

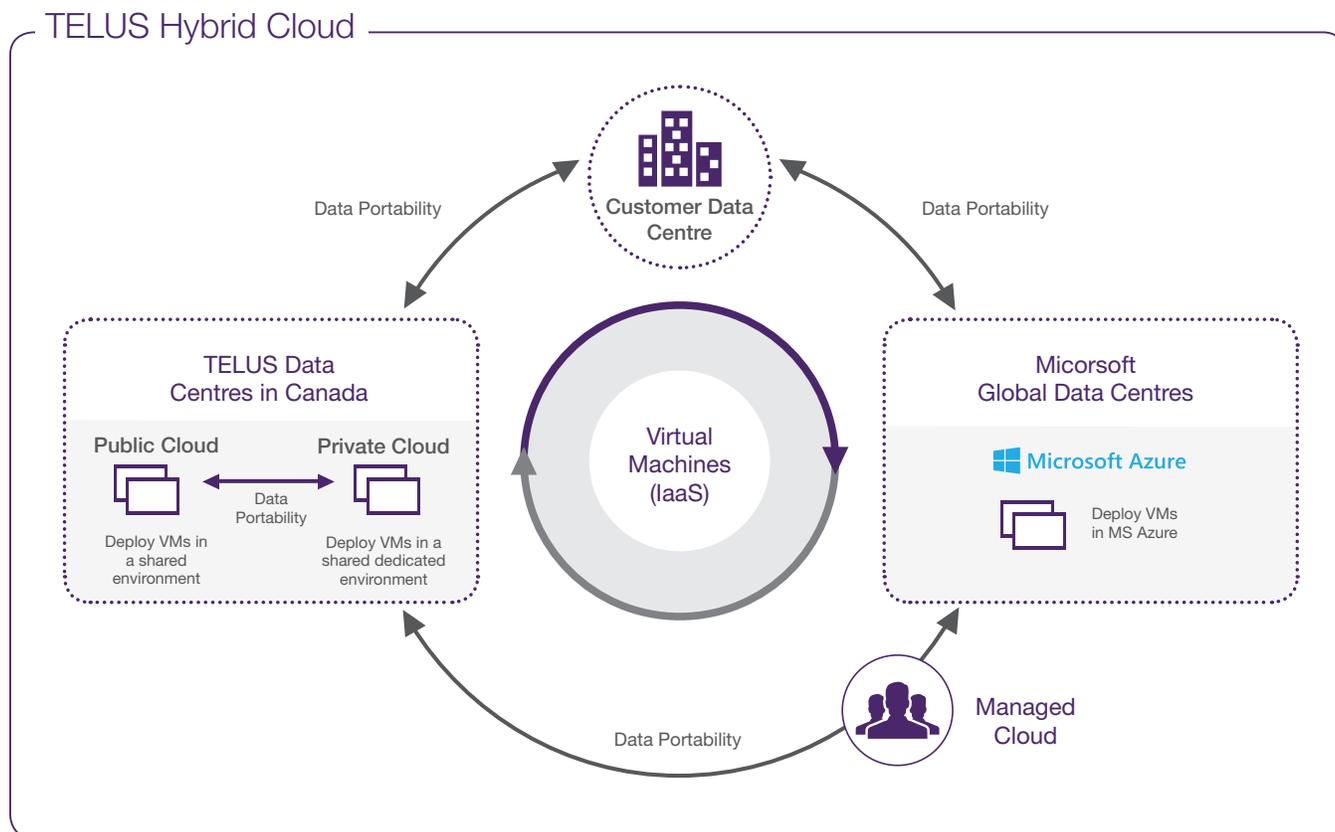
# TELUS Hybrid Cloud with Microsoft

An ideal solution for Virtual Machines:  
Infrastructure-as-a-Service (IaaS).

Expand your data centre with a highly-available,  
scalable and cost-effective cloud solution.

The current IT delivery model is becoming obsolete given the digitization of business, the explosion of applications, data and devices and the overall rapid pace of IT. To adapt to these changes and transform their business, the majority of organizations today are looking at integrating agile IT service delivery models like cloud computing into their IT strategy.

TELUS Hybrid Cloud offers the ability to deploy virtual machines that include compute, storage and networking almost instantly; it is a robust environment for deploying your workloads and applications. Furthermore, with TELUS Hybrid Cloud, you can have the flexibility to create a virtual machine in TELUS Public/Private Cloud in TELUS-owned, Canadian data centres or in Microsoft Azure in Microsoft-owned data centres globally.



## TELUS Hybrid Cloud is an enterprise grade, secure and scalable service that offers:

- **Self-Serve Portal:** access a variety of Virtual Machine gallery items and templates via an easy to use portal
- **Hybrid capabilities:** create virtual machines in public, private or Microsoft Azure environments
- **Management options:** optional Operating System (OS) and Backup management from TELUS
- **High performance:** achieve faster input/output performance; up to 1024 input/output per second (IOPS) per GB
- **Virtual networking:** connect your virtual machines with integrated virtual network capabilities
- **Flexibility and scalability:** access additional virtual machines to accommodate new projects; quickly provision hardware/software and improve speed to market
- **Extended capabilities:** expedite migrations by leveraging TELUS Cloud Advisory Services

TELUS Hybrid Cloud, when used for IaaS, provides the following benefits to business and IT:

Business Benefits	IT Benefits
<ul style="list-style-type: none"> <li>■ Reduce CAPEX for servers, software, data center space, and network equipment</li> <li>■ Increase business agility and flexibility while responding to changing business opportunities</li> <li>■ Scale resources up/down to meet business needs</li> <li>■ Improve infrastructure uptime with guaranteed SLAs, 24x7x365</li> <li>■ Rely on a single provider for a full spectrum of managed cloud services (public, private, Microsoft Azure) as well as network, security and TELUS Cloud Advisory Services for better cloud adoption</li> </ul>	<ul style="list-style-type: none"> <li>■ Improve IT agility with ready-to-consume infrastructure</li> <li>■ Scale IT resources/Virtual Machines up or down based on application performance and usage</li> <li>■ Place applications where it makes the most sense, being private or public cloud</li> <li>■ Ability to place applications in a multi-tenant or dedicated environment</li> <li>■ Manage IT budgets effectively based on pay-as-you-go pricing</li> </ul>

For more information on how you can leverage TELUS Hybrid Cloud for IaaS please contact your TELUS Account Manager or call **1-877-710-0404**.



### Why TELUS Hybrid Cloud for IaaS?

TELUS Hybrid Cloud offers a robust cloud platform that is secure, redundant and highly available. It offers a true hybrid cloud environment by providing multiple cloud deployment options; TELUS Public/Private Cloud as well as Microsoft Azure. The hybrid platform offers the flexibility to place workloads or applications effectively based on usage and performance requirements. TELUS managed cloud services offer optional Operating System and Backup management options. Furthermore, TELUS Cloud Advisory Services can help expedite your migration process and help you move workloads and applications to the cloud faster.