

New Showings
**114,516**

 71.9% of 2021  
187.3% of 2020

New Contracts
**8,013**

 89.9% of 2021  
149.2% of 2020

New Closings
**8,032**

 90.1% of 2021  
131.6% of 2020

New Listings
**8,080**

 85.1% of 2021  
165.4% of 2020

Median DOM,  
New Contracts
**7 Days**

 7 in 2021  
19 in 2020

7-Day Avg.  
Total Inventory
**41,435**

 106.1% of 2021  
72.0% of 2020

## Weekly Highlights

*Note: Performance versus 2020 market impacted by the outbreak of the pandemic.*

- Over the past month, avg. closings and contracts per week were down notably compared to the year prior.
- Showing volumes over the past month were down 21.6% compared to '21 in a sign of tempered buyer enthusiasm.

### New Showings by State

#### 2022 versus 2021 / 2020

DC	3,917	90.6%	165.8%
DE	5,885	85.5%	184.8%
MD	35,918	77.9%	133.5%
NJ	13,033	85.3%	143.5%
PA	34,154	87.1%	1996.1%
VA	20,475	76.2%	148.4%
WV	1,134	79.3%	117.9%

### New Contracts by State

#### 2022 versus 2021 / 2020

DC	248	87.9%	168.7%
DE	407	89.1%	137.5%
MD	2,512	91.6%	128.6%
NJ	867	93.2%	127.5%
PA	2,275	91.7%	265.2%
VA	1,583	84.3%	119.6%
WV	121	82.9%	109.0%

### New Closings by State

#### 2022 versus 2021 / 2020

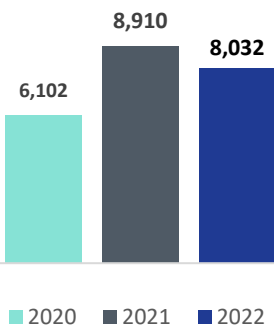
DC	254	86.7%	148.5%
DE	473	95.9%	124.4%
MD	2,513	89.8%	128.1%
NJ	759	82.5%	114.1%
PA	2,273	96.2%	157.2%
VA	1,629	84.8%	120.9%
WV	131	107.4%	99.2%

### New Listings by State

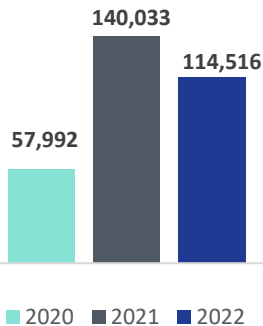
#### 2022 versus 2021 / 2020

DC	305	86.4%	161.4%
DE	370	87.7%	135.0%
MD	2,386	83.3%	142.1%
NJ	818	78.9%	148.2%
PA	2,323	88.1%	232.9%
VA	1,755	85.7%	158.8%
WV	123	91.8%	139.8%

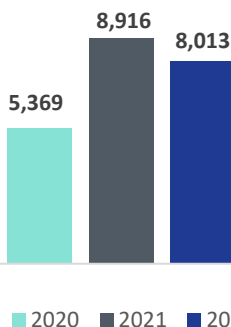
#### New Closings



#### New Showings



#### New Contracts



#### New Listings

