

New Showings
150,177

412.4% of 2020
144.4% of 2019

New Contracts
7,827

203.5% of 2020
93.2% of 2019

New Closings
5,145

130.3% of 2020
113.4% of 2019

New Listings
8,362

168.8% of 2020
122.5% of 2019

Median DOM,
New Contracts
7 Days

-8 from 2020
-9 from 2019

7-Day Avg.
Total Inventory
36,079

62.3% of 2020
63.9% of 2019

Weekly Highlights

- Spring market listings bloomed this week, as more sellers brought their properties to the market.
- This was the first week in over a year new listings outpaced new pending sales.
- However, the increase in showings points to accelerating buyer demand.

New Showings by State 2021 versus 2020 / 2019

DC	5,086	326.7%	151.6%
DE	6,497	320.8%	104.8%
MD	47,921	286.5%	187.4%
NJ	15,720	302.1%	112.5%
PA	44,651	3,958.4%	126.2%
VA	28,994	3113.7%	158.2%
WV	1,308	247.3%	110.4%

New Contracts by State 2021 versus 2020 / 2019

DC	247	218.6%	94.3%
DE	437	195.1%	104.0%
MD	2,512	174.3%	97.7%
NJ	861	194.4%	87.6%
PA	2,165	392.9%	85.7%
VA	1,495	150.9%	98.7%
WV	110	132.5%	88.0%

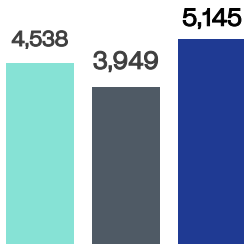
New Closings by State 2021 versus 2020 / 2019

DC	211	167.5%	100.9%
DE	247	115.9%	102.5%
MD	1,693	132.2%	116.8%
NJ	447	116.1%	82.2%
PA	1,356	129.5%	115.0%
VA	1,106	132.8%	130.7%
WV	85	132.8%	123.2%

New Listings by State 2021 versus 2020 / 2019

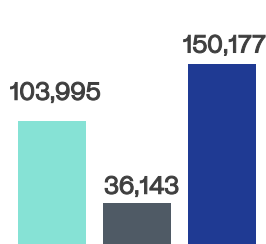
DC	371	233.3%	281.1%
DE	401	171.4%	165.0%
MD	2,518	184.7%	134.6%
NJ	866	200.0%	115.5%
PA	2,453	350.9%	157.6%
VA	1,654	157.5%	152.7%
WV	99	117.9%	94.3%

New Closings



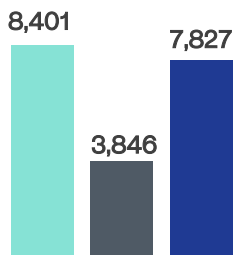
■ 2019 ■ 2020 ■ 2021

New Showings



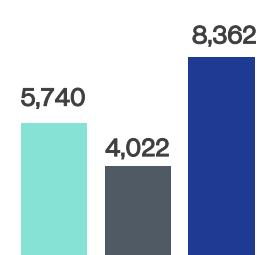
■ 2019 ■ 2020 ■ 2021

New Contracts



■ 2019 ■ 2020 ■ 2021

New Listings



■ 2019 ■ 2020 ■ 2021