

ABN AMRO Group N.V.

Stakeholder Engagement table 2015

This table contains all material stakeholder consultations by ABN AMRO's Sustainable Banking department during 2015

Stakeholder group	Organisation	Materiality matrix-item discussed	Type of contact	Frequency of contact	Main results
Civil Society Organisations	Climate Bond Initiative (CBI)	13, 14, 15	Face-to-face meetings, conference calls	Ongoing	CBI provided feedback on ABN AMRO's Green Bond Framework and certified the inaugural green bond
Civil Society Organisations	Ellen McArthur Foundation	13, 14, 15	Face-to-face meetings	Quarterly	Cooperation in producing the Circular Economy Guide
Civil Society Organisations	Fair Finance Guide (FFG)	1, 2, 4, 6, 7, 13, 14, 15	Face-to-face meetings, email, conference calls	Bimonthly	FFG provided ABN AMRO with feedback on its real estate policy; ABN AMRO provided feedback on FFG's real estate methodology
Civil Society Organisations	Friends of the Earth / Milieudefensie	13, 15	Face-to-face meetings, email, conference calls	Quarterly	Dialogue about a campaign against an ABN AMRO client
Civil Society Organisations	Global March against Child Labour	3, 5, 12, 13, 15	Face-to-face meetings, email, conference calls, stakeholder dialogue	Ongoing	Has a partnership with ABN AMRO; provided input on value chain analysis for diamonds and copper and several human rights-related topics
Civil Society Organisations	Greenpeace	13, 14, 15	Face-to-face meetings, email, conference calls	Quarterly	<ul style="list-style-type: none"> ▶ Dialogue about a campaign against an ABN AMRO client ▶ Greenpeace gave their feedback on ABN AMRO's Agri Commodities Policy
Civil Society Organisations	Oxfam Novib	1, 2, 4	Stakeholder dialogue	November 2015	Input on our materiality matrix
Civil Society Organisations	PAX	13, 14, 15	Stakeholder dialogue	June 2015	Input on our materiality matrix
Civil Society Organisations	Shift	13, 15	Face-to-face meetings, email, conference calls, workshops	Ongoing (for 3 years)	Partnering in: <ul style="list-style-type: none"> ▶ Reporting under the UN Guiding Principles on Business & Human Rights ▶ Human rights conference (4th stakeholder dialogue) including publication of ABN AMRO's Human Rights Guide ▶ Our human rights policy and due diligence
Civil Society Organisations	Dutch Association of Investors for Sustainable Development (VBDO)	1, 2, 4, 7, 8, 9, 10, 13, 14, 15	Face-to-face meetings, conference calls, email	Ongoing	Co-operating in organisation of stakeholder dialogues and reporting on these dialogues in 2015
Civil Society Organisations	UTZ, Solidaridad, Fairtrade, Sustainable Trade Initiative (IDH), Global March against Child Labour, KidsRights	14, 15	Face-to-face meetings	Quarterly	All parties provided input on our Cocoa Paper

Stakeholder group	Organisation	Materiality matrix-item discussed	Type of contact	Frequency of contact	Main results
Clients	Retail, Private and Corporate Banking clients	1, 2, 4, 7, 8, 9, 10, 13, 14, 15	Stakeholder dialogue	June, September and November 2015	Input on our materiality matrix
Consumer organisations	Kifid	8, 9, 10	Stakeholder dialogue	September 2015	Input on our materiality matrix
Employees	Ambassadors Network	13, 14, 15	Face-to-face meetings	Quarterly	Interaction between ambassadors and Sustainable Banking department on best practices and business cases relating to ABN AMRO being recognised as a sustainable bank
Employees	Senior management	1, 2, 4, 7, 8, 9, 10, 13, 14, 15	Stakeholder dialogue	June, September and November 2015	Input on our materiality matrix
Government	Ministry of Foreign Affairs (Land Governance Multi-Stakeholder Dialogue)	13, 14, 15	Meetings, conference calls	Ongoing	Provided ABN AMRO with input on how to implement the Voluntary Guidelines on the Responsible Governance of Tenure of Land (VGGT) in its policies
Government	Ministry of Foreign Affairs (special envoy natural resources and other representatives)	13, 14, 15	Face-to-face meetings	Quarterly	Supported us with value chain analyses for diamonds and copper
Government	Ministry of Foreign Affairs, Ministry of Justice, Ministry of Economic Affairs	1, 2, 4, 7, 8, 9, 10, 13, 14, 15	Stakeholder dialogue	June, September and November 2015	Input on our materiality matrix
Professional counterparties	KPMG	13, 14, 15	Face-to-face meetings, email	Ongoing	KPMG assured our green bond and our sustainability figures
Professional counterparties, Suppliers	Several suppliers, accounting firms and other financial counterparties	1, 2, 4, 7, 8, 9, 10, 13, 14, 15	Stakeholder dialogue	June, September and November 2015	Input on our materiality matrix
Professional counterparties, Suppliers	Cofely	6	Face-to-face meetings	Bimonthly	We partnered to improve ABN AMRO's footprint
Professional counterparties, Suppliers	Ricoh	6	Face-to-face meetings	Biannual	Ricoh participated in our Green Quest project (to improve our footprint)
Professional counterparties, Suppliers	True Price	11, 13, 14, 15	Face-to-face meetings	Bimonthly	True Price carried out a pilot study on the integrated profit & loss for ABN AMRO in the mortgages and cocoa chains
Rating agencies, analysts	Sustainalytics	1, 2, 4, 7	Stakeholder dialogue	November 2015	Input on our materiality matrix

Stakeholder group	Organisation	Materiality matrix-item discussed	Type of contact	Frequency of contact	Main results
Sector organisations	Dutch Green Building Council (DGBC)	6	Face-to-face meetings	Ongoing	Helped us acquire a BREEAM Excellent status for our headquarters in Amsterdam
Sector organisations	Dutch Banking Association (NVB)	1, 2, 4, 7, 8, 9, 10, 13, 14, 15	Stakeholder dialogue, individual meetings and conference calls	Stakeholder dialogue in June, September and November 2015. Other meetings on a weekly basis	<ul style="list-style-type: none"> ▶ Input on our materiality matrix ▶ Project to increase transparency of corporate lending portfolios of Dutch banks ▶ Sustainability working group
Sector organisations	Sustainable Shipping Initiative (SSI)	13, 14, 15	Face-to-face meetings, email, conference calls	Biweekly	Provided input on our transportation policy. Together, we developed higher and more sustainable standards for deep sea shipping and ports
Supervisors	DNB, AFM	1, 2, 4, 7, 8, 9, 10	Stakeholder dialogue	September and November 2015	Input on our materiality matrix
The Public, Society	Netherlands Institute of International Relations Clingendael	13, 15	Face-to-face meetings	Once	Input on our defence policy
The Public, Society	Several scholars	1, 2, 4, 7, 8, 9, 10, 13, 14, 15	Stakeholder dialogue	June, September and November 2015	Input on our materiality matrix

This table provides information about partnerships and contacts of ABN AMRO's Sustainable Banking department in 2015 that were not linked to the topics in the materiality matrix

Stakeholder group	Organisation	Main results
Civil Society Organisations	Fair Finance Guide (FFG) and Profundo	Talks on topics researched by FFG and two in-depth studies (<i>Undermining our future</i> and <i>Commitments and progress</i>)
Civil Society Organisations	Friends of the Earth / Milieudefensie	Several talks on various topics
Civil Society Organisations	Global March against Child Labour	Worked together on human rights and child labour topics
Civil Society Organisations	Greenpeace	Talked to each other on the topics of deforestation and palm oil
Civil Society Organisations	International Union for the Conservation of Nature (IUCN)	Partnership in measuring and managing ABN AMRO Brazil's impact on biodiversity. We also introduced IUCN to our local clients, enabling them to measure their impact on biodiversity
Civil Society Organisations	Royal Tropical Institute (KIT)	Cooperated in an accountability steering committee programme for the financial sector
Civil Society Organisations	Natuur & Milieu	Exchanged information on several material topics
Civil Society Organisations	Shift	We are partners. ABN AMRO is one of the companies reporting in accordance with the standards of the UN Guiding Principles on Business & Human rights
Civil Society Organisation	Solidaridad	ABN AMRO presented its environmental and social due diligence to Chinese palm oil producers and traders
Civil Society Organisations	World Business Council for Sustainable Development (WBCSD)	WBCSD contributed to one of our publications on energy efficiency in buildings
Government	Dutch National Rapporteur on Trafficking in Human Beings and Sexual Violence against Children	We gained insight into how ABN AMRO can cooperate with the Dutch government in combatting trafficking in human beings. We will incorporate this in an action programme
Government	Ministry of Economic Affairs	We participated in a stakeholder meeting on natural capital and discussed ways of incorporating natural capital in reporting
Government	Municipalities of Rotterdam and Tilburg	ABN AMRO provided the municipalities with input on how to include sustainability criteria in government tenders
Government	Natural Capital protocol	Community to define a working method on natural capital
Government	OECD	Participated in discussions on responsible business conduct in the financial sector
Government	OECD - Dutch National Contact Point (NCP)	NCP moderated a round table for Agri-commodities clients, including clients of ABN AMRO

Stakeholder group	Organisation	Main results
Government	Realisation of Acceleration towards a Circular Economy (RACE)	ABN AMRO is a member of the RACE coalition, a programme that strives to position the Netherlands as a frontrunner in creating a circular economy
Government	Various members of Dutch parliament	Exchange of knowledge and information
Professional counterparties	ASN Bank, SNS, PGGM, ABP and others	Joint initiative by banks to design a uniform method for measuring the CO ₂ impact of assets
Professional counterparties, Suppliers	Circle Economy	Partnership: exchange of knowledge
Professional counterparties, Suppliers	GfK	We participated in GfK's 'Dossier Duurzaam' research, giving concrete recommendations on incorporating sustainability in everyday life
Professional counterparties, Suppliers	Green Business Club Zuidas	Programme design GBC ZA
Rating agencies, Analysts	Imug, Oekom, Vigeo, RobecoSAM, Sustainalytics	We participated in their benchmarks and implemented improvements based on findings
Sector organisations	Banks and civil society networks	Ongoing dialogue with peer banks on ESE/ESG management in financing and investments, leading to new insights and potential improvements in our policy framework
Sector organisations	Energiesprong / Platform 31	Taxation models and rules that guide price evolution of residential homes after sustainability investments (e.g. solar panels, heat pumps, insulation)
Sector organisations	Holland Questor, Association of Quality Corporate Service Providers	ABN AMRO provided input on possible sustainability standards for Corporate Service Providers
Sector organisations	MVO Nederland	<ul style="list-style-type: none"> ▶ Partnered with MVO Nederland (CSR Netherlands) in the Ambition 2020 programme ▶ Member of the Grote Bedrijven Netwerk
Sector organisations	MVO Nederland - Maritiem Cluster	ABN AMRO also participated in 'Ranking the Ships', a research project to determine relevant sustainability rankings and their potential use in financial solutions in shipping
The public, Society	The Hague Institute for Global Justice	First steps in a dialogue on human trafficking and the role of Financial Institutions