

TELUS Data Protection QuickStart

Reduce risk, increase availability and cut costs with a secure, cloud-based backup and storage bundles

Data is becoming an important asset of your organization and protecting it is a high priority. As companies embrace new applications, analytics and cloud, digital data is being generated at an exponential pace. The need to have data readily available for better business insights and to satisfy regulatory requirements is fueling the demand for increased storage capacity. As data volume grows, the risk of data loss is increasing too. If your data is not properly protected, a breach can harm your business reputation, customer loyalty and revenues.

Ensuring proper data protection is posing a huge challenge to organizations as it is taking up a large portion of IT budget and resources. Many organizations still use traditional approaches to data backup and management such as tape or disk-based solutions. These solutions are costly and mostly ineffective when it comes to handling large data volumes due to unreliable performance, inability to scale and poor data security – increasing the risk for data loss.

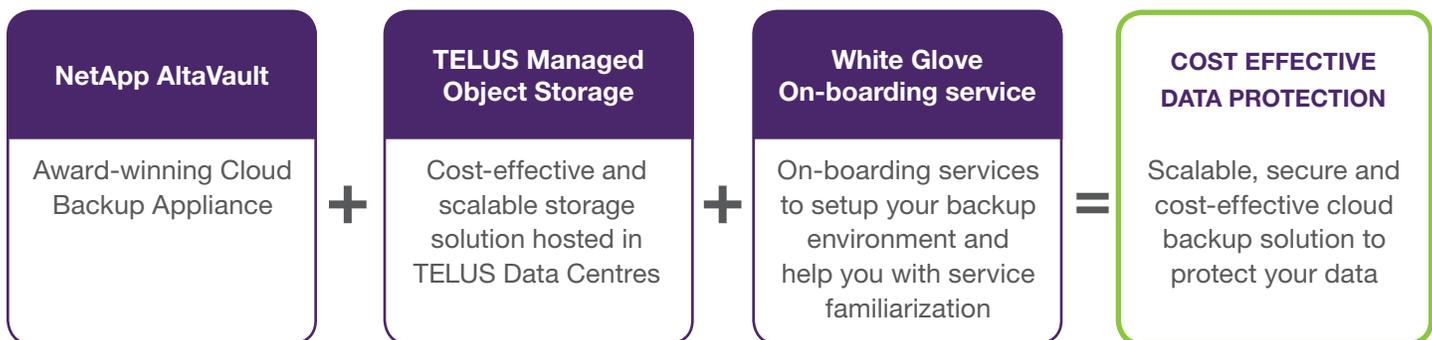
Cloud-based storage and backup eliminates the need to purchase and maintain data storage devices and servers and the software to run them. In addition, a cloud-based solution is cost-effective, secure and reliable, and reduces demands on IT resources.

Protect your data with a cloud-based backup and storage solution.

TELUS makes it easy to reduce the risk of loss, make your data more accessible and save money with the Data Protection QuickStart Bundle. Our cloud-based backup and storage bundle includes NetApp® AltaVault™, an industry-leading backup and recovery solution coupled with TELUS Managed Object Storage, cost-effective and scalable managed storage hosted in TELUS Data Centres.

With TELUS Data Protection QuickStart, you get access to different configurations of AltaVault appliance to fit your business needs, free storage and on-boarding assistance from our professional services team to help with installation, set up and familiarization of the backup solution.

With AltaVault, you can also protect your existing infrastructure investments as it supports multiple backup solutions like NetApp SnapMirror®, Commvault, EMC, IBM, Veeam and Veritas.



Priced as low as \$254/month.

Cloud-based business backup package designed for optimum performance

TELUS Data Protection QuickStart package is the ideal solution for businesses that want to quickly and easily move to cloud-based backup.

Starting at \$254 monthly, the package includes:

- NetApp® AltaVault™ configurations (2TB, 8TB, 16TB and 32TB)
- Free 250 GB of storage to get you started
- Eight hours of free on-boarding assistance from our professional services team (installation, set up and familiarization of the backup solution)

You pay as low as \$0.05 for each additional GB of managed object storage capacity. What's more, there is no charge for bandwidth consumption or data transfer regardless of how much data you store and how often you access it keeping your costs affordable and predictable.

Additionally, we offer an optional Data Protection Readiness Assessment to help you identify your current gaps and provide best practices and recommendations for your data protection, including policies and backup procedures.

Why choose TELUS for your cloud-based backup strategy?

By working with TELUS, you get the benefit of:

- **High-speed network options.** Speed and reliability of your network are critical to the performance and security of your backup.
- **Lower predictable costs.** Lower costs per GB make it more affordable to store large amounts of data. Your monthly costs are fixed. No additional charges. No surprises at the end of the month!
- **Simple deployment.** Get quick, straightforward installation supported by on-boarding services.
- **High performance.** Inline de-duplication and 30:1 data compression mean that you store less data in the cloud and you can get it there faster.
- **Management and data residency.** A fully managed storage service hosted within TELUS data centres ensures that your data stays in Canada and is available 24/7/365.
- **Proven IT expertise.** We have over two decades of industry-recognized experience building and integrating complex systems, connecting and securing our customers' data, and managing their IT operations.

Ready to make the move to the cloud-based backup?

Contact your TELUS Account Representative today to discuss how you can benefit from the TELUS Data Protection QuickStart bundle and start enjoying your savings!

