

Leadership Institute reading list

General recommendations

- Abrahamson, Eric, and David Freedman. A Perfect Mess. Hachette Book Group, 2007.
- Abrashoff, D. Michael. It's Your Ship. Warner Books, 2002.
- Allen, Robert G. Multiple Streams of Income. John Wiley and Sons, 2000.
- Bassham, Lanny. With Winning In Mind. Mental Management, 1996.
- Beck, Martha. Find Your Own North Star. Crown Publishers, 2001.
- Belasco, J.A., and R.C Stayer. Flight of the Buffalo. New York: Warner Books, 1993.
- Bennis, Warren. Learning to Lead. Perseus Publishing, 1997.
- Benson, Herbert, M.D. The Relaxation Response. Avon Publishing, 1990.
- Berne, Eric. Games People Play: The Psychology of Human Relationships. Random House Publishing Group, 1996.
- Blanchard, Kenneth, PhD, and Spencer Johnson, MD. One Minute Manager. Berkley Publishing Group, 1983.
- Block, Peter. The Answer to How is Yes: Acting on What Matters. Berrett-Koehler Publishers, Inc., 2002.
- Buckingham, Marcus, and Curt Coffman. First, Break All the Rules: What the World's Greatest Managers Do Differently. Simon & Schuster, 1999.
- Buckingham, Marcus. Go Put Your Strengths To Work. The Free Press, 2007.
- Buckingham, Marcus, and Donald O. Clifton. Now, Discover Your Strengths. The Free Press, 2001.
- Carnegie, Dale. How to Win Friends and Influence People. Simon and Schuster Adult Publishing Group, 1990.
- Carrison, Dan, and Rod Walsh. Semper Fi: Business Leadership the Marine Corps Way. AMACOM, 1998.
- Charan, Ram, Charles Burck, and Larry Bossidy. Execution: The Discipline of Getting Things Done. Crown Business, 2002.
- Cohen, Allan, and David Bradford. Influence Without Authority. Wiley, John and Sons, Inc., 2005.
- Collins, Jim. Built to Last. Harper Business Essentials, 2004.
- Conger, Jay Alden. Learning to Lead: The Art of Transforming Managers into Leaders. Jossey-Bass Management Series, 1994.
- Covey, Stephen. Seven Habits of Highly Effective People. Simon & Schuster, 1990.

- Curry, Wesley. In Search of Physician Leadership. Health Administration Press, 1998.
- Evans, Gail. Play Like a Man, Win Like a Woman. Broadway Books, 2000.
- Fadiman, Anne. The Spirit Catches You and You Fall Down. Farrar, Straus and Giroux, 1998.
- Forni, PM. Choosing Civility: The Twenty-Five Rules of Considerate Conduct. St. Martin's Press, 2003.
- Gawande, Atul. Better: A Surgeon's Notes on Performance. Profile Books, 2007.
- Gawande, Atul. Complications: A Surgeon's Notes on an Imperfect Science. Henry Holt and Company, 2002.
- Gardner, John W. Excellence Can We Be Equal and Excellent Too? W.W. Norton and Company, 1984.
- Gardner, John W. Self-Renewal: The Individual and the Innovative Society. W.W. Norton and Company, 1981.
- Gladwell, Malcolm. Blink: The Power of Thinking Without Thinking. Little, Brown and Company, 2005.
- Goleman, Daniel. What Makes a Leader. Harvard Business Review. November-December, (1998) pp. 93-102.
- Goleman, Daniel. Working with Emotional Intelligence. Bantam, 1998.
- Goleman, Daniel. Primal Leadership. Harvard Business School Press, 2002.
- Goleman, Daniel. Emotional Intelligence: Why It Can Matter More Than IQ. Bantam Books, 1995.
- Greenleaf, Robert K. On Becoming a Servant Leader. Paulist Press, 1996.
- Greggerman, Alan, Dr. Lessons from the Sandbox: Rediscovering the Keys to Business Success. McGraw-Hill Trade, 2000.
- Groopman, Jerome. How Doctors Think. Houghton Mifflin, 2007.
- Hammond, Sue Annis. The Thin Book of Appreciative Inquiry. Thin Book Publishing, 1998.
- Harvard Business Review on Managing People. Harvard Business School Press, 1999.
- Herman, Roger E. Keeping Good People. Oakhill Press, 1999.
- Kim, W. Chan, and Renée Mauborgne. Blue Ocean Strategy: How to Create Uncontested Market Space and Make Competition Irrelevant. Harvard Business School Publishing, 2005.
- Kiyosaki, Robert. Rich Dad, Poor Dad. Warner Books, 2003.

- Lazarus, Arthur, MD,MBA: Physicians on the New Frontier of Medical Management. American College of Physician Executives, 1998.
- Lechter, Michael. Protecting Your Number 1 Asset. Warner Books, 2002.
- Lundin, Stephen, Paul, Harry, and John Christensen. Fish! A Remarkable Way to Boost Morale and Improve Results. Hyperion Press, 2000.
- Mackoff, Barbara. The Inner Work of Leaders. Amacom Publishing, 2001.
- Marcus, Leonard, and Barry Dorn. Renegotiating Health Care. (MPS)
- Maxwell, John C. Developing the Leader Within You. Nelson Business, 1993. (CWH)
- Maxwell, John C. The 21 Indispensable Qualities of a Leader: Becoming the Person Others Will Want to Follow. ThomasNelson, 1999.
- More, Ellen Singer, and Maureen A. Milligan. The Empathic Practitioner: Empathy, Gender and Medicine. Rutgers University Press, 1994.
- Morris, Edmund. The Rise of Theodore Roosevelt. Ballantine Books, 1980.
- Myerson, Debra. Tempered Radicals: How Everyday Leaders Inspire Change at Work. Harvard Business Press, 2001.
- Putnam, Robert D. Bowling Alone: The Collapse and Revival of American Community. Touchtone Books, 2001.
- Palmer, Russell. Ultimate Leadership: Winning Execution Strategies for your Situation. Grand Central Publishing, 1993.
- Phillips, Donald. Lincoln on Leadership. Grand Central Publishing, 1993.
- Pink, Daniel. A. Whole New Mind: Moving from the Information Age to the Conceptual Age. Riverhead Books, 2005.
- Rosen, Robert. Leading People: Transforming Business From the Inside Out. Penguin Books, 1996.
- Ryback, David. Putting Emotional Intelligence to Work: Successful Leadership is More Than IQ. Butterwork-Heinemann, 1998.
- Sample, Steven. The Contrarian's Guide to Leadership. JosseyBass, 2001.
- Sandys, Celia, and Jonathan Littman. We Shall Not Fail: The Inspiring Leadership of Winston Churchill. Portfolio, 2003.
- Schoemaker, Fred. Extraordinary Putting. Penguin Group, 2006.
- Secretan, Lance. Inspirational Leadership: Destiny, Calling and Cause. Macmillan, 1999.
- Secretan, Lance. Inspire: What Great Leaders Do. Wiley, John & Sons, Inc., 1994.

- Secretan, Lance. Reclaiming Higher Ground: Building Organizations That Inspire the Soul. McGraw Hill Professional, 1998.
- Shirky, Clay. Here Comes Everybody: The Power of Organizing Without Organizations. Penguin Group, 2008.
- Stone, Douglas, Bruce Patton, Sheila Heen, and Roger Fisher. Difficult Conversations: How to Discuss What Matters Most. Viking, 1999.
- Swartz, James B., and Joseph E. Swartz. Seeing David in the Stone. Leading Books Press, 2006.
- Sullivan, Gordon, and Michael Harper. Hope is Not a Method. Broadway, 1997.
- Wassermann, Selma, and Larry Cuban. This Teaching Life: How I Taught Myself to Teach. Teachers College Press, 2004.
- Wickman, Floyd, and Terri Sjodin. Mentoring: The Most Obvious Yet Overlooked Key to Achieving More in Life than You Ever Dreamed Possible. McGraw-Hill Trade, 1996.
- Wilson, Emery A., Jay A., Perman, and Kay D. Clawson. Pearls for Leaders in Academic Medicine. Springer, 2008.
- Zander, Rosamund Stone, and Benjamin Zander. The Art of Possibility: Transforming Professional and Personal Life. Penguin, 2002.

Past chair recommendations

- Patterson, Kerry, and Joseph Grenny. Crucial Accountability: Tools for Resolving Violated Expectations, Broken Commitments, and Bad Behavior. McGraw-Hill, 2013.
- Patterson, Kerry, and Joseph Grenny. Crucial Conversations: Tools for Talking When Stakes Are High. McGraw-Hill, 2011.
- Tracy, Brian. Eat that Frog! 21 Great Ways to Stop Procrastinating and Get More Done in Less Time. Berrett-Koehler Publishers, Inc., 2007.
- Allen, David. Getting Things Done. Penguin Books, 2001.
- Cialdini, Robert B. Influence: The Psychology of Persuasion. Harper Business, 2006.
- Loehr, Jim, and Tony Schwartz. The Power of Full Engagement: Managing Energy, Not Time, is the Key to High Performance and Personal Renewal. Free Press, 2005.
- Vanderkam, Laura. What the Most Successful People Do Before Breakfast. Portfolio Trade/Penguin, 2013.

Additional Leadership Development Steering Committee Selections

- George, Bill. Authentic Leadership: Rediscovering the Secrets to Creating Lasting Value. Jossey-Bass, 2004.
- Lencioni, Patrick. Death by Meeting. JosseyBass, 2004.
- Collins, Jim. Good to Great and the Social Sectors. Harper, 2011.
- Abrashoff, Michael D. Its Your Ship. Warner Books, 2002.
- Cohen, Allen, and David Bradford. Influencing without Authority. John Wiley & Sons, 2005.
- Sotomayor, Sonia. My Beloved World. Alfred A. Knopf, 2013.
- Goden, Seth. Purple Cow, New Edition: Transform Your Business by Being Remarkable. Penguin Books, 2003.
- Lencioni, Patrick. The Five Dysfunctions of a Team. JosseyBass, 2002.
- Kotter, John P., and Dan S. Cohen. The Heart of Change. Harvard Business Press, 2012.
- Souba, Wiley W. The Inward Journey of Leadership. *Journal of Surgical Research* 131, 159 –167 (2006) doi:10.1016/j.jss.2006.01.022.
- Pausch, Randy. The Last Lecture. Hyperion Books, 2008.
- Zigarmi, Drea, and Ken Blanchard. The Leader Within: Learning Enough About Yourself to Lead Others. Prentice Hall, 2005.
- Kouzes, James M., and Barry Z. Posner. The Leadership Challenge: How to Make Extraordinary Things Happen in Organizations. 5th Edition. Jossey-Bass; 2012.
- Sturgis, Alice. The Standard Code of Parliamentary Procedure, 4th Edition. McGraw-Hill, 2001.
- Gladwell, Malcolm. The Tipping Point. Little, Brown, 2000.
- George, Bill. True North: Discover Your Authentic Leadership. Jossey-Bass, 2007.

Classic selections

- Fisher, Roger, William Ury, and Bruce Patton. Getting to Yes. Penguin Books, 1991.
- Collins, Jim. Good to Great: Why Some Companies Make the Leap... and Others Don't. HarperCollins, 2001.
- Johnson, Brad W., and Charles Ridley. The Elements of Mentoring. Palgrave, MacMillan, 2004.
- Beck, John, and Neil Yeager. The Leader's Window. John Wiley & Sons, 1994.

- The Wisdom of Teams. Jon Katzenbach and Douglas Smith; Harvard Business School Press, 1993.
- Blanchard, Kenneth, PhD, and Spencer Johnson, MD. Who Moved My Cheese? An Amazing Way to Deal with Change in Your Work and in Your Life. Putnam Publishing Group, 1998.

Women's leadership:

- Orenstein, Peggy. Flux. Anchor Books, 2000.
- Deemer, Candy, and Nancy Fredericks. Dancing on the Glass Ceiling. McGraw-Hill Professional, 2004.
- Heim, Pat, Susan Murphy, and Susan K. Galant. In the company of Women: Turning Workplace Conflict into Powerful Alliances. J.P. Tarcher/Putnam, 2001.
- Austin, Linda. What's Holding You Back? 8 Critical Choices for Women's Success. Basic Books, 2001.