



Capital Market Event 2024

Electrical Products

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Notes and forward-looking statements

This document contains statements related to our future business and financial performance and future events or developments involving Siemens that may constitute forward-looking statements. These statements may be identified by words such as "expect," "look forward to," "anticipate," "intend," "plan," "believe," "seek," "estimate," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in prospectuses, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens' management, of which many are beyond Siemens' control. These are subject to a number of risks, uncertainties and factors, including, but not limited to those described in disclosures, in particular in the chapter Report on expected developments and associated material opportunities and risks in the Combined Management Report of the Siemens Report (siemens.com/siemensreport), and in the Interim Group Management Report of the Half-year Financial Report (provided that it is already available for the current reporting year), which should be read in conjunction with the Combined Management Report. Should one or more of these risks or uncertainties materialize, should decisions, assessments or requirements of regulatory authorities deviate from our expectations, should events of force majeure, such as pandemics, unrest or acts of war, occur or should underlying expectations including future events occur at a later date

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Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

A comprehensive portfolio tailored to regional markets



Protecting



Soft starting



Switching



Protecting



Power Distribution



Protecting



Protecting



Monitoring

Electrical Products – Our achievements since last Capital Market Day 2021

We did
what we
said.

Growth

We grew our **revenue** by **>70%** since FY20



Profitability

We **closed the margin gap to competitors** and are now on par with leading benchmarks



Cash

We outperformed our **cash target** (1-growth) in every single year since FY20



Market

We are **#2 in our addressed market** coming from #4 and we continuously outperformed market growth



Acquisition

We integrated **Indian C&S Electric** and perform to plan

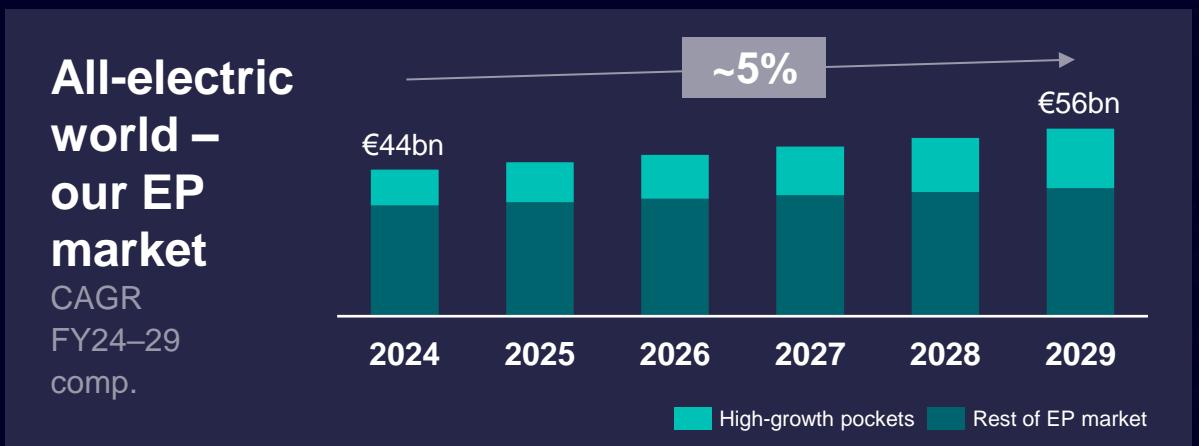


Sustainability

We introduced the **Siemens EcoTech product label** – customers' choice to scale sustainability impact

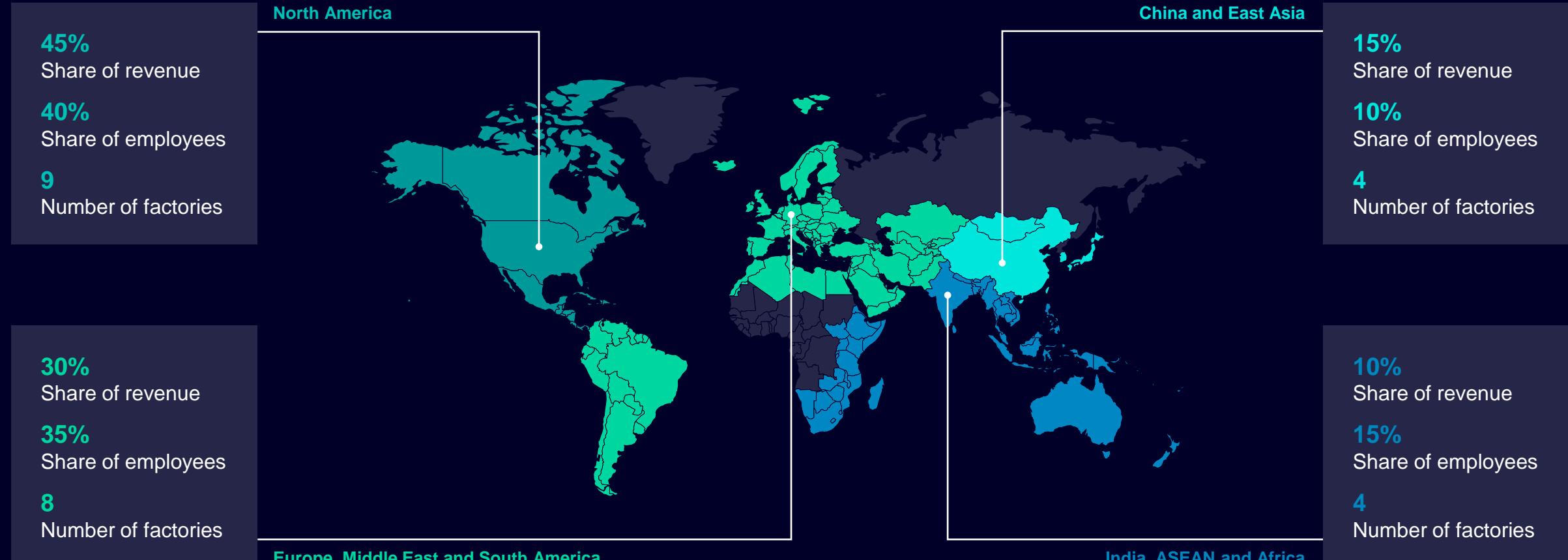


Growth pockets: all-electric and data centers are strongest trends to push electrical products



Cloud Services
Artificial Intelligence

Regionalization close to customers – fully empowered segments driving success with strong local teams



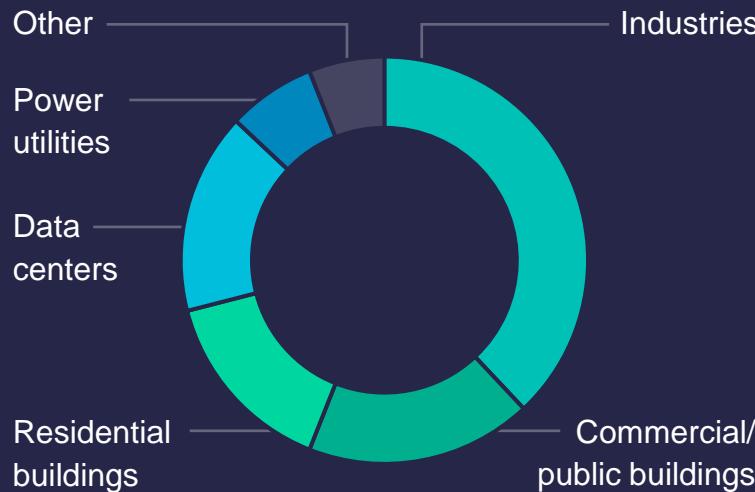
High local for local content – on average ~90%

All data as of FY24

SIEMENS

Healthy mix of verticals and convincing customer benefits

EP revenue split FY24



Vertical markets



Industries



Commercial/ public buildings



Residential buildings



Data centers



Power utilities

Why are we winning?

- Strong customer access
- Convincing Siemens industrial portfolio
- Joint sales with Digital Industries (DI)

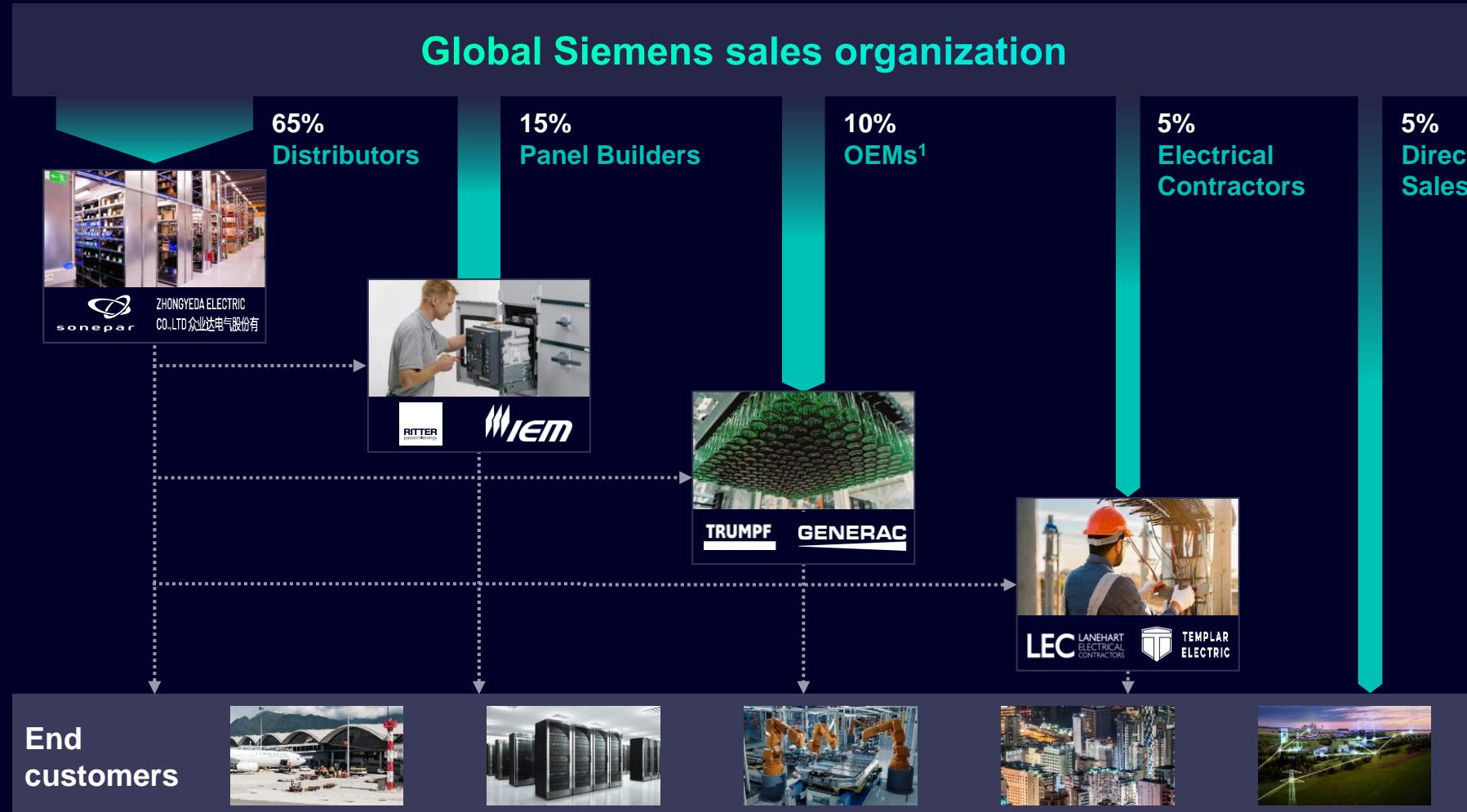
- Product integration into SI Building X
- Connected products for Smart Infrastructure

- Great U.S. customer base
- Intelligent habitat products for smart living

- Major orders from big players
- Integration into digital power management

- Order wins together with SI Electrification X
- Strong panel builder partner network
- Direct current applications in solar and storage

SI EP employs a partner ecosystem to cover all sales channels globally



Indirect pull creation via:

- Electrification planners
- Automation planners
- Engineering tools (SIMARIS Design IEC, Compas UL²)
- SIVACON switchboard technology partners

Technology leader in digitalization and spearheading semiconductor technologies

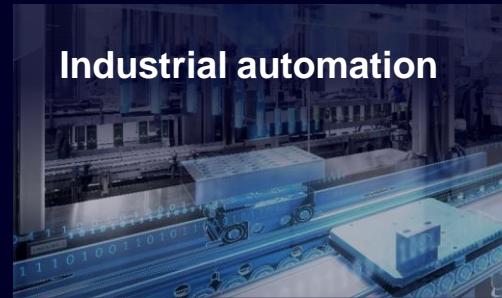
Customer applications Exemplary



Data centers



Residential



Industrial automation



Industrial automation

Products

SENTRON Air Circuit Breaker 3WA UL

Lifelong
remote SW
upgrades



HM
2023

Inhab™ Controllable Breaker (UL)

Cutting-edge
semiconductor
technology



CES
2024¹

SIRIUS Intelligent Load Feeder 3RA8

Moving
SIRIUS into
digitalization



HM
2024

SIMATIC ET200SP e-Starter

Semiconductor
technology
integrated in
SIMATIC



SPS
2024

Software



SIMARIS planning

Now available in the cloud

L+B
2024



BIMPOWER²

Groundbreaking Autodesk plug-in

10/
2024

¹ Announcement in 2024; market launch in 2025 | ² BIM = Building Information Modelling

HM = Hannover Messe | CES = Consumer Electronics Show | SPS = Smart Production Solutions | L+B = Light + Building

SENTRON ECPD – Driving sustainability by utilizing up to 90% less material¹

Semiconductor innovation

Electronic Circuit Protection Device



L+B
2024

Siemens
EcoTech



Ultra-fast

Short circuit without
short circuit current



Multifunctional
One device,
unlimited capabilities



Sustainable
At the next level



Parameterizable
Individuality
in every detail

**Savings for
our customers
and us**

-80%

Electronic

-80%

Metal

-90%

Packaging

-90%

Plastics

-60%

Dissipation

-99%

Variants

¹ Maximum savings compared to conventional applications | L+B = Light + Building

SENTRON ECPD proves its value in successful customer applications

Customer challenges

- High LED inrush current
- LED lights trip circuit breaker
- Time-consuming and expensive fault diagnosis on site

LED lighting

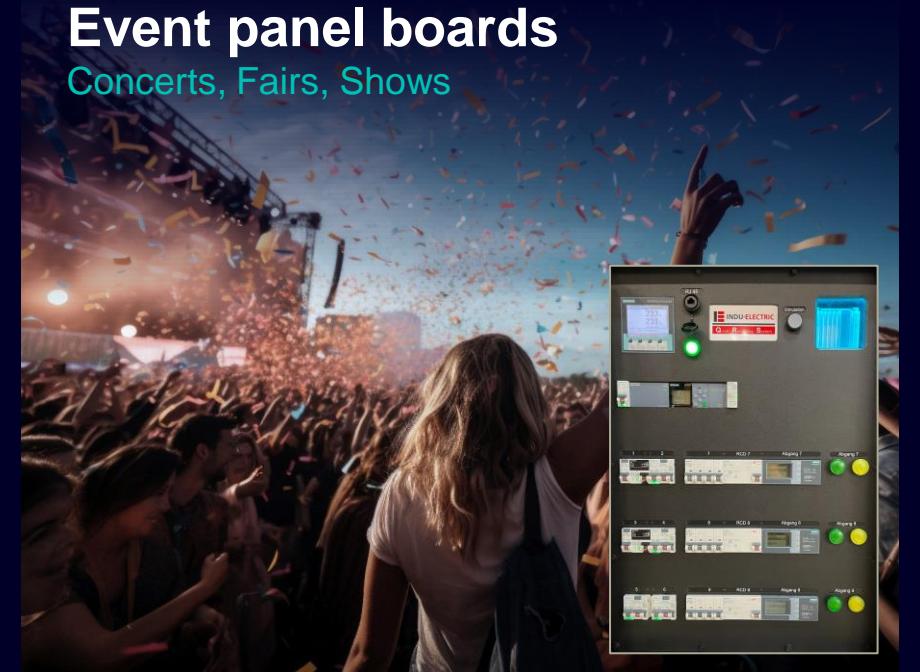
Sports center



When all LED towers were switched on simultaneously, breakers would trip – **now the ECPDs manage the inrush current.**

Event panel boards

Concerts, Fairs, Shows



When the event is only hours away – **the ECPD supports fast and remote fault diagnosis.**



How we contribute to the new SI targets



- 1 We have a convincing track record; we know how to grow our business.**
>70% growth, from #4 to #2 market position since FY20
- 2 We serve the right growth markets to support SI's global growth.**
All-electric, digitalization, data centers and Asia
- 3 We lead in technology to keep our benchmark profitability.**
Semiconductors, connected products into IoT, direct current for renewables
- 4 We invest in the right places to ensure top line growth for EP.**
Capacity in data centers, semiconductor technology, products for price driven markets
- 5 We help our customers to be sustainable, safe and productive.**
SENTRON ECPD, EcoTech product label, all-electric