

New Showings
**100,039**

 79.4% of 2021  
140.9% of 2020

New Contracts
**7,880**

 86.7% of 2021  
126.4% of 2020

New Closings
**6,216**

 89.3% of 2021  
144.0% of 2020

New Listings
**7,996**

 86.2% of 2021  
146.2% of 2020

Median DOM,  
New Contracts
**7 Days**

 7 in 2021  
17 in 2020

7-Day Avg.  
Total Inventory
**42,740**

 106.2% of 2021  
75.1% of 2020

## Weekly Highlights

*Note: Performance versus 2020 market impacted by the outbreak of the pandemic.*

- Inventory levels continue to stabilize with new listings tracking in line with previous weeks.
- Showing volumes continued to track lower compared to '21 with volumes down 12.6% from the prior week, in a sign of moderating buyer enthusiasm.

### New Showings by State

#### 2022 versus 2021 / 2020

DC	3,118	81.8% / 104.9%
DE	4,959	76.9% / 109.2%
MD	32,445	77.2% / 101.5%
NJ	11,626	82.1% / 102.2%
PA	29,593	85.2% / 1195.2%
VA	17,181	73.3% / 104.5%
WV	1,117	83.4% / 93.4%

### New Contracts by State

#### 2022 versus 2021 / 2020

DC	256	89.5% / 123.7%
DE	392	85.4% / 112.3%
MD	2,482	86.2% / 110.6%
NJ	839	84.2% / 107.6%
PA	2,177	88.5% / 204.2%
VA	1,588	85.1% / 109.1%
WV	146	108.1% / 109.8%

### New Closings by State

#### 2022 versus 2021 / 2020

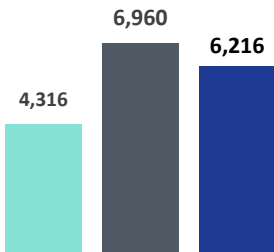
DC	224	79.7% / 183.6%
DE	364	96.8% / 144.4%
MD	1,871	86.8% / 142.8%
NJ	570	92.7% / 107.1%
PA	1,729	94.2% / 162.8%
VA	1,352	84.9% / 139.9%
WV	106	99.1% / 147.2%

### New Listings by State

#### 2022 versus 2021 / 2020

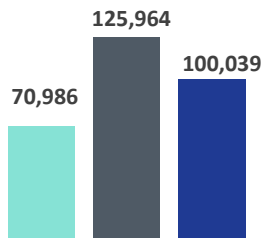
DC	301	89.3% / 135.6%
DE	375	88.4% / 120.6%
MD	2,324	82.6% / 124.2%
NJ	833	84.7% / 133.5%
PA	2,327	91.2% / 187.9%
VA	1,664	82.1% / 150.6%
WV	172	124.6% / 175.5%

#### New Closings



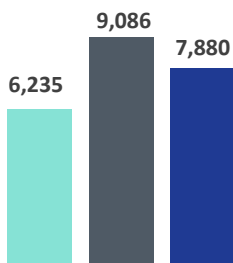
■ 2020 ■ 2021 ■ 2022

#### New Showings



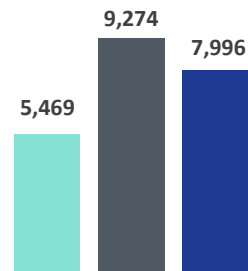
■ 2020 ■ 2021 ■ 2022

#### New Contracts



■ 2020 ■ 2021 ■ 2022

#### New Listings



■ 2020 ■ 2021 ■ 2022