

New Showings
94,088

 75.8% of 2021
233.7% of 2020

New Contracts
7,299

 80.4% of 2021
173.3% of 2020

New Closings
5,462

 85.0% of 2021
119.5% of 2020

New Listings
6,911

 83.1% of 2021
167.4% of 2020

Median DOM,
New Contracts
7 Days

 7 in 2021
17 in 2020

7-Day Avg.
Total Inventory
37,555

 99.7% of 2021
64.5% of 2020

Weekly Highlights

Note: Performance versus 2020 market impacted by the outbreak of the pandemic.

- The holiday weekend and rising mortgage rates impacted showing volumes and listing coming to the market
- Closings saw a week over week increase while there were 106 new pending sales for ever 100 new listings for the week.

New Showings by State

2022 versus 2021 / 2020

DC	2,940	79.4%	/	182.2%
DE	4,524	80.6%	/	209.9%
MD	31,472	75.5%	/	172.0%
NJ	11,213	87.1%	/	192.2%
PA	25,639	75.2%	/	2243.1%
VA	17,343	69.7%	/	163.7%
WV	957	76.7%	/	154.9%

New Contracts by State

2022 versus 2021 / 2020

DC	235	76.5%	/	156.7%
DE	364	82.4%	/	157.6%
MD	2,244	81.7%	/	141.8%
NJ	746	80.9%	/	150.7%
PA	2,113	82.0%	/	348%
VA	1,479	76.3%	/	142.2%
WV	118	83.1%	/	111.3%

New Closings by State

2022 versus 2021 / 2020

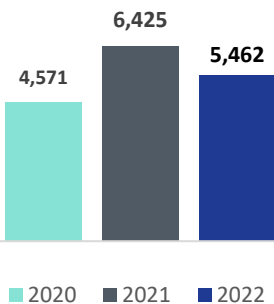
DC	214	86.9%	/	160.9%
DE	281	81.4%	/	113.3%
MD	1,658	80.9%	/	110.5%
NJ	529	85.3%	/	123.6%
PA	1,526	91.5%	/	132.1%
VA	1,167	83.6%	/	114.4%
WV	87	84.5%	/	101.2%

New Listings by State

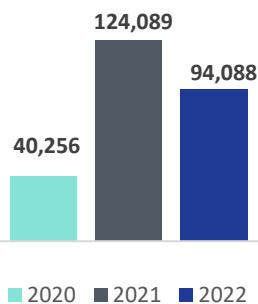
2022 versus 2021 / 2020

DC	223	60.8%	/	128.2%
DE	333	88.6%	/	173.4%
MD	2,093	84.6%	/	145.0%
NJ	741	85.9%	/	165.4%
PA	1,922	82.9%	/	262.2%
VA	1,496	83.2%	/	142.2%
WV	103	118.4%	/	83.7%

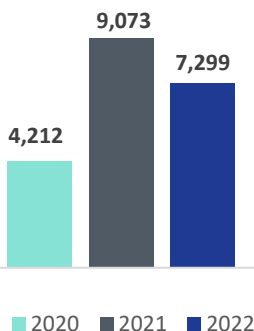
New Closings



New Showings



New Contracts



New Listings

