

New Showings

95,496

 69.0% of 2021
93.8% of 2020

New Contracts

7,529

 82.2% of 2021
98.5% of 2020

New Closings

6,445

 91.5% of 2021
146.0% of 2020

New Listings

8,242

 80.5% of 2021
114.4% of 2020

Median DOM, New Contracts

7 Days

 7 in 2021
16 in 2020

7-Day Avg. Total Inventory

47,514

 113.6% of 2021
84.0% of 2020

Weekly Highlights

- Demand is still strong; buyer activity has recently started to decrease with showings down considerably from the previous week (-12.6%) while also tracking far below last year's competitive market.
- Additional supply is coming to the market, inventory levels increased 6.8% from the previous week, the largest one-week increases in a month.

New Showings by State

2022 versus 2021 / 2020

DC	3,159	71.8%	/	92.7%
DE	4,840	70.7%	/	89.4%
MD	30,712	66.7%	/	81.6%
NJ	10,717	71.0%	/	74.1%
PA	28,638	73.9%	/	134.0%
VA	16,487	63.8%	/	89.7%
WV	943	67.4%	/	80.1%

New Contracts by State

2022 versus 2021 / 2020

DC	227	77.5%	/	116.4%
DE	424	91.2%	/	105.5%
MD	2,270	80.3%	/	90.0%
NJ	824	83.3%	/	87.8%
PA	2,165	83.8%	/	114.3%
VA	1,494	80.4%	/	97.6%
WV	125	84.5%	/	77.6%

New Closings by State

2022 versus 2021 / 2020

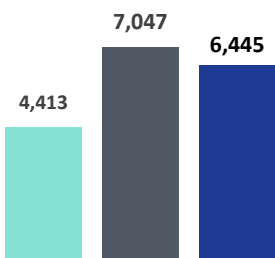
DC	217	88.6%	/	159.6%
DE	340	96.6%	/	126.9%
MD	1,881	85.0%	/	125.1%
NJ	621	91.5%	/	122.7%
PA	1,832	100.5%	/	201.5%
VA	1,463	88.9%	/	145.9%
WV	91	98.9%	/	104.6%

New Listings by State

2022 versus 2021 / 2020

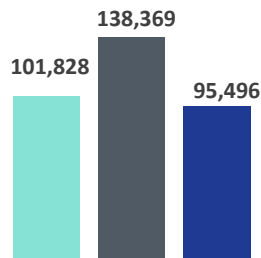
DC	352	88.7%	/	144.9%
DE	368	76.0%	/	95.1%
MD	2,382	78.4%	/	114.8%
NJ	890	85.4%	/	119.8%
PA	2,423	83.4%	/	103.6%
VA	1,668	74.8%	/	128.8%
WV	159	109.7%	/	128.2%

New Closings



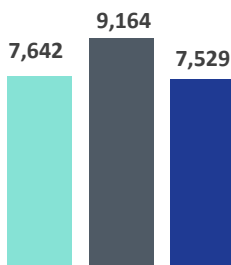
2020 2021 2022

New Showings



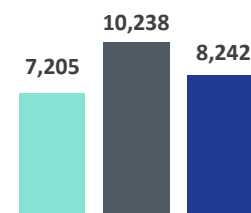
2020 2021 2022

New Contracts



2020 2021 2022

New Listings



2020 2021 2022