

## New Showings

**73,234**

 77.3% of 2021  
89.5% of 2020

## New Contracts

**4,320**

 80.7% of 2021  
86.7% of 2020

## New Closings

**4,619**

 87.5% of 2021  
118.9% of 2020

## New Listings

**3,935**

 76.8% of 2021  
75.3% of 2020

## Median DOM, New Contracts

**18 Days**

 17 in 2021  
36 in 2020

## 7-Day Avg. Total Inventory

**33,140**

 98.5% of 2021  
59.1% of 2020

## Weekly Highlights

- This week inventory was slightly below 2021; however, volume continued to track significantly below '20 (59.1%).
- Showing volume tracked well below benchmarks, at 77.3% of '21 and 89.5% of '20. Activity may have been impacted by winter weather conditions this past week.

## New Showings by State

### 2022 versus 2021 / 2020

DC	2,985	82.7%	/	93.4%
DE	3,291	79.6%	/	79.2%
MD	23,525	72.9%	/	86.2%
NJ	8,787	76.5%	/	81.7%
PA	22,294	87.8%	/	96.4%
VA	11,611	68.3%	/	92.8%
WV	741	90.4%	/	89.4%

## New Contracts by State

### 2022 versus 2021 / 2020

DC	103	74.1%	/	61.7%
DE	272	90.7%	/	97.5%
MD	1,380	78.9%	/	86.1%
NJ	505	69.7%	/	91.9%
PA	1,335	90.2%	/	89.1%
VA	645	73.6%	/	77.6%
WV	80	93.0%	/	97.6%

## New Closings by State

### 2022 versus 2021 / 2020

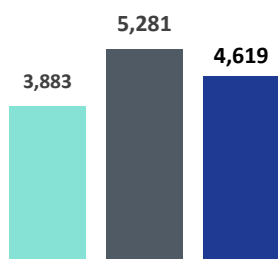
DC	162	90.6%	/	125.6%
DE	280	86.7%	/	123.3%
MD	1,419	87.2%	/	118.6%
NJ	504	87.5%	/	124.8%
PA	1,337	89.3%	/	111.4%
VA	832	83.3%	/	128.4%
WV	85	107.6%	/	107.6%

## New Listings by State

### 2022 versus 2021 / 2020

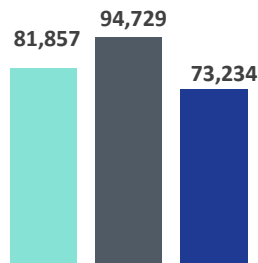
DC	235	86.7%	/	107.3%
DE	205	82.3%	/	62.1%
MD	1,110	70.8%	/	71.2%
NJ	392	68.5%	/	55.2%
PA	1,340	91.3%	/	90.7%
VA	595	66.8%	/	71.7%
WV	58	56.9%	/	56.9%

### New Closings



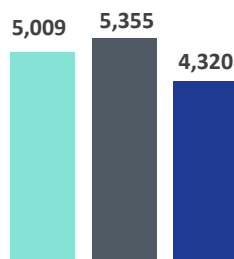
2020 2021 2022

### New Showings



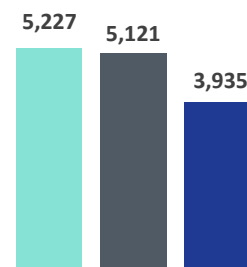
2020 2021 2022

### New Contracts



2020 2021 2022

### New Listings



2020 2021 2022