

## Use Case Evaluation Workshop for MindSphere Product Sheet



Review, evaluate and prioritize your existing use cases with the help of our MindServices expert to determine how MindSphere can create value across your organization. Various factors such as the business goals and challenges, the use case's business impact, effort and costs as well as the evaluation of currently available applications will be taken into account to ensure effective decision making.

The workshop methodology has been developed by our experienced business and technical experts to ensure a complete understanding when comparing and evaluating use cases.

Workshop Specifics	
Objective	Select and further define the most promising use cases as a basis for your MindSphere solution.
Content	<ul> <li>Overview of MindSphere</li> <li>Identifying business goals and challenges</li> <li>Follow a methodology designed to compare and evaluate use cases</li> <li>Technical evaluation of the use cases</li> <li>Evaluate the effort, resource, hardware and software requirements</li> <li>Prioritization of the use cases</li> <li>Next steps and considerations to develop the use cases into a MindSphere solution</li> </ul>
Delivery structure	Prior to the workshop, we will arrange a phone interview to discuss and collect the use cases across the business. This allows us to review the use cases and present our findings back to you in order to agree which five use cases (maximum) we will evaluate during the workshop.
Target group	For businesses that require support in determining which use cases they should develop further as a MindSphere solution.

Prerequisites	List of use cases (max twenty) for your business area.
Number of participants	Maximum ten participants (ideally stakeholders of the use cases).
Duration	One day

General	
Included in price	Workshop following a predefined structure and workshop material.
Location	Siemens or customer location in the major cities of the following countries: Austria, Belgium, Czech Rep., Denmark, France, Germany, Italy, Netherlands, Poland, People's Republic of China (excluding Hong Kong Special Administrative Region, Macao Special Administrative Region, and Taiwan Province), Spain, Sweden, Switzerland, United Kingdom, and United States. Workshop available in other locations upon mutual agreement of Siemens and customer.

Booking and Confirmation	
Availability	Workshop is subject to regional availability of MindServices experts based on customer demand.
Booking and confirmation	Once a workshop is booked, availability is checked, date and place will be confirmed via e-mail.

Definitions	
General	Capitalized terms used herein shall have the definition ascribed to them in
	this Product Sheet or in the MindSphere Agreement.