October 2024 Housing Market Report

Prepared by Bright Research



Key Market Statistics	Oct 2024	Oct 2023	Change	YTD 2024	YTD 2023	Change
Closed Sales	4,207	3,559	+18.2%	42,143	42,147	-0.0%
Median Sold Price	\$600,000	\$568,000	+5.6%	\$609,765	\$572,500	+6.5%
Median Days on Market	11 days	9 days	+2 days	8 days	8 days	+0 days
New Pending Sales	4,304	3,752	+14.7%	44,241	43,541	+1.6%
New Listings	4,669	4,460	+4.7%	58,885	55,412	+6.3%
Active Listings	7,952	6,885	+15.5%	7,952	6,885	+15.5%
Months of Supply	1.95	1.66	+0.29 mos.	1.95	1.66	+0.29 mos.
Showings	87,144	78,840	+10.5%	954,538	1,052,692	-9.3%

Housing Market Trends

October surprises with a big bump in home sales in the Washington D.C. metro area. There were 4,207 home sales in October across the Washington D.C. metro area, a significant increase both from September and from a year ago. Falling mortgage rates and more inventory have enticed more buyers to get into the market this fall.

While home prices are down from the record highs hit this summer, prices continue to escalate across the region. The median sold price in the Washington D.C. metro area was \$600,000, up 5.6% compared to a year ago and rising 0.2% compared to September. Home prices historically dip between September and October.

More inventory has been a welcome change for buyers in the D.C. area market. The number of listings available for sale at the end of October was 15.5% higher than a year ago, and supply has risen for nine consecutive months. Inventory is above pre-pandemic levels in some local markets but remains competitive in many parts of the region.

Market Outlook

Volatility in mortgage rates through the end of the year could cause some prospective buyers and sellers in the Washington D.C. region to pause, waiting for more stability in 2025. October pending sales activity was higher than a year ago but was lower than September. Affordability is a growing challenge as home prices continue to rise, keeping some buyers, particularly first-time buyers, on the sidelines.







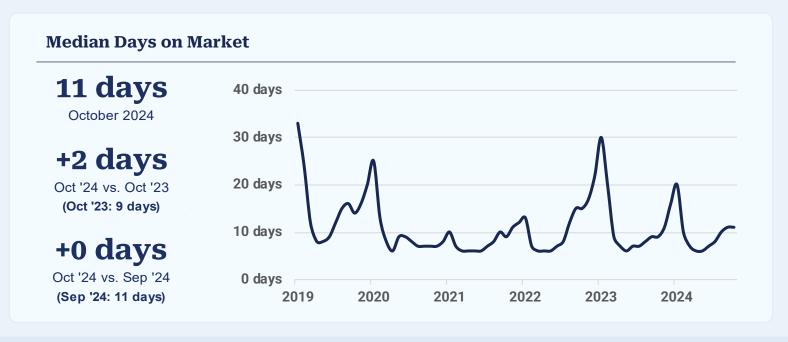
Mar Apr May Jun

Jul Aug Sep Oct Nov Dec

Jan

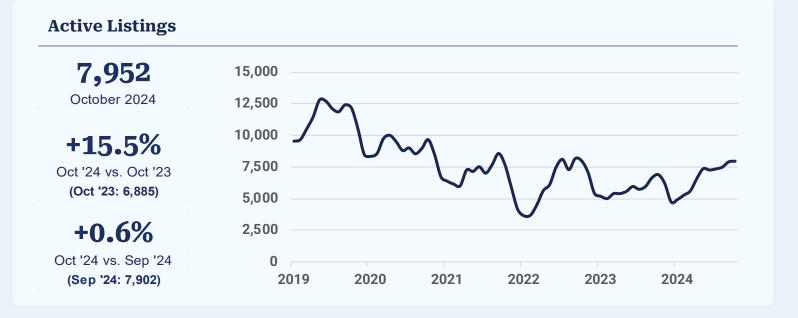
Feb





(Sep '24: 3,730)





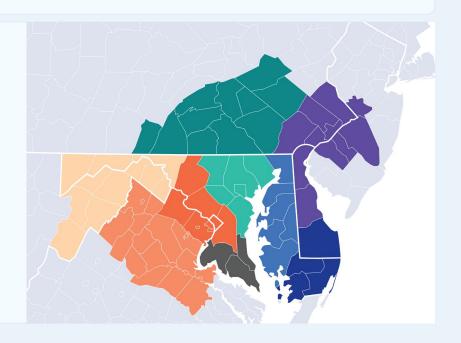
	Closed Sales		Median Sales Price		Median Days on Market	
Local Markets	Oct '24	vs. Oct '23	Oct '24	vs. Oct '23	Oct '24	vs. Oct '23
Washington, D.C. Metro	4,207	+18.2%	\$600,000	+5.6%	11 days	+2 days
Alexandria City, VA	155	-6.1%	\$625,000	-10.7%	11 days	+3 days
Arlington County, VA	175	+17.4%	\$655,000	-10.3%	11 days	+2 days
Fairfax City, VA	23	-11.5%	\$750,000	+8.0%	5 days	-1 day
Fairfax County, VA	963	+12.6%	\$725,000	+9.8%	8 days	+0 days
Falls Church City, VA	11	+22.2%	\$1,375,000	+27.1%	8 days	-1 day
Frederick County, MD	295	+9.7%	\$490,995	+3.1%	14 days	+6 days
Loudoun County, VA	463	+36.6%	\$725,000	+9.0%	9 days	+2 days
Montgomery County, MD	862	+35.5%	\$618,585	+8.5%	10 days	+2 days
Prince George's County, MD	721	+11.1%	\$440,750	+3.7%	16 days	+3 days
Washington, DC	539	+16.7%	\$660,000	-2.7%	18 days	+4 days

	New Per	nding Sales	s New Listings		Showings	
Local Markets	Oct '24	vs. Oct '23	Oct '24	vs. Oct '23	Oct '24	vs. Oct '23
Washington, D.C. Metro	4,304	+14.7%	4,669	+4.7%	87,144	+10.5%
Alexandria City, VA	155	+7.6%	159	+1.9%	3,010	+16.3%
Arlington County, VA	190	+11.1%	182	-18.8%	3,291	+3.0%
Fairfax City, VA	22	+15.8%	20	-4.8%	373	-22.6%
Fairfax County, VA	966	+14.6%	878	+3.8%	20,620	+21.5%
Falls Church City, VA	9	-10.0%	14	+100.0%	161	+11.0%
Frederick County, MD	283	+6.8%	335	+11.3%	5,172	+19.7%
Loudoun County, VA	431	+28.3%	413	+2.2%	6,912	+22.7%
Montgomery County, MD	806	+14.7%	868	+11.6%	17,893	+5.9%
Prince George's County, MD	775	+7.0%	857	+3.0%	17,008	+3.5%
Washington, DC	667	+24.2%	943	+5.8%	12,704	+4.4%

	Active	Listings	Months	of Supply
Local Markets	Oct '24	vs. Oct '23	Oct '24	vs. Oct '23
Washington, D.C. Metro	7,952	+15.5%	1.95	+0.29 months
Alexandria City, VA	243	+16.8%	1.52	+0.31 months
Arlington County, VA	288	-19.6%	1.58	-0.33 months
Fairfax City, VA	37	+19.4%	1.54	+0.3 months
Fairfax County, VA	1,206	+15.7%	1.27	+0.18 months
Falls Church City, VA	28	+64.7%	2.55	+1 months
Frederick County, MD	499	+31.0%	1.67	+0.48 months
Loudoun County, VA	517	-1.9%	1.27	-0.08 months
Montgomery County, MD	1,259	+28.1%	1.60	+0.35 months
Prince George's County, MD	1,278	+3.8%	1.76	+0.04 months
Washington, DC	2,597	+23.3%	4.98	+1.31 months

Local Market Map





About Bright MLS

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Please contact Christy Reap, Media Relations Director with interview or information requests:

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October 2024 Detached Single-Family Home Report

Prepared by Bright Research

Data as of November 6, 2024

Key Market Statistics	Oct 2024	Oct 2023	Change
Closed Sales	1,869	1,530	+22.2%
Median Sold Price	\$766,500	\$745,000	+2.9%
Median Days on Market	9 days	8 days	+1 day
New Pending Sales	1,890	1,625	+16.3%
New Listings	1,881	1,852	+1.6%
Active Listings	3,050	2,917	+4.6%
Months of Supply	1.65	1.59	+0.06 mos.





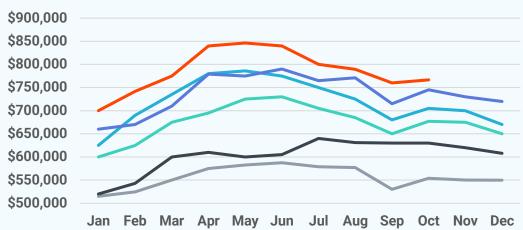


+2.9%

Oct '24 vs. Oct '23 (Oct '23: \$745,000)

+0.9%

Oct '24 vs. Sep '24 (Sep '24: \$760,000)



Median Days on Market

9 days

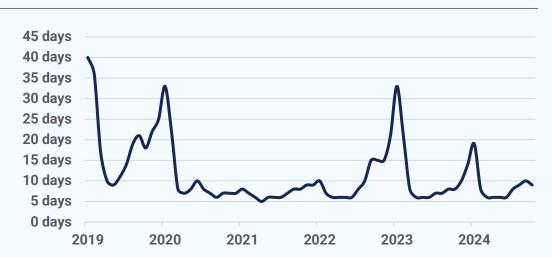
October 2024

+1 day

Oct '24 vs. Oct '23 (Oct '23: 8 days)

-1 day

Oct '24 vs. Sep '24 (Sep '24: 10 days)



New Pending Sales

2024 2023 2019-2022 Range

1,890 October 2024

+16.3%

Oct '24 vs. Oct '23 (Oct '23: 1,625)

-6.1%

Oct '24 vs. Sep '24 (Sep '24: 2,013)



Jan

Feb

Active Listings



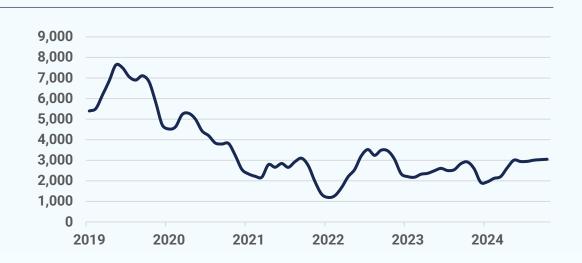
(Sep '24: 1,970)

+4.6%

Oct '24 vs. Oct '23 (Oct '23: 2,917)

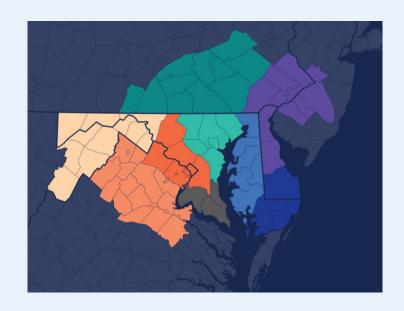
+0.6%

Oct '24 vs. Sep '24 (Sep '24: 3,031)



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Nov

Dec

October 2024 Attached/Townhomes Report

Prepared by Bright Research

Data as of November 6, 2024

Key Market Statistics	Oct 2024	Oct 2023	Change
Closed Sales	1,211	1,008	+20.1%
Median Sold Price	\$605,000	\$565,000	+7.1%
Median Days on Market	11 days	9 days	+2 days
New Pending Sales	1,230	1,085	+13.4%
New Listings	1,362	1,245	+9.4%
Active Listings	1,955	1,628	+20.1%
Months of Supply	1.75	1.43	+0.32 mos.







Median Days on Market

11 days

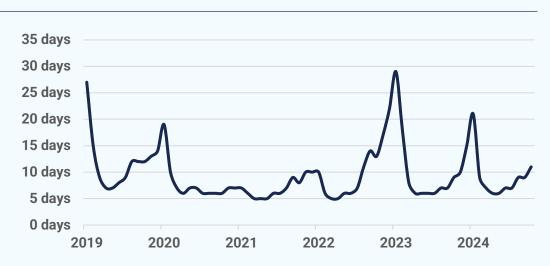
October 2024

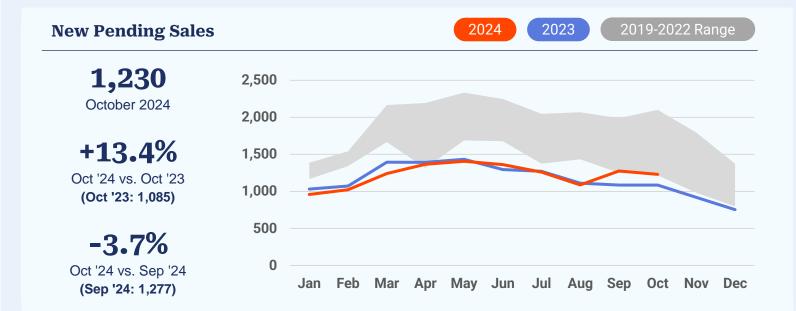
+2 days

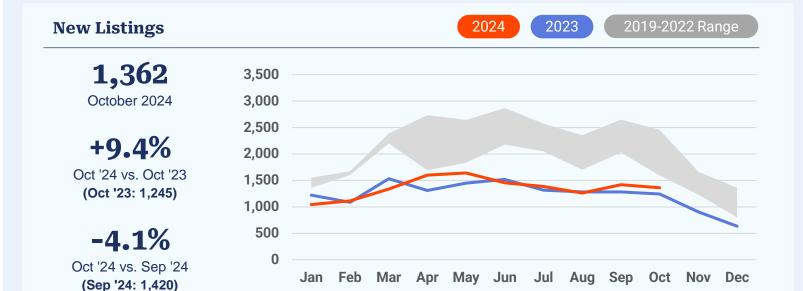
Oct '24 vs. Oct '23 (Oct '23: 9 days)

+2 days

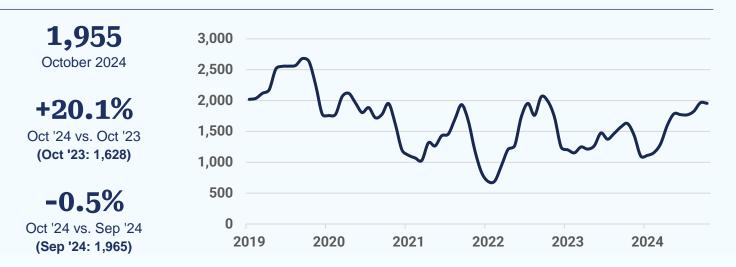
Oct '24 vs. Sep '24 (Sep '24: 9 days)





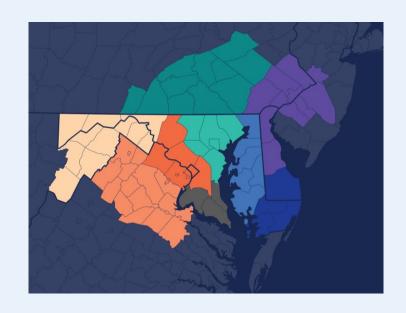






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October 2024 Condos Report

Prepared by Bright Research

Data as of November 6, 2024

Key Market Statistics	Oct 2024	Oct 2023	Change
Closed Sales	1,127	1,020	+10.5%
Median Sold Price	\$389,800	\$372,000	+4.8%
Median Days on Market	15 days	10 days	+5 days
New Pending Sales	1,183	1,041	+13.6%
New Listings	1,421	1,361	+4.4%
Active Listings	2,947	2,340	+25.9%
Months of Supply	2.66	2.00	+0.66 mos.









+4.8%

Oct '24 vs. Oct '23 (Oct '23: \$372,000)

+3.9%

Oct '24 vs. Sep '24 (Sep '24: \$375,000)



Median Days on Market

15 days

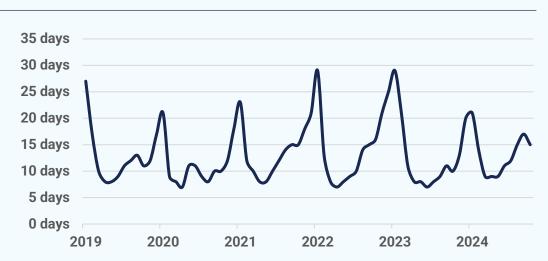
October 2024

+5 days

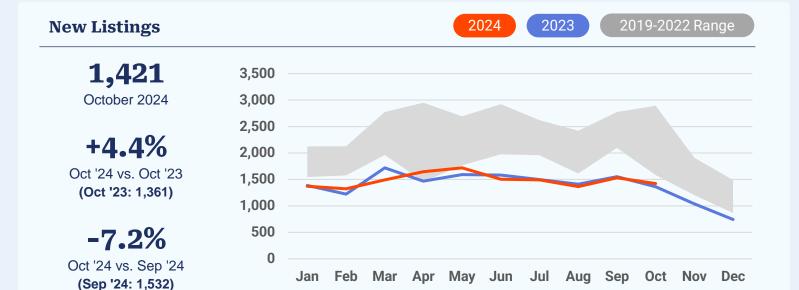
Oct '24 vs. Oct '23 (Oct '23: 10 days)

-2 days

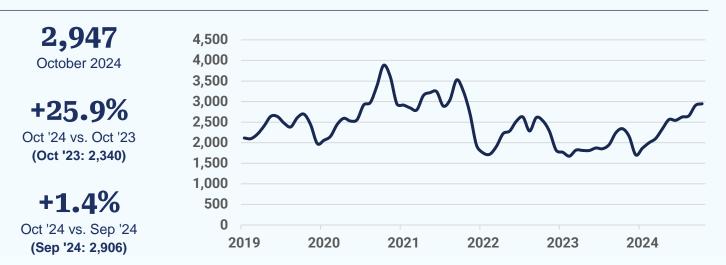
Oct '24 vs. Sep '24 (Sep '24: 17 days)



2019-2022 Range **New Pending Sales** 2024 2023 1,183 2,500 October 2024 2,000 +13.6% 1,500 Oct '24 vs. Oct '23 1,000 (Oct '23: 1,041) 500 -2.0% 0 Oct '24 vs. Sep '24 Aug Jan Feb Mar Apr May Jun Jul Sep Oct Nov Dec (Sep '24: 1,207)



Active Listings



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