

Retail Banking

Curriculum

The BFS has three stages. Students must complete 60 ECTS (academic credits) at each stage to achieve the award of Bachelor of Financial Services. Students must complete each stage before progressing onto the next stage.

* To be eligible to enrol to the BFS programme at Stage 2, you need to have completed 60 credits at NFQ level 7.

Stage 1 (Pre-requisite)

Students are required to complete all 6 core modules, plus any 6 optional modules (totalling 60 ECTS credits at NFQ level 7).

Stage 1 – 60 ECTS (Each module is 5 ECTS credits)

Core Modules; complete **all** 6 modules.

- QFA Regulation
- QFA Loans
- QFA Savings and Investment
- QFA Pensions
- QFA Life Assurance
- QFA Financial Planning

Optional Modules; complete **any** 6 modules.

- Stock Exchange Regulatory Environment
- Stock Exchange Securities and Markets
- PDC 1 – Compliance and the Regulatory Structure
- PDC 2 – Conduct of Business Rules
- PDC 3 – Legal and Regulatory Aspects of Compliance
- PDC 4 – Compliance Management
- Digital Risk Management
- AML and Financial Crime prevention
- Consumer Protection and Trust in Financial Services
- Digital Financial Services
- Introduction to Data Analytics for Financial Services
- Applications of Data Analytics in Financial Services



Stage 2 (Enrol to the BFS programme)*

Students are required to complete all 6 modules.

Stage 2 – 60 ECTS (Each module is 10 ECTS credits)

Complete **all** 6 modules.

- Principles and Practices of Credit Risk Management
- Customer Experience Management in Financial Services
- Business Economics
- Finance & Investment Decisions
- Business Management
- Operational Risk Management Practices



Stage 3

Students are required to complete all 6 modules.

Stage 3 – 60 ECTS (Each module is 10 ECTS credits)

Complete **all** 6 modules.

- Financial Services and Fintech in a Digital Age
- Principles and Practices of Banking
- SME Credit Risk Assessment
- Intelligent Digital Financial Services Transformation Essentials
- SME Financing and Distressed Credit Analysis
- Compliance for Sustainable Finance – Building the Foundation



Bachelor of Financial Services
(Total of 180 ECTS required)