

New Showings

88,791

 73.5% of 2021
71.3% of 2020

New Contracts

7,369

 82.2% of 2021
78.7% of 2020

New Closings

6,067

 84.7% of 2021
141.3% of 2020

New Listings

7,956

 85.2% of 2021
131.3% of 2020

Median DOM, New Contracts

8 Days

 7 in 2021
13 in 2020

7-Day Avg. Total Inventory

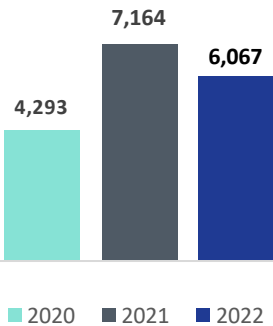
49,954

 108.8% of 2021
93.7% of 2020

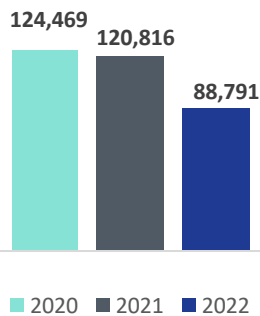
Weekly Highlights

- Due to uncertain economic conditions, new contracts saw a noteworthy decline, with total showings at levels not seen since the beginning of '21.
- With new contracts seeing steady declines over the last month, closings have been affected as well. Closings for the past month have averaged 6,630 which is down 12.9% compared to a year ago.

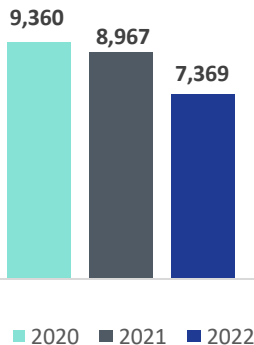
New Closings



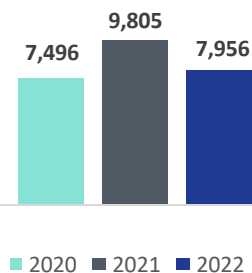
New Showings



New Contracts



New Listings



New Showings by State

2022 versus 2021 / 2020

DC	2,924	78.3% / 72.4%
DE	4,775	85.6% / 77.9%
MD	28,115	69.4% / 70.7%
NJ	10,610	78.9% / 68.4%
PA	26,955	78.8% / 71.6%
VA	14,530	66.2% / 72.1%
WV	882	62.9% / 71.4%

New Contracts by State

2022 versus 2021 / 2020

DC	226	88.6% / 90.0%
DE	410	84.5% / 71.4%
MD	2,276	81.8% / 82.5%
NJ	812	87.4% / 75.6%
PA	2,152	86.9% / 75.5%
VA	1,380	73.8% / 82.8%
WV	104	65.4% / 60.1%

New Closings by State

2022 versus 2021 / 2020

DC	199	77.4% / 130.9%
DE	297	77.9% / 130.3%
MD	1,811	80.2% / 123.5%
NJ	633	90.8% / 138.5%
PA	1,805	95.3% / 222.6%
VA	1,234	78.2% / 113.8%
WV	88	88.0% / 92.6%

New Listings by State

2022 versus 2021 / 2020

DC	340	85.2% / 131.3%
DE	373	83.4% / 100.5%
MD	2,372	79.9% / 110.3%
NJ	823	86.6% / 103.0%
PA	2,420	85.3% / 98.9%
VA	1,485	71.1% / 108.4%
WV	143	122.2% / 141.6%