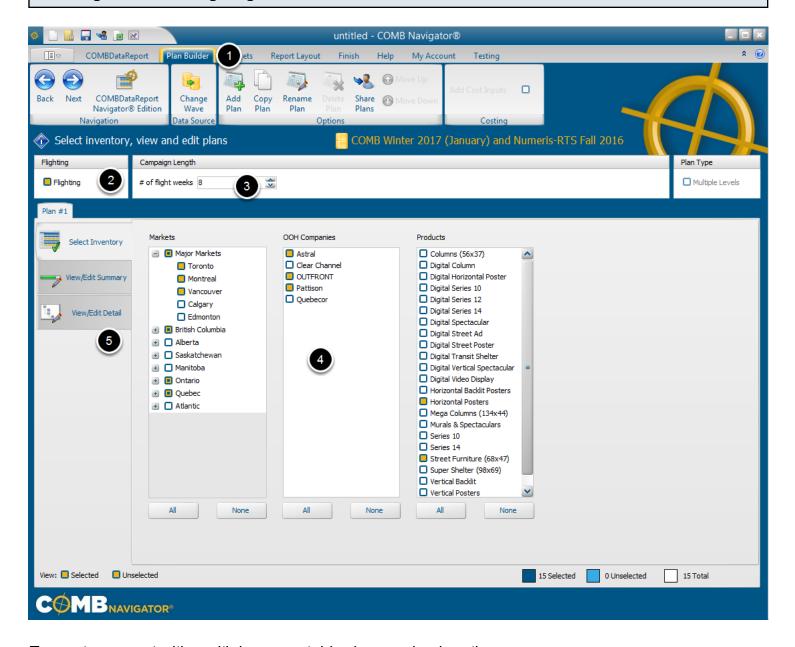
Creating Different Flighting Schedules That Vary By Product

This tutorial examines the creation of different flight schedules for multiple products using the Detail View in the Plan Builder.											

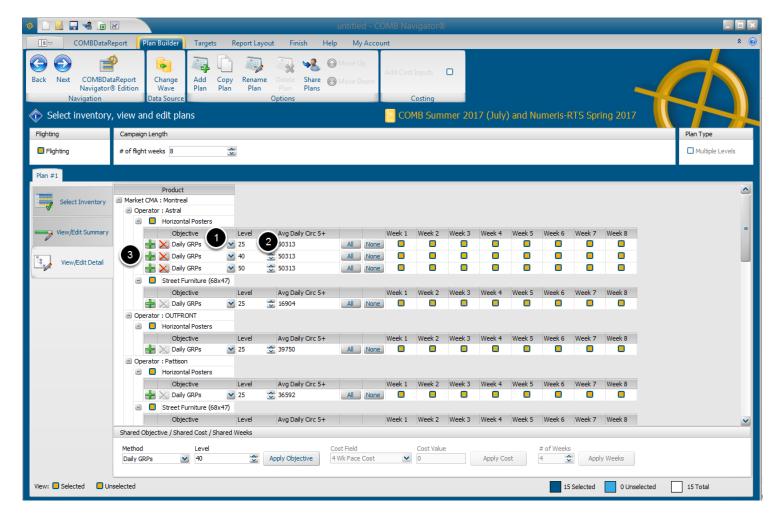
Creating a Plan with Flighting



To create a report with multiple, cross-tabbed campaign lengths:

- 1. Select *Plan Builder* from the ribbon menu
- 2. Select *Flighting*. Note that options for *Multiple Levels* and *Cost Inputs* are no longer available, and that the options for *Campaign Lengths* have changed.
- 3. Under *Campaign Length*, alter the # *of flight weeks* to reflect the maximum number of weeks that are needed for any product.
- Select desired inventory.
- 5. Select the View/Edit Detail tab

Select Flight Levels



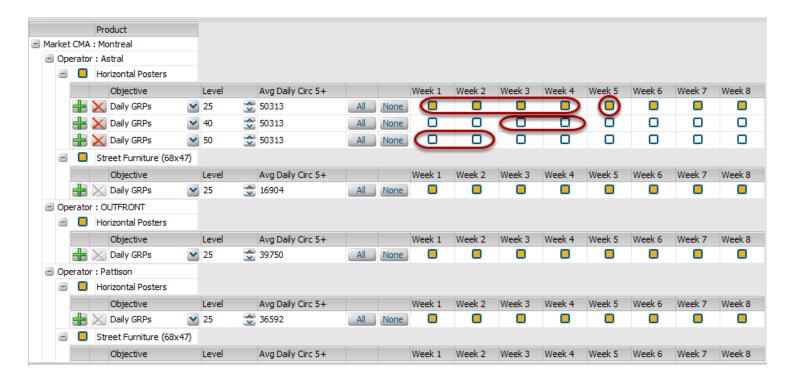
When flighting is activated, each product in the **Detail View** will have a flighting grid underneath it. There is one row in the grid for each flighting level, and one column for each week.

To change the flighting levels of an outdoor product:

- 1. Find the desired product in the grid, and select the drop-down box in the *Objective* column. Select the desired kind of objective from the drop-down list (e.g. Daily GRPs, Daily Impressions, etc.). The drop-down list will close.
- 2. In the same row, select the cell in the **Level** column en enter the level that you want.
- 3. Click on the **green "+" sign** to add a new row and choose the objective and level that you want for this row.

The rows in the flighting grid will be adjusted to reflect the selected levels.

Select Flight Weeks For A Product



All the weeks of the first level are selected by default. Within each week, only one level may be selected at a time for a product. When no inventory is to be selected in a particular week, click the checked (gold) box in that week, which will deselect it.

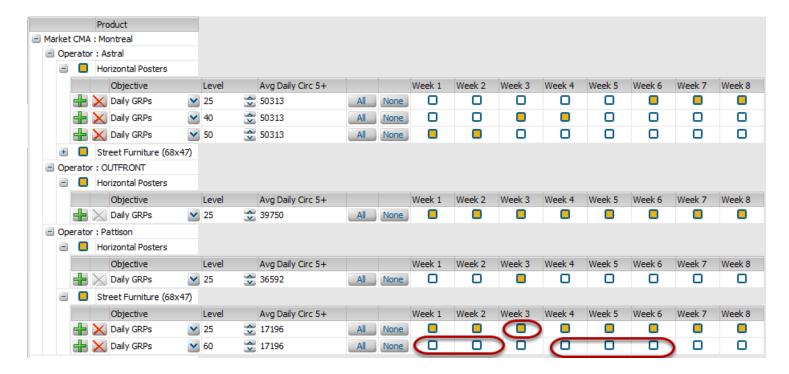
If 50 GRPs are available for 2 weeks, and then 40 GRPs are available for 2 weeks:

- 1) On the 50 Daily GRPs row, click on **None** to deselect all of the boxes and then select the Week 1 and Week 2 boxes.
- 2) In the 40 Daily GRPs row, click on **None** to deselect all of the boxes and then select the Week 3 and Week 4 boxes.
- 3) Deselect Week 1, 2, 3 and 4 on the 25 Daily GRPs row.

If no inventory is to be selected in week 5:

3) Deselect the (already checked) Week 5 box in the 25 Daily GRPs row.

Select Flight Weeks For Another Product



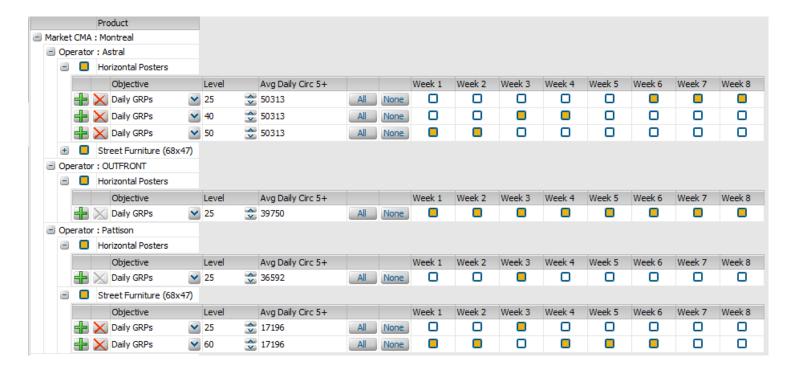
The results of selections in the last step can be seen in the above figure. Now, select another product and repeat, using different levels and weeks as desired.

In the example above, Montreal - PATTISON Street Furniture was assigned levels of 25 and 60 Daily GRPs.

If 60 GRPs are available for 2 weeks, then 25 GRPs are available for 1 week, then 60 GRPs for 3 weeks again, but no inventory is available for the rest of the overall campaign:

- 1) On the 60 Daily GRPs row, click on *None* to deselect all of the boxes and then select the Week
- 1, Week 2, Week 4, Week 5 and Week 6 boxes
- 2) Click on *None* to deselect all of the boxes in the 25 Daily GRPs row and then select Week 3.

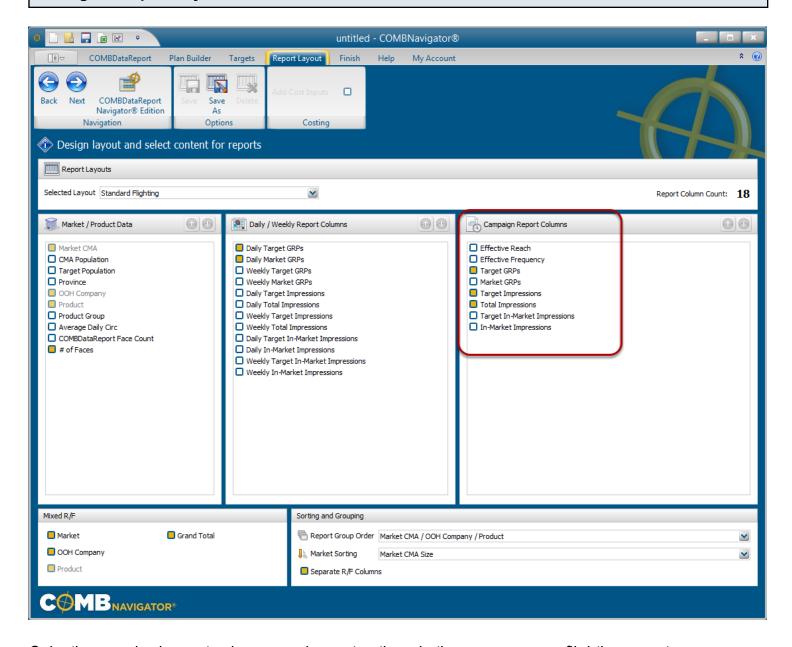
Review the Flight Grid



The flighting grid now looks like the above figure.

Select the Report Layout tab in the Ribbon

Editing the Report Layout



Selecting required report columns and report options is the same as non-flighting reports.

Note: Flighting reports always place *Reach/Frequency* first among *Campaign Report Columns*. Thus, unlike other reports, *Reach/Frequency* is not listed.

When done making layout selections, select the *Finish* tab on the ribbon at the top of the screen and then select *Results* to see the flighting report.

Results: Flighting Report

	A18+ Market CMA Size, OOH Company, Product															C	MB.	APPROVE
	OOH Company	1 1			GRPs	Daily Mkt GRPs Mix Cumulative	1	' 2	3	W.	eek '5	6	7	8	Total	GRPs	s Imp (000s)	Total) Imp (000 539,684
											86/13.1 94/59.5							
Montreal	Astral	Horizontal Posters	50,300	21	27	25						х	х	х	55/10.2	562	20,246	22,18
Plan #1			50,300	34	43	40			Х	X					56/10.8	607	21,853	23,94
			50,300	42	54	50	х	х							59/12.8	750	26,995	29,5
						R/F	53/7.1	53/7.1	50/6.1	50/6.1	0/0.0	42/4.4	42/4.4	42/4.4	68/28.2	1,919	69,095	75,7
		Street Furniture (68x47)	16,900	63	27	25	X	x	X	X	X	X	X	X	65/23.2	1,512	54,418	59,6
						R/F	40/4.7	40/4.7	40/4.7	40/4.7	40/4.7	40/4.7	40/4.7	40/4.7	65/23.2	1,512	54,418	59,6
		Astral Mix				Mix	58/9.7	58/9.7	57/8.7	57/8.7	40/4.7	53/7.1	53/7.1	53/7.1				
						Cumulative	58/9.7	63/17.8	67/24.2	69/30.5	70/32.9	71/37.6	72/42.2	73/46.8	73/46.8	3,431	123,513	135,3
	OUTFRONT	Horizontal Posters	39.800	27	27	25	X	x	X	x	X	X	x	X	66/23.1	1,524	54,842	60,1
			,			R/F	43/4.5	43/4.5	43/4.5	43/4.5	43/4.5	43/4.5	43/4.5	43/4.5	66/23.1	1,524	54,842	60,1
		OUTFRONT Mix				Mix	43/4.5	43/4.5	43/4.5	43/4.5	43/4.5	43/4.5	43/4.5	43/4.5				
						Cumulative	43/4.5				61/15.6				66/23.1	1,524	54,842	60,1
	Pattison	Horizontal Posters	36.600	29	27	25			X						42/4.5	188	6.778	7,42
						R/F	0/0.0	0/0.0	42/4.5	0/0.0	0/0.0	0/0.0	0/0.0	0/0.0	40/4.7	188	6,778	7,42
		Street Furniture (68x47)	17,200	61	27	25			x						40/4.6	186	6,700	7,34
			17,200	148	65	60	х	х		x	x	x			69/32.9	2.258	81,280	89.0
			Í			R/F	52/8.7	52/8.7	40/4.6	52/8.7	52/8.7	52/8.7	0/0.0	0/0.0	69/35.3	2,444	87,980	96,4
		Pattison Mix				Mix	52/8.7	52/8.7	51/7.3	52/8.7	52/8.7	52/8.7	0/0.0	0/0.0				
						Cumulative	52/8.7	60/15.1	63/20.2	66/26.2	68/32.0	70/37.8	70/37.8	70/37.8	70/37.8	2,632	94,758	103,8
		Montreal Mix				Mix	71/16.9	71/16.9	72/14.6	71/16.0	63/13.1	70/14.6	62/9.1	62/9.1				
						Cumulative	71/16.9	74/32.5	79/43.7	81/56.6	82/65.9	84/77.2	84/83.5	84/89.8	84/89.8	7,587	273,114	299,3
Vancouver	OUTFRONT	Horizontal Posters	39,900	17	26	25	х	x	х	X	X	X	x	х	69/20.9	1,451	33,237	37,9
Plan #1			·			R/F	43/4.3	43/4.3	43/4.3	43/4.3	43/4.3	43/4.3	43/4.3	13/13	69/20.9	1,451	33,237	37,9

In the flighting report, the flight grid is reproduced to the left of the campaign columns. Note that **Astral - Horizontal Posters** and **PATTISON - Street Furniture** have different schedules of flight weeks displayed in the report, exactly as they were selected in the **Plan Builder**.

The **R/F** line of each product reports the reach and frequency achieved by the inventory in that week alone, ignoring the contribution of other weeks. Thus, it is zero in Week 5 for **Astral** - **Horizontal Posters**, because no inventory was selected for that week.

For each Operator, Product and Market Mix, two lines appear:

Mix: indicates the reach and frequency achieved by the inventory of all the related products in that week alone, ignoring the contribution of other weeks. Thus, in Week 6 the R/F of the operator mixes is the same as the R/F of just Horizontal Posters.

Cumulative: indicates the reach and frequency achieved by all activity up to and including that week. This is similar to reach and frequency reported in non-flighting reports, except it is seen for every week.

When there is only one level (such as with **Pattison - Horizontal Posters**), the **Total** column represents a cumulative reach and frequency for the entire product, as in non-flighting reports. When more than one level is present for a product, the Total column represents the cumulative reach and frequency of only the applicable weeks of that level.