|  requires company employment data to be categorized by race/ethnicity, gender and job category. Please note that the job categories differ in the way we categorize jobs and track DEI progress at Eli Lilly and Company. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Job Categories | Number of Employees (Report employees in only one category) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Race/Ethnicity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Hispanic or Latino |  | Not-Hispanic or Latino |  |  |  |  |  |  |  |  |  |  |  | Total Col A - N |
|  |  |  | Male |  |  |  |  |  | Female |  |  |  |  |  |  |
|  | Male <br> (A) | Female <br> (B) | White <br> (C) | Black or African American <br> (D) | Native Hawaiian or Other Pacific Islander <br> (E) | Asian <br> (F) | American Indian or Alaska Native <br> (G) | Two or more races <br> (H) | White <br> (I) | Black or African American <br> (J) | Native Hawaiian or Other Pacific Islander (K) | Asian <br> (L) | American Indian or Alaska Native <br> (M) | Two or more races <br> (N) |  |
| Executive/Senior Level Officials and Managers | 6 $4 \%$ |  | $\begin{array}{r} 64 \\ 47 \% \\ \hline \end{array}$ | 6 $4 \%$ | 1 <br> $1 \%$ | $\begin{aligned} & 11 \\ & 8 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} 1 \\ 1 \% \\ \hline \end{array}$ | 0\% | $\begin{array}{r} 32 \\ 23 \% \end{array}$ | 6 $4 \%$ | 0\% | 7 $5 \%$ | 0\% | 1 $1 \%$ | 137 |
| First/Mid Level Officials and Managers (1.2) | 37 $3 \%$ | 47 $3 \%$ | $\begin{gathered} 555 \\ 38 \% \end{gathered}$ | 52 $4 \%$ | 0\% | 98 $7 \%$ | 1 $0 \%$ | 8 $1 \%$ | 525 $36 \%$ | 74 $5 \%$ | 0\% | 65 $4 \%$ | 3 $0 \%$ | 11 $1 \%$ | 1,476 |
| Professionals (2) | 284 $3 \%$ | 283 $3 \%$ | 3,590 $34 \%$ | 293 $3 \%$ | 5 $0 \%$ | 781 $7 \%$ | $\begin{aligned} & 12 \\ & 0 \% \end{aligned}$ | $\begin{array}{r} 113 \\ 1 \% \end{array}$ | 3,616 $34 \%$ | 443 $4 \%$ |  | 981 $9 \%$ | 10 $0 \%$ | 105 $1 \%$ | 10,522 |
| Technicians (3) | 6 $2 \%$ | 4 $1 \%$ |  | $\begin{array}{r} 40 \\ 12 \% \end{array}$ | 0\% | 3 $1 \%$ | 0\% | 6 $2 \%$ | 83 $26 \%$ | 24 $7 \%$ | 0\% | 7 $2 \%$ | 0\% | 1 | 323 |
| Sales Workers (4) | 117 $4 \%$ | 134 $5 \%$ | $\begin{gathered} 769 \\ 27 \% \end{gathered}$ | 162 $6 \%$ | 1 $0 \%$ | 52 $2 \%$ | 13 $0 \%$ | 29 $1 \%$ | 1,282 $45 \%$ | 164 $6 \%$ | 5 $0 \%$ | 69 $2 \%$ | 12 $0 \%$ | 41 $1 \%$ | 2,850 |
| Administrative Support Workers (5) | 7 $1 \%$ | 17 $4 \%$ | $\begin{gathered} 31 \\ 6 \% \end{gathered}$ | 14 $3 \%$ | 0\% | 2 $0 \%$ | 0\% | 1 $0 \%$ | 322 $67 \%$ | 72 $15 \%$ | 0\% | 8 $2 \%$ | 1 $0 \%$ | 3 $1 \%$ | 478 |
| Craft Workers (6) | $\begin{aligned} & 15 \\ & 3 \% \end{aligned}$ | 0\% | $\begin{aligned} & 401 \\ & 76 \% \end{aligned}$ | $\begin{array}{r} 55 \\ 10 \% \end{array}$ | 0\% | 5 $1 \%$ | $\begin{array}{r} 3 \\ 1 \% \end{array}$ | 14 $3 \%$ | 24 $5 \%$ | 10 $2 \%$ | 0\% | 0\% | 0\% | 2 $0 \%$ | 531 |
| Operatives (7) | $\begin{aligned} & 66 \\ & 4 \% \end{aligned}$ | 41 $3 \%$ | $\begin{gathered} 667 \\ 42 \% \end{gathered}$ | $\begin{array}{r} 291 \\ 18 \% \end{array}$ | $\begin{array}{r} 2 \\ 0 \% \end{array}$ | $\begin{aligned} & \hline 29 \\ & 2 \% \end{aligned}$ | $\begin{array}{r} 2 \\ 0 \% \end{array}$ | $\begin{gathered} 33 \\ 2 \% \end{gathered}$ | $\begin{gathered} 243 \\ 15 \% \end{gathered}$ | $\begin{aligned} & 180 \\ & 11 \% \end{aligned}$ | 1 $0 \%$ | 11 $1 \%$ | 0\% | 18 $1 \%$ | 1,584 |
| Laborers and <br> Helpers (8) | - | - | - | - | - | - | - | - |  |  |  |  |  |  |  |
| Service Workers <br> (9) | $\begin{array}{r} 1 \\ 14 \% \end{array}$ | 0\% |  | 0\% | 0\% | 0\% | 0\% | 0\% |  | 0\% | 0\% | 0\% | 0\% | 0\% | 7 |
| Total Employees (10) |  |  | $\begin{array}{r} 6,229 \\ 35 \% \end{array}$ |  |  |  |  |  | $\begin{array}{r} 6,130 \\ 34 \% \end{array}$ |  | 12 $0 \%$ | $\begin{array}{r} 1,149 \\ 6 \% \end{array}$ | 26 $0 \%$ | 182 $1 \%$ | 17,908 |
| Previous Report Total (11) |  | 410 $3 \%$ | $\begin{array}{r} 5,762 \\ 36 \% \end{array}$ | $\begin{array}{r} 724 \\ 5 \% \end{array}$ | $\begin{gathered} 8 \\ 0 \% \end{gathered}$ | 811 $5 \%$ |  |  | $\begin{array}{r} 5,627 \\ 35 \% \end{array}$ | 813 $5 \%$ |  | 977 $6 \%$ | 23 | 168 $1 \%$ | 15,943 |

