



Originator – Dalan Credit

Overview:

Since our formation ten years ago, Dalan Real Estate's Credit Platform (formerly known as SKW Funding) has quickly developed into a leading private real estate debt platform, investing in every form of commercial real estate debt, across all asset classes and markets nationwide. The platform has grown rapidly and along with its joint venture partner, Bain Capital Credit, has closed on over \$1 billion in loan originations and note acquisitions since 2021.

Our view is that now is the time to seize on an unstable market, where opportunities are out there for well capitalized platforms like ours to invest in exciting deals that can make above-average returns on high-quality real estate.

Position Description:

Dalan Real Estate is seeking a high-energy, self-motivated individual with an entrepreneurial spirit to join its team. The individual will play an integral role in sourcing new debt investment opportunities, including both performing originations and non-performing loan acquisitions.

The ideal candidate will have significant experience with originating a significant quantity and variety of real estate transactions, with a preference for experience with distressed deals, complex equity acquisitions, loan originations and / or note acquisitions. We are looking for a candidate who comes in with a network of relationships and deal flow who can immediately hit the ground running.

The Originator position will provide a candidate with a great opportunity for continued growth within the fast-growing company while gaining exposure to a wide array of real estate transactions, including multiple asset classes in NYC and other major metro areas. The position will report to the Chief Investment Officer.

Responsibilities:

- Originate multifamily, office, and retail note acquisitions and lending opportunities nationwide with a significant focus on NYC and top-10 markets.
- Work in a leadership capacity with larger team and joint venture partners
- Interface with third party brokers, lenders, borrowers, etc. on active projects
- Assist in the production of detailed investment memorandums for new acquisitions, outlining investment strategy, market research, and pro forma returns
- Assist in the evaluation of market rents, expenses, comparables, etc.

Qualifications:

- BA/BS degree
- 4-6 plus years' experience in investment real estate, preferably in NYC
- Proven track record of originating CRE deals and investment opportunities, debt experience preferred.
- Proven acquisition underwriting capabilities are a plus
- Strong communication skills
- Organized and highly detail oriented

- Highly motivated
- Strong interpersonal skills given the small team environment

About Dalan Real Estate:

Dalan Real Estate is a full-service real estate firm which owns and operates a portfolio of properties and loans secured by multifamily and commercial assets in New York, New Jersey, Arizona, Texas, and California.

Dalan's current portfolio consists of over 60 properties comprised of over 3,000 residential and 100 commercial units across more than 3mm square feet. Dalan has over \$2.5 billion in AUM.

Dalan is well-positioned to take advantage of ongoing market shifts across the United States and earn attractive risk-adjusted returns through strategic partnerships, including key relationships with Bain Capital Special Situations, KKR, RWN Management, and Praedium Group. Dalan prides itself on partnering with best-in-class owners, operators and investors and has a history of highly successful joint ventures.