Genesis Program- Early Careers

Siemens Digital Industries Software is the #1 industrial software company in the world. At Siemens Digital Industries Software, we provide software solutions for product lifecycle management, manufacturing operations management, industrial automation, and simulation and testing. We blur the boundaries between industry domains by integrating the virtual and physical, hardware and software, design and manufacturing worlds. With the rapid pace of innovation, digitalization is no longer tomorrow's idea. We take what the future promises tomorrow and make it real for our customers today through our Digital Transformation. Our culture encourages creativity, welcomes fresh thinking, and focuses on growth so our people, business and clients can create a better tomorrow with us.

Siemens Digital Industries Software- Genesis Program Sales

We developed the Sales Genesis Program to attract the best and brightest recent engineering college graduates interested in starting their career in a fast-paced sales environment. Our program comprises of a 4-month long intensive training that provides experiences with the tools and skills needed to contribute to customer projects. Hosted by our leadership and training teams, the program covers how-to topics that range from soft skills and customer-facing projects to implementation. After completing training, you will fill the role of a Sales Associate and transition to one of our eXplore LIVE Centers throughout the U.S. where you will gain a deeper understanding our Digital Enterprise, be involved in solving specific industry challenges with actual customers, understand our Go-To-Market strategy and our overall selling approach, and collaborate/network with larger Siemens DISW sales support structure. After your second rotation in eXplore LIVE Centers, you will be placed in our St. Louis office where you will work directly with multiple inside sales support teams. This hands-on experience will continue to sharpen your sales skills by working with our Outbound Prospecting, Account Development and Inside Product Specialist Teams. Furthermore, Sales Associates will participate in various sales training sessions throughout these rotations!

Our Customers:
We work with over 140,000 customers including companies of all sizes across the industrial sectors.

Program Requirements:
- Recent college graduate with minimum 3.0 grade point average (GPA)
- Bachelor's degree in an engineering discipline or computer science
- Authorization to work in the United States without the   need for current or future sponsorship by the company
- Willing and able to travel
- Open to possible relocation within the U.S.

Benefits and Perks:
- At Siemens Digital Industries Software we offer:
- Competitive Pay
- Performance-based incentive awards
- Medical, dental, and vision benefits
- 401 (k) matching and contribution
- Paid time off (PTO)
- Tuition reimbursement program

**Create a better
#TomorrowWithUs**

SIEMENS

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We join the real and the virtual worlds through our Digital Transformation

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Siemens Digital Industries Software- Genesis Program
The Genesis program is an entry level, developmental training opportunity that we developed to attract the best and brightest in the industry. Our program comprises of a 4-month intensive training where we provide new engineers training on the Siemens Digital Industries Software Xcelerator portfolio needed to take on our customer projects. Hosted by our leadership and training teams, the program covers topics that range from soft-skills, to learning our full suite of software products, and executing customer implementation. After completing training, you will start your career as a consultant--working with customers to provide implementation and customization solutions that leverage our suite of software products. You will get the chance to interface with our amazing customers, build and maintain client relationships, and develop functional and application design specifications.

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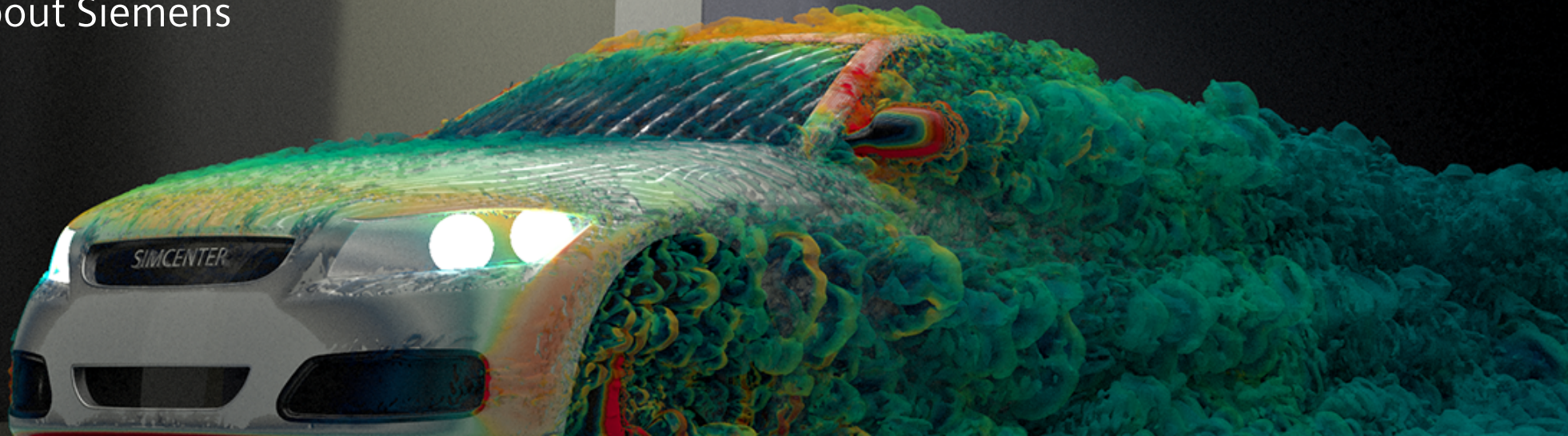- Tuition reimbursement program

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More information about Siemens

About Siemens Digital Industries Software

Learn more about Siemens Genesis Program

Check out our Siemens Digital eXperience Center: MXD--Chicago, IL

Siemens Job Posting Search for "Genesis" or "Strategic Student Program"