

	SAP Commerce Cloud Components	+	Extended by Prosperer
Commerce Organization	<ul style="list-style-type: none"> <li>• Budgets</li> <li>• Cost Centers</li> <li>• Units</li> <li>• Users</li> <li>• User Groups</li> <li>• Permissions</li> <li>• Account Summary</li> </ul>		<ul style="list-style-type: none"> <li>+ B2B Customer can be attached to multiple B2B Units.</li> <li>+ User can easily switch between multiple B2B Units.</li> <li>+ More granular feature permissions allowing e.g. to restrict price visibility.</li> <li>+ Ability to assign employees responsible for servicing given B2B Units or B2B Customers.</li> </ul>
Future Stock	<ul style="list-style-type: none"> <li>• The Future Stock Availability feature indicates when inventory is going to be replenished with new stock.</li> </ul>		<ul style="list-style-type: none"> <li>+ Future stock visible directly in the product list page.</li> </ul>
Inventory Display	<ul style="list-style-type: none"> <li>• Displaying of product stock levels</li> <li>• Ability to display a threshold value instead of the real amount of stock available for a product.</li> </ul>		<ul style="list-style-type: none"> <li>+ Warehouse-level stock information</li> <li>+ Support for stock level presentation including "depository warehouses" which are special types of warehouses visible to specific B2B Units only</li> </ul>
Commerce Quotes	<ul style="list-style-type: none"> <li>• Commerce Quotes enables buyers to create quotes and negotiate the final price of an order using the storefront.</li> <li>• Request a quotation from the merchant, if the current order has reached a configurable minimum</li> <li>• Quotation requests and the back-and-forth communication during the negotiation process is handled automatically (the merchant provides his or her response through the B2B Admin Cockpit)</li> </ul>		<ul style="list-style-type: none"> <li>+ Support for quotes in Spartacus-based UI</li> </ul>
Account Information	<ul style="list-style-type: none"> <li>• Through the My Account section, SAP Commerce B2B Accelerator allows users to manage their personal details, shipping addresses, and credit cards saved to the account, as well as view order, quote, and returns history.</li> </ul>		<ul style="list-style-type: none"> <li>+ Presentation of additional account information replicated from ERP such as: credit limit, extended billing information.</li> <li>+ Support for downloading order printouts.</li> </ul>
B2B Documents	<ul style="list-style-type: none"> <li>• Presentation of invoices.</li> </ul>		<ul style="list-style-type: none"> <li>+ Convenient listing and printing additional document types: deliveries, invoices, complaints.</li> </ul>
Quick Order	<ul style="list-style-type: none"> <li>• The quick order feature allows users to quickly add multiple items to their cart. There is also the option to add a single product through the cart page quick form.</li> </ul>		<ul style="list-style-type: none"> <li>+ Prosperer allows to add products in the desired quantity directly from product list page.</li> <li>+ Cart import feature has been extended with the option to import from XLS.</li> </ul>
B2B Storefront	<ul style="list-style-type: none"> <li>• SAP Commerce includes a fully functional B2B storefront example, named Powertools, that is used to help jump-start the customer implementation and easily build and maintain a feature-rich multi-channel B2B commerce solution.</li> </ul>		<ul style="list-style-type: none"> <li>+ Prosperer comes with preconfigured, fully-functional storefront configuration containing example data.</li> </ul>
Spartacus Storefront	<ul style="list-style-type: none"> <li>• SAP Commerce comes with a SPA UI based on Spartacus libraries that can be used as a base for developing customer's own storefront UI.</li> </ul>		<ul style="list-style-type: none"> <li>+ Prosperer extends the out-of-the-box UI with a new design that is specifically optimized for B2B usage.</li> <li>+ Prosperer features a new home page that contains elements summarizing last placed orders, invoices status summary, customer support information and news.</li> </ul>
Multi-Cart	<ul style="list-style-type: none"> <li>• SAP Commerce is capable of using the multi-cart mode, but only one cart can be chosen as valid at the moment.</li> </ul>		<ul style="list-style-type: none"> <li>+ Prosperer extends the standard SAP Commerce with the ability to work with multiple-carts simultaneously.</li> </ul>
B2B Checkout	<ul style="list-style-type: none"> <li>• The B2B checkout and order process allows a registered customer to make a one-time purchase, schedule a replenishment order, or request a quote.</li> </ul>		<ul style="list-style-type: none"> <li>+ Support for self-collection of goods as an additional delivery method.</li> <li>+ "Notification of demand" orders.</li> <li>+ Order item-level warehouse selection.</li> <li>+ Support for depository warehouses in the checkout process.</li> <li>+ B2B unit-level transaction blockades.</li> <li>+ Ability to re-order products using a previous order.</li> </ul>
Product Catalog			<ul style="list-style-type: none"> <li>+ Enhanced support for different units of measure, recalculated on-the-fly.</li> <li>+ Ability to enable or disable certain feature visibility on the storefront.</li> <li>+ Automatic hiding of empty product categories.</li> <li>+ Category navigation allows to browse through all levels of the product categories structure.</li> <li>+ Product list page and product details page completely redesigned to present information more relevant for B2B scenarios.</li> <li>+ Support for variant switching in the product details page.</li> </ul>
Product Visibility	<ul style="list-style-type: none"> <li>• You can restrict the visibility of certain product groups to a user group. This is useful if you want to create multiple product catalogs for various B2B customers.</li> </ul>		<ul style="list-style-type: none"> <li>+ Custom visibility logic based on price existence for given B2B Unit.</li> </ul>
Customized Prices	<ul style="list-style-type: none"> <li>• B2B customers may have individually negotiated price lists that can be managed either in SAP Commerce or in the ERP system.</li> </ul>		<ul style="list-style-type: none"> <li>+ Price storing &amp; processing optimized for huge number of records (up to 100M price rows).</li> </ul>
Configurable Products	<ul style="list-style-type: none"> <li>• Configuration of complex products based on CPQ (Configure, Price, Quote) rules involves using Prosperer to guide customers or sales representatives through the process of selecting and customizing products according to their needs and preferences. CPQ rules are defined by the manufacturer and are used to ensure that the selected product configuration is valid and meets the customer's requirements.</li> <li>• The configuration process in Prosperer relies on selecting from a range of pre-defined product options, such as features, colors, sizes, and accessories, and assembling them into a complete product configuration. The CPQ software uses the defined rules to ensure that the selected options are compatible and that the resulting product configuration is valid.</li> </ul>		<ul style="list-style-type: none"> <li>+ Configuration of complex products based on CPQ rules.</li> </ul>
Investments			<p>Investment handling process including:</p> <ul style="list-style-type: none"> <li>+ Investment application submission and replication</li> <li>+ Investment agreements replication (Sales Scheduling Agreements)</li> <li>+ Submitting investment orders</li> </ul>
Customer Service	<ul style="list-style-type: none"> <li>• The customer service feature allows users to create customer service requests and interact with customer support agents using messages. The feature is part of the Customer Service Module in SAP Commerce Cloud.</li> </ul>		<ul style="list-style-type: none"> <li>+ Prosperer supports enhanced complaint tickets that can be related to a specific invoice and contains more detailed information about the problem.</li> </ul>
Offer Generation			<ul style="list-style-type: none"> <li>+ B2B user can easily generate an offer for her/his customers. The offer can be build based on products catalog available for the B2B user, as well as additional "products" that are not exist in SAP Commerce Product Catalogue, like her/his services, additional products required to do a work.</li> </ul>
Spare Parts			<ul style="list-style-type: none"> <li>+ Searching and ordering in convenient graphical way, based on main product.</li> </ul>
Exporting Feature	<ul style="list-style-type: none"> <li>• Export to XLS available only for backoffice users.</li> </ul>		<ul style="list-style-type: none"> <li>+ The "Export to XLS" feature data from the e-commerce platform to the XLS (Excel) file format.</li> <li>+ This feature is available directly on the storefront for Prosperer users with the appropriate permissions.</li> </ul>