



TRI-STATE LOTTO COMMISSION
 Minutes of Commission Meeting
 March 13, 2026 – 10:30 a.m.
 New Hampshire Lottery Commission

Commissioners:

Erle Pierce, Chairman, NH Lottery
 Julie Sheehan, Commissioner, ME Lottery
 Megan Cicio, Commissioner, VT Lottery (via Teams)

Others in Attendance:

Charlie McIntyre, NH Lottery	Lynda Plante, NH Lottery	Terrance Meehan, ME Lottery
Kelly Crockett, NH Lottery	Jim Duris, NH Lottery	Seth LaPointe, SGI
Cooley Arroyo, NH Lottery	Katie Brown, NH Lottery	Calvin Rinck, ME Lottery
Don Wenner, VT Lottery	Ryan Sahr, Intralot	Carolyn Dennett, SGI
Terrance Meehan, ME Lottery	William Larkham, VT Lottery	Tammy Pidgeon, VT Lottery
Louis Luchini, ME Lottery	Renee Loring, SGI	Steve Mason, Fuseideas
Fivi Rondiri, Alchemy 3	Max Campagna, VT Lottery	Amy Tucker, VT Lottery
Erika Gammon, GYK	Tracy Badeau, VT Lottery	

Tri-State Chairman Pierce called the meeting to order at 10:30 a.m.

1. ACCEPTANCE OF MINUTES FROM JANUARY 9, 2026.

- Chairman Pierce asked to entertain a motion to Approve the Minutes from January 9, 2026. Commissioner Sheehan moved and seconded by Commissioner Cicio. All are in favor.

2. Financials – Jim Duris

- Tri-State Lotto Financial Report January 2026

Overall, Tri-state sales for the year have decreased \$0.3M compared to the prior year, or 0.4%. Megabucks, Gimme 5, and Daily Numbers all decreased by 3.5%, 3.5%, and 3.4%, respectively. Fast Play has increased 2.4%.

Maine

FY26 sales through January decreased 3.7% compared to the same period in FY25. This included a decrease in Megabucks of 5.5%, an increase in Gimme 5 of 3.7%, a decrease in Fast Play of 3.0%, and a decrease in Daily Numbers of 4.3%.

New Hampshire

FY26 sales through January decreased 3.5% compared to the same period in FY25. This included a decrease in Megabucks of 0.9%, a decrease in Gimme 5 of 3.1%, a decrease in Fast Play of 4.9%, and a decrease in Daily Numbers of 3.5%.

Vermont

FY26 sales through January increased 11.0% compared to the same period in FY25. This included a decrease in Megabucks of 5.2%, a decrease in Gimme 5 of 14.2%, an increase in Fast Play of 18.7%, and an increase in Daily Numbers of 0.5%.

- o Operating expenses have decreased by \$196K, or 11.1%. Advertising expense have decreased \$192K, while license fees have increased \$105K. RFP expenses have decreased \$88K. Advertising and License fees are currently running under budget. Draw expenses are also under budget, but MUSL has billed TS in February for the previous 5 months of draw services. Consulting fees are below expectations YTD.
- o Interest income came in at \$61K for the month. This is below the previous month due to the timing of US Bank distributions.
- o Combined net profit of \$17.3M compared to the prior year of \$18.7 is a decrease of \$1.4M, or 7.4%.

Chairman Pierce entertained a motion to accept the Tri-State Financial report. Commissioner Cicio made the motion to approve the financials, seconded by Commissioner Sheehan. All are in favor

3. Marketing and Development Committee Report – Calvin Rinck from Lottery ME.

- Calvin Rinck – Presented the marketing and development report. Mr. Rinck went on to give the commissioners an update to the Sept/Oct 2025 Tri-State Megabucks 40th Anniversary kick off. All three states continue to support with POS, giveaways, Radios, TV, digital, and social. Highlights of Jurassic Park for NH Lottery's final drawing date is set for May5, 2026, and 131,000 tickets have been entered. Maine's final draw for Jurassic Park is set for June 21, 2026. Both NH and ME will offer three trips to Hawaii for the chance to win up to \$1 million. A 4th drawing will select one player from either NH or ME. Tri-State Skee-ball's final drawing for NH is set for June 2, 2026, and Maine's is set for June 7, 2026. Tri-State New England Patriots/Kraft Entertainment conversations are ongoing regarding prizes. Fast Play is currently under revamping, and new games with our vendors. Millionaire for Life started February 22, 2026, and New Hampshire is ranked number one in the Nation based on WPC. Mr. Rinck also gave an update on the upcoming Tri-State Conference at the Spruce Point Inn located in Boothbay Harbor, Maine June 3-5, 2026.

4. Acceptance of all Committee Reports

Chairman Pierce entertained a motion to accept all committee reports. Commissioner Sheehan moved the reports to be approved, seconded by Commissioner Cicio. All are in favor.

5. Other Business –

- Tri-State Travel Reimbursement Policy has had a few changes.

Chairman Pierce entertained a motion to accept the new changes made to the Tri-State Travel Reimbursement Policy. Commissioner Sheehan moved to approve the changes made, seconded by Commissioner Cicio. All are in favor.

- 6. Next Meeting** – Friday, June 5, 2026, Spruce Point Inn Resort & Spa, 88 Grandview Ave, Boothbay Harbor, ME. 04538, at 9am.

Chairman Pierce entertained a motion to adjourn the meeting at 10:53 am. Commissioner Sheehan moved it be adjourned, seconded by Commissioner Cicio. All are in favor.

Erle Pierce 6/5/2026

Erle Pierce, Commission Chair

Date

