue (ARR)



Cloud ARR up
>1.7x year over year

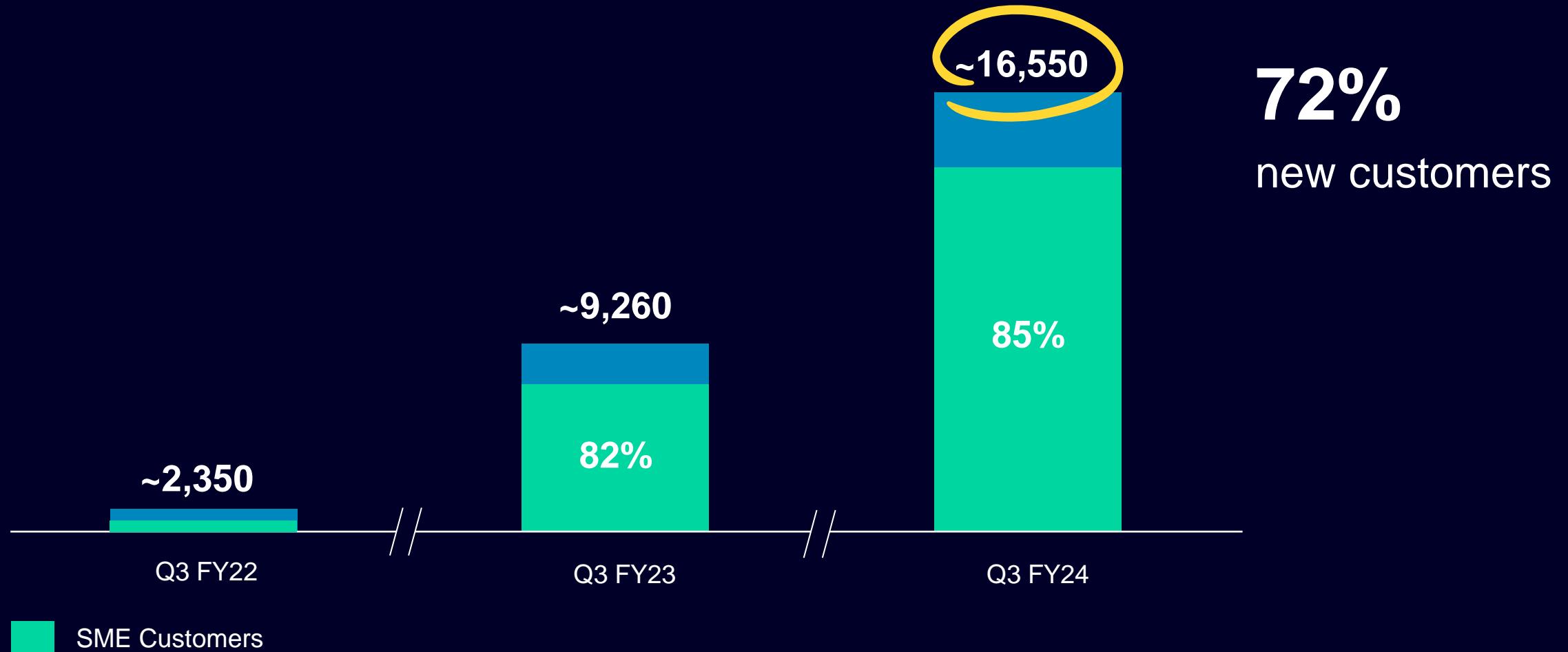
Target update:
40% Cloud ARR
by FY2024

1 year ahead!

¹ ARR: FX comparable

SaaS transition with high momentum

Customers (accumulated)



100%

Siemens Xcelerator is used to develop all commercial aircraft across the aerospace supply chain. The top 12 global A&D companies are Siemens Xcelerator customers.



100%

of the largest car manufacturers
use Siemens Software

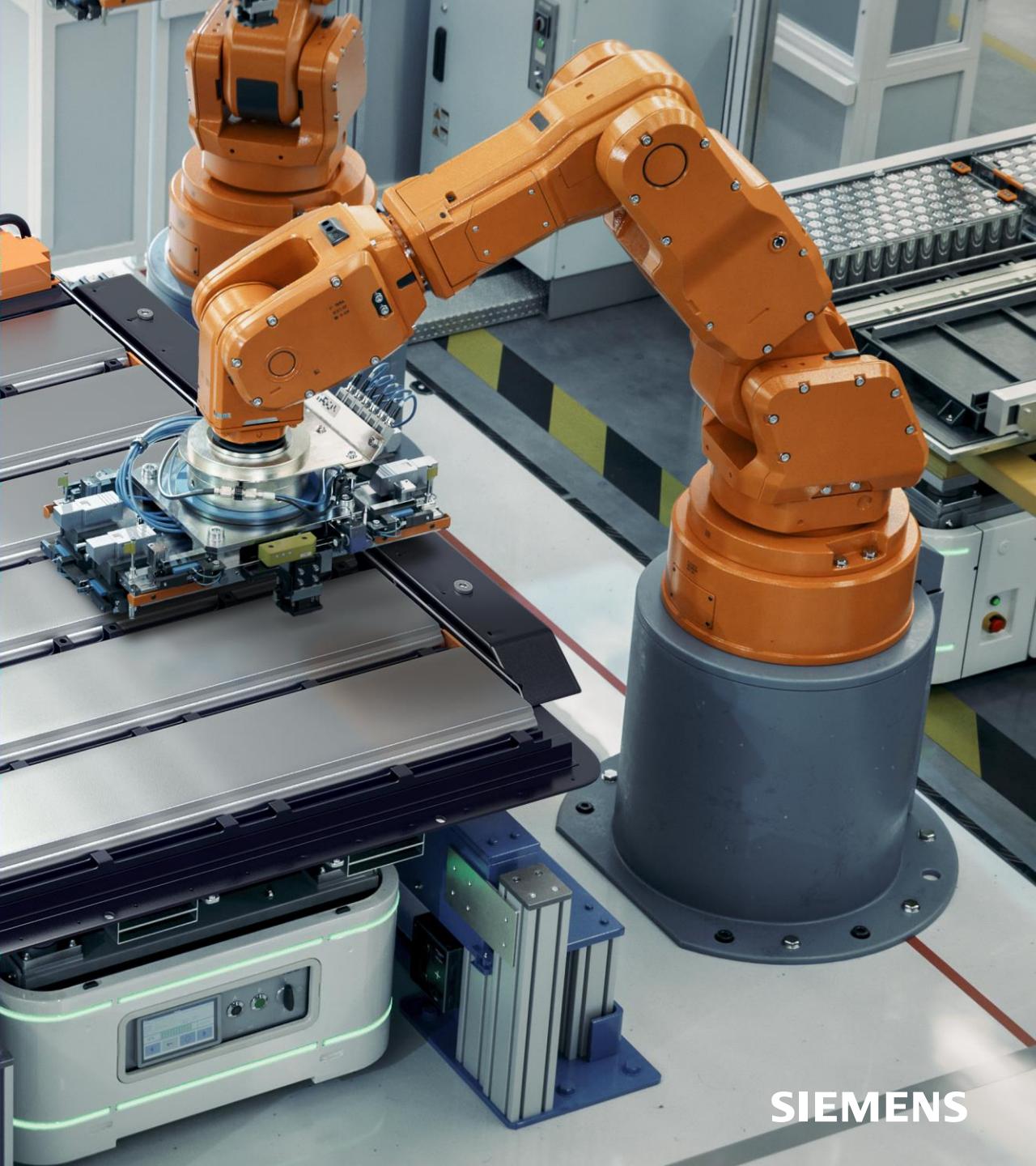
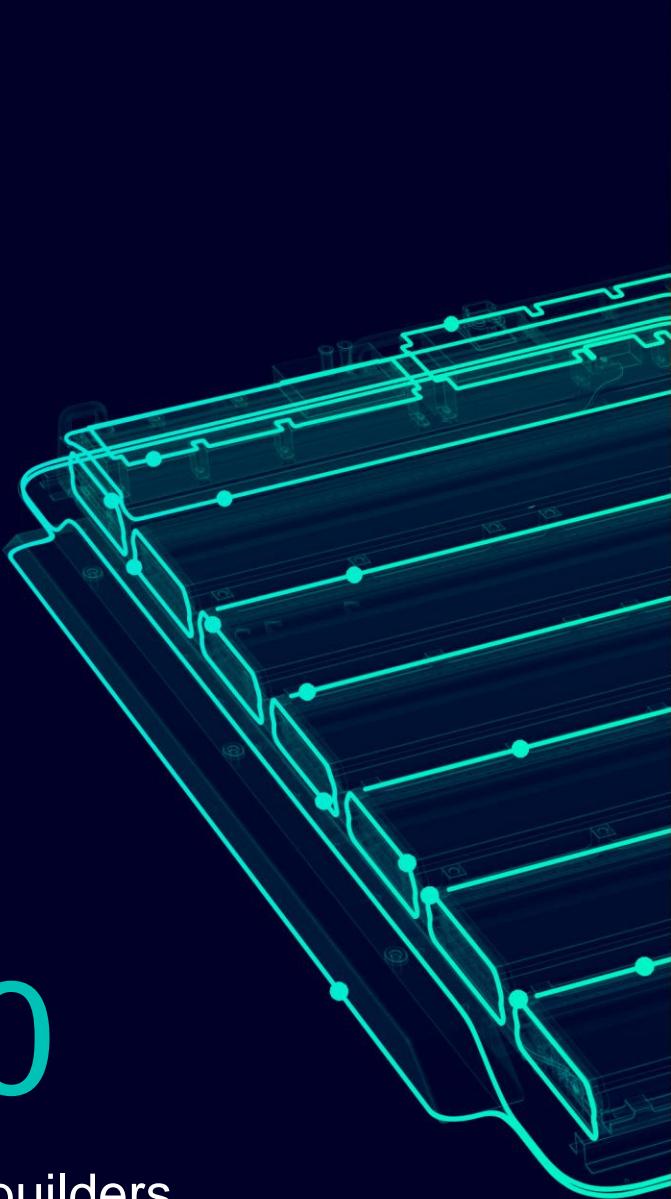
22 out of 24

Top automotive OEMs use
manufacturing planning and
advanced robotics solutions.



19 of 20

Top battery machine builders
use Siemens Software

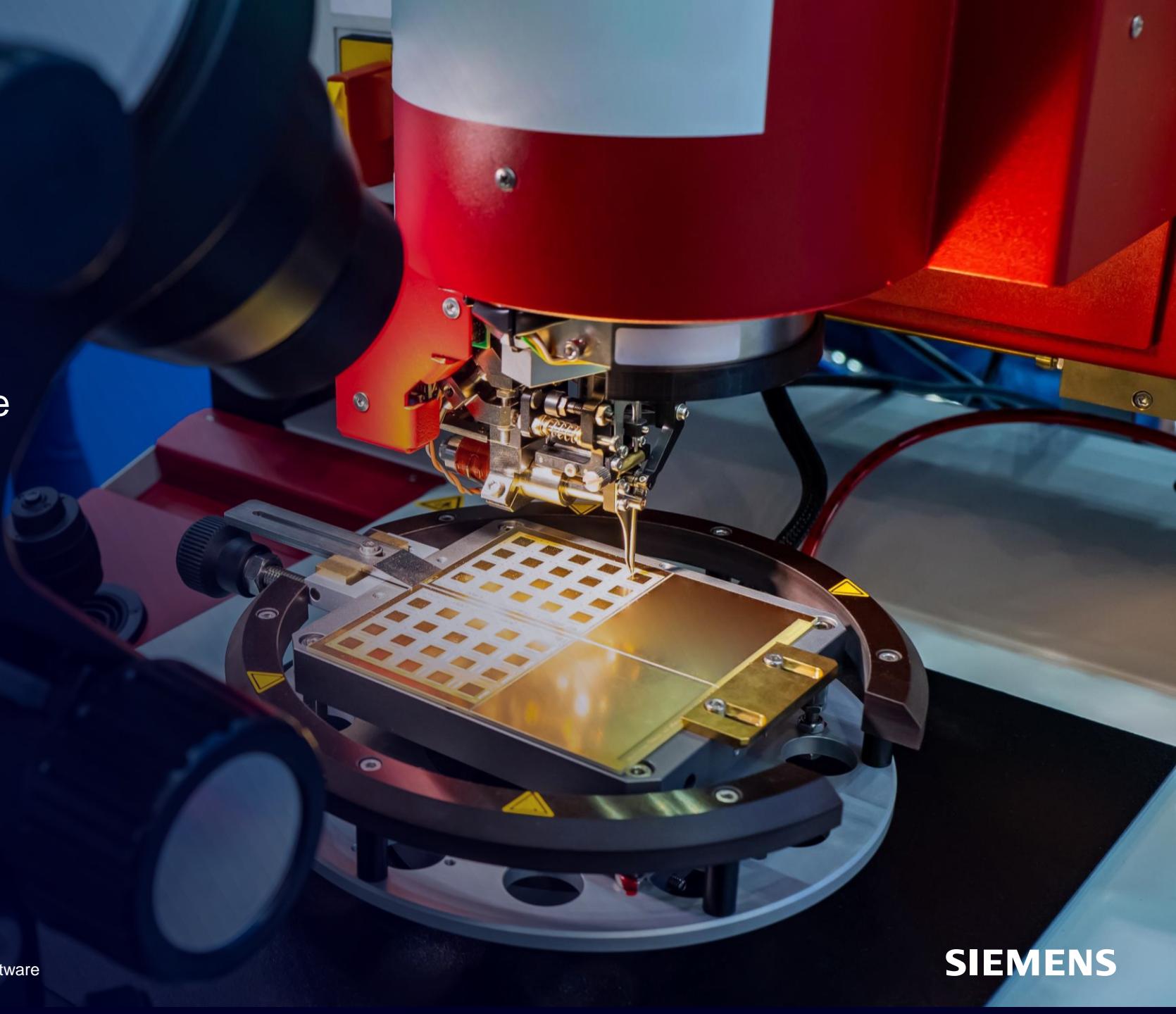


100%

Top 50 Global Semiconductor
Companies use Siemens Software

98%

Top 50 Electronics manufacturers
using Siemens Software



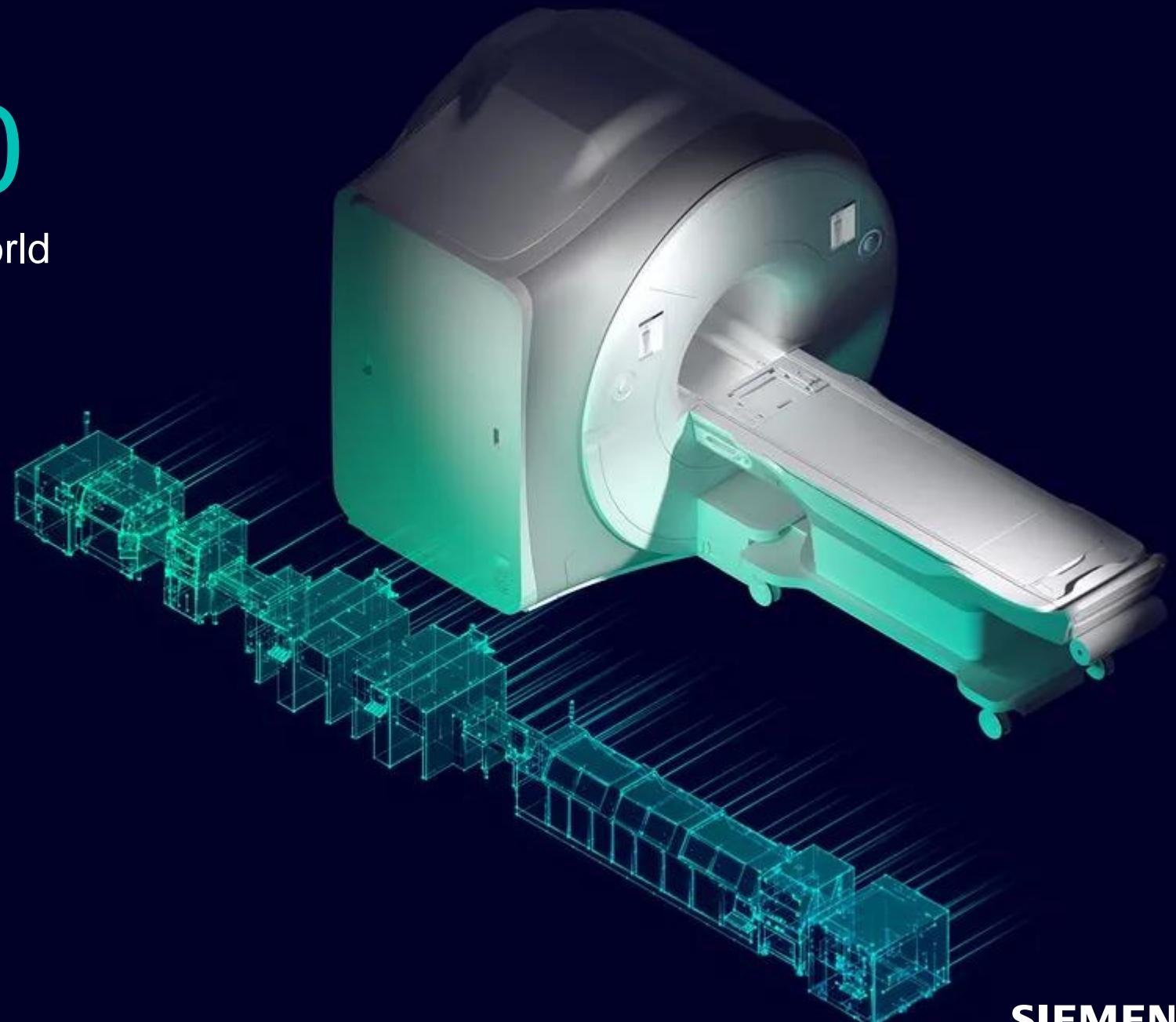
80%

of tequila manufactured globally
is made using Siemens Software



33 out of 40

top MedTech companies in the world
use Siemens Software

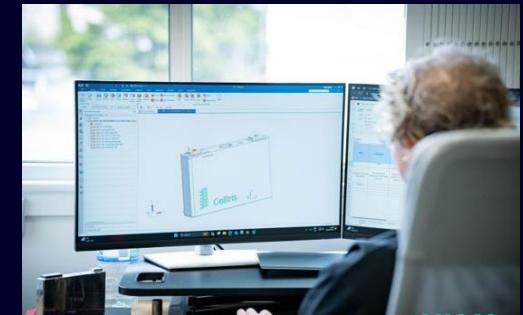


SIEMENS

Winning with NX X

100+

New NX X Customers in FY24



5 days

Or less from
PO to live

Day 1

Built-in data
management

5

Clicks to get started

Helixx Mobility

Automotive & Transportation
United Kingdom

Selected NX X and NX X
Value Based Licensing
providing more capabilities
and flexibility than existing
software at a lower cost of
ownership.

Dovetail Electric Aviation

Aerospace & Defense
Australia

Outgrew existing solution and
move to next tier was too
complex. Selected NX X and
NX X Value Based Licensing
providing more innovation
capabilities.

Beacon Battery Design

Battery
United Kingdom

Had trouble with existing
software crashes effecting
productivity and efficiency.
Selected NX X for significant
performance improvements and
collaboration flexibility.

Winning with Teamcenter X

12,000+

Users on the cloud
and growing



2X

New customers year
over year

Space Machines

In-space transportation and
logistics

Selected Teamcenter X to create one
unified digital environment for rapid
prototyping and sharing of design and
manufacturing information.



Workhorse

American electric vehicle (EV)
truck manufacturer

Selected Teamcenter X to integrate
their design, engineering, and supply
chain functions and replace costly
systems that heavily rely on IT
resources.

Panasonic

Multinational electronics
manufacturer

Selected Teamcenter X to support
digital transformation initiatives and
reduce IT infrastructure maintenance
labor hours and total cost of ownership.

Mendix: #1 low-code platform

2,000+

Customers



400+

New logos



50M

Application
End Users



300K

Mendix
Platform Users



Selection of industrial customers

KANEKA The Dreamology Company

—Make your dreams come true—

BOEING



mercury

**CNH
INDUSTRIAL**

SCHAEFFLER

**Cosun Beet
COMPANY**

**TRANE
TECHNOLOGIES**

**ROLLS
ROYCE**



SIBELCO

Continental

Van Marcke

GENERAL ATOMICS

Medtronic

AESSEAL

**MITSUBISHI
ELECTRIC**
Changes for the Better



ENEXIS

Hydro

VDL

BAE SYSTEMS

BOLZONI
G R O U P

SIEMENS

We've created the largest 3D data ecosystem in our industry: 12M+ users

10M+

PLM Components
application end-users

5M+

Parasolid-enabled
3D model creators

100M+

JT files managed by
8 manufacturers alone

OPTITEX



AMOBRIDGE

ALLPLAN

ALTAIR

ANSYS



SDC
VERIFIER

Shapr3D

SIEMENS

ModuleWorks

nTop

COMSOL

Cortona3D

dsi Design Simulation
Technologies

HCLTech

SIMSCALE

SOLIDWORKS

stratasys

Synera

inpro

luminary

MachineWorks

Mastercam

TECH SOFT^{3D}

TopSolid

UDS 联合数字集团
YOUR PLM PARTNER

VECTORWORKS

The Power of the Supplyframe Design-to-Source Intelligence (DSI) Network

15M+

Engineering & Supply
Chain Professionals



600M+

Components:
Largest Electronics
Database



70+

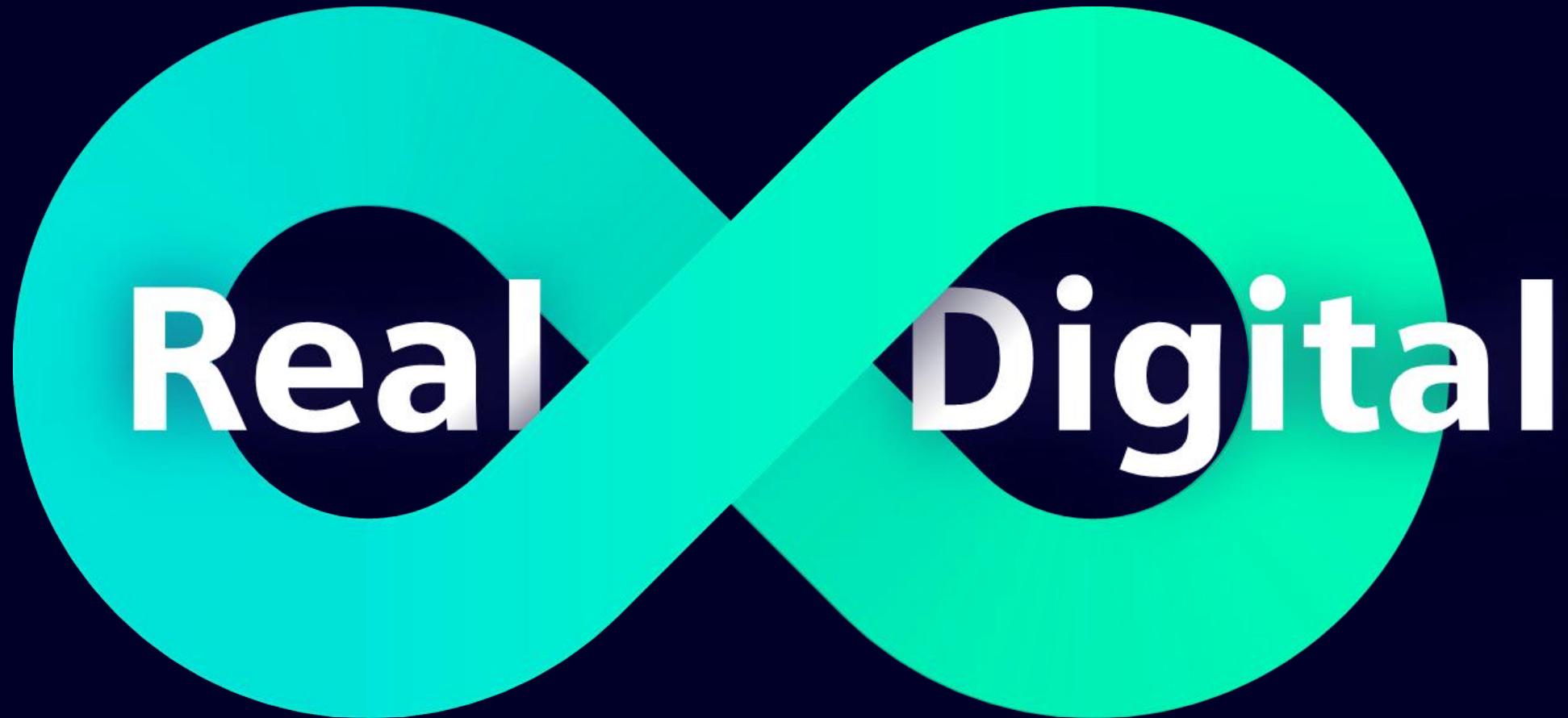
Web Properties &
Search Engines



\$2B

Influenced
E-commerce
transactions





Financial calendar

November 14, 2024

**Q4 Earnings
Release**

November 14/15, 2024

Roadshow UK
(London)

November 20/21, 2024

Roadshow US
(Boston,
New York)

November 26, 2024

Roadshow FR
(Paris)

November 27, 2024

Roadshow GER
(Frankfurt)

December 12, 2024

**SI Capital
Market Event**
(Zug)



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