

AGO
ERGO
SUM

TOGETHER WE GROW

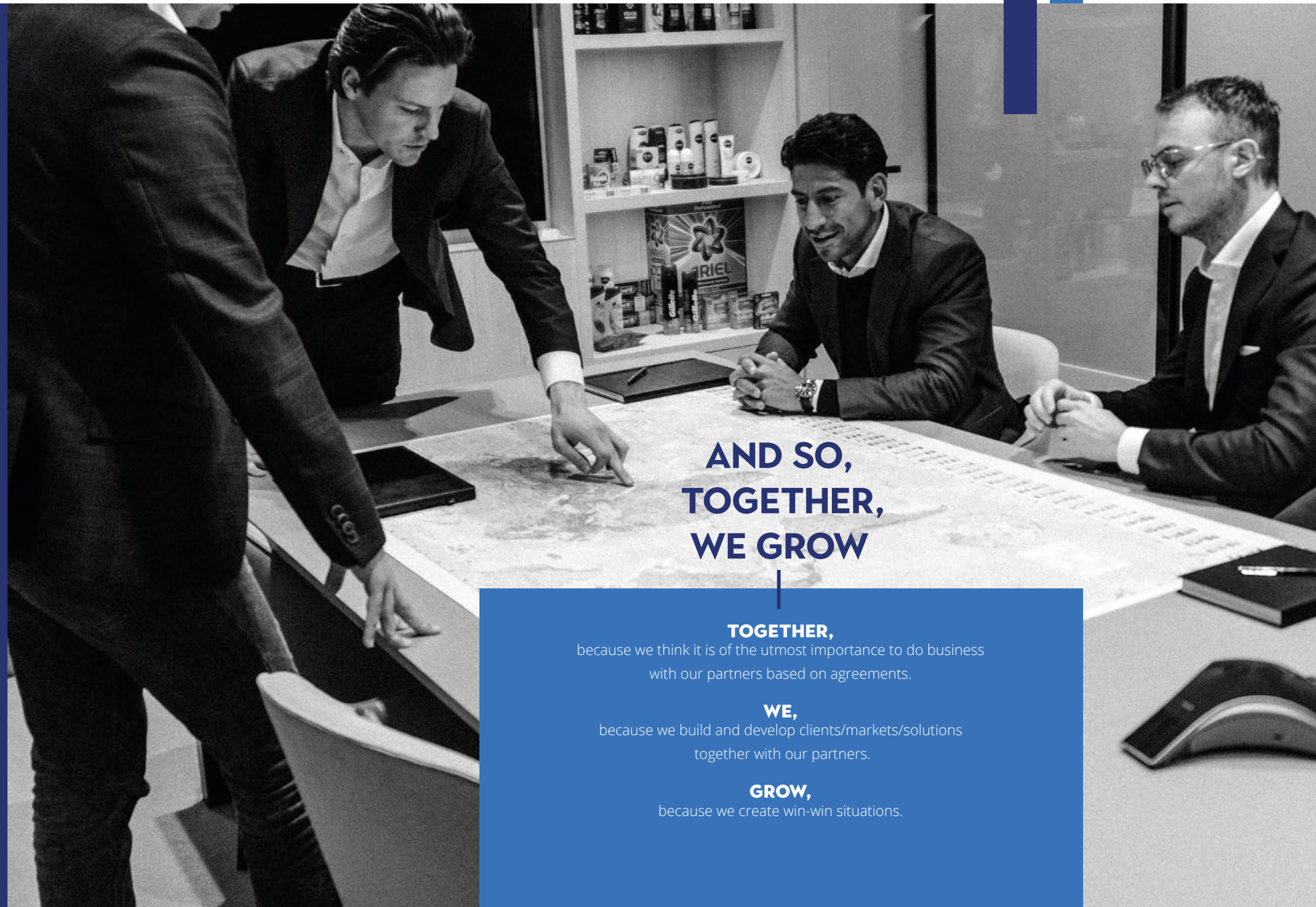
AES International is a dynamic international distributor, wholesaler and supply chain specialist with a focus on A-brand FMCG and pharmaceuticals. We are active in the quality cosmetics, personal care, household and pharmaceutical sectors. Our diversified range of services and products combined with an integrated high-tech logistics platform and strategic partnerships enable AES to tackle any challenge and provide optimal solutions. We create added value for suppliers and clients in every sector we operate in and satisfy our partners' needs with the highest quality of service. We strive to exceed your expectations.

We have travelled the world and forged strong long-term partnerships everywhere. Now, we cannot wait to embark on a new journey with you. We are eager to meet you and start doing business with you.

“WE THINK TOGETHER, BUILD TOGETHER AND GROW TOGETHER BASED ON AGREEMENTS WITH OUR PARTNERS.”

AES has built up an extensive national and international network. We have developed a strong reputation by always being transparent and discrete and by consistently making the needs of our clients and suppliers our top priority. We think, analyse and operate inspired by the vision of our suppliers and the wishes of our clients. As part of AES's vision, we strive to achieve operational excellence with regard to reliability, efficiency, sustainability and client orientation and maintain a focus on continuous improvement and the ongoing expansion of our network. We believe we can make a real difference by putting relationships first at all times.

We have made good friends all over the world. No two clients, suppliers or markets are alike. We are able to tackle any challenge and provide sustainable tailor-made solutions. This results in the right balance between excellent service, sharp pricing, optimal quality and product range and competitive deliveries.



**AND SO,
TOGETHER,
WE GROW**

TOGETHER,
because we think it is of the utmost importance to do business
with our partners based on agreements.

WE,
because we build and develop clients/markets/solutions
together with our partners.

GROW,
because we create win-win situations.

OUR FOCUS

VISION

To achieve a leading position on the market, both nationally and internationally, to reach new geographic areas with the best solutions for each type of client and to supply a broad range of products along with optimally efficient and top-quality services that are available 24/7. As an extension of our suppliers, we put our partners first and always strive to go the extra mile. For us, successful collaboration is about thinking along with our suppliers, helping out where we can, finding solutions together and developing market coverage, competitive advantages and long-term solutions for clients together.

MISSION

AES's mission is to develop successful long-term partnerships with our clients, suppliers and logistical network. Our goal is to optimally satisfy the needs of our global network of clients and suppliers with a very healthy, innovative and transparent organisation.

Our standards and values inspire our employees to strive for the best possible results every single day. We listen to and act based on global and local needs and wishes with optimal commitment and the highest possible quality of service in order to offer tailor-made solutions. This is possible because we think globally but act locally. No two clients or suppliers are alike.

We are not looking to make quick, lucrative deals. Instead, our mission is to grow together with our suppliers and clients and develop long-term relationships with them.



“WE GENERATE WIN-WIN SITUATIONS
AND A TAILORMADE SOLUTION
THAT CONTINUES.”

VALUES

Our values and commitments are the building blocks of our partnerships. We keep our promises and uphold our corporate values. Our partnerships are all about openness, honesty and trust.

We do more than trade in products and services; we invest in relationships too. In today's world of far-reaching automation, we believe authenticity and a personal touch are more important than ever. Our integrity inspires trust, which in turn forms the foundation for our relationships. Our passion for winning, leadership and top sport mentality feed our entrepreneurial culture.

VALUES

QUALITY

RESPECT

INTEGRITY

LOYALTY

COMMITMENT

PROFESSIONALITY

OUR ASSORTMENT

ANY BRAND, ANYWHERE, ANYTIME

A BRANDED

QUALITY COSMETICS

PERSONAL CARE

HOUSEHOLD

PHARMACEUTICALS



AN OPTIMAL PRODUCT RANGE

AES is capable of sourcing products at sharp rates and sell these goods all over the world, using even the most remote independent retail channels that our suppliers themselves do not have access to and for which they lack the necessary contacts and expertise. Through diversification, we constantly strive to provide tailor-made services and an optimal product range to our clients. We offer a wide range of products at very sharp rates. We can deliver all products immediately from our own warehouses. Our goods can be delivered anywhere and anytime. Furthermore, we offer flexibility with regard to order quantities and frequencies in order to present our clients with an optimally efficient solution.

P&G

Vernedia
CONSUMER HEALTH

Unilever

OMEGA
PHARMA

Reckitt
Benckiser

BAYER

Henkel
Schwarzkopf

Teva

L'ORÉAL

Pfizer

COTY

Mylan

COLGATE-PALMOLIVE

SANOFI

Johnson & Johnson

SALVEO
PHARMA

Beiersdorf

REMARK
GROEP

gsk
GlaxoSmithKline

OVER THE YEARS, AES HAS DEVELOPED AN EXTENSIVE NETWORK OF CLIENTS AND SUPPLIERS. OUR MOST PROMINENT CLIENTS ARE ETHNIC SUPERMARKETS, DUTY-FREE SHOPS, BORDER SHOPS, PETROL STATIONS, INDEPENDENT LOCAL TRADERS, NIGHT SHOPS, LOCAL RETAIL CHANNELS, E-COMMERCE PLATFORMS, B2B ENTREPRENEURS, SHIP CHANDLERS AND MILITARY UNITS.

“WE SOURCE,
SERVE & SUPPLY”

AES is active in more than sixty-five countries all over the world. We have the requisite network, but what is even more important is that we can deliver at the right locations at the right times based on the agreements we made. We conduct constant market research. This lets us know how we can distribute our goods all over the world without inhibiting our suppliers' regular distribution channels. After all, these smaller local markets are not the main focus of our suppliers.

We can help our partners with:

- Stock lots and regular stock solutions;
- Upscaling;
- Establishing new distribution channels;
- Supply to domestic and international niche markets;
- Supply to independent retail channels;
- Solutions to suppliers' logistical challenges;
- Additional services, such as labelling, packaging and re-stacking.

PARTNERSHIPS

LOGISTICS AND SUPPLY CHAIN

SUPPLY ON DEMAND

As a highly dynamic full logistic service company, we are able to tackle every global logistical challenge. Our specialized team, our high tech warehouse, our logistic network and solid supply chain management system that's 24-7 available system provides intelligent, efficient, accurate and fast logistical solutions.

**“IT’S NOT ABOUT QUANTITY
BUT IT’S ABOUT QUALITY.”**

All stock is stored under optimal conditions. AES ensures full compliance during the entire business process and handle strict safety procedures. For all of our business opportunities as well as questions/challenges, we search for fitting but most of all sustainable solutions.

We have the capacity to hold stocks for our partners and to forecast deliveries. Therefore we are able to deliver our stock at any time at affordable prices. Due to our efficient order processing system, high tech logistical system and our fixed and high qualified transport partners worldwide, we enable the fastest delivery possible.



**“CORPORATE RESPONSIBILITY
IS GIVEN HIGH PRIORITY.”**



**“WE NOT ONLY DISTRIBUTE THE GOODS,
BUT WE SIMPLIFY AND MAKE THE ENTIRE
SUPPLY CHAIN MORE EFFICIENTLY.”**



**“AN INSPIRING COMPANY,
A PASSIONATE TEAM AND
LOTS OF INTERNATIONAL
EXPERIENCES.”**



**“BEING PART OF THE AES FAMILY
MEANS BE A MEMBER OF A TALENTED
AND INSPIRING WORKFORCE.”**

OUR PEOPLE OUR GREATEST ASSET

At AES, we employ a diversified, satisfied and multicultural team of ambitious, talented and dedicated professionals. Every department has its own specialized knowhow and every employee is different. But we all share the same passion.

Every day we invest in our people. We stimulate personal development and this is one of our main assets of our growth. Our team always strive for the best and are always willing to understand their markets, clients and suppliers as good as possible.

**OUR DEDICATED PEOPLE, OUR
MOST VALUABLE ASSET LIVE OUR
PHILOSOPHY AND ARE ABLE TO
MAKE THEIR OWN CONTRIBUTION
TO AES. AND THIS PROVIDES THE
AES CULTURE THAT INSPIRES.**



OUR STRENGTH

As an all-round specialist in supply chain optimisation and wholesale, we always create valuable business opportunities and tailor-made solutions. We stay one step ahead with our continuous research, innovation and rapid adaptation to changes on the global markets. We can provide added value with regular lines, but we can also be your stocklot specialist. We set ourselves apart with our in-depth knowledge and our network, which extends into the farthest corners of the independent niche markets on both the national and international level.

We can sell your products wherever you want. We carefully select these channels outside your regular distribution channels, so we can increase your market coverage without disturbing your existing business.

We cannot wait to meet you and start thinking and building together.

Together we grow.

Thank you,

Alexander Kreukniet
Director AES International



ACTIVE IN MORE THAN
65 COUNTRIES



MORE THAN 30.000
PALLETES ON STOCK



EMPLOYING MORE THAN
10 NATIONALITIES



HIGH TECH
WAREHOUSE



+31 (0) 20 303 6850



AMSTERDAMSWEG 409 | 1181 BP | AMSTELVEEN



INFO@AESINTERNATIONAL.EU